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looking for very motivated sales people wishing to earn top $$$ with year-end bonuses. Call Heartland Homes & ask for Ken: 347-0900
No real estate license required.

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Looking for an experienced professional sales person with a minimum of 4-6 years experience in retail floor covering. Must have knowledge of measuring, reading blueprints & estimating. Contact already established. A sincere desire to succeed can bring unlimited earning power. Salary plus commission. Call for appointment after 2:30pm. Dennis Reimer, Reimer Floors, Inc.
353-4050

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Health & Sports Fitness
Call 24 hr. message
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Employer Organization seeks motivated professionals with excellent communication skills and experience dealing with business owners and decision makers. Intangible sales experience and Bachelors degree preferred. Southeastern Michigan area. Compensation includes salary commensurate with experience, commission, plus many other benefits. Send resumes to: N.B.M., 33117 Hamilton Ct., Ste. 200, Farmington Hills, MI 48334

506 Help Wanted Sales

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Join the Real Estate team that's "First In Service". EARN while you learn, we provide on the job training. For Western suburbs, call Barbara Wakefield at 348-8787; John Yugovich for Northern Suburbs at 474-3303; and David Caputo for the Lakes area at 360-0400.
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If you like people, have an interest in interior design, and need a full time salary with health insurance...consider interviewing with us! Work in a newly expanded showroom with a fun and successful group of people. Must be available for Saturdays 10-6. Great schedule and easier hours than most retail jobs. We train in product knowledge. Apply in person at: Master Lighting, Inc., 44125 Ford Rd., Canton

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Dynamic growth-oriented commercial insurance agency in Southfield seeks experienced Property & Casualty producer. High commissions, excellent markets, leads provided. 324-8110

INSIDE SALES - Full & part time. Metro Detroit distributor since 1963 is looking for motivated persons to handle new & existing accounts. Salary + commission + benefits. Send resume to: T F I Inc., 1931 Dixie St., Redford, MI 48239

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Sell insurance policies in agents office in Lake Orion. $6 per hour plus $400 possible monthly bonus after licensing & paid training. 559-1650

INSIDE SALES - STEEL
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JEWELRY SALES
Roz & Sherm needs one very special person to join their professional full time sales staff. Excellent opportunity for an aggressive, experienced individual with strong background in high fashion jewelry or accessories. Above average salary. Benefits include Blue Cross, dental. One evening till 8, no Sundays.
Call Bobbie at 855-8655

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Will train to recruit brokers for national organization in Southfield. Part-time. Salary/bonus. Call between 9am & 11am. 352-8030

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INTERNATIONAL
SKI & GOLF SHOPS
Bavarian Village International Ski & Golf is looking for energetic, sharp people who would like to sell golf equipment & clothing.
- Part time 20-30 hours
- Full time/seasonal
- We can fit your schedule
- Competitive wages

If you think you'd be a great Golf Sales Person, know golf & would like to work in Michigan's newest & finest specialty golf shop, we'd like to talk to you! Golf background & experience helpful. Immediate openings. See Store Manager for application at the following Bavarian Village International Ski & Golf Shops:
Bloomfield Hills, 2540 Woodward at Square Lake Road, 334-4700
Birmingham, 101 Townsend, corner of Pierce, 644-5950
Novi, Novi Town Center, Bl. of I-96 on Novi Road, 347-3333
Farmington Hills, 27847 Orchard Lake Road at 12 Mile, 553-8585
Dearborn Hills, 25312 Ford Road, 1½ miles W. of Telegraph, 562-5560
Golf applications accepted Monday thru Sunday, March 21-27.

KITCHEN/BATH SHOWROOM
Seeks experienced designer/salesperson. Stock-exclusive custom cabinetry, Remarcle, 3063 Orchard Lake Rd. Keego Harbor 48320. 683-9585

LEASING CONSULTANT
for large apt. community in Canton. Candidate must have outstanding sales ability & understanding of marketing, a proven track record & real estate license preferred. Attention to details, professional image & enthusiasm a must. We offer top compensation, training & a strong benefit program. Qualified applicants, send resume to: Box 782 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

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for welding fixtures and special machines. Call: 313-777-0370

MARKETING/SALES ASSISTANT
Manufacturing firm seeks talented individual for entry level position in Marketing/Sales Department with skills in the following areas:
- Strong organizational skills
- Computers
- Language (bi-lingual) Spanish
- Strong writing skills

This position is for the well-organized, self motivated individual who possesses the ability to work as a team play in a fast paced environment.

