



SPECIAL LEASE PROGRAM



\$749

Per Month*

1991 BMW 735iA



INCLUDES:

- Automatic Transmission
- Automatic Stability Control (ASC)
- Air Conditioning
- Antilock brakes (ABS)
- 10 speaker AM/FM stereo cassette radio
- Telescopic steering wheel with airbag (SRS)
- Leather Interior with wood treatment
- Heated 10 way power seats with memory
- Power windows & sunroof
- 4 yr./50,000 mile warranty

*Based on 42 month closed end lease. \$3000 non-refundable down payment, 1st payment, \$800 security deposit, plates and tax due at delivery. \$2,500 allowable miles. 15¢ per mile over limit. Option to purchase at end of lease for \$24,174. Total payments equal to \$749 plus 4% times 42. Stock #1172-00.

SPECIAL 735iA FINANCING RATES

24 Months	36 Months	48 Months	60 Months
1.9%	3.9%	4.9%	6.9%

*Above finance rates require 10% cash down payment. Program ends June 30, 1991.

ERHARD BMW

OAKLAND COUNTY'S ONLY AUTHORIZED BMW DEALERSHIP SERVING
METRO DETROIT SINCE 1964
4065 Maple Road, Birmingham
Just East of Telegraph
642-6565
OPEN LATE MON. & THURS.
EVENINGS UNTIL 9:00 P.M.

The New Generation of Oldsmobile

GET YOUR HANDS ON THESE FEATURES, AND WE'LL HAND YOU THESE CASH REBATES

Air conditioning, white wall tires, rear window defogger, remote control mirror, AM/FM stereo with seek and scan, power front disc brakes, tinted windows, 2.5 liter Tech IV engine, power steering, body side moldings, automatic front safety belts.

- 1st TIME BUYERS *500 REBATE
- COLLEGE GRADS *500 REBATE
- MILITARY PROGRAM *800 REBATE
- OLDS NATIONAL *1500 REBATE



When you get your hands on a Cutlass Ciera.

MSRP \$13,955
Charmock Discount -1,138
Olds Rebate -1,350
1st Time Buyer or College Grad -500
TOTAL ONLY: **\$10,859***

SMARTLEASE
\$216.90** per month
NO MONEY DOWN



NEW 1991 "98" REGENCY ELITE

Automatic, power steering, tilt cruise, AM/FM cassette, power windows/locks, power driver's seat, driver's air bag, anti-lock brakes, much more. Stock #1370. **\$21,170***

NO MONEY DOWN
LEASE \$375.00



NEW 1991 CUSTOM CRUISER WAGON

V-6, anti-lock brakes, air bag, groups, stereo cassette, luggage rack, tilt, cruise and more. Stock #1416. **\$18,763***

GM EMPLOYEE SAVE AN
ADDITIONAL \$1088.25



NEW 1990 SILHOUETTE

V-6, stereo cassette, aluminum wheels, power seats, cruise, power locks, tilt, power windows. Stock #2416. **\$16,332***

GM EMPLOYEE SAVE AN
ADDITIONAL \$920.50



1991 CUTLASS SUPREME CONVERTIBLE

V-6 engine, vinyltop leather, rear defogger, stereo cassette, cruise, tilt, power locks, air, mo. **\$23,917**

MSRP \$23,917
Olds Rebate -1,350
1st Time Buyer or College Grad -500
TOTAL ONLY: **\$21,067***



NEW 1991 BRAVADA 4 DOOR

V-6, anti-lock brakes, air, cruise, tilt, power locks/steering, luggage rack, automatic overdrive and more. Stock #1252. **\$21,819***



NEW 1991 CUTLASS SUPREME COUPE

Automatic, V-6, power steering, power brakes, AM/FM, rear defogger, air conditioning, much more. Stock #1042. **\$12,778***



NEW 1991 CUTLASS CALAIS COUPE

Automatic, power steering, power brakes, AM/FM, rear defogger, air conditioning, much more. Stock #1180. **\$10,378***

NO MONEY DOWN
LEASE \$199.00

Charmock Olds

24555 MICHIGAN AVE.
(1 BLK. W. OF TELEGRAPH)
DEARBORN, MICH. 48124
565-6500



*Charmock and Olds are authorized dealerships. Rebates require 48 mos. \$8,000 down. 15¢ per mi. over limit. Leases from no money down to purchase. Vehicle at end of lease is to be returned to Olds. To get total price, multiply by 48 lease periods. Rebates in full plus tax. Please call 565-6500 for details.

REBATES ARE BACK BUY NOW & SAVE!!

SPECIAL OF THE WEEK
**\$500
REBATE**



NEW 1991 TEMPO L
4 DOOR SEDAN

Automatic transaxle, window defroster, control air conditioner, power steering, power brakes, tinted glass, AM/FM stereo, body side molding, console, illumination. Stock #8405. **WAS \$10,444**

IS **\$8951***

NEW 1991 FESTIVA L
2 DOOR
**\$500
REBATE**



Rear window defroster, power brakes, body side molding, console, gauges, courtesy lamps, reclining bucket seats, side window defroster. Stock #8069. **WAS \$7065**

IS **\$6044***

NEW 1991 PROBE GL
2 DOOR
HATCHBACK
**\$750
REBATE**



Tilt convenience group I, tinted glass, rear defroster, auto overdrive transmission, air, stereo cassette w/ premium sound, aluminum wheels, power steering, power brakes. Stock #8617. **WAS \$14,982**

IS **\$11,694***

NEW 1991 ESCORT LX
4 DOOR
WAGON
**\$750
REBATE**



Power steering, rear window defroster, light convenience group, automatic transaxle, power brakes, tinted glass, body side molding, AM/FM stereo, interval wipers, child safety locks. Stock #8077. **WAS \$11,462**

IS **\$8924***

NEW 1991 TAURUS L
4 DOOR
SEDAN
**\$600
REBATE**



Manual air conditioning, rear window defroster, power seats, power door locks, automatic overdrive transmission, speed control, charcoal canister, power steering, power brakes, tinted glass, body side molding, AM/FM stereo, interval wipers, dual electric remote control mirrors, child safety locks, exterior door handles. Stock #8086. **WAS \$16,086**

IS **\$11,834***

NEW 1991 ESCORT GT
2 DOOR
HATCHBACK
**\$750
REBATE**



Rear defroster, luxury convenience group, air, premium sound system, power brakes, tinted glass, tilt, cruise, tachometer, rear spoiler, aluminum wheels, light group. Stock #8080. **WAS \$12,796**

IS **\$9884***

NEW 1992 CROWN
VICTORIA LX
4 DOOR
SAVE



Crown rear defroster, stereo radio/cassette player, power door locks, power windows, courtesy lamps, leather upholstery, automatic overdrive transmission, charcoal canister, tinted glass, dual remote control power mirrors, charcoal canister, dual safety belts, 1st and 2nd door speed sensitive power steering, power windows, power locks. **NEW 1992**

IS **\$18,484***

*Plus tax, title, license & destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. Sale end 5/31/91.

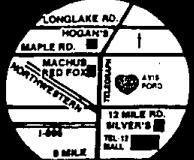


Avis Ford

The Dealership With A Heart

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1-800-648-1521

TELEGRAPH RD. Just North of 12 MILE RD., SOUTHFIELD
OPEN MON. & THURS., 'TIL 9 P.M.



FREE TANK OF GAS with every new vehicle purchase from stock