512 Help Wanted-Sales

Customer Service Representative (Inbound Sales)

Gale Research Inc., a leading publisher of print and electronic reference information for libraries and businesses worldwide, is seeking a customer service representative to handle incoming calls from customers and to process and ship products. The successful candidate will possess a high school diploma and work related experience in a customer service and/or telemarketing role. Strong verbal and written communication skills a must. Sales experience plus.

Gale Research offers a base salary in the high teens along with a bonus opportunity as well as an outstanding benefits package that includes medical, dental, and life insurance, 401K, paid parking, paid holidays, and paid vacation, and much more.

For immediate consideration, please call our 24-hour applicant phone number at 313-961-6417, or send your resume to:

Gale Research Inc.
Attn: Human Resources
Dept. CSR
835 Penobscot Bldg
Detroit, MI 48226

EQUAL OPPORTUNITY EMPLOYER

DIRECT SALES OPPORTUNITY
Immediate openings for people with High income (810) 756-2601

Don't Pass Up This Opportunity

Fast-growing telecommunications company looking for Representatives in this area. Must be a motivated, self-starter looking for fun and money! Enjoy working with others and being your own boss. Full or part-time. Finally get rewards that match your efforts. Call today for more information!

1-800-395-9103

EDUCATIONAL SALES

National Institute of Technology is recognized leader in the private, adult career training field. It is seeking passionate, self-starter, seasoned professionals with sales experience to recruit and enroll prospective students for Career Programs.

The successful candidate must be a dynamic, go-getter with a proven record of success in sales and must have sales experience in telephone appointment setting, sales closing and follow-up sales. Some evening and weekend work required.

We offer a competitive compensation and benefits package in a growth-oriented environment. For immediate consideration call:

Ms. Rader
313-464-7387

EDUCATION/COMPUTER SALES
If you are highly motivated, energetic, and are looking a career with one of the fastest growing companies in the computer education industry, here are just an opportunity for you! We are seeking Computer Sales Representatives who have outstanding communication skills, manners to K-12 schools. We offer an excellent base salary plus commission, medical, dental, 401k. Please fax resume to (810) 774-2846 or mail to P.O. Box 340 St. Clair Shores MI 48080 Attn: HR

EMERGENCY LIGHTING
An excellent opportunity is available for a self-motivated individual to assume the sale/service of emergency/exit lighting product to an existing base of satisfied customers within the greater Detroit area.
You will be responsible for creating additional business by prospecting and telemarketing as a means of solving customers maintenance problems. Candidate should have a technical field sales/service background and possess good verbal skills within related trade (i.e. electrician, sales, or field service). Send resume with salary requirements in confidence to:
DALE LITE, INC.
P.O. Box 466
Newport, CT 06470

★ ENTRY LEVEL SALES REPS
Earn to $35,000 first year! National company! Benefits & excellent training & advancement!
Phone - (810)473-7310
Fax - (810)473-4846
STEVEN J GREENE VP/SALES

EXECUTIVE RECRUITER Trainee Sales and management opportunities! Call
Michael or Pete
Personnel Data Report Corp
810-644-1500

FULL-TIME position available in our food stand. Guaranteed minimum earnings $350 per week. Valid Michigan driver's license required. Call Chris or Dan after 11am. 810-473-7429

FUN & MONEY

Expanding company seeking outgoing, energetic people for above average income in spare time. Please call for an appointment at
(810) 443-4188

FURNITURE SALES
Looking for a few qualified Sales Consultants, & Interior Designers. Excellent compensation package. We average industry leading sales & highly motivated sales schedule. Interested candidates should call for interview.
NEWTON FURNITURE
313-995-0884

GROWING TELECOMMUNICATIONS COMPANY SEEKING SALES PERSONNEL FOR ENTRY LEVEL SALES POSITION. Self motivated individuals with BENEFITS, TRAINING AND SALARY HISTORY TO APPLY. Send resume to: P.O. Box 2000, Novi, MI 48377

Guaranteed!
$7.00 per hour to start
$7.50/hr. after 3 weeks
$8.00/hr. after 6 weeks
$8.50/hr. after 11 weeks
$9.00/hr. after 6 months

These are 100% guaranteed wages! M.P.I. has full as well as part-time jobs available in telemarketing, Performance pay, bonuses & contests can earn you an extra $1.00 - $2.00 per hour. 401K savings plan & Blue Cross/Blue Shield available. Call: (810) 360-1730

HELP WANTED
WEED to people who will work in Hazmat. $8 plus! Paid weekly! Training provided. Up to 8 days weekly. Call Barb (810) 618-1436

512 Help Wanted-Sales

HOW'S YOUR FUTURE?

