

## datebook

● **CUSTOMER SERVICE**  
Thursday, Sept. 26 — "Reinvent-  
ing Customer Service in the 1990s"  
7:30 p.m. in Birmingham. Fee: \$15.  
Information: 644-5832. Sponsor: The  
Community House.

● **CPAs, BANKERS**  
Thursday, Sept. 26 — Michigan  
Association of Certified Public Ac-  
countants meet with bankers in  
Southfield. Information: 855-2288.

● **NETWORKING**  
Thursday, Sept. 26 — Strive, a net-  
working group for women in busi-  
ness, meets in Troy. Information:  
391-8086.

● **APPRAISER LAW**  
Friday, Sept. 27 — State apprais-  
ing licensing law discussed in South-  
field. Information: Michigan Associa-  
tion of Certified Appraisers, Box  
4691, Troy 48069-1491.

● **WORDPERFECT INTRO**  
Friday, Sept. 27 — "Introduction  
to WordPerfect" 9 a.m. to 5 p.m. in  
Southfield. Non-member fee: \$225.  
Information: 353-4500. Sponsor:  
American Society of Employers.

● **WOMEN SUPERVISORS**  
Friday, Sept. 27 — "How Success-  
ful Women Supervise" 9 a.m. to 4  
p.m. in Auburn Hills. Fee: \$79. In-  
formation: 370-3120.

● **ACCOUNTING STANDARDS**  
Friday, Sept. 27 — "The Interna-  
tionalization of Accounting Stand-  
ards" discussed at 4:30 p.m. in De-  
troit. Information: Julie Miller, 577-  
4530. Sponsor: Wayne State  
University.

● **SITE MANAGEMENT**  
Fridays-Saturdays, Sept. 27  
through Oct. 12 — "Successful Site  
Management" in Southfield. Fee:  
\$350. Information: 559-1110. Spon-  
sor: Institute of Real Estate Man-  
agement.

● **PAYING FOR COLLEGE**  
Monday, Sept. 30 — "Saving for  
Your Child's Education" 7:30-9:30  
p.m. in Birmingham. No charge. In-  
formation: 644-5832. Sponsor: The  
Community House.

● **LOTUS 3 RELEASE 3**  
Monday, Sept. 30 — "Lotus 1-2-3  
Release 3: Spreadsheets" 9 a.m. to 5  
p.m. in Southfield. Non-member fee:  
\$225. Information: 353-4500. Spon-  
sor: American Society of Employers.

● **BUSINESS IDEAS**  
Tuesday, Oct. 1 — "Testing the  
Feasibility of the Business Idea" 9-  
11:30 a.m. in Troy. Fee: \$35. Infor-  
mation: 689-4094. Sponsor: Business  
Enterprise Development Center.

● **BUSINESS FAIR**  
Tuesday, Oct. 1 — Detroit Busi-  
ness Fair for alumni business own-  
ers in Troy. Information: 649-5111.  
Sponsor: Northwood Institute.

● **INTRO TO JAPANESE**  
Tuesdays, Oct. 1 through Nov. 19  
— "Introduction to Japanese for  
Business and Social Use" begins at  
6:30 p.m. in Bloomfield Hills. Fee:  
\$80. Information: 645-3635. Sponsor:  
Cranbrook Schools.

● **ASKING FOR MONEY**  
Wednesday, Oct. 2 — "Writing a  
Winning Loan Proposal" 1:30-4 p.m.  
in Troy. Fee: \$35. Information: 689-  
4094. Sponsor: Business Enterprise  
Development Center.

● **PROFESSIONAL  
SECRETARIES**  
Wednesday, Oct. 2 — Professional  
Secretaries International meet in  
Southfield. Information: Toy Lin  
Lee, 745-6952.

● **DIRECT MARKETING**  
Wednesday-Thursday, Oct. 2-3 —  
Direct Marketing Days in Dearborn.  
Information: 258-8803. Sponsor: Di-  
rect Marketing Association of De-  
troit.

● **DBASE III PLUS**  
Wednesday, Oct. 2-23 — "Intro-  
duction to dBase III Plus" 7-9 p.m. in  
Bloomfield Hills. Fee: \$78. Infor-  
mation: 645-3635. Sponsor: Cranbrook  
Schools.

