#### ISO 9000 and QS 9000 are about:

Quality Management Systems.

International Recognition of an organization's adherence to quality systems. Internal benefits including improved bottom line performance Involving the total organization in getting it right the first time - every time.

The Profile Consulting Group Ltd. has been providing consulting services for companies seeking registration to this Standard since 1983. We have assisted over 1000 organizations with more than 1300 quality projects during that time.

Our experience spans almost every type of business and organization.



With over 35 full time consultants in North America and Europe, we are the only Management Consulting Firm that is registered to ISO 9001 in the area.

### Would you buy shoes from a barefoot shoemaker?

If not, call the Profile Group to get help in preparing for ISO/QS 9000 registration from a company with the experience and credentials to deliver help the right way, the first time - every time!



(313) 965-1142

TROY, MICH. \* SCOTTSDALE, ARIZONA \* WINDSOR, ONT. \* CLOUCESTER & MUNICHESTER, UNITED KINGDOM

# KSI Opens in BIRMINGHAM



The new Birmingham KSI Kitchen & Bath Showroom features 14 fully displayed Merillat and Amera Kitchens. You're welcome to browse and inspect our displays at your leisure.

Tell us about your needs and ideas and we will produce a free computerized color rendition of your dream kitchen.









KSI has served Southeastern Michigan Homeowners, Builders and Remodelers since 1971. In that time we have become the third largest Merillat distributor in America. Our progress and growth are directly related to a solid history of delivering:

### SERVICE - VALUE - AFFORDABILITY

1839 S. Woodward 1 Block N. of 14 Mile (810) 647-9567

BIRMINGHAM

## Pasta from page 1B

Center Markets, Birmingham Community and Merchant of Vino markets in Birmingham Market Basket in Franklini; Vic's Fruit Market in Beweity Hills and Papa Jos's in Rochester.

The business began in the couple's Birmingham home in 1991, a year after they married in the Sansonettis' native village of Assunts, Italy.

"It took off, and we realized we had a good product." aid Jos Sansonetti, a (1976) Seaholm High School, and Michigan State University graduate who once reading the seasonet of the production of the pro

downtown Detroit.

The couple handles all the de-tails, down to label designs and renovation of the 2,000-square-foot building they leasa. Kathy Sansonetti uses her experience as a wholesale wine marketer to self

peata.
They use high-quality ingredients — olive oil, chicken breast and lean boef. They even hand-fill the bags containing sauce.
"We can't compete on price...so we say you can't mach the quality. Nobody can beat us on

quality." Joe Sansonetti said.

Handmade pasta, he said, "is less dense, it's plumper and fuller. You can actually get more filling into it."

Joe Sansonetti comes by his paste-making provess from his paste making provess from his paste decision to according to the paste of the paste of

## Mucci from page 1B

an eye on everything," Frank Mucci said.

In addition, the Muccis have relatives in Italy that they sometimes dispatch to check out companies whose products Manna Mucci's interested in importing. The family halls from the Mollise region in east central Italy.

Currently, about six percent of the company's business is retail; the rest is wholesale business with restaurants like Ernesto's in Plymouth, Said where the state of the company's business is retail; the rest is wholesale business with restaurants like Ernesto's in Plymouth, and Mucci see the field; and Ann Arbor's Main Street Ventures restaurants, like Gratzl.

"This year we hope to bring (retail) up to 20 to 25 percent," Frank Mucci said that while Manna Mucci's products can cost twice as much as industry glants Mucci and the strong of the strength of the stren

Mama Mucci came out with three different cuts of fresh pastas Jan. 1. These include a rainbow pack of spinach, tomato and egy noodles. The new dry pastas included special red fetuccine; peppardelle, an extra wide noodle, bow tie noodles, linguine and angel hair.

In addition, the company recently got U.S. agriculture department approval to produce stuffed pastas. Mucci said the company is planning to offer some kind of meat ravioli, "maybe smoked pheasant."

Mama Mucci's products are available at Roadside Market in Poword and Southfield, Busch's groony stores in Ann Arbor, Merchant of Vino in Dearborn and Birmingham; Shopping Center Markets in Northville, Commerce Township and Oak Park; and Westborn Markets in Berkley and Dearborn.

# f 3 generations find success $\cdot$

BY BRIAN LYBAGHT
STATE WATERS

Three generations of family are helping stoke the success of Houlinan's Culinary Traiditions, a pasta maker in Auburn Hills.

Company namesake Elena Houlihan of Bloomfield Hills has several daughters, a son and a daughter-len-law working in the Auburn Hills-based business.

Grandaughter Peyton Moose, age two months, and grandaon Joseph Collins can often be found at the office, near their parents.

The company, meanwhile, is shipping its 40 varieties of Elena's pasta products across the country.

"We have everything from little mom and pop stores that might order three cases at a time to large stores that order 130 cases," and Caroline (Collins) Moose, 26, Elena's daughter, and a company vice president. Her sister, Jill Collins, 22, throther John Collins, 23, and sister-lin-law Calyn Collins, 23, all are involved in the business.

Another sister, Kathie Colins, 35, is a comparise areas and a company of the collins, 23, and are involved in the business.

Another sister, Kathie Colins, 35, is a company of the collins, 25, is a company of the collins, 25, is a company of the collins of the company of the company of the collins of the company of the collins of t

business.

Another sister, Kathie Colins, 35, is a computer expert who works elsewhere but occasionally helps with Elena's computers. A

■ Elena's products can be found at Jacob-son's and Merchant of Vino stores: Long Lake Market in Bloomfield Hills; Quarton Market in Birmingham; Pappa Joe's in Rochester; and Market Square in Birmingham.

fourth sister, Tricia, 31, handles the company's mail-order operations from Pittaburgh.

The retail outlets include Mascy's and Bloomingdales. Closer to home Elena's products can be found at Jacobson's and Merchant of Vino stores; Long Leks Market in Bloomfield Hills; Quarton Market in Birmingham; Pappa Joe's in Rochester; and Market Square in Birmingham.

They sell angel hair, fedeline (a wide noodle similar to fettucin) and pappardelle (a ribbon-like pasta).

pasta).

They come in a variety of fla-

vors, including clam, egg, gurlic and paraley, lemon pepper and to-mate and basil.

Among the more exotic flavors are morel mushroom fettucce, aquid ink fettucce or linguini, and green cilve and pimento feddini.

"The colors are so vibrant in all the parties and when you cook them the colors stay that way," said Money.

the pastas and when you cook them the colors stay that way," said Moose.

Nearly two years ago, Elena's came out with pasta platto—a complete dimer in a bag, It includes pasta and spice packs for sauce and salad that can be mixed with a few ingredients at home to make sauce and dressing. For example, a spice pack might be combined with a sauteed onlon and can of tomatices for a red sauce; or cream, butter and Parmeaan choses added to spices for a red sauce; or cream, butter and Parmeaan choses added to spices for a white sauce.

Elena's pasta sauces offer plenty of variety as well. Sauces with an olive oil base include: basil and red hot pepper, garlic and basil, garlic and dill, and garlic and resemany.

The tomato-based sauces include: tomatose with sweet peas, marinara and tomatoes with lotas garlic.

### **COOKING CALENDAR**

Send items to be considered for publication to: Keely Wygonik, Observer & Eccentric Newspe-pers, 36251 Schoolcraft, Livonia 43150, or by fax (313)591-7279.