

# METRO DETROIT FORD DEALERS



We're Still the #1 for Low Prices

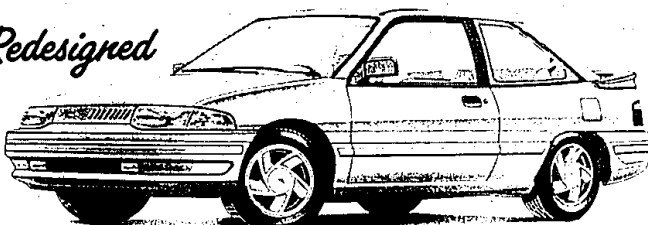
# 2.9

APR  
FINANCING\*\*  
FOR UP TO  
48 MONTHS

Save ... On the All-New, Totally Redesigned

## \$3548<sup>(2)</sup>

1991  
FORD  
ESCORT  
GT

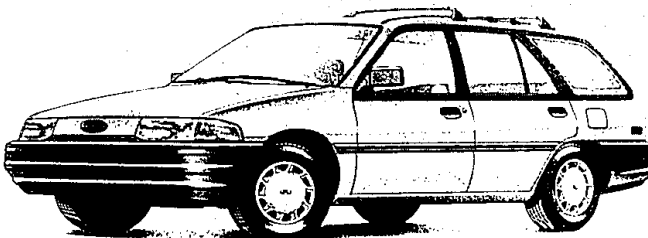


Save

## \$2893<sup>(2)</sup>

... And the

1991  
FORD  
ESCORT  
WAGON

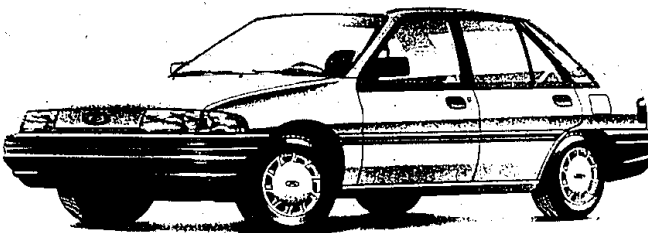


Save

## \$2780<sup>(2)</sup>

... Plus Our

1991  
FORD  
ESCORT  
LX 4 DR.



MODEL	GT	Wagon	LX 4 Dr.
TOTAL VEHICLE and OPTIONS <sup>(1)</sup>	\$12,395	\$10,781	\$10,194
PREFERRED EQUIPMENT PACKAGE (PEP)	330A	320A	320A
PEP SAVINGS <sup>(4)</sup>	\$ 744	\$ 500	\$ 500
2.9% FINANCE SAVINGS <sup>(5)</sup>	\$ 2,404	\$ 1,993	\$ 1,880
FIRST TIME BUYER INCENTIVE <sup>(6)</sup>	\$ 400	\$ 400	\$ 400
TOTAL SAVINGS <sup>(2)</sup>	\$ 3,548	\$ 2,893	\$ 2,780

(1) 2.9% Annual Percentage Rate financing through Ford Credit for qualified buyers 48 months at \$22.09 per month per \$1000 financed with 10% down. Dealer participation may affect savings. Take retail delivery from dealer stock by 7/30/91. Pony models not included. See dealer for details. (2) Total savings include PEP savings, finance savings and first time buyer's incentive. (3) Excludes title and tax. (4) Savings based on manufacturer's suggested retail price of Options Package vs. MSRP of options purchased separately. (5) Finance savings calculation based upon 48 month contract at 2.9% APR with 10% down payment compared to FMCC national average rate of 12.5% in June. (6) Cash back for qualified first-time buyers through Ford Credit's First-Time Buyers Program when financed through Ford Credit. May be combined with other incentives available except Ford College Graduate Purchase Program. Finance options vary.

Register to  
**WIN**  
A NEW 1991 FORD  
THUNDERBIRD  
No purchase necessary



Plus PICK UP YOUR  
**FREE TAPE!**  
As heard on CKLW/CKMR Radio  
"BACK IN THE 60's AGAIN"  
Lee Alan remembers —  
The Music, News, Sports & Movies  
Exactly as it was!  
A \$10.00-VALUE  
(while supply lasts)

Bloomfield Hills  
ALAN FORD, INC.  
1945 S. Telegraph  
543 2300  
Canton  
BOB THIBODEAU, INC.  
26333 Van Dyke  
752-2100  
Dearborn  
FAIRLANE FORD SALES, INC.  
14555 Michigan Avenue  
846 5000  
Village Ford, Inc.  
23355 Michigan Avenue  
565 3900  
Dearborn  
JORGENSEN FORD, INC.  
8333 Michigan Avenue  
584 2250  
Farmington Hills  
STARK HICKY WEST, INC.  
24760 W. Seven Mile Road  
535 6600

RIVERSIDE FORD SALES, INC.  
1832 E. Jefferson  
567 0250  
Farmington Hills  
TOM HOLZER FORD, INC.  
39300 W. 10 Mile Road  
424 1234  
Farmington Hills  
ED SCHMID FORD, INC.  
21600 Woodland Avenue  
399 1000  
Farmington Hills  
DICK MCQUISTON FORD, INC.  
22675 Goulet Road  
782 2400  
Livonia  
BILL BROWN, INC.  
32222 Plymouth Road  
421 7000

Mt. Clemens  
MIKE DORIAN FORD, INC.  
39900 Highland Avenue  
296 0020  
Farmington Hills  
RUSS MILNE FORD, INC.  
43870 Grosse Pointe Avenue  
293 7000  
Northville  
MCDONALD FORD SALES, INC.  
550 W. Seven Mile Road  
349 1400  
Oak Park  
MEL FARR FORD, INC.  
24750 Greenfield  
967 3700  
Plymouth  
BLACKWELL FORD, INC.  
41001 Plymouth Road  
453 1100



**Metro**  
**DETROIT'S**  
**Quality**  
**DEALERS**

Pontiac  
FLANNERY MOTORS, INC.  
16500 Telegraph Road  
356 1200  
Redford  
RAY MILLER FORD, INC.  
8600 Telegraph Road  
255 3100  
Rochester  
BARTON FORD, INC.  
2000 S. Rochester Road  
852-0400  
Royal Oak  
ROYAL OAK FORD, INC.  
550 N. Woodward Avenue  
548 4800  
Southfield  
AVIS FORD, INC.  
29200 Telegraph Road  
353 7500

Southgate  
SOUTHWATE FORD, INC.  
16500 Fort Street  
282 3636  
St. Clair Shores  
ROY O'BRIEN, INC.  
22201 Nine Mile Road  
776 7600  
Sterling Heights  
JEROME GUNDA, INC.  
8000 Ford Country Lane  
268 7500  
Taylor  
RAY WHITFIELD, INC.  
10725 S. Telegraph Road  
291 0300  
Troy  
TROY MOTORS, INC.  
777 John R  
585 4000

DEAN SELLERS FORD, INC.  
2608 W. Maple Road  
643 7500  
Warren  
AL LONG FORD, INC.  
13710 E. Eight Mile Road  
777 2700  
Warren  
JACK DEMMER FORD, INC.  
37300 Michigan Avenue  
721 2000  
Warren  
NORTH BROTHERS FORD, INC.  
33300 Ford Road  
421 1300  
Westland  
GORDON FORD, INC.  
22025 Allen Road  
676 2200