● **LAW OFFICES**  
Thursday, Oct. 3 — "Law Practice  
Automation Management" panel dis-  
cussion 7:30-10 a.m. in Detroit. Infor-  
mation: 471-3443. Sponsors: Legan  
Search & Management, Michigan  
Lawyer's Weekly.

● **BUSINESS PLANS**  
Thursday, Oct. 3 — "Writing Your  
Business Plan: the Key to Success"  
9-11:30 a.m. in Troy. Fee: \$35. Infor-  
mation: 689-4094. Sponsor: Business  
Enterprise Development Center.

● **BEGIN MARKETING**  
Thursday, Oct. 3 — "Start-Up  
Marketing: Stop, Look and Listen" 9-  
11:30 a.m. in Troy. Fee: \$35. Infor-  
mation: 689-4094. Sponsor: Business  
Enterprise Development Center.

● **CONTROLLING COSTS**  
Thursday, Oct. 3 — "Purchasing  
and Basic Cost Control" 1:30-4 p.m.  
in Troy. Fee: \$35. Information: 689-  
4094. Sponsor: Business Enterprise  
Development Center.

● **ESTATE PLANNING**  
Monday, Oct. 7 — "Planning Your  
Estate" 7:30-9:30 p.m. in Birming-  
ham. No charge. Information: 644-  
5832. Sponsor: The Community  
House.

● **BUILD AN INVENTORY**  
Thursday, Oct. 10 — "Setting Up  
Inventory" 1:30-4 p.m. in Troy. Fee:  
\$35. Information: 689-4094. Sponsor:  
Business Enterprise Development  
Center.

● **PURCHASING  
FUNDAMENTALS**  
Monday-Tuesday, Oct. 10-11 —

"Purchasing: the Fundamentals" in  
Auburn Hills. Fee: \$295. Infor-  
mation: 616-323-1531. Sponsor: Market-  
ing and Management Institute Inc.

● **PP FOR SMALL BUSINESS**  
Wednesday, Oct. 16-30 — "Not  
Doing Business as Usual" 7:30 p.m.  
in Farmington Hills. Fee: \$42. Infor-  
mation: 544-3040. Sponsor: Oakland  
Community College.

● **BUSINESS CREATIVITY**  
Thursday, Oct. 17 — "Creativity  
in Business: How to Recognize It and  
Deal With It" breakfast 7:30 a.m. in

Birmingham. Fee: \$5. Information:  
644-5832. Sponsor: The Community  
House.

● **AIR QUALITY  
REGULATIONS**  
Tuesday-Thursday, Oct. 15-17 —  
"Environmental Compliance for  
Paints, Coatings and Printing Facili-  
ties" in Southfield examines new  
state and federal air quality regu-  
lations. Fee: \$595. Information: 1-408-  
446-9736. Sponsor: International  
Coating Seminars Inc.

● **CONTROL CASH FLOW**  
Thursday, Oct. 17 — "Cash Flow

Control" 1:30-4 p.m. in Troy. Fee:  
\$35. Information: 689-4094. Sponsor:  
Business Enterprise Development  
Center.

● **NEW BUSINESS AND  
TAXES**  
Thursday, Oct. 17 — "Tax Consi-  
derations and Requirements for Start-  
ing a Business" 9-11:30 a.m. in Troy.  
Fee: \$35. Information: 689-4094.  
Sponsor: Business Enterprise Devel-  
opment Center.

● **LOTUS 1-2-3**  
Saturdays, Oct. 19 through Nov. 9

— "Lotus 1-2-3 Version 2.2" 9 a.m.  
to 12:30 p.m. near Rochester. Fee:  
\$160. Information: 370-3120. Spon-  
sor: Oakland University.

Information for this column  
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48150.  
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Information should contain a  
daytime telephone number where  
information can be verified.

## LIVONIA OUTLET STORE

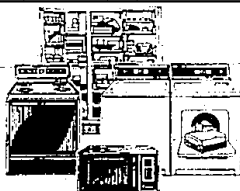
# SEARS WAREHOUSE

## PRE-INVENTORY MARKDOWNS TAKEN DAILY ON SELECTED ITEMS THROUGH SEPTEMBER 30, 1991

SOME FLOOR MODELS. SOME CLOSE-OUTS  
SOME RECONDITIONED.

