#### ausmann named top construction engineer

the anemgan society of Processions. Engineers. 3.

Havissamin is executive vice president of Walbridge Aidinger of Detroit, a first his joined in 1971. He is a director of the National Erectors. Association and vice president of the Michigais Society of Professional Engineers. He is also chairman of Walbridge Contracting in Tampa, Fig. 4.

Soil and Materials Engineers has moved: its corporate offices from Livonia-to 43980 Plymouth Oaks, Plymouth...

Nissan North America on Nov. 7 will chiegate the opening of the Nis-san Research & Development Tech-nical Cauces, 39001 Sunrise Drive in



Detroit Metro Commercial Investment Division of the South Oak-hand Board of Realtors will best a seminar on opportunities in com-mercial-coproate real estate from 11:30 a.m. to 2:45 p.m. Tuesday, Nov. 5, at the Radisson Plaza Hotel, Southfield.

5, at the Hamsson Pizza Holy Southfield. Speakers Include Stephen Quazzo, president of Equily Institutional Investors; Jack Chandler, vice practi-ces peaking president of Corporate Services Group; Raymand DuPont, vice president of corporate real es-tate for Ford Motor Land Services Corp.; David Hirzch, director of property management, Masco Corp.; Robert Pilza, president of Horton Commercial Realty Services. Cost is \$15 for members and \$25 for non-members. For reservations,

Duke Associates of Michigan, Southfield, has been chosen by the state of Michigan Retirement Systems to manage the Ann Arbor Technology Park, a 270-acre parcel with 330 acres for sale. Duke will perform a feasibility study including the reassessment of the muster plan and a new marketing plan, act as the overall property manager and represent the park in selling the remaining land.

llams of Edwards Glass Co., Livonia, and Jim Vogelaberg. American Glass Metals Corp., Plymouth.

The Builders Association of Southeastern Michigan will present three seminars.

Where to put your advertising dollars to ensure success will be subject of a panel discussion on Thurday, Nov. 7. The meeting is sponsored by the New Generation Builders Council of BASM.

Speakers will be Ron Welshaure of

sent the park in sculing the remaining land.

Two area men were named to the
Glazing Contractors Association
board of directors. They are Ed WilJim Terebus of New Housing maga-

The program will be from 9-11-a.m. at the Northfield Hilton, 5500

a.m. at the Northfield Hilton, 5500 Crooks, Troy,
Holiday promotions and selling strategies will be the topic of a seminar sponsored by the Sales and Marketing Council of the Builders Association of Southeastern Michigan,
from 10-11:30 a.m. on Monday, Nov.
11, at the Kingsley Inn, 1475 N.
Woodward.
Dennis P. Dickstein of Ralph,
Manuel Associates and Dave Lewen:
of S.R. Jacobson Development Corp.
will speak.

will speak.

The Commercial Builders Council of the Builders Association of Southeastern Michigan will host Tom Dye of Arbestos Abatement, who will speak on the medical and legal ramifications of asbestos at 8 a.m. Tuesay, Nov. 12, at the Clarion Hotel, 13525 12 Mile Road, Farmington Hills.

To register for the Council of the Council

To register for the conferences, call 737-4477,

Michigan Chapter of the American Society of Landscape Architects will bold its 1992 annual meeting Friday,— Jan. 31, at the Dearborn Inn. Theme is "Common Ground — Landscape,— Architecture/Architecture/Civil En-gineering/Planning," To register, call Deb Kruz, 262-1543.

## Fall brings rush to energy efficiency you, may include sloping the carth away from the house on all sides. This will keep out water and mois-ture so the heating equipment can work more efficiently, and caulking the joint between the basement wait

(AP) — Some houses simply take more energy to run than others, but the worst of them can be made better by doilt-yourself efforts. A number of low-cost and no-cost energy conservation practices can help nibble also also granted to the cost of the

ble sizens; cannas our you.
You'ten' begin by reducing your
You'ten' begin by reducing your
water basite, the preparature to 120 degrees. Falyenbett, Install water-flow
restrictors' se' flower heads, install
insulation philod electrical outlets
and swiftsh plates and add insulation
over the aftir stairs.

\*\*Annual bods small as it may be.

A faucet lifek, small as it may be, is an energy waster. The fix may be

And Richard Peach, an economist with the Mortgage Benkers Association, end interest rates below it percent was stamilating mortgage losts, significations which he said, was a "pretty reliable" indicator of future frends.

DELANO NOTED the inventory of new homes on the market has fallest to its lowest level in five or six years.

years.
"All it takes is some

recovery in income and employment pros-pects," he said. "There is pent up demand out there that will be re-leased at some time." That and falling rates will stimulate renewed construction.

as simple as a new washer. An often-overlooked measure is vacuuming dusty baseboard heaters.

OTHER LOW-COST practices include lowering the thermostat to 55 degrees when your family is out of the house for four hours or more. Also, consider reducing the oil burner fifting rate to the proper level after you've made your home more energy efficient by sealing the house shell.

A chart showing the energy-saving plan listing measures to reduce heat loss and cold air infiltration through the roof, walls, floor, windows and

doors would include items like these:
Caulking, \$50 in cost, \$252 (first-year salvage), and two months (pay-bock time). Weatherstripping: \$39, \$15, seven months. Interior storm windows: \$230, \$53, 445 years. Attle insulation: \$60, \$40, 149 years. Foun-dation insulation: \$60, \$100, four-years. Water heater insulation: \$15, \$30, six months. Costs and payback time can vary depending on your own situation, but this typical chart will give you a relative idea of the benefits you can expect.

SOME PRETTY simple but laborious jobs can pay anyone to learn how to do - jobs such as installing switch plate insulation and weather-stripping. Others, such as insulating an attic or, worse yet, an outside wall, are really jobs for a professional even though some super-handy homeowners with lots of time at their disposal might be able to handle them.

building news

dle them.

Additional energy-saving measures that you may be able to handle, or hire a professional to handle for

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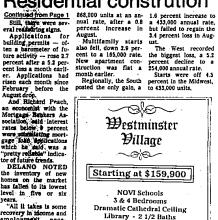
the joint between the basemer and the wooden floor framing.

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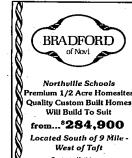


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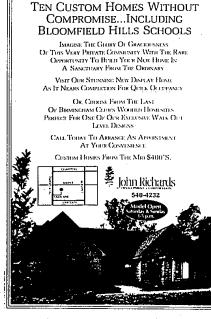


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