MARKETPLACE

Marketplace features a gimps of suburban business news and of suburban business news and not suburban business news and not suggest that the street of the suburbaness new store or office openings, new store or office openings, new flastors, new positions, mergers, acquisitions and new ways doing business. White: Alarkotplace, Building & Business, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number s (313) 36251 Schoolcraft, Livonia 48150: Our fax number is (313) 591-7279.

B CHARTY GOLF SMOOT
Pulte Homes of Michigan,
headquartered in Royal Oak, offers golfers a chance to win a
\$200,000 house in a hole-in-one
shoot out for Ronald McDonald
Children's Charities.
Willow Creek Golf and Sports
Center, on Lapeer Road in Orion
Township about two miles north
of the Palace of Auburn Hills, with
host qualifying ahots (three for
\$51 10 a.m. to 8 p.m. daily through
Saturday, Aug. 20. The five closest to the pin shooters daily will
compete Sunday for a \$1 million

ELFE POLICES SOLD
Alexander Hamilton Life Insurance Co. of America, beedquartered in FarmIngton Hills, has sold off its entire whole life business—some 24,000 policies with a face insurance value of \$820 million — to Franklin Life of Springfield in the Springf

cash prize and the house.

Competitors must shoot an ace the day of the final to win either the million dollars or the house. The golfse with the shot closet to the pin Aug. 21 if no one records an ace will win a Jeep Wrangier. For additional information, call (810) 391-6156.

million — to Franklin Life of Springfield, Ill. Those policy owners will con-tinue to pay the same premiums and retain coverage for the stated amounts, said Jim Ponder, direc-tor of marketing for Alexander Hamilton.

These were older, whole life policies...and some term poli-cies... from 30 to as little as eight years old," Ponder said. "In recent years, we were kind of breaking even on these policies. They were a service drain. We didn't have critical mass, enough policies. That led to the decision to sell to a company in that (whole life) line of business," he

represented less than 1 percent of Alexander Hamilton's assets of \$6 billion, Ponder said.

E ASIAN INVESTMENTS
Southfield-based AlliedSignal
Automotive said it will invest
\$100 million in capital projects in
China over the next 18 months
and will expand its research and
educational ties with the Asian
country.

country.

The investment covers a number of projects, among them:

Construction of an 8,000-square-foot plant in Shanghai to produce turbochargers for diesel trucks and vans in China and

Asia.

3 Additional operations in China for hydraulic and air brakes, aftermarket products, spark

plugs, filters, seat belts and other

products.

El Construction of a spark plug plant in the Shanghai area in 1995. Talks also are under way regarding a joint venture to manu-facture air filters in China, possi-

facture air filters in China, possi-bly at the same site.
AlliedSignal also has signed a letter of intent to form a joint ven-ture with Dongfend Motors and Guangzhou Jinda Automotive Group to produce and sell hy-draulic brake systems for passen-ger cars and light commercial ve-hicles.

Also, an existing venture with knorr-Bremse AG of Germany has algred a letter of intent to set up a joint venture with Langfang Braking Air Compressor Factory to manufacture, remanufacture and market air compressors for trucks. If successful, the venture will set up a plant in Hebel Province.

"China is our number one growth opportunity in the world," said Brent M. Lok, vice president, business development.

Working with e-mail couldn't be easier



(e-mail).

And e-mail is even more popular on the internet because it can be sant almost many through the mail is popular because it can be sant almost many throughout the nation and world—free of charge. It is extremely fast, arriving at its destination within minutes, usually within seconds. And delivery is guaranteed. If the mail does not arrive, the sender gets a message that the attempt to mail "failed." If the user does not received a "failed" message, he knows the message was received.

E-mail is especially popular for parents and grandparents to communicate with sons and daughters, grandsons, grand-daughters. OAE On-Line has several grandparents and even more parents service so they could communicate via e-mail with family members. Businesses also love e-mail via the Internet because it provides a quick, secure means of communicating with offices in other cities, states, and nationa. One of OAE Online's businesse customers uses the Internet to employees in neven branch offices in motto Detroit.

customers uses the Internet to send e-mail messages to employees in seven branch offices in metro Detroit.