COME IN AND COMPARE - NOW OPEN 7 DAYS A WEEK  
MON.-SAT. 10:00 A.M. TO 9:00 P.M., SUNDAY 12:00 NOON TO 5:00 P.M.

### APPLIANCES



**KITCHEN & LAUNDRY  
APPLIANCES**  
10 TO 50% OFF EVERYDAY  
LOW PRICE

**ASSORTED MICROWAVES**  
AS LOW AS **\$89<sup>88</sup>** 8 TO  
AS SELL

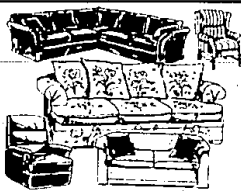
**RECONDITIONED AND NEW CAMCORDERS**  
VALUES NOW **\$499<sup>88</sup>** 10 TO  
TO ONLY SELL  
\*1299.99 SOME ACCESSORIES MISSING

**REFRIGERATORS**  
AS LOW AS **\$359<sup>88</sup>** ASSORTED  
AS SIZES LIMITED QUANTITIES

**WALL OVENS**  
AS LOW AS **\$299<sup>88</sup>** GAS &  
AS ELECTRIC LIMITED QUANTITIES

**WASHERS - AS LOW AS \$279<sup>88</sup>**  
**ELECTRIC DRYER - AS LOW AS \$199<sup>88</sup>**  
**GAS DRYER - AS LOW AS \$269<sup>88</sup>**  
LIMITED QUANTITIES

### FURNITURE



**UPHOLSTERY 30-50% OFF**  
EVERYDAY LOW PRICES

**ASSORTED ENTERTAINMENT CENTERS**  
AS LOW AS **\$199<sup>88</sup>**  
AS LIMITED STYLES AND QUANTITIES

**ASSORTED CHAIRS, RECLINERS  
AND SWIVEL ROCKERS**  
AS LOW AS **\$49<sup>88</sup>** LIMITED STYLES  
AS AND QUANTITY

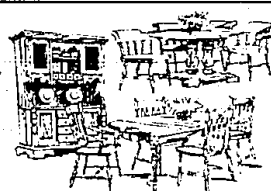
**ASSORTED ACCENT TABLES**  
AS LOW AS **\$49<sup>88</sup>** LIMITED STYLES  
AS AND QUANTITY

**DINING TABLES - AS LOW AS \$49<sup>88</sup>**  
**DINING ROOM SETS - AS LOW AS \$299<sup>88</sup>**  
LIMITED STYLES AND QUANTITY

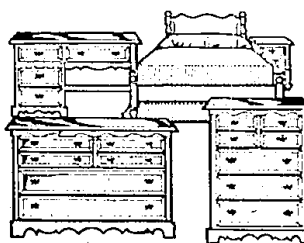
**SOFAS - AS LOW AS \$199<sup>88</sup>**  
**LOVESEATS - AS LOW AS \$179<sup>88</sup>**  
LIMITED STYLES AND QUANTITY

### DINING 30-50% OFF

EVERYDAY LOW PRICES



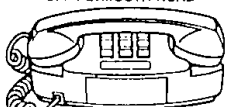
**BEDROOMS 30-50% OFF**  
EVERYDAY LOW PRICES



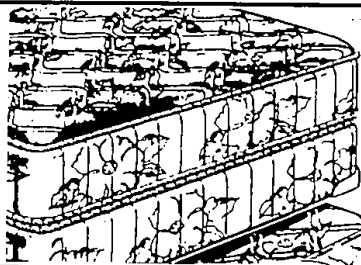
**SUPER BUYING POWER  
SPECIAL  
BATH SHOP CLOSE-OUT  
20" WHITE VANITY**  
WAS \$49<sup>00</sup>  
NOW **\$9<sup>88</sup>** 8 TO SELL

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ALL MERCHANDISE PRICED FOR IMMEDIATE TAKE WITH

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LIVONIA  
1 MILE WEST OF MIDDLEBELT  
OFF PLYMOUTH ROAD



**PHONE 422-5700**  
DELIVERY NOT INCLUDED. SELLING  
PRICES OF ITEMS ON THIS PAGE



**EXCEPTIONAL  
VALUES  
ON  
MATTRESSES  
AND  
BOX SPRINGS**  
ASSORTED SIZES  
SOLD IN SETS AND COME  
SEPARATELY

IN STOCK CONDITION