

# Inventory Reduction Sale!



Yes, You Can Travel Cadillac Style!

**\$1,500 Cash Bonus\***  
On Selected Models

Right now, your Gold Key Dealer says "YES" to a \$1,500 cash bonus direct from Cadillac, when you buy any new 1991 Brougham.

He also says "YES" to a \$1,500 cash bonus when you buy select new 1990 models.

\*You must take retail delivery out of dealer stock. See your dealer for details.

## HUGE DEALER DISCOUNTS

Take advantage of huge dealer discounts and cash bonuses direct from Cadillac. Choose from an outstanding selection of new 1991 and 1990 Cadillacs. Now is the best time to buy.

Yes, You Can!  
Travel Cadillac Style.

Your **GOLD KEY** Dealer

**LA FONTAINE**

2530 East Highland Road (M-59)

887-4747

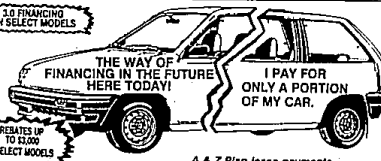
## CREATIVE FINANCING AT ED SCHMID FORD

1990 MUSTANG GT	1991 PROBE GL 2 Door	1991 ESCORT LX 2 Door	1991 TEMPO GL 4 Door	1990 TAURUS GL Stk. # 1501
New & Demos Stk. #1508 Was \$16,799 Now <b>\$11,993*</b>	Stk. # 3091 Was \$13,581 Buy <b>\$11,166*</b> Lease 24 months \$227** + Tax	Stk. # 3289 Was \$9,442 Buy <b>\$7,295*</b> Lease 24 months \$173** + Tax	Stk. # 3315 Was \$12,734* Buy <b>\$9,607*</b> Lease 24 months \$232** + Tax	Was \$17,049 Buy <b>\$12,380*</b> Lease 36 months \$277** + Tax

3.0 FINANCING ON SELECT MODELS

THE WAY OF FINANCING IN THE FUTURE HERE TODAY!

REBATES UP TO \$1,000 ON SELECT MODELS



A & Z Plan lease payments less than stated.

SALES SPECIALISTS ON DUTY TO BEST SERVE YOUR DRIVING NEEDS.

\*INCLUDES M.P.G. REBATE PLUS TAX, TITLE & DESTINATION. \*\*LEASE DISCOUNT.

\*\*\*LEASE INCLUDES 10% OFF MSRP. EQUAL TO MONTHLY PAYMENTS FORWARDED UP TO NEXT \$25 INCREMENT & LICENSE PLATES. TOTAL OBLIGATION \$100.00. PAYMENTS BEGIN 30 DAYS AFTER LEASE START. LEASEE HAS OPTION TO PURCHASE VEHICLE AT LEASE END FOR A PREDETERMINED PRICE. LEASEE ALLOWED TO DRIVE VEHICLE FOR 24 MO. 100,000 MILES FOR 24 MO. 100,000 MILES FOR 36 MO. 100,000 MILES FOR 48 MO. 100,000 MILES FOR 60 MO. 100,000 MILES FOR 72 MO. 100,000 MILES FOR 84 MO. 100,000 MILES FOR 96 MO. 100,000 MILES FOR 108 MO. 100,000 MILES FOR 120 MO. 100,000 MILES FOR 132 MO. 100,000 MILES FOR 144 MO. 100,000 MILES FOR 156 MO. 100,000 MILES FOR 168 MO. 100,000 MILES FOR 180 MO. 100,000 MILES FOR 192 MO. 100,000 MILES FOR 204 MO. 100,000 MILES FOR 216 MO. 100,000 MILES FOR 228 MO. 100,000 MILES FOR 240 MO. 100,000 MILES FOR 252 MO. 100,000 MILES FOR 264 MO. 100,000 MILES FOR 276 MO. 100,000 MILES FOR 288 MO. 100,000 MILES FOR 300 MO. 100,000 MILES FOR 312 MO. 100,000 MILES FOR 324 MO. 100,000 MILES FOR 336 MO. 100,000 MILES FOR 348 MO. 100,000 MILES FOR 360 MO. 100,000 MILES FOR 372 MO. 100,000 MILES FOR 384 MO. 100,000 MILES FOR 396 MO. 100,000 MILES FOR 408 MO. 100,000 MILES FOR 420 MO. 100,000 MILES FOR 432 MO. 100,000 MILES FOR 444 MO. 100,000 MILES FOR 456 MO. 100,000 MILES FOR 468 MO. 100,000 MILES FOR 480 MO. 100,000 MILES FOR 492 MO. 100,000 MILES FOR 504 MO. 100,000 MILES FOR 516 MO. 100,000 MILES FOR 528 MO. 100,000 MILES FOR 540 MO. 100,000 MILES FOR 552 MO. 100,000 MILES FOR 564 MO. 100,000 MILES FOR 576 MO. 100,000 MILES FOR 588 MO. 100,000 MILES FOR 600 MO. 100,000 MILES FOR 612 MO. 100,000 MILES FOR 624 MO. 100,000 MILES FOR 636 MO. 100,000 MILES FOR 648 MO. 100,000 MILES FOR 660 MO. 100,000 MILES FOR 672 MO. 100,000 MILES FOR 684 MO. 100,000 MILES FOR 696 MO. 100,000 MILES FOR 708 MO. 100,000 MILES FOR 720 MO. 100,000 MILES FOR 732 MO. 100,000 MILES FOR 744 MO. 100,000 MILES FOR 756 MO. 100,000 MILES FOR 768 MO. 100,000 MILES FOR 780 MO. 100,000 MILES FOR 792 MO. 100,000 MILES FOR 804 MO. 100,000 MILES FOR 816 MO. 100,000 MILES FOR 828 MO. 100,000 MILES FOR 840 MO. 100,000 MILES FOR 852 MO. 100,000 MILES FOR 864 MO. 100,000 MILES FOR 876 MO. 100,000 MILES FOR 888 MO. 100,000 MILES FOR 900 MO. 100,000 MILES FOR 912 MO. 100,000 MILES FOR 924 MO. 100,000 MILES FOR 936 MO. 100,000 MILES FOR 948 MO. 100,000 MILES FOR 960 MO. 100,000 MILES FOR 972 MO. 100,000 MILES FOR 984 MO. 100,000 MILES FOR 996 MO. 100,000 MILES FOR 1000 MO.

