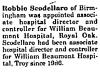
Building & Business



This column highlightspromotions, transfers, hir This column highlightspromotions, transfers, nings and other key personnel moves within the suburban business community. Send a brief biographical summary — including the towns of residency and employment and a black-and-white photo, if desired — to: Stars, Bullding & Business, Observe & Eccentric Newspapers, 36251 School-craft, Livonin 48150, Our fax number is (313) 591-7279.

Wally Harris was appointed senior applications engineer for the new Pillar Michigan Induc-tion Center in Bloomfield Hills. He brings 22 years of induction heating industry experience. His responsibilities will include estimating, project manage-ment and sales support.



Derek J. Stratelak joined the Bloomfield Hills office of Hubbell, Roth & Clark Inc. as wetland specialist/landscape architect. Stratelak has more than 12 years of public- and private-sector experience as a landscape architect.

Robert B. Gay of Farmington Hills was appointed manager of operations planning with Chryster Financial Corp in Southfield. Gay had been Gol Key operations manager since 1991. Before that he was branch manager in Ford Wayne, Ind. He joined Chryster Credit as an admin-strative trained in 1978.

See STARS, 3F





Geo-thermal unit: Jared W. Goetz from Detroit Edison sho off a geo-thermal heating l cooling unit that recirculates ground water.

House is healthy



You can put almost anything in a house you're willing to spend the money. Health House presents environmentally conscious, health-sensitive options that don't necessary cost an arm and a leg.

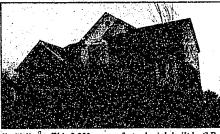
BY DOUG FUNEE

BY DOUGHARM
BY DOUGHARM
It looks like a typical house from
the outside, the Worthington model
constructed by S.R. Jacobson Development in Windridge Subdivisien off Saven Mile just west of
Haggarty in Northville.
But the Bingham Farms-based
builder, in cooperation with Detrett
Edison and the Auserican Lung Association, has gone out of its way to
create an environmentally conscious Health House to show what
can be done to make alic casher forasthmatics and allergy sufferers.

The upgrados include a geothermal heating/cooling system that uses ground water rather than natural gas, a vontilationsystem that changes sir throughout the house three times per hour and a radon control system.

Other touches include hardwood floots throughout the main level (instead of carpeting) and insulation made of recycled newspaper rather than fiberglass.

The thrust of Houlth House is to oducate poople about what's available. Visitors can see for them; selves during an open house anon



Health Heules: This 3,000-square-foot colonial, built by S.R. Jacobson Development in Northville, features many clements that would appeal to environmentally and health-conscious buyers



Circulating air. Larry A. McAllister from the the American Lung Association looks over an upgraded ventilating system in Health House.

th of p.m. daily except Thursdays
through May 21. Admission is \$3,
and proceeds will go to the American Lung Association.
"The lung association gave us a
list of components of the construction process good, better, best,"
said Colette Scholten, sales and
marketing director for Jacobson.
"Sometimes, best is too expensive
or not practical."
"It's a matter of making decisions what you want in a bouse,"
said Larry A. McAllister, chief excentive officer of the American
Lung Association of Michigan.

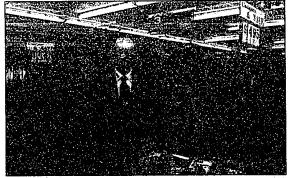
There's a lot of information people aren't aware of."

"We want people to have choices. People can pick things they need most within a hudget," Scholten added.

The cornerstone of Health House is a gec-thermal heating/cooling system. Cost, including installation, is about \$5,000.

"The principle is simply we're transferring heat from the ground to the house in the heating season and from the house to the ground

See HEALTHY, 2F

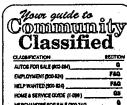


Growing chain: William Aiken, president and CEO of ACO Hardware, is leading the locally based retailer through a major expansion.

ACO buys East Coast chain

ACO Hardware, with stores in Livenia, Redford, Westland, Canton, Plymouth, Farmington Hills, Southfield, Bloomfield Hills and Rochestor Hills, bills itself as the larguet hardware retail chain in Michigan in terms of annual sales.

The privately owned company, headquartered in Farmington Hills, reported sales of \$86 million from 65 mittes around the stats during its recently completed budget year.



REAL ESTATE (000-072) For exemplete lades, tool to page SC.



The company employs nearly 1,100.

ACO indicated that it would become
the largest hardware chain in the nation after buying NHD Stores, a publicy held company in New England
whose 35 stores notched sales of \$48.0
million last year.

William Aiken, ACO's president,
thief executive officer and board chairman, believes his company has the
tools to turn around NHD's three
years of operating losses.

Following are sdited excerpts from
a rocent interview with Aiken, 60, a
Bloomfield Township resident, who
joined ACO as controller 23 years ago.
What's this purchase going to
cost and how are you going to pay
for if?

Alken: Acquisition of sheres and

Alken: Acquisition of shares and transaction costs would approximate

See HARDWARK, SP



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Herman Frankel's new family neighborhood is right out of a story book...charming homes, picturesque streets, parks, playgrounds and West Bloomfield Schools, Come live VILLAGE, **§**QUARÆ here happily ever after. Purnished models now open. Priced from the \$300,000 s. Farmington Road, Just North of 14 Mile Road, Call 661-5353

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