STU EVANS

FALL VILLAGER SPECIAL

HURRY! Over 150 '93 Villagers Available!

1993 VILLAGER GS

691 PACKAGE 3.0 engine, power mirrors, stereo radio, defogger, anti-lock brakes, speed control, 7 passenger seating, tilt steering, air.

All Villagers includes $540 destination.

1993 VILLAGER LS

696 PACKAGE electronic instrumentation, quad bucket seats, keyless entry, autolamp, bpower driver & passenger seats, ABS, privacy glass, rear AC/heat, hi-level stereo, alum. wheels.

All Villagers includes $540 destination.

1993 VILLAGER DEMOS

Electronic instrumentation, quad bucket seats, keyless entry, autolamp, power driver & passenger seats, ABS, privacy glass, rear air conditioning, heat, hi level stereo, aluminum wheels

RETAIL BUY
- Suggested List $19,062
- Stu Evans Discount .. $2067

YOU PAY $16,995*

8 available at this price
54 at similar savings
36 arriving soon

RETAIL LEASE
LEASE FOR
$282.60** per month
- Lease term ..... 24 months
- Monthly use tax $11.30
- Total monthly payment $293.90
- Refundable security deposit $300
- Cash reduction from customer $1000
- Tax on cash reduction $40
- Total due at inception $1633.90
- Total of payments $7051.68
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

RETAIL BUY
- Suggested List $24,378
- Stu Evans Discount .. $2602

YOU PAY $21,776*

20 available at this price
23 at similar savings
21 arriving soon

RETAIL LEASE
LEASE FOR
$362.42** per month
- Lease term ..... 24 months
- Monthly use tax $14.50
- Total monthly payment $376.92
- Refundable security deposit $400
- Cash reduction from customer $1000
- Tax on cash reduction $40
- Total due at inception $1816.92
- Total of payments $9046.08
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

Stock #V8174
Power Moonroof
Single CD
Handling Suspension

Stock #V8128
Leather Interior

$19,936*

2 available

1994 MARK VIII

Includes $1000 Owner Loyalty

4.6 Liter, 32 valve V8, 280 horsepower, leather trim, keyless entry, autoglide seats, electronic traction assist and much, much more

All Mark VIII include $625 destination

1994 CONTINENTAL

EXECUTIVE SERIES

Includes $1000 Owner Loyalty

Leather trim, comfort convenience group, leather wrapped steering wheel, GEO metric spoke aluminum wheels, remote keyless illuminated entry.

All Continentals include $625 destination.

1994 TOWN CAR

EXECUTIVE SERIES

Includes $1000 Owner Loyalty

4.6 V8, leather interior, comfort & convenience group, tilt wheel, speed control.

All Town Cars include $625 destination.

RED CARPET ADVANCE
PAYMENT LEASE PROGRAM
24 MONTHS

TOTAL LEASE PAYMENTS $11,351.92 — $10,351.92

Owner Loyalty -$1000#
- Monthly use tax $18.19
- Lease term ..... 24 months
- Refundable security deposit $475
- Luxury tax $366.06
- Total due at inception $11,192.58
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Title and plate extra

3 available at this price
25 at similar savings
25 arriving soon

RETAIL LEASE
LEASE FOR
$499.99** per month
- Lease term ..... 24 months
- Monthly use tax $20
- Total monthly payment $519.99
- Refundable security dep $525
- Owner Loyalty $1000
- Tax on Cash Back $40
- Luxury Tax $266.06
- Total due at inception $1351.05
- Total of payments $12,479.76
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

RED CARPET ADVANCE
PAYMENT LEASE PROGRAM
24 MONTHS

TOTAL LEASE PAYMENTS $10,663.92 — $9663.92

Owner Loyalty -$1000#
- Monthly use tax $17.09
- Lease term ..... 24 months
- Refundable security deposit $450
- Luxury tax $92
- Total due at inception $10,205.92
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Title and plate extra

4 available at this price
77 at similar savings
120 arriving soon

RETAIL LEASE
LEASE FOR
$462.07** per month
- Lease term ..... 24 months
- Monthly use tax $18.48
- Total monthly payments $480.55
- Refundable security deposit $500
- Owner Loyalty $1000
- Tax on Cash Back $40
- Total due at inception $1020.55
- Total of payments $11,533.20
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

RED CARPET ADVANCE
PAYMENT LEASE PROGRAM
24 MONTHS

TOTAL LEASE PAYMENTS $11,158 — $10,158.32**

Owner Loyalty -$1000#
- Lease term ..... 24 months
- Monthly use tax $17.88
- Refundable security deposit $475
- Luxury tax $132.90
- Total due at inception $10,766.22
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Title and plate extra

8 available at this price
5 similar savings
20 arriving soon

RETAIL LEASE
LEASE FOR
$484.60** per month
- Lease term ..... 24 months
- Monthly use tax $19.38
- Total Monthly Payment $503.98
- Refundable security deposit $525
- Owner Loyalty $1000
- Tax on cash back $40
- Luxury Tax $32.90
- Total due at inception $1101.88
- Total of payments $12,095.52
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

1994 SABLE GS 4 DOOR

451A Pkg., dual airbag, power locks, group defroster, speed control, power windows, floor mats, light group, stereo cassette, power seat, cast wheels, 3.8 V6 engine.

