REAL ESTATE NEWS

REAL ESTATE LISTINGS

Listinga features notes and news about subur-ban real estate. To list an event, write: Listings, Real Estate Editor, Observer & Eccentric Newspa pers, 36251 Schoolcaft, Livonia 48150. Our fax nymber is 313-591-7279.

M AWARD WINNER

AWARD WINNER

'James L. Young of ERA Accent Realty, Livonia, has won an individual award from the ERA Real Estate Network for customers actisfaction.

He was nominated through use of customer actisfaction surveys, said David Owens, troker at ERA Accent Realty.

'It's always satisfying to be recognized for a job well done.' Young said. 'This award is a special honor because it represents the opinion of the people we serve.'

The ERA customer satisfaction award program is designed to encourage the spirit of service by recognizing ERA Member Broker offices and sales associates who go above and beyond the call of duty to satisfy the real estate needs of their customers and clients.

'Members of the ERA Real Estate Network realize that superior service can set us apart from others in the real estate industry.' Owens said.

alize that superior service can set us apart from others in the real estate industry," Owens said.

When tenants returned to work at Pruduential Town Center in Southfield after the New Year's holiday, they found a smoke-free policy in effect at the five-tower, 2.2-million-square-foot complex, announced PREMISYS Real Estate Services.

'The new smoke-free guidelines designate public restrooms, elevator lobbies, hallways and the indoor tropleal garden area as off-limits for smoking.

"An overwhelming majority of tenants want Prudential Town Center's common rareas smoke-free," said Michael R. Scadron, vice president/general manager of PREMISYS.

"In a survey conducted earlier this year, almost 80 percent of the respondents indicated preference for smoke-free public areas. Interestingly, about the same amount of respondents eli us that their ofference already smoke-free."

PREMISYS is offering temporary smoking lounges within the complex to assist hullding occupants with the transition.

New leaders at helm of realty boards

The changing of the guard has oc-curred.
Four real catate professionals with an aggregate of nearly 75 years experi-ence took over as presidents of realty boards servicing Observer & Eccen-tric communities earlier this month. Gladys Corbin, an associate broker with Weir Manuel Snyder and Ranke in Rochester Hills and a resident of

in Rochester Hills and a resident of that city, heads the Rochester Area Association of Realtors. She's been involved in real estate

Sines been inovered in real estate for 21 years.

Mary Savoie-Huff, an associate broker with Hall & Hunter of Bloomfield Hills and a Bloomfield Township resident, becomes president of the Birmingham-Bloomfield Board of Realtors.

She's served the industry for nearly 20 years.

20 years.

Curtis Shinsky, owner broker of
Remerica Suburban Realtors in Livonia and a resident of that community,
assumes the presidency of the Western Wayne Oakland County Association of Realtors.

■ Realty boards generally arise to provide educational opportunities for members and to lobby lawmakers on issues of interest to the membership and industry.

He's in his 20th year in the busi-

Jane Griffin, a Realtor associate with Chamberlain Realtors in Royal Oak and a Berkley resident, takes the reins of the South Oakland County Board of Realtors.

She's been listing and selling houses for 13 years.

Realty boards generally arise to provide educational opportunities for members and to lobby lawmakers on issues of interest to the .nembership and industry.

"We're going to a regional multi-

list as of Jan. 1." Corbin said. "We're combining administrative functions." "Our goal is to bring this action to more completely, see greater support and union of the various bare move alread to breaden a better delivery system for all members," Griffin said.

"It's a whole new ballgame from the past," said Savoie-Huff. "This is really a time of transition. One of my goals is to make this transition as smooth as possible."

gons is to make this trained. Semonth as possible."

Sales agents also will begin looking at joining boards of choice rether than being required to join the board where the office is located.

School financing plans and the possibility of a real estate transfer tax has been proposed in recent weeks. "This year, we really are dealing with a lot of new issues," Shineky said. "One is agency, It's something that's extremely new. Now we're defining agency, who we work for. "Disclosure, absolutely, is another issue, not only on houses through

Individuals who rise to leadership ositions in professional associations enerally love their work.

positions in professional associations generally love their work.

"I think it's exciting, very challenging, setting a buyer together with a seller and making it work for them," Corbin said. "I think it will be a positive year in terms of housing affordability and people being able to buy."

"I do a tot of handa-on real estate, "Griffin said. "I like all aspects of problem solving and really like trying to assist the organization maintain professional standards."

"There's such a satisfaction helping someone reach a goal, help define what they want, what they can afford," Savoic-Huff said. "By helping them meet their goals, I automatically meet mine."

"I take great pleasure in taking care of peoples needs," Shinsky said.
"People need a lot of help in the process. There's a lot of new things out there and available to them."



Gladys Corbin Rochester Area Association of Re-altors



Mary Savole-Huff Birmingham-Bloomfield Board of Realtors



Curtis Shinsky Wayne Cakland County Associa-tion of Realtors



Jane Griffin South Cakland County Board of Realters

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basement, sitsched garage.
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OPEN SUN. 1-4pm 45400 FIGURE 14400 FIGURE 14500 FIELDSTONE, CANTON Not miss this beautifully updated inflower qued, 4 bedrooms, 2½ this, lamily room with fireplace, mail living sund dishing torons, neural living sund dishing torons, neural decor. Many recent updates size this home a must see, 42,900, Ask for.

Children Exactle 1500 Figure 1

Ind depor. Many, record updates strapped on the property of th

LIVONIA, OPEN SUN., 1-4
Leurer Park B. rench seys.
Leurer Park B. rench seys.
Leurer Park B. rench seys.
3 badroom brick ranch otherin
1558 sq. fr., super tamby room with
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301 Open Houses OPEN SUNDAY 1-4

OPEN SUNDAY 1-4

OPEN SUNDAY 1-4

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MASS NEW RANCH CONDOS an ebsolute bedroom, a drei cellings ures, library: asement, at opener, unball, watere a consensor of Strang-den, well bar, full basement, sit-ched, well bar, full basement, sit-tached parage widoor openes, underground sprinking, system, low 194127 Triberwood, W. of Tele-graph, Nr. off 12 Mar onto Duffy, OPAUL A., GAUDIO CENTURY 21T00AY 948-7100/09-2241

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of its mechanical systems. Beyond that,
there is a desire for houses and buildlings to give a good appearance and beed attuated. Regardless of whether
buyers and sedies are dealing in simplefamily homes, condominiums, coretired apartments, locating the right
property, negotisting a price, obtaining
financing and completing the transaction
are key elements. The goad of this coturns is to shad some light on the issues
and truncts that aurround the biggest investment most of us are likely to make.

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