Environmental company would like to introduce you to a team of professionals who will show you a exit system to success. Seeking two people to help with our growth. Potential $50 plus per year. Call (313) 432-0011

IMMEDIATE OPENINGS for three serious, career minded individuals capable of participating on a dynamic team. Provide leadership, organization skills, on the job training. Above average earnings, and a prime location. Call Chuck or Donna at (313) 453-6800 (All inquiries held in confidence)

INSIDE SALES
Entry level inside sales of single-reading software for PC's. Guaranteed draw plus commission. 30K-50K potential. Leads provided. Send resume to:
HEM Data Corp.
17336 12 Mile Rd.
Southfield, MI 48076

INSURANCE AGENCY
located in Plymouth seeks resourceful Sales Producer with a positive mindset to fill position recently vacated. Have excellent communication skills, immediate opening, full time, some evenings. Previous experience helpful. Hourly + commission based on experience. (313) 207-0030 or send resume to 810 S. Main St., Plymouth MI 48170

KITCHEN & BATH Designer/Salesperson
For established professional high volume setting. Experience desired. Excellent compensation package. Send resume & salary history to: Box 61382
Observer & Eccentric Newspapers
36251 Schoolcraft Road
Livonia, MI 48150

LEASING/MANAGEMENT AGENT
Needed for residential rental/management company. Experience required. Send resume to Box 1434
Observer & Eccentric Newspapers
36251 Schoolcraft Road
Livonia, MI 48150

LET'S TALK! REAL ESTATE

- Free Training
- Full or part time
- No Franchise fee's
- "8" area MLS
- Top Commission Plan
- Private offices

Correct AL or PAUL
(313) 532-0600
WOLVERINE PROPERTIES, INC.

MAKE $100+ per day. Part-time assembly or consumer service. Hours 313 326 8200 between 10am 4pm. Monday thru Friday.

MANAGEMENT Mr Rudy Treats & Gals, the nation's premier beauty school has immediate openings for Co-Managers and Store Managers at our Livonia locations. Fun, energetic, outgoing individuals need only apply. $21K plus and benefits are listed. Previous experience a plus. Apply in person or send resume in confidence to Julie Gamble, 8711 Cambridge Trail #12, Brighton, MI 48116

Management Trainee

SEEKING INDIVIDUAL TO LEARN MY BUSINESS
Busy executive of international publicly held company seeking an individual to learn our business. This is a permanent career position. Must be able to follow directions and have complete integrity.
- Full Benefits
- $40,000 1st Year

For confidential personal interview send resume to:
ATTN: SALES
24100 Southfield Rd. - St. 305
Southfield, MI 48075

Equal Opportunity Employer

MARKETING REPRESENTATIVES Part-time, full time to market AT&T and MCI long distance products. Earn $8-$22 an hour plus bonuses based on experience but not required. (313) 422-6052

★ MORTGAGE company, Southfield location. Looking for a dynamic individual who is willing to train. Salary plus bonus with benefits. Hours M-F 9-5 (some Sat's (4 days). Good telephone skills needed. Resume required. Call now if you are looking for a career opportunity with a rapidly growing company. EOE (810) 790-7128

NEW CONSTRUCTION SALES MANAGER
One of South Eastern's Largest Builder/Developers is seeking a professional career minded individual for new home sales. (Real estate background preferred but not necessary!) We consider all applicants with proven sales ability. Compensation Position includes salary, month bonus incentive, health & dental group insurance. In confidence to P.O. BOX 6143, Plymouth, MI 48170

