

crossroads Jones

All's fare in air travel

Joe Hallissey, the dean of Detroit-area travel agents, calls it Creativity versus Insanity. We were at the fall meeting of the American Society of Travel Agents (ASTA) at the Hillton hotel in Windsor and the subject of the evening was air travel.

You have seen the insanity in action in newspaper advertisements: discount prices in big letters for one-way tickets that can only be bought on a round-trip basis, coupons, and a hundred other ways to fill airplane seats in a super-competitive travel world.

You, the consumer, tell the airplice is your first priority, so they twist and turn to satisfie that price is your first priority, but he will be a decided and still make a buck.

When you have problems with the side effects of discount pricing, you complain to your travel agent, who has no control over the process and must be a combined business genius and wizard to keep up with changing fare structures and stay in business.

IF YOU'RE confused about air

IF YOU'RE confused about air fares, you're not the only one. I knew many of the national public relations directors of the airlines; the standing joke among them is that they don't know what the fare is until they read it in the

fare is until they read it in the newspaper. Hallissey, of Hallissey Travel Service Inc., is a former national president of ASTA, the organization that includes both actions who are travel agents, and allied members, who are representatives of cruise lines, airlines, hotels, convention bureaus, etc.

resentatives of cruste lines, oir ines, hotels, convention bureaus, etc.
Chapter Chairman Carlene Howe of Hudson's Travel Service introduced the airline panel to the group so they could bring us up to date. Alitalia has new \$700 round-trip fares from Detroit to Rome via Chicago. Mexicana Airlines celebrates its 70th birthday this year as the oldest commercial airline in North America.
Northwest will complete its merger with Midway this month and starts working with Carnival Cruise Lines on trips out of Detroit in November. KLM starts twice a week non-stops from Detroit to Amsterdam in January.
American Airlines will start a Chicago to Berlin flight in April 1992. Delta celebrates the 20th anniversary of Walt Disney World with a new non-stop to Orland leaving Detroit at 11:55 a.m.
TWA had business saver coupons for sale for a few days, so business travelers could fly yound trip anywhere in the US for a maximum of \$500. If you blinked you missed that one

blinked you missed that one.

THE QUESTION period was particularly active at this meeting. Why do you keep advertising one-way fares? Allan Alkin for American Airlines. "Sembody east the first stone and you have to match it." Carolina Miranda of USAir: "We advertised round-trip fares and they looked expensive against other one-way ads so we changed back." Rodney Johnson, Northwest: "Price is what gets the attention of the customer. We're all trying to get bodies on the airplane."

We're all trying to get bodies on the airplane."

Are non-refundable fares refundable? USAri announced in August that they will let you retain the tleket for one year and apply it to future travel, with certain conditions and a minimum \$75 service charge.

The general message: if it is absolutely essential that you change a non-refundable fare, you will get further by going directly to the airline.

What about bereavement fares? Most airlines have them but make no mistake about this they will expect you to deliver documentation about the hospital, funeral home etc Don't kill Auntilly off just to get a refund, it won't work.

If I have any message for you in the middle of all this, it is to find a good travel agent, let him get to know you, let him belp you. The said it a hundred times: a travel agent is your best friend and he/she doesn't cost you a

travel agent is your best friend and he/she doesn't cost you a cent.

Pearl Harbor braces for anniversary

apocial writer

Was riding my bike down Glem
Avenue when a neighbor
stopped me with news of the
Japanese attack on Pearl
Harbor, Most mature men and women can remember exactly where
they were and what they were doing
when they heard the news on Dec. 7,
1941.

To commemorate the 50th anniversary of what President Franklin
Roosevelt called "the day that will
live in infamy," the National Park
Service and the U.S. Navy have
scheduled four days of special events
in Honolulo for Dec. 4 through 7.
Sheraton Waikhit Hotel will be the
headquarters for a convention of
some 2.000 members of the Pearl
Harbor Sarvivors Association during
that time.
Most of the special activities will

Harron Surviva Landing Harron Surviva Line.

Most of the special activities will take place at the U.S.S. Arizona Memorial Visitors Center in Pearl Har-

bor. The navy is preparing to handle as many as 25,000 visitors, expected to converge on the site during the four-day remembrance program. Free shautle bases will carry visitors. Free shautle bases will carry visitors to hands Stadium.

Participants and guests are expected to include President George Bush. Secretary of Defense Dick Cheney, several governors, senators and hundreds of members of the Pearl Harbor Survivors Association. Specially honored will be the 50 surviving men who were actually on the Arizona when it sank, taking 1,177 crew mates to a watery grave.

MORE THAN 1,100 bodies remain entombed in the sunken battleship which lies beneath the glistening white memorial structure that was

waite memorial structure that was completed in 1962. Half of the 2,403 people killed on the island of Oahu on that fateful day were on the U.S.S. Arizona. There were only 68 civillan casualties.

