

datebook

DIRECT MARKETING

Thursday, Dec. 6 — James Rosenfield will speak at luncheon meeting of the Direct Marketing Association of Detroit at the Sheraton Southfield. Non-member fee: \$19. Information: 258-8903.

BUSINESS CONSORTIUM

Saturday, Dec. 8 — Oakland County Business Consortium meets 10 a.m. to noon in the Northland Shopping Mall auditorium, parking lot E, Concourse B, near Keweenaw Island. Free. Group meets for African-American business owners and those others interested in starting a business. Information: Joseph Lee, 851-4470.

RAISING MONEY

Tuesday, Dec. 11 — "Raising Money From Angels" is subject of meeting of the Southeastern Michigan Venture Group at 9 a.m. in the Somerset Inn on Big Beaver between Coolidge and Crooks in Troy. Non-member fee: \$25. Reservations: 689-8282. Sponsors: Walsh College, Oakland Community College.

FIRST AID

Tuesday-Wednesday, Dec. 11-12 — "CPR and First Aid Training" 12:30-4:30 p.m. in Southfield. Non-member fee: \$50. Information: Denise Moody, 353-4500. Sponsor: American Society of Employers.

CPA COMPANY EVALUATION

Wednesday, Dec. 12 — "Evaluating a Going Concern" 8-10 a.m. in Troy. Fee: \$35. Information: 689-

8282 Ext. 260. Sponsor: Walsh College.

REAL ESTATE WOMEN

Wednesday, Dec. 12 — Mary Kramer discusses "How to Make It to the Top" at 7 p.m. for the Commercial Real Estate Women Inc. The meeting will begin at 6:30 p.m. at the Radisson Plaza Hotel, 1500 Town Center, Southfield. Fee: \$25. Information: Lisa Martin, 855-5700.

UNDERSTANDING FINANCING

Wednesday, Dec. 12, and Saturday, Dec. 15 — "Financial Management for Small Business" a nine-hour seminar developed by Lotus Corp. teaches a computerized method of analyzing financial statements. Seminar meets 5-9 p.m. Wednesday and 8:30 a.m. to 4:30 p.m. Saturday at Walsh College, 3838 Livernois, Troy. Fee: \$145. Information: Business Enterprise Development Center, 689-8282. Sponsors: Walsh College, Oakland Community College.

CAREER WOMEN

Thursday, Dec. 13 — National Association of Career Women - Metro Detroit Chapter holds its luncheon meeting 11:30 a.m. to 1:30 p.m. at the Ramada Hotel in Southfield. Non-member fee: \$15. Program by Detroit Free Press restaurant critic Molly Abraham. Information: 626-0752.

RETIREMENT PLANNING

Thursday, Dec. 13 — Free seminar, "Retirement Planning in the

'90s," begins at 7 p.m. at the Bloomfield Township Public Library, 1099 Lone Pine, Bloomfield Township. Information: Steve, 1-800-772-0225. Sponsor: PaineWebber.

PURCHASING MANAGERS

Thursday, Dec. 13 — Metro Detroit Chapter of National Association of Purchasing Management meets at 5:15 p.m. at the American Polish Cultural Center in Troy. Topic: "Approaches for Identifying and Analyzing Suppliers." Admission: \$22.50. Information: 773-3737.

WOMEN'S ECONOMIC CLUB

Thursday, Dec. 13 — "The Costume Controversy: Is Fashion Art?" presented to the Women's Economic Club at noon in the Superior Ballroom of the Sheraton Southfield Hotel, 16400 J.L. Hudson Drive, Southfield. Fee: \$17. Information: 963-5088.

MANUFACTURING PROFESSIONALS

Friday, Dec. 14 — "Shop Floor Control: Tapping the Hidden Potential of the Floor" 8:15 a.m. to 4:30 p.m. near Rochester. Fee: \$195. Information: 370-3120. Sponsors: Oakland University, American Production and Inventory Control Society.

EMPLOYEE COACHING

Thursday, Dec. 13 — "Employee Coaching For Improved Performance" 9 a.m. to 4:30 p.m. in Southfield. Non-member fee: \$225. Information: Denise Moody, 353-4500.

Sponsor: American Society of Employers.

TIME MANAGEMENT

Thursday, Dec. 13 — "Time and Resource Management" 8:45 a.m. to 4:30 p.m. in Troy. Fee: \$160. Information: 689-8282. Sponsor: Walsh College.

BETTER READING

Monday-Tuesday, Dec. 17-18 — "Advanced Reading Skills" 9 a.m. to 4:30 p.m. in Southfield. Non-member fee: \$550. Information: Denise Moody, 353-4500. Sponsor: American Society of Employers.

BUILDING WEALTH

Wednesday, Dec. 13 — Money strategies of Charles I. Givens Organization discussed at 7:30 p.m. in Bloomfield Township. Topic: Opportunities in Natural Gas. Information: Greg Adair, 421-6915.

LEGAL ASSISTING

Thursday, Jan. 3 — Free legal assistant career night begins at 7:30 p.m. in the Oakland Center on campus near Rochester. Information: 370-3120. Sponsor: Oakland University.

GMAT WORKSHOPS

Saturdays and Sundays, Jan. 5-7 and 12-13 — Graduate Management Admissions Test preparation workshop 9 a.m. to 5 p.m. Saturdays and 1-4:30 p.m. Sundays near Rochester. Fee: \$175. Information: 370-3120. Sponsor: Oakland University.

marketplace

Scott B. Silver and Associates has announced the relocation of its Southfield office to 17515 W. Nine Mile Road, Suite No. 1170, Southfield.

The Terminal Supply Co. recently became the first recipient of the

Tuff-Lite Master Distributor Award.

The Public Image was named agency of record for the Michigan League for Nursing, and will also act on a project basis for Common Ground and the National Council of Jewish Women.

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VIEWING, Dec. 8 - 10 A.M. 12-4 P.M. & Sun., Noon to Auction TERMS: Cash, Check, Am. Express, Master Card, Visa & Discover (10% Buyers Premium CATALOGUES: \$2.00 at the door ABSOLUTE BIDS ACCEPTED Now Accepting Consignments for Future Auctions

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Guest Information — (313) 995-4258

Hours: Mon-Fri 10:00 am-5:00 pm
Weekends 12:00 noon-3:00 pm