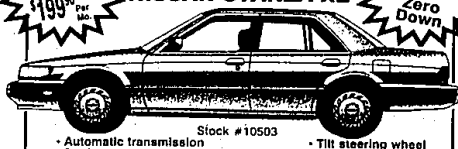


BILL COOK NISSAN Summer Clearance

Now Only \$199 Per Mo.**

NEW 1991 NISSAN STANZA XE

24 Mo. Lease** Zero Down



Stock #10503

- Automatic transmission
- Dual remote mirrors
- Rear defroster
- Tilt steering wheel
- Cruise control

NEW 1991 NISSAN 4x2 HARD BODY

Stock # SALE PRICE \$6995*

NEW 1991 NISSAN SENTRA E 2 DOOR

Stock # SALE PRICE \$8995*

NEW 1991 NISSAN SENTRA 2.0R Automatic transmission, rear defroster, air conditioning, power windows, Stock #10471. NOW ONLY \$9,995*	NEW 1991 NISSAN MAXIMA SE Air conditioning, air steering wheel, power windows, power locks, cruise control, Stock #10481. NOW ONLY \$18,495*
NEW 1991 NISSAN SENTRA SE R 5 doors of similar savings to choose from. Stock #10505. NOW ONLY \$10,495*	NEW 1991 NISSAN PATHFINDER XE 4x4 Stock #10324 Sport Package. NOW ONLY \$18,950*
NEW 1991 NISSAN MAXIMA GXE Luxury package, air steering wheel, air conditioning, cruise control, power windows, Stock #10489. NOW ONLY \$17,895*	NEW 1991 NISSAN 300ZX Air conditioning, cruise control, power windows, power locks, leather seats, Stock #10511. NOW ONLY \$21,995*

*Plus tax, license. Price includes factory to dealer rebate.
**Lease based on 24 months closed end lease. First monthly payment & security deposit. First month's payment plus plates & tax due at delivery. 12,000 miles per year. 15¢ per mile penalty. Total payment equals term lease payment with approved credit.

"HIGHEST REAL DOLLAR PAID FOR YOUR TRADE"

GRAND RIVER AT 10 MILE 471-0800

BILL COOK

The Best NISSAN dealer in Farmington Hills

BOB DUSSEAU LINCOLN MERCURY

NEW 1991 TOPAZ GS 4 DOOR

Automatic, air conditioning, power locks, power windows, tilt, speed control and much more. Stock #11072.

Suggested List.....\$13,629
Special Discount.....\$1,350
Dusseau Discount.....\$985
Cash Rebate.....\$1,000

SALE PRICE \$10,294*

Lease For \$241⁹⁵ 24 months

NEW 1991 SABLE GS 4 DOOR SEDAN

Package 451, includes air conditioning, speed control, power windows, power locks, AM/FM stereo cassette, power seat and much more. Stock #11024.

Suggested List.....\$17,700
Special Discount.....\$700
Dusseau Discount.....\$1,977
Cash Rebate.....\$750

SALE PRICE \$14,273*

Lease For \$325⁹⁵ 24 months

THE LAST LOADS OF BRAND NEW 1991'S ARRIVED THIS WEEK JUST IN TIME! CLEARANCE SALE ON:

TOWN CARS, CONTINENTAL, SABLES, GRAND MARQUIS, COUGARS, CAPRIS, TOPAZ, MARK VII & TRACERS

BIG SAVINGS 1991's

REBATES & INCENTIVES UP TO \$3500 FINANCING AS LOW AS 2.9% ON SELECT MODELS BEAT THE INCREASE!! FORD EMPLOYEES & RELATIVES. A & Z PLAN ORDERS BEING ACCEPTED ON ALL 1992 CARS OR BUY FROM STOCK**

NEW 1991 TOWN CAR EXECUTIVE 4 DOOR

Comfort convenience group, keyless illuminated entry, geometric-spoke aluminum wheels, leather-trimmed interior, power windows, power locks, tilt, speed control and much more. Stock #11031.

Suggested List.....\$32,150
Dusseau Discounts.....\$4,876
Cash Rebate.....\$2,000

SALE PRICE \$25,304*

Lease For \$596⁹⁵ 24 months

NEW 1992 GRAND MARQUIS GS 4 DOOR SEDAN

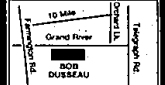
Package 157, power windows, power locks, tilt, speed control and much more. Stock #20020.

Suggested List.....\$22,103
Special Discount.....\$500
Dusseau Discount.....\$2,625

SALE PRICE \$18,978*

Lease For \$372⁹⁵ 36 months

BOB DUSSEAU LINCOLN • MERCURY
31625 Grand River at Orchard Lake Rd., Farmington



TOP DOLLAR FOR YOUR TRADE

OUR SPECIALTY
A, X, Z & B PLANS

*Plus tax, license. Rebates are subject to change without notice. **Based on 24 months closed end lease. First monthly payment & security deposit. First month's payment plus plates & tax due at delivery. 12,000 miles per year. 15¢ per mile penalty. Total payment equals term lease payment with approved credit.

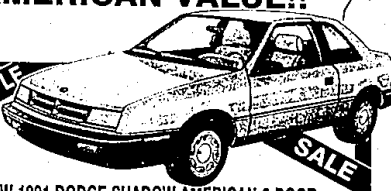
474-3170

2.9% A.P.R. FINANCING**

1991 CLOSE-OUT

REDISCOVER AMERICAN VALUE!!

OR UP TO \$2000 FACTORY REBATE**



EXAMPLE SALE

NEW 1991 DODGE SHADOW AMERICAN 2 DOOR

2.2 liter EFI engine, automatic transmission, power steering, power brakes, air conditioning, rear defroster, AM/FM stereo & much more. Stock #21709.

SALE PRICE \$7795*

Includes \$500 1st Time Buyer Program

IN STOCK '91 STEALTH RT TWIN TURBO BLACK BEAUTY!!



EXAMPLE SALE

NEW 1991 DODGE SPIRIT 4 DOOR

2.5 EFI engine, automatic transmission, power steering, power brakes, air conditioning, tilt wheel, AM/FM stereo with 4 speakers, drivers side air bag, floor mats, rear defroster, 50/50 bench seat & much more. Stock #21903.

SALE PRICE \$9795*

TOWN & COUNTRY DODGE
31015 GRAND RIVER FARMINGTON HILLS **474-6750**



SPECIAL LEASE PROGRAM



\$499

Per Month*

1991 BMW 525iA



INCLUDES:

- Automatic Transmission
- Now M-50 engine (189 hp)
- Air Conditioning
- Antilock brakes (ABS)
- 10 speaker AM/FM stereo cassette radio
- Telescopic steering wheel with airbag (SRS)

- Leather interior
- Heated 10 way power seats
- Power windows & sunroof
- 4 yr./50,000 mile warranty

OFFER EXPIRES AUGUST 31st

*Based on 42 month closed end lease. \$2,000 non-refundable down payment. 1st payment, \$500 security deposit, plates and tax due at delivery. \$2,500 at 42 months. Total payments equal \$499 plus 4% sales tax. 42 Month #1217-05.



SPECIAL 525i FINANCING RATES



24 Months	36 Months	48 Months	60 Months
2.9%	4.9%	6.9%	8.9%

*Above finance rates require 10% cash down payment.

ERHARD BMW

OAKLAND COUNTY'S ONLY AUTHORIZED BMW DEALERSHIP SERVING METRO DETROIT SINCE 1964

4065 Maple Road, Just East of Telegraph Birmingham **642-6565** OPEN LATE MON. & THURS. EVENINGS UNTIL 9:00 P.M.