

GET YOUR AUTO SHOW  
TICKETS NOW!

# ARE YOU READY

→ IT'S BACK!!! ←

## THE GREAT FORD SALES EVENT!

**SAVE UP TO \$3000<sup>(3)</sup>**

When you combine the option package savings with cash bonus on selected models.

**GET UP TO \$1000<sup>(1)</sup>**
CASH BONUS  
On selected models.
**OR GET LOW 7.9%<sup>(1)</sup> A.P.R. FINANCING**

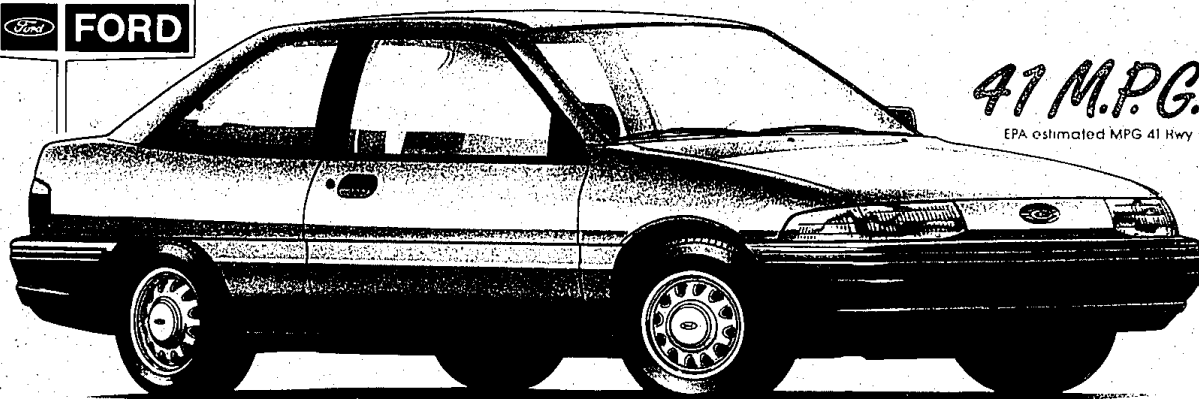
Annual Percentage Rate Financing for up to 48 months through Ford Credit, for qualified buyers on selected models.

*The Gas Stingy*

Get

**1991 FORD ESCORT PONY**
**7.9%**
ANNUAL  
PERCENTAGE  
RATE FINANCING  
FOR UP TO  
48 MONTHS
**OR \$500<sup>(1)</sup>**

CASH BONUS

Save \$500<sup>(2)</sup> when you buy Preferred Equipment Package 320A on 1991 Ford Escort LX.
**SAVE \$1000<sup>(3)</sup>**
Combine Option Package Savings of \$500 with cash bonus<sup>(1)</sup> for a total value of \$1000. Package includes: ■ 1.9L EFI 5 Speed Transaxle ■ Power Steering ■ Light Convenience Group ■ Dual Electric Remote Control Mirrors ■ Remote Fuel Door/Liftgate Releases ■ Rear Window Defrost ■ AM/FM Stereo Radio ■ And More...
**41 M.P.G.<sup>(4)</sup>**

EPA estimated MPG 41 Hwy

## FORD CREDIT Red Carpet Lease

**\$149**

A MONTH\*

MONTHLY LEASE PAYMENT.  
24 MONTH LEASE  
INCLUDES USE TAX.

### THE ARITHMETIC

Monthly Lease Payment	\$149.00
Number of Months	24
Cash Down Payment	\$1,500.00
Refundable Security Deposit	\$150.00
Total Due at Lease Inception	\$1,799.00
Total Amount of Payments	\$3,576.00
Total Mileage Allowed	30,000
Mileage Charge Over 30,000	11¢ per mile

### THE TERMS

- Lessee may have the option to purchase the car at lease end at a price to be negotiated with the dealer at lease inception. However, lessee has no obligation to purchase the car at lease end.
- Lessee is responsible for excess wear & tear and mileage.
- Refundable security deposit, first months lease payment and cash down payment due at lease signing.
- Lease subject to credit approval and insurability as determined by Ford Credit.