The Japanese attack was concentrated on the ships and planes in Pearl Harbor but six other military bases on Oahu were also bombed and suffered casualties during the early morning attack.

The National Park Service has planned special programs for each of the four days of the commemoration. The U.S.S. Arizona Memorial, which is about one-quarter mile off-shore from the visitor center, will extend special consideration to U.S.S. Arizona and Pearl Harbor survivors and to the relatives of those who perished.

All programs will be free and will include several band concerts, guest speakers and a special dawn memorial service on Saturday, Dec. 7.

Two-thirds of the 150 seats on each Arizona Memorial shuttle boat will be reserved for survivors and relatives of victims so the general public may encounter extended

downtown Honolulu.

THE CEMETERY, in Punchbowl Crater, contains the graves of thousands of servicemen and civilians who lost their lives in the Pacific area during World War II. Among the endless rows of granite headstones is that of Ernie Pyle, veterand of World War II and probable the World War II. Nearby is a huge memorial structure containing maps and murats illustrating the major battles of the Pacific theater.

The U.S. Army Muscum at Fort DeRussy is no Walkiti Beach between the Hillton Hawalian Village thotal and the Outrigger Reef Hotel. It contains weapons, artifacts and displays depleting milliary history from early Hawalian warfare through to Victians.

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The inuscum is obtained and the Admission charge is right. It's free.

On a recent visit to Honolulu, I

On a recent visit to Honolulu. I On a recent visit to Honolulu, I was invited to tour Pearl Harbor on an exclusive VIP launch operated by the U.S. Nayy. Nicknamed "the Admiral's Tour," it utilizes a 31-passenger launch for a harbor tour including Ford Island, shipyards, the submarine base and a stop at the U.S.S. Arizona Memortal.

The two-hour VIP tour program starts at 9:15 a.m. on a small dock near Aloha Stadium every Tuesday, Thursday and Friday. The tour is available to active and retired officers of all services having the rank of Captain or higher, their immediate families, survivors of qualified officers as well as governors, sena-

waits for trips to the memorial and may not be able to visit on a particular day due to beavy visitation.
Secretary of Defense Dick Cheney will be the keynote speaker at a ceremony at the National Cemetery of the Pacific high on a hill overlooking downtown Honolulu.

CIVIC OFFICIALS, leaders of industry and commerce, the media and heads of major organizations such as the YMCA and the Red Cross organization of the Civic Commerce of the media of the pacific high on a hill overlooking outling the VMCA and the Red Cross organizations of the Civic Commerce, the media of the pacific high organization of the Pacific high organ CIVIC OFFICIALS, leaders of In-dustry and commerce, the media and heads of major organizations such as the YMCA and the Red Cross also qualify for the V.I.P. tours on a space available basis. Qualifying in-dividuals can make reservations by calling Petty Officer Green at (808) 471-972.

471-9727.

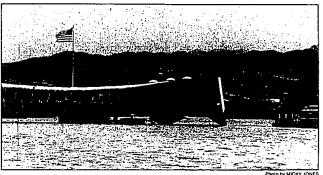
Anyone planning to be in Honolulu during Pearl Harbor week this year should make hotel and rental car reservations immediately since both will be in short supply during the commemoration.

For information on the Pearl Harbor commemorative activities, con-

bor commemorative activities, con-tact National Park Service, USS Ari-zona Memorial, I Arizona Memorial Place, Honolulu, Hawaii 96818 or telephone (808) 422-2771.







► 100,600 (and 52,800)

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► 61,100 (and 31,000) more suburban buyers of major

bedding buyers.

appliances.

Day lives in infamy for many

"After exhaustive search it has been found impossible to locate your son Lowell Earl Valley, fireman second class, United States Navy, and he has been officially declared to have lost his life in the service of his country as of Dec. 7, 1941. The department expresses to you its sincere sympathy."

That is the telegram received by Mr. and Mrs. Joseph Valley when heir son died at Pearl Harbor. Lowell Valley of the USS Oklahoma, was the first citizen of Ontonogan, Mich, to lose his life in WWII.

We received that information from Lowell's sister Lillian Casseday, who now lives in Niles, Ill., and apparently read our request for information about Midwesterners who had been at Pearl Harbor when the Japanese bombs struck on Dec. 7, 1941.

HEME IS a letter from veteran Rabert P. Boys, whose son Terry R. Boys, whose son Terry R. Boys whose son Terry R. Boys whose son Terry R. Boys and the property of the propert

R.L. MITTELSTADT, Howell,

R.L. Mich. Wich. Wish. Wish. "On Dec. 7, 1941, I was a crew member of the USS Maryland BB46. I enlisted in the U.S. Navy in October of 1938 and retired in February of



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