

## REAL ESTATE LISTINGS

**Listings** features news and notes about suburban real estate. To list an announcement, write: **Listings**, Real Estate Editor, *Observer & Eccentric Newspapers*, 36251 Schoolcraft, Livonia 48150. Our fax number is (313) 591-7279.

### PROMOTE OFFICER

Christopher Hoehn was promoted to senior loan officer of Republic Bancorp Mortgage's Plymouth branch. He's responsible for loan originations in the western suburbs with an emphasis on single-family housing. Hoehn also was named to the Chairman's Million Dollar Club for the first quarter of 1994.

### HEAD BROKERAGE

The Hayman Co., Troy, has re-engineered its office leasing, corporate real estate services and investment sales division. Peter J. Ulrich, a Birmingham native, will direct Hayman's brokerage operations from the Troy headquarters. He had been senior vice president for Hiltman Properties Ltd. in Chicago, where he started a nationally acclaimed marketing and leasing program at Zerox Centre.

### LARGE BROKER

Coldwell Banker Schweitzer Real Estate ranks among the top 100 in terms of sales transactions along with six other franchise organizations across the country, according to Real Trends, a national real estate publication.

Coldwell Banker Schweitzer, which has offices in many Observer & Eccentric communities, ranked 69th in the Big Brokers Report with 4,775 residential transactions closed last year.

Real Trends endorsed by the Realtors National Marketing Institute's Real Estate Brokerage Management Council.

Coldwell Banker Schweitzer has 17 offices and 500 sales associates serving southeast Michigan.

The 250 largest residential real estate brokerage firms in the nation controlled 1.3-million residential sales transactions in 1993. The transactions represent 17 percent of all home sales completed by brokers during the year yet the Real Trends Top 250 Brokers represented less than one-twentieth of 1 percent of all brokerage firms.

The 250 mega-brokers closed \$1.35-million home transactions with a value of \$129 billion during 1993, according to Coldwell Banker Schweitzer.

For more information, call 1-800-333-3334.

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