NEW & USED CAR SALES PERSON
Need experience. Benefits - health & life insurance, $1,000 per month. Call for an appointment. Ask for Richard or
BOB JEANNOTTE BUICK
313-453-4411

OFFICE/CLERICAL
Basic computer skills & must. Accounting helpful. Call
(313) 946-1374

OUTSIDE SALES PERSON
Interim Personnel, a national temporary help service, is in search of a dynamic temporary help sales person for our metro Detroit area. Must be a highly motivated, people oriented sales professional with effective communication skills and possessing a general knowledge of office automation products and word processing software. Position entails cold calling on large companies, developing relationships, and maintaining accounts. Compensation includes a base salary, automobile allowance, excellent benefit package, and bonuses. Send resume to: H.R. Manager, P.O. Box 871, East Peoria, IL 61611

OUTSIDE SALES
You will call on automotive related businesses. Commission only. Income is dependent on how many calls you make. Call Gerald Daly
(810) 557-4700

PART TIME - SALES
For boutique and home bag store. Hourly rate + commission. Call (810) 886-3180

PROFESSIONAL SALES CAREER
Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. Call your career analyst (810) 553-2121 Ext. 2131 Barry Espinosa at 810-477-1111

★ PUBLIC RELATIONS
Enjoy growing company in home improvement industry? Position requires good communication skills & ability to work independently. Call (810) 360-4939

RADIO ADVERTISING SALESPERSON
Opportunity to earn money and have fun. Base salary and commission. Send resume to WCAR Radio, Attn: Pete Lane, Garden City, MI 48135
OR call in at
Equal Opportunity Employer

512 Help Wanted-Sales

REAL ESTATE CAREER-Last chance! Why not control your future by becoming a licensed real estate agent? We provide complete FREE training to qualified individuals. We are affiliated with National Franchises with our growth. Potential $50 plus per year. Call (313) 432-0011

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OR call in at
Equal Opportunity Employer

512 Help Wanted-Sales

Sales Consultant
Dynamic cellular wholesaler seeks enthusiastic, self-motivated sales consultant to represent product line to both retail and wholesale accounts. Ideal candidate will possess 2-3 years experience in the cellular industry or related field. Understanding of cellular technology a plus. Excellent base salary, benefits and pension package including salary deferral, benefits and 401K. Send resume with salary requirements to:
Wholesale Manager
P.O. Box 71042
Madison Heights, MI 48071

SALES HELP - full time position. Competitive wages plus benefits. Apply in person: Jackie Furniture Rentals, 27437 Grand River, Farmington Hills

SALES/LOAN OFFICER
WELLBORN CABINET, INC. is currently experienced people in sales and/or real estate to join our team. Help another cabinet manufacturer! Plant Phone Fax resume to Mr. Mark Sera. 810-398-6010 or Call 810-398-6010

SALES MANAGER
Successful wholesale distributor seeking a sales manager. Experience in sales and management of electrical industries a plus. Responsibilities include hiring, training, sales management. Send resume, salary requirements and cover letter to: Sales Manager, P.O. Box 20310, Ferndale, MI 48220

SALES MANAGER TRAINEE for large industrial distributor. Full medical benefits available. FAX resume to 810-856-9321 or call (810) 856-4300

SALESPEOPLE
THE WORLD'S LARGEST CARPET RETAILER IS OFFERING:
- Earn $25K-$40K PER YR
- HEALTH CARE BENEFITS
- PAID HOLIDAYS & SICK DAYS
- 401-K PLAN

New York Carpet World, an industry leader, has open positions available for self motivated career minded individuals who enjoy working with people. We will train you to sell carpet successfully. Read growth to management opportunities for motivated and successful men & women.
Ask for Mr. Kirk, 7pm-9pm
(313) 595-6701

SALES PERSON
Luxury Retail Jewelry Jewelry Sales Person. Full or part time. Call David at (810) 644-0873

SALES PERSON/MANAGER - mature, highly motivated, self-disciplined. Must be able to handle position in large prestigious jewelry & gift store. Must have experienced company & customer care skills. Send resume to Personnel Dept. 34900 Mound Road, Warren, MI 48150. Call Esteem or Barb 313-721-4311