O&E On-Line has a very power ful "Post Office" called "Pine" that handles e-mail for the user. Pine is one of the most popular e-mail softwares for use on the Internet. When you sign onto O&E Online and go to the main menu, type "M" for "Mail" to access Pine.

One handy feature is its Address Book which collects e-mail addresses and automatically posts them onto the outgoing message to ensure the correct e-mail addresses are long and must be typed exactly to be sent. With Pine, you need type the correct address only once.

One of the most popular features, by far, of computer on line services is electronic mail (s-mail).

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It is address world your proper your proper your proper your prope

TURN and that message appears on your screen. A final note today on e-mail. The addressing construction method used by O&E On-Line is to begin with the user's first name temory) or nichname, then the at (@) sign, followed by "ocenline" (without the quotes) and finally ".com".

Com. Direct questions or comments to Emory Daniels by e-mail at emory@concline.com, at voice mail at 953-2047 then dial 1910, or for number 591-7279. To sign for OAE On-Line, dial at "log-in" prompt enter "new" and at "key" prompt enter dial "key" prompt enter GLBNY2.

Stars from page 1F

Gregory Hobab joined Ross
Roy Communications in Bloomfield Hills as vice president/sccount supervisor. Holub has been
vice president/secount supervisor
at Yaffe & Co. advertising in
Southfield, and also served as the
vice president/general manager of
given to doctors of

Dr. David M. Tykocki of Eye Clinic of Livonia received the American Optometric Asocia-tion's 1994 continuing Optometric Recognition Award. The award is givent to doctors of optometry

Homearama from page 1F

tratments of colors, wall and window coverings, light fixtures, kitchen arrangements, decks and other items that catch their eyes while browsing.

Organizers advise visitors to come early, wear comfortable shows and figure on a couple of hours to see everything. Refresh-ments will be available for pur-chase.

This is the 12th year BASM has sponsored Homearama. The first was at Fox Hall Subdivision in Troy.

Discount coupons for admission on weekdays excluding the holiday will be mailed in bills and attements from Consumers Power, Detroit Edison and Standard Federal Bank, co-sponsors of Homearama.

who have complete 50 credit hours of continuing education in their field in one year and have previously received the initial Op-tometric Recognition Award.

Scott F. Hesse of Southfield, Heather A. Morse and Amy J. Wieneke, both of Troy, were pro-moted to tax consultant with Price Waterhouse in Detroit.

Paul J. Drogosch of Plymouth Paul J. Drogosch of Plymout was promoted to partner in the audit/accounting department of Deloitte & Touche. Drogosch is a certified public accountant. He joined the firm in 1983 and serves financial and healthcare clients.

Richard M. Szary was ap-pointed president and chief exec-utive officer of KS North Ameri-ca. Szary, who is headquartered in

Southfield, will oversee the opera-tions of Kartl Schmidth Unisia Inc. in Michigan and Wisconsin, Mi-KS Bearings Inc. in Indiana and KSG Industries in Pennsyl-vania, as well as directing the sales and marketing of KS North America. Sandra J. Chapp, a principal of Asker, Chappp & Clos of West-land, was elected vice president of the Troy Board of Education. Chapp practices law in the areas of probate and estate planning, elder and tax law and entertain-ment law.

Gordon H. Blake was named chief executive officer of Keating's Home Town Inc. in Farmington Hills. Blake will retain his re-sponsibilities as chairman of the board.

Robert G. Anker was elected secretary and treasurer of Keat-ing's Home Town Inc. in Farm-ington Hills.



VILLAGE ON THE IRCLE

BERWYCK (110) 644-2650

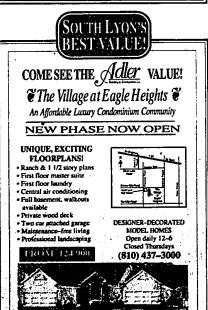
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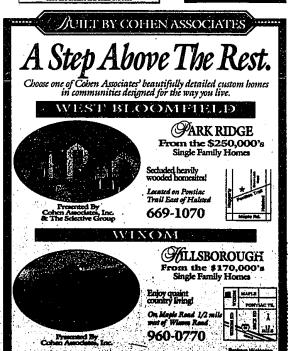
Pre-construction priced from 219,000.











STATE OF THE STATE