\*Lease payment based on Manufacturer's Suggested Retail price of \$8,491 for a 1991 Escort Pony Hatchback including title, use tax, destination charges and license fees. See your Metro Detroit Ford Dealer for his price and terms. Offer ends 12/31/90.

(1) Cash Bonus or 7.9% APR financing through Ford Credit for qualified buyers. 48 months at \$24.36 per month per \$1000 financed with 10% down. Dealer participation may affect savings. Take new retail vehicle delivery from dealer stock by 2/28/91. See dealer for details.

(2) Savings based on Manufacturer's Suggested Retail Price of Option Package vs. MSRP of options purchased separately. (3) Total savings based on cash bonus plus Option Package savings. (4) Escort Pony, EPA estimated 41 Hwy MPG, 31 City MPG.

Bloomfield Hills  
ALAN FORD, INC.  
1845 S. Telegraph  
543-2010

Centerline  
BOB THIBODEAU, INC.  
26331 Van Dyke  
755-2100

Dearborn  
FAIRLANE FORD SALES, INC.  
14385 Michigan Avenue  
846-5020

VILLAGE FORD, INC.  
71335 Michigan Avenue  
465-7900

Detroit  
JERRY BIELFIELD COMPANY  
8131 12th Avenue  
581-2250

STARK HICKEY WEST, INC.  
24300 W. Seven Mile Road  
548-6600

RIVERSIDE FORD SALES, INC.  
1822 E. Jefferson  
567-0250

Farmington Hills  
TOM HOLZER FORD, INC.  
30300 W. 10 Mile Road  
474-1234

Ferdale  
ED SCHMID FORD, INC.  
21600 Vanlandingham Avenue  
399-1000

Flat Rock  
DICK MCQUISTON FORD, INC.  
2405 Cedarhurst Road  
767-2400

Livonia  
BILL BROWN, INC.  
32202 Plymouth Road  
421-7000

Mt. Clemens  
MIKE DORIAN FORD, INC.  
33900 Grand Avenue  
296-0020

RUSS MILNE FORD, INC.  
43870 Grand Avenue  
293-7000

Northville  
HEDONALD FORD SALES, INC.  
550 W. Seven Mile Road  
349-1400

Oak Park  
MEL FARR FORD, INC.  
24250 Greenfield  
467-3700

Plymouth  
BLACKWELL FORD, INC.  
41001 Plymouth Road  
453-1100



*Metro*  
**DETROIT'S  
Quality  
DEALERS**

Pontiac  
FLANNERY MOTORS, INC.  
5900 Highland Road  
358-1000

Redford  
PAT MILLIKEN FORD, INC.  
9600 Telegraph Road  
293-3100

Rochester  
HUNTINGTON FORD, INC.  
2800 S. Rochester Road  
863-0400

Royal Oak  
ROYAL OAK FORD, INC.  
530 N. Woodward Avenue  
548-4800

Southfield  
AVIS FORD, INC.  
23001 Telegraph Road  
355-7500

Southgate  
SOUTHGATE FORD, INC.  
15000 Fort Street  
285-3650

St. Clair Shores  
ROY O'BRIEN, INC.  
22201 Nine Mile Road  
770-4000

Stirling Heights  
JEROME DUNCAN, INC.  
6900 Ford Country Lane  
268-7400

Taylor  
RAY WHITFIELD, INC.  
10725 S. Telegraph Road  
291-0300

Troy  
TROY MOTORS, INC.  
777 John R.  
585-4900

DEAN SELLERS FORD, INC.  
2600 W. Maple Road  
643-7500

Warren  
AL LONG FORD, INC.  
13711 E. Light Mile Road  
777-2700

Wayne  
JACK DENNER FORD, INC.  
37300 Michigan Avenue  
721-2600

Westland  
NORTH BROTHERS FORD, INC.  
33300 Ford Road  
421-3300

Woodhaven  
GORMO FORD, INC.  
2305 Allen Road  
676-2200