All Sables include $525 destination.

1994 SABLE LS 4 DOOR

462 Pkg., 3.8L engine, ABS, power locks, windows, driver's seat, tilt steering wheel, cruise control, electronic instrumentation, climate control, keyless remote entry, autolamps, hi-level stereo, power antenna.

All Sables include $525 Destination

1994 GRAND MARQUIS GS

157A Pkg., dual airbag, 4.6 V8, electronic overdrive, front and rear mats, power seat, speed control, electronic rear defroster, power locks, AM/FM stereo cassette.

All Grand Marquis include $575 destination.

RETAIL BUY
- Suggested List $19,610
- Less Cash Back ... $500
- Less Stu Evans Discount $1663

YOU PAY $17,447*

13 Available at this price
4 at similar savings
13 arriving soon

RETAIL LEASE
LEASE FOR
$279.41** per month
- Number of months 24
- Monthly use tax $11.18
- Total monthly payment $290.59
- Refundable security deposit $300
- Cash reduction from customer $1000
- Tax on cash down $40
- Total due at inception $1630.59
- Total of payments $6974.16
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease
- Title and plates extra

RETAIL BUY
- Suggested List $21,550
- Less Cash Back ... $500
- Less Stu Evans Discount $1932

YOU PAY $19,118*

40 available at this price
36 at similar savings
7 arriving soon

RETAIL LEASE
LEASE FOR
$298.38** per month
- Lease term ..... 24 months
- Monthly use tax $11.94
- Total monthly payment $310.32
- Refundable security deposit $325
- Cash reduction from customer $1000
- Tax on cash down $72
- Total due at inception $1075.32
- Total of payments $7447.68
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

RETAIL BUY
- Suggested List $19,990
- Stu Evans Discount .. $1182

YOU PAY $18,808*

3 available at this price
1 LS Model at similar savings
49 arriving soon

RETAIL LEASE
LEASE FOR
$372.77** per month
- Lease term ..... 24 months
- Monthly use tax $14.91
- Total monthly payment $387.68
- Refundable security deposit $400
- Total due at inception $787.68
- Total of payments $9304.32
- Total mileage allowed 30,000
- Mileage penalty ..... 11¢/mile
- Closed end lease, title and plates extra

1993 GRAND MARQUIS

DEMO CLEARANCE

157A Pkg., dual airbag, 4.6 V8 electronic overdrive, front rear mats, power seat, illuminated entry system, speed control, electronic rear froster, power locks, luxury light group, body paint stripes, AM/FM stereo cassette, locking wheel covers.

All Grand Marquis include $575 destination.

- Suggested List $20,064
- Stu Evans Discount $3896

YOU PAY

$16,186*

20 available

1993 LINCOLN TOWN CARS

EXECUTIVE SERIES

NEW!

4.6 liter V8 engine, leather interior, comfort & convenience group, tilt steering wheel, speed control, electronic instrumentation, keyless remote entry, ABS, climate control, conventional spare.

- Suggested List $35,971
- Stu Evans Discount $6333
- Rebate $2500
- Owner Loyalty $1000

YOU PAY

$26,138*

3 available 5 at similar savings

1993 MARK VIII DEMO

4.6 liter, 32 valve V8, 280 horsepower, leather trim, keyless entry, autoglide seats, electronic traction assist, JBL sound system, power moonroof, auto dim mirrors.

- Suggested List $40,085
- Stu Evans Discount $8587
- Rebate $1500
- Owner Loyalty $1000

YOU PAY

$28,998*

STU EVANS | LINCOLN MERCURY

OPEN MON. & THURS. 'TIL 9 P.M.

2 Convenient Locations to Serve You

Garden City
32000 FORD ROAD
West of Merriman Road
425-4300

Southgate
16800 FORT STREET
At Pennsylvania Road
285-8800

THE BEST TRADE-IN PRICE ANYWHERE

*To qualify for owner loyalty $1000 Rebate customer must currently own or lease a Lincoln Mercury Motor product registered in their name prior to 9-9-93. Customer does NOT have to trade in vehicle. Owner loyalty expires 9-9-93 through 12-29-93.

**Sales tax paid prior to cash back plus title & plates.

***Qualified lessees have option to purchase the end of lease and for personal or business use. Lessee is responsible for excess wear and tear. Lease subject to approval and is available exclusively at participating Ford Dealers.

****Advance payment lease program 24 months, see details at sales desk.

*****Lease program for 1993 models available from 9/23/93 through 10/31/93. Lease program for 1993 models available from 9/9/93 through 1/10/94.

******Customer cash assistance programs for 1993 models available 9/23/93 through 11/1/93. Customer cash assistance programs for 1993 models available 9/9/93 through 1/10/94.