The candidate should possess a Bachelor's degree in a related field such as Marketing, Advertising or Communications.

Send resume and salary requirements to:
Human Resource Manager
P.O. Box A
Northville, MI 48167

506 Help Wanted Sales

LEASING CONSULTANT
Temporary, Full time, needed for March through September. National Property Management company is looking for an individual. Sales ability, excellent communication skills, enthusiasm, and be flexible. Sales ability and experience helpful. Hourly plus commission. Apply at: Franklin Park Towers, 27500 Franklin Rd., Southfield, NO PHONE CALLS PLEASE!

LIFETIME CAREER
OPPORTUNITY
With a financial services company. Immediate sales & commissions plus benefits. $35,000 minimum plus, obtainable in the first year. Please send resume to: PO Box 255000, Franklin, MI 48025.

LIVONIA - 20 year old firm is looking for 3 representatives. Tired of selling used cars, vacuums insurance? Work for a company that furnishes leads. Top paid salary + commission. $300-$1,000 per week for qualified individuals. Must have reliable transportation, sales background and knowledge of the greater Ypsilanti area. Call Mr. Dillard Mon.-Fri. 10am-5pm. 525-5210

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with a financial services company. Immediate salary & commissions + benefits. $35,000 minimum +, attainable in the first year. Please send resume to: P.O. Box 255000, Franklin, MI 48025.

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Ladies clothing stores. Good pay, benefits, paid training. 18 locations. 858-7300

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National entertainment company, established 1985, seeks entrepreneurs with management skills, who need to make a lot of money. Call 24 hrs. 313-570-8353

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HOMETOWN REALTORS
459-6222
REMEMBER REMERICA

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Create own hours while calling on doctors, dentists, hospitals, etc. representing medical apparel store. Ask for Judy Brown 471-5555

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"Free Training"
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Corporate Transferee Service

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Previous experience required. Must have outgoing personality & excellent time management skills. All inquiries to: Auto One, Attn: Ken, 30839 Ford Rd., Garden City, MI 48135, or call 421-2100

506 Help Wanted Sales

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CAREER DEVELOPMENT CENTER

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SALES MERCHANDISEMENT
High commissions, good benefits. Outside sales position w/fast growing software firm marketing to law firms, professional offices & large corporations. 3 Yrs. experience in outside sales & college degree required. Unlimited potential. Resume in confidence: Magic Software, 8181 Doherty, W. Bloomfield, MI. 48323.

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Chalet
Quality Service Award
Winning Office 1992

Real Estate
Career
Free Training
Full Time Trainer
Century 21
Hartford South Inc.
8-Hagerty
464-6400
Ask for Steve Hocking

RETAIL FLOOR COVERING
Experienced sales person. Knowledge in all aspects of floor covering. Recent references required. N. Oakland area. Call 681-6484

RETAIL OPTICAL
Full or part-time. Experience preferred but we provide training. Must be ambitious & cheerful. Apply in person: Pearle Vision, 6510 Orchard Lake Rd., W. Bloomfield.

RETAIL
POSITIONS
IMMEDIATELY AVAILABLE
For rapidly growing company. Management training program, flexible hours, multiple locations. Hourly plus bonus incentive. Call 450-7814.

SALES ASSISTANT & BUYER
Joan Coldwater's is looking for a full time, friendly atmosphere, happy mom's & kids, flexible hours. Call Sue at 626-0690

SALES CORRESPONDENT
Inside Order Desk for a leading tube power distributor. Rad phone experience a definite plus. Send resume only to: Suzanne Pasevski, RKM Fluid Power, 375 Manufacturers Dr., Westland, MI 48185.