1990 FORD PICK-UP Stk. #2870	1991 AEROSTAR WAGON Stk. #4602	1990 RANGER Stk. #2540
Was \$13,086 Is <b>\$10,779*</b> Lease 24 months \$244*** + Tax	Was \$17,319 Is <b>\$14,672*</b> Lease 24 months \$288*** + Tax	Was \$12,187 Is <b>\$9,524**</b> Lease 48 months \$192*** + Tax

## LOOK AT OUR LOW USED CAR PRICES

1987 CROWN VICT. LX	1984 MUSTANG GT	1988 FORD THUNDERBIRD
Stk. #20001 Was \$10,000 Now <b>\$8,895</b>	Stk. #2001 Was \$10,000 Now <b>\$2,995</b>	Stk. #17874 Was \$10,000 Now <b>\$6,795</b>

JUST 20 MINUTES FROM ANYWHERE IN WAYNE, OAKLAND & MACOMB COUNTY  
30 YEARS WITH THE FINEST REPUTATION IN SALES & SERVICE

**ED SCHMID** Ford

21600 WOODWARD - FERRDALE  
Between 8 & 9 Mile Just South of I-996

**399-1000**

PARTS & SERVICE OPEN 'TIL MIDNIGHT • SALES OPEN MON & THU TIL 9 PM • TUE., WED., FRI. TIL 6 PM

## HOME OF THE "36 MONTH DEMO RIDE" LEASE OR BUY You'll Save At Tennyson!

<b>1990 LUMINA APV</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$15,498* Now <b>\$15,498*</b>	<b>1991 CAPRICE 4 DOOR SEDAN</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$13,946* Now <b>\$13,946*</b>
<b>1990 SUBURBAN</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$19,998* Now <b>\$19,998*</b>	<b>1990 CAVALIER Z24 2 DOOR COUPE</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$11,784* 1st Time Buyer <b>\$11,784*</b>
<b>1991 LUMINA 4 DOOR SEDAN</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$219** Lease for <b>\$219**</b> 6 to choose at this price	<b>1991 CORBICA LY 4 DOOR SEDAN</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$189** Lease for <b>\$189**</b> 7 to choose at this price
<b>1991 CORVETTE ZR-1 In Stock</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$169** Lease for <b>\$169**</b> 3 to choose at this price	<b>1991 BEREITA 2 DOOR COUPE</b> 31 hp EFI V6 engine, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$199** Lease for <b>\$199**</b> 2 to choose at this price

## THE SAVINGS ARE PLENTIFUL THIS WEEK AT FAIRLANE FORD



<b>1990 TEMPO GL 2 DOOR SEDAN</b> Cloth bucket seats, automatic, air, power lock, dual electric control mirrors, polycast wheels, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$8999* Now <b>\$8999*</b>	<b>1990 TAURUS GL 4 DOOR SEDAN</b> Tightest new clearance, cloth bucket seats, dual electric control mirrors, polycast wheels, rear window defogger, cruise control, transmission, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$12,599* Now <b>\$12,599*</b>
<b>1991 EXPLORER XL 4x4 2 DOOR</b> 4.0 L EFI V6 engine, automatic overdrive transmission, 31 hp, dual airbags, 17" cast alloy wheels, air conditioning, stereo, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$16,239* Now <b>\$16,239*</b>	<b>1990 THUNDERBIRD</b> Bucket seats, electronic anti-lock brakes, 5-way power driver's seat, rear window defogger, 3.8 L EFI V6 engine, automatic overdrive transmission, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$12,999* Now <b>\$12,999*</b>
<b>1990 PROBE GT</b> Tightest blue metallic, cloth bucket seats, 2.3 L turbo I4 SOHC engine, 5 speed manual transmission, performance tires, anti-lock braking system, air, electronic stereo cassette with premium sound, Stock #11508 Was \$16,772 Now <b>\$13,799*</b>	<b>1990 AEROSTAR EXTENDED VAN</b> Air conditioning, dual bucket seats, dual rear doors, tinted glass, rear lock, 17" cast alloy wheels, 4.0 L engine, 1875 LB Payload Package, automatic overdrive transmission, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$12,999* Now <b>\$12,999*</b>
<b>1990 MUSTANG GT</b> Power lock group, dual electric remote mirrors, power side windows, speed control, ABS, electronic stereo cassette with premium sound, 5.0 L EFI V6 engine, automatic overdrive transmission, 100,000 mile warranty, 36 month demo ride, 36 month lease, \$12,999* Now <b>\$12,999*</b>	<b>1991 E250 CARGO VAN</b> 138 inch wheelbase, optional white, cloth bucket seats, 4.9 L EFI V6 engine, automatic, 5.175 931 1160 100W all-season tires, Stock #11110 Was \$13,666 Now <b>\$11,499*</b>

Convenient Location • Low Prices • Customer Service • College Graduate Program • First Time Buyers Program • Full tank of gas on all delivered vehicles

**FAIRLANE FORD**

14585 Michigan Ave. Dearborn

Just East of Fairlane Town Center **846-5000**

Located In The Heart of Dearborn

The Heart of Ford Country For Over 65 Years