SALES POSITION
Computer software distributor needs experienced sales people. Benefits
(810) 585-5200

Sales

PROFESSIONAL SALES POSITION
We are seeking people who have reached a level in the road and would like to be programmed to a higher earning career. We are seeking people for professional sales, supervisory & management positions. Starting salary of $25,000 and up the 1st yr. For immediate information & personal interview call Professional & Personnel Services at 1-800-213-6794

SALES REPRESENTATIVE
DETROIT MONTHLY WANTS THE MOST TALENTED ADVERTISING SALESPERSON YOU KNOW! Metrosex Mag hired NOT FOUND WORKING CUSTOMER FOCUSED INDEPENDENT and motivated individuals who want a lot of money. Several years of sales experience a plus. Call today! Please fax/send your resume to:
Cran Communications Inc.
Attn: HR Dept.
1400 Woodbridge
Detroit, MI 48207-3187
fax (313) 393-0970

FOR MYDW

SALES Representative
Pontiac, Port Huron & Highland Area
Think of all the things that make a sales opportunity GREAT: immediate bank recognition 1st 6-9 months training. Excellent compensation. Opportunity for personal & professional growth. You'll call on various accounts in your assigned area, cold calling, building relationships, selling products on SNICKERSDS, MILKY WAYS, MARS® Almond Bar, and a variety of other confectionery products. We seek a strong communicator with the ability to produce results. Minimum 4 year degree or equivalent. Experience in food, confectionery, consumer goods & telemarketing/selling preferred. We offer a competitive salary package. Fax resume to AMERICAN Promotions, 920 N. Michigan, Suite 1402, Dept. DO, Chicago, IL 60611. FAX 312/248-0083. Phone 312/248-0874. EOE M/F/D/V

Committed to Diversity
M&M/MARS

SALES REPS
Needed for local office. Learning is helpful but not necessary. Sales and management positions. Background in sales helpful but not necessary. Must be responsible and dedicated. Full company benefits included. Post cash bonuses daily. Call Mr. Lewis. Must have 2 years of sign. Call Mr. Mashman
313-953-4073

SALES REP
30 Yr. old manufacturer home dealer has opening for a sales rep. Unlimited income. Up to $30,000. Office & training provided. Call Mr. Lewis
(810) 349-2900

SALES
ROCHESTER Hills communications firm presently hiring full time sales. 2 yrs. experience selling a form of advertising preferred. Base salary plus commission, car allowance, health insurance. Call Jim Kaiser, 1900 W. Big Beaver, Ste. 230, Troy, MI 48084

SALES
SALES MANAGEMENT TRAINEE
$35,000 to $85,000
- Proven opportunities exist
- Paid Training
- Car Allowance
- Full Benefit Program
- Health Insurance Program
- Stock Purchase Plan after 1 year of service to more
- Promotion from within

We are looking for people with:
Experience in selling
Ability to work with people
Desire to make more money
Desire to be successful

If you are not satisfied with where you are now and want something better, call Mr. Dutton at
1-800-968-8034
for a confidential interview. Our sales dept. thinks of tomorrow.

SALES TRAINEE
For computer distributor. Sales with liable & degree required. Career opportunity signed opening personnel. Excellent training program. Salary
$10-483-6260

512 Help Wanted-Sales

1 - SALES
THE Equitable needs self-motivated person to sell tax shelter annuity product in the suburban Detroit area. Training and support provided. Send resume:
Tim Manager
P.O. Box 7011,
Troy MI 48007-7011
An Equal Opportunity Employer
NGE 64-430

SECRETARIAL RECRUITER
Enjoy unlimited earning potential with one of the nation's largest personnel services. Confidence in your ability to work and good people skills needed. Commission and salary. Call Barbara, 313-464-0800
Sterling Personnel Services

SELL BUSINESSES & Commercial Properties. Call Bill Haley for phone interview at O'Hara Realty
(810) 689-8644

SELL THE AMERICAN DREAM
REAL ESTATE IS FUN!
WE'RE LOOKING FOR SELF-DIRECTED INDIVIDUALS WHO WANT UNLIMITED EARNING POTENTIAL WITH AN INDUSTRY LEADER. TRAINING AVAILABLE. FLEXIBLE HOURS.
CALL BARB, 810-356-7370

