Builder of year

Continued from Page 1

Gileberman started building pre-fab and modular homes on scat-tered lots in Detroit after purchas-ing control of the company in 1970. His first venture in a large subdiv-sion was in Clinton Township in 1972

He followed up with the Beach-walk Apartments in Novi, Cross-winds East in Clinton, Crosswinds West in Novi, Crosswinds of Farm-logton Hills, Greenpolate of West Bloomfield and current projects.

"It's a normal progression of events," Gileberman said of the transformation from manager to in-fill builder to subdivision build-

in-fill bullder to subdivision buildGileberman has built a business philosophy over the years. "Number one, you have to be well organized. You must be be willing to invest your own capital, borrow very little, do a lot with your own staff and not subcontract as much as the higher end. "You hire the very best people available and fund them properly. You give them good leadership and teach them to treat the customer like it was a member of their family buying the house.
"MANAGEMENT IS the key more than ever before. We have computers, fax machines, car phones. It's so much easier to know my costs today."

Glieberman recently purchased the professional Ottawa Rough Riders of the Canadian Football League and tends to an extensive collection of some 50 vintage cars. He assures that his building buisness work the sidetracked by the football of the sidetracked football of the football o

Building's standouts honored

Several other builders and those affillated with the construction industry will be honored by their colleagues in the Builders Association of Southeastern Michigan during these are southeastern Michigan during these are southeastern Michigan during the control of the state of the southeastern Michigan partner in Mocerl Management and Development of Grand Blanc, will be recognized as Developer of the Year. Ida Lucas of S.R. Jacobson in Birmingham will be introduced as Experienced Salesperson of the Year. Beverly Friedman of The Selective Group in Farmington Hills as New Salesperson of the Year.

Cathy McLeod of Peterson-Knecht Insurance Agency in Farmington

ciate of the Year, for non-builders who support the industry.

Paul Hoenke of Paul's Consulting

who support the industry.

Paul Honke of Paul's Consulting
Services in Warren will receive accolades as Spike of the Year for
membership recruitment.

Distinguished service awards will
be presented to Irvin H. Yackness,
rice president and general counsel,
for ongoing service to the building
industry, and Daniel T. Murpby,
Oakland County executive, for service to government.

Melvin Kaifan of Kaifan Enterprises in Southleid will be honored
for service to the apartment Industry and Earlene Bonadeo of Bonadeo
Builders in Plymouth for service to



Paneling: cosmetic treatment for walls

(AP) — Wall paneling can add beauty to a not-so-beautiful room. It hides uneven plaster, old wall paper acquires little upkeep.
Wall paneling has come a long way from the limited choices available years ago. The biggest difficultable years ago. The difficultable years ago. The difficultable years ago. The difficultable years ago. The difficultable years after the days in the difficultable years and the

and walnut are only some of the pos-sibilities. Other paneling is stained in a variety of colors or finished to resemble delicately veined marble

resemble delicately velned marble or rough-lews atone.

If you decide to panel a room, keep in mind the following factors:

• The size of the room will diminish by the thickness of the paneling, plus that of the furring strips — thin pieces of wood that are attached to walls as a base for the paneling — If used.

• If paneling is a dark color or a wood tone, the room will also appear to shrink.

• Electrical outlets and wall switches will often have to be moved

forward to be level with the paneling's surface. (Extender collars for the wall boxes are available from electrical supply stores.)

Heating and air conditioning registers also will need extender collars. (Ask a heating contractor to make them.) If there are electric baseboard heaters, the power will have to be turned off and the heaters removed.

removed.

Door and window frames, base-boards and ceiling moldings are usually removed and replaced with trim

that matches the paneling. But you can fit the paneling around your current trim if you want.

HOW MANY standard 4-by-8-foot panels will you need?

If your celling height is 8 feet, as it is in most house, just measure each wall's width and divide by 4 feet. Subtract, on the average, a half panel for each fireplace or window and two-thirds of a panel for a door. Panels must be bought whole. If your calculations and in a fraction, round out to the next whole number.

Hall of fame inductee

Continued from Page 1

Levine never has been one to make impulsive decisions, yet be has been a trendsetter, those who know him say.

"He investigates everything he does very thoroughly "said his son, Paul Levine, president of The roughly," said his son, Paul Levine, president of The roughly, "said his son, Paul Levine, president of The roughly," said his son, Paul Levine, president of The roughly, "said his son, Paul Levine, president of The roughly," said his son, Paul Levine, president of The roughly, "said his son, Paul Levine, president of The roughly," said his son, Paul Levine, president of The roughly, "said his son, Paul Levine, president of The roughly," said his son, Paul Levine, president of The roughly, "said his son, Paul Levine, president of The roughly," said his son, Paul Levine, president of The roughly, and the said said son, and the said said his said his said live and the said said his said live and the said said his said live and the said said his said live and line said his said live said



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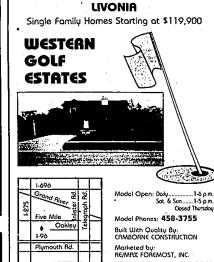
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