SALES/ESTIMATOR
For kitchen remodeling firm. Must have installation experience. Delsuto Industries, 15150 Century Dr., Dearborn. Call 277-4990

SALES HELP needed for Women's clothing store. Part-time/full time. Sales in Management opportunity available. Hourly position in the Boardwalk, 6907 Orchard Lake Rd., W. Bloomfield. Send resume or stop in or call 313-737-8020.

SALES PERSON NEEDED
Part time, 30 hours/week. Looking for a knowledgeable person for camping department. Please apply at: Joe's Army & Navy, 311 S. Main, Royal Oak, MI, 48067.

506 Help Wanted Sales

Sales

BUILDERS
SQUARE
SALES
MANAGERS
The successful candidate will have 5+ years retail or related trade experience, in-depth product knowledge and solid people skills.
- Lumber/Building Materials
- Plumbing

LAWN/GARDEN
SENIOR SALES
ASSOCIATES
Minimum 2½ years retail or related trade experience. State Certification in horticulture or nursery a plus.
Apply in person daily from 8am to 5pm at:
42000 Ford Road
Canton Twp., MI 48187
An Equal Opportunity Employer

SALES ASSISTANT/
CUSTOMER SUPPORT
Bright, responsible person wanted to provide sales, customer and clerical support for sales division of quality home builder. Occasional weekends. Must be skilled to learn and take on new responsibilities. Salary commensurate with attitude and ability. Send resume to: Bate-Dwellings, 5440 High Ridge Drive, Ypsilanti, MI 48197.

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What will get your career off to a head start? The Prudential Advantage. Offices located in Bloomfield Hills, Farmington Hills, Rochester Hills, Troy and West Bloomfield. Comprehensive training. Licensed and non-licensed real estate professionals contact Jerome Baranski for more information at: 540-7200
THE PRUDENTIAL
GREAT LAKES
REALTY

SALES PERSON WHO
WANTS MORE?
Ready to step up to sales manager? Send us some information about yourself. If there is a fit - we'll get together. Reply to:
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Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES POSITION
For Web Off-Set Printing Plant. Full service with Macintosh (Desktop) composing, process camera, cold web off-set press, bindery & direct mail. Southern MI, Ohio, Indiana. Hands-on experience required in production, on the road sales experience required. It chosen you will be thoroughly tested in your production knowledge & sales experience prior to hiring. Send resume & letters of reference from employers & customers to: Box 934
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES REP
Outside sales, 2 yrs. experience. Earn to $38,000 first year. Base to $21,500 + commission, benefits. Local territory. 473-7210
STEVEN J. GREENE PERSONNEL

506 Help Wanted Sales

SALES - FARMINGTON HILLS
based sign manufacturer has an opening for a bright, articulate inside sales rep who can handle phone inquiries to orders. No sign experience necessary. Telephone sales experience and excellent people skills a must. Salary plus commission. Write Sales, Tech Industries, Inc., 24869 Halsted Rd., Farmington Hills, MI 48335.

SALESPERSON
Experienced inside sales person in piping, valves, actuation and meters. Looking for a qualified individual that is aggressive, enthusiastic and wants to move up. Salary will be commensurate with experience. Excellent benefits & working conditions with a 35 yr. old company. Send confidential resumes to: Mooney Process Equipment Co., 32700 W. 8 Mile, Farmington, MI, 48336. Attn: Rod Frier.

SALES PEOPLE - (3) Home improvement rice needed for 25 yrs. old company. All leads furnished. Big $ commissions. Detroit and suburbs. 569-1818

SALES PERSON w/experience
6 days/wk. Noon-5pm. New model homes in Garden City.
Ask for Dawn: 449-0594

SALES POSITIONS
Part-time/full time at local Sears gift departments.
Call Judy: 442-5559

SALES POSITION
On salary plus commission program. Information Systems background helpful. Good benefits and great potential for growth within company. Send resume to Box 786 Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia MI 48150

SALES/SERVICE - Energetic person with skills to work inside agent's State Farm insurance office in Southfield. Full/part time.
Call 352-3000
Voice Mail # 7118