SERVICE REPRESENTATIVE
Reuse Sales Driver for 108 year old linen & uniform service company. Must have clean driving record, be groomed with good math aptitude & be able to drive a 18' step van. Will be responsible for clean product & picking up soiled linen. Salary + bonus + benefits. Excellent pay & full benefits. Must make 401-K 1st year. Earnings over $20,000 plus bonuses & monthly commission. Send resume to
Gold, Morgan Services
17916 Farmington Rd
Livonia, MI 48150

SNACK FOOD COMPANY seeking experienced sales person. Send resume to 11831 Brookfield Rd., Livonia MI 48150

SPORTS MINDED
Goal oriented team players needed for management and sales positions $3K-$5K monthly potential
313-432-5990

SPORTS MINDED
Goal oriented team players needed for management and sales positions $3K-$5K monthly potential
313-432-5990

START YOUR CAREER AT THE TOP!
A multi-million dollar international company is looking for sales people. We need sharp, enthusiastic and dedicated self-starters who want to pioneer with the fastest growing company of its kind.
We offer:
- 5 appointments per day
- 5 hours per day
- 5 days per week
- $500/week Min
- 3 mo. management program

There is a chance of a lifetime, and a lifetime of success for independent health & wellness program. If you are looking for more income and a career, this is the opportunity you have been looking for! For confidential personal interview send resume to:
ATTN: SALES
24100 Southfield Rd. St. 305
Southfield, MI 48075
An Equal Opportunity Employer

SURGICUTE MARKETING REPRESENTATIVE
HCR Home Health Care Center in Livonia, a leading provider of home health care, is seeking a highly motivated individual to market our Surgicute program. Will be responsible for various development activities and will need to learn (near) with 2 or more years of health care or pharmaceutical sales experience. Experience in the Detroit area preferred. Must have a sales experience calling on physicians or marketing (and selling) home health care services. Must have knowledge of Medicare Cost reports. Excellent salary & benefits package including stock options. Qualified candidates should send resume with salary requirements to: Human Resources, HCR Home Health Care, P.O. Box 244, Novi, MI 48376-0244
EOE

TELEMARKETERS - earn $10 per hour plus bonuses and commission. Experienced only call Sue Sales
(313) 427-9570

TELEMARKETERS
EXPERIENCE not necessary for long distance telephone sales. Full or part time, evenings. $6/hour + Bonuses. Call
(810) 414-6833

TELEMARKETERS
USE your skills to launch into a lucrative career in Real Estate! Training Program plus 3 year financial support and complete marketing package.
Call Brokers Real Estate
(810) 948-0600, Ext 234

★ TELEMARKETING
Cash paid daily
Call Carole
313-425-8223

TELEMARKETING IMMEDIATE OPENINGS
Competitive wages, 40 hours per week. Monday - Friday, 8-4:30 pm. Benefits paid. Health, dental & 401K available. Must be able to speak, read, write English. Call Bob at 1-800-423-9994, between 2-4:30 pm

Telemarketing
LIVE THEATRE
Subscription Sales
Start Base: $7.00/hr.
• Weekly Bonuses
• Free Health Care!
• All Shifts Open!!!
Immediate full/part-time positions. Telegraphy13
Call 1st Class Customers,
Sell 1st Class Products!
810-540-5400

TELEPHONE SALES
Future Manager needed by the sports souvenir manufacturer this position requires a self starter who need to be connected. Good pyramid opportunity. Unlimited income. Lots of opportunity for growth. Hours are Mon. 9-4pm, Mon-Fri. Ground Around, 6119 Grand Court, Plymouth, MI 48170. 313-459-0477

TELEPHONE
We need people to process information over our Westland office. Not TV Sales. Pleasant working environment. Salary & opportunity bonus compensation. Call Mrs. Hill (313) 729-4311

★ TELESERVICES, expanding product line. Top Company. Pleasant working environment. Call Ms. Bailey (810) 661-0600

TRAVEL AGