

business people

Alfred H. Grava of Bloomfield Hills was appointed president and chief operating officer of Cars & Concepts, a Masco Industries Co. Grava comes to C&C from Sheller-Globe Corp. where he most recently served as chairman and president.

John M. Tremmel was named vice president of BMK Management Inc. in Birmingham and associate for Barry M. Klein Real Estate Inc.

John Oswald was named executive vice president and elected to the board of directors of Pontiac Plastics Inc. in Auburn Hills. Oswald joined Pontiac Plastics eight years ago.

Mary Elizabeth Royce was named a partner with the Bloomfield Hills office of Dykema Gossett. Prior to joining Dykema Gossett, Royce had six years of experience as a litigation associate with two California law firms.

Daniel M. Clark of Birmingham was named vice chairman of the Board of Trustees of Henry Ford Hospital's Maplegrove Chemical Dependency Treatment Center. Clark is a senior partner of the law firm of Clark, Hardy, Lewis, Pollard & Page.

Henry Pratt of Birmingham, a professor of political science at Wayne State, became associate provost for undergraduate retention and assessment.

Arthur D. Carlithers of Southfield was named director of International Services for the Quindone Corp.

Carl W. Bennett of Birmingham was named director of franchise development at Ziebart Corp. Formerly, Bennett was general manager for Tidy Car International.

Leon B. Jukowski of Birmingham has joined the Bloomfield Hills law firm of Eric J. McCann, P.C. as an associate. Prior to this affiliation Jukowski was with the Detroit office of Miller Canfield Paddock & Stone.

David Luckabay, a member of the service staff at Autobahn Mazda, Bloomfield Hills, has just completed a course of specialized Mazda training. Luckabay attended the Service Training Center of Mazda Distribu-



Grava



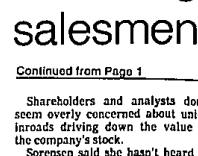
Tremmel



Oswald



Royce



Clark



Pratt



Carlithers

tors Great Lakes in Grand Rapids where he participated in a training class covering the Mazda drive train.

Tim Woodhouse and Rose Nutt received a sales award for achieving an outstanding level of increased sales in the month of March at American Speedy Printing Centers.

Mark Zapico was promoted to vice president/senior associate creative director on the Pontiac Motor Division account at D'Arcy Masius Benton & Bowles/Bloomfield Hills. He was vice president/ad supervisor. Zapico joined the advertising agency in 1981.

John Cookingham of West Bloomfield was appointed vice-president for finance at Episcopal Hospital in Philadelphia. Previously, he was assistant administrator/chief financial officer at Huron Valley Hospital.

Jeffrey Stander has joined Nordhaus Research Inc. as a project director. Prior to joining Nordhaus, Stander worked as a project director for Stander Research Associates.

James A. Casler of Plymouth joined Rook Financial Corp. as a residential mortgage loan officer. Casler was previously employed with Ford Motor Credit in Cheyenne, Wyo.

Martin E. Havlin was appointed automotive business unit manager at Akzo Coatings Inc. Havlin joined Akzo in 1985 as automotive technical director.

The following local Realtors were presented with the 1989 "President's Club" award at a Western Wayne Oakland County Board of Realtors' dinner. They are: Alex Aloe, Realty Professionals; Gail Bailey, Re/Max Foremost; Michael J. Bailey, Re/Max Foremost; Arlene Bira, The Prudential Great Lakes; Robert F. Craver, Re/Max Foremost; Delores Davidson, The Prudential Great Lakes; Olena Drobot, Ralph Manual Assoc.-West; Nada Illich, Century 21; Nada; Mary Keelan, Real Estate One; Carol L. Kiler, Thompson Brown; Marie Krolkowski, Real Estate One; William J. Law, Century 21 Today; Lorena McMillen, Re/Max Foremost; David L. Simpkins, Relocation Service Co.; James B. Stevens, Century 21 Today; Lee J. Wilbanks, Realty Professionals; Carol Kalyjlan, Max Brook; Fred Morris, The Michigan Group; and Sheila Raymond, Thompson Brown.

James F. McAree has joined the Southfield office of Grubb & Ellis as a broker in the industrial division. Prior to joining Grubb & Ellis, McAree was a partner with Corbett McAree Brothers in Plymouth.

Mary Pierce Cary was named president of the John Miller Electric Co., a Troy based electrical contracting firm.

Donna Ajlouni was appointed ac-

count coordinator at Kolon, Blittker & Desmond Inc. Previously, Ajlouni was district manager for Maryland National Bank in Baltimore.

JoAnn Mayer was presented with the W. L. "Bill" Beckman Public Relations Awards as NAAP's Public Relations Committee Person of the Year by the National Association of Purchasing Management.

J. Marne Gleson of Bloomfield Hills was appointed vice president, general counsel and secretary at Scientific-Atlanta. Previously, he served as vice president and chief litigation officer at Mutual Life Insurance Co. of New York.

James A. Solis, a commercial real estate broker with Cushman & Wakefield's Southfield branch, was recognized as one of the firm's Top 100 brokers for 1989.

Nancy A. Glen was named an associate with Schler, Deneweth & Parfitt of Troy.

Kelth Sant of Birmingham was named vice president and branch manager of Cushman & Wakefield of Michigan. Sant comes to Detroit with five years experience as a leasing specialist in Cushman & Wakefield's Philadelphia office.

Neal Higgins was named director

of acquisitions of The Hayman Company. Previously, Higgins was a developer for in-house accounts with an Ann Arbor real estate development firm.

Paula C. Kaner of Birmingham was promoted to vice president, director of print production at The Berline Group. Previously, she was director of print productions.

Russell P. Campbell was named vice president of automotive manufacturing for VOPLEX Corp. He comes to VOPLEX from Rockwell International's Automotive Operations where he had been vice president of Springs and Stampings and Body Components Australia.

The following people were promoted to new positions at Leo Burnett Co. They are: Randall Lewis to account supervisor on the Oldsmobile Account; Steve Atello to account executive on the Oldsmobile account -- national group; and Susan Hoffman to account coordinator for the Oldsmobile Direct Marketing Group.

Lawrence Story of Southfield was honored by Secretary of State Richard H. Austin as one of nine outstanding employees in the 2,000-person Department of State. Story was honored because of his excellent on-the-job performance and effective management style.

Union recruiting salesmen

Continued from Page 1

Shareholders and analysts don't seem overly concerned about union inroads driving down the value of the company's stock.

Sorensen said she hasn't heard of any shareholder inquiries. Dayton Hudson's stock closed as high as \$75.25 per share the week of June 11, well after the May representation election. Over the past year, the stock's high water mark has been \$78.

"I think the bottom-line impact wouldn't be dramatic," said Daniel Barry, a retailing analyst for Kidder, Peabody Co. "If (labor) costs go up, it could make earnings a little lower and could hurt the price of stock," said Ed Johnson, an analyst for Prescott, Ball & Turben. "If costs go up, it could force prices up for consumers."

Dayton Hudson, which owns Target and Mervyn stores, and has made an offer to buy Marshall Field, is well-positioned now given consolidation in retail, Gullis said.

"In general, in this particular industry, I'd say if Hudson's is the only union shop a year from now... in an industry that's highly competitive... it would be a negative," Gullis said.

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