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ACCOUNT
EXECUTIVE
- SALARY, BONUSES
- FULL BENEFITS PACKAGE

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To arrange a local interview call
(313)-453-3012
8am to 5pm
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Canton, MI 48187
Standard Coffee Service

EOE

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TELEPHONE SALES
TOP PRODUCERS
$3000-$4000/MO
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- Plus high commissions
- Paid holidays/vacations
- Health insurance benefits
- 9-5, Mon.-Fri., 40 hrs./wk.
- between 12 & 13 Mile Road

MasterStaff
442-2255

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TELEMARKETERS!!
PART-TIME for home improvement co. Experience preferred. Hrly. rate + good commission. 847-7848

506 Help Wanted Sales

Sales Representatives
Southfield firm will train with pay, start immediately. 746-3356

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Part time positions available at our 12 Oaks Mall location.

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- Custom Drapes
- Jewelry

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Flexible hours required. Previous experience plus.

Apply at: Personnel Dept.
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20 hrs. a week. Guaranteed salary + commission. Great opportunity! Call JoAnne 313) 474-1800

TELEMARKETER - experienced telemarketer to set appts. for carpet & upholstery cleaning. $7/hr plus bonus. Call Ralph days 455-7780

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Needed for national leasing company starting new leasing division. Previous phone and/or related experience helpful. Extensive training program offered. Excellent work environment and benefits package including health, dental, 401(k). For consideration please call telephone Bob Owens 1-800-624-5577

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Day & night positions available. No cold calling. Only tape & rebuttals. Earn up to 35% on collections. If interested please call: 437-7119

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Ask for Mel or Jay 674-1100

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$9-$15 PER HOUR
We offer 4 shifts:
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Custom Connect Classified Directory

Real Estate
6150 Commercial sale
6151 Condominiums/ Townhouses
6152 Houses for sale
6153 Houses for sale/ Waterfront
6154 Income property
6155 Industrial property
6156 Lots/Acreage
6157 Mobile homes
6158 Out of town property
6159 Real estate wanted
6160 Resort lake property/ Cottages
6162 Rentals

When asked, enter the appropriate two digit code for county:
21 Livingston
22 Macomb
23 Monroe
24 Oakland
25 Wayne
26 Other counties

Vehicles/Boats & Accessories
6163 Antique/Classic cars
6164 Automobiles for sale
6165 4-wheel drive
6166 Imported/Sports cars
6167 Motorcycles
6168 Trucks
6169 Vans
6170 Vehicles wanted
6171 Boats/Motors/Supplies
6172 Dockage/Storage
6173 Parts & Accessories
6174 Recreational vehicles

When asked, enter the appropriate two digit code for automobile make:
21 Chrysler
22 Ford
23 General Motors
24 Eagle
25 Geo
26 Honda
27 Nissan
28 Toyota
29 Volkswagen

Employment
6175 Domestic
6176 General
6177 Medical/Dental
6178 Office/Clerical
6180 Situations wanted

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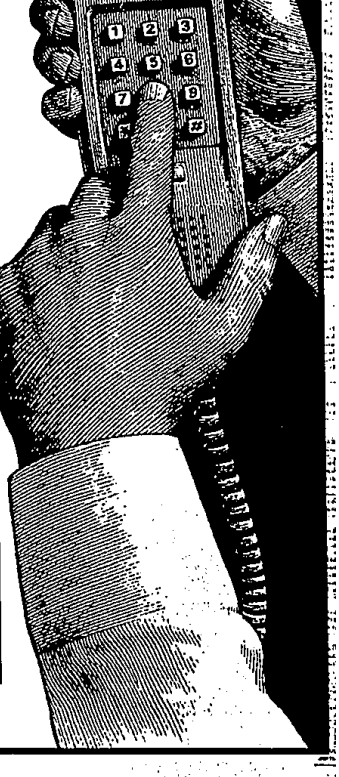

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3. Call Custom Connect Classifieds from any touch-tone phone 24-hours a day, seven days a week, to check responses to your ad. You will have a personal password to access your messages, your privacy will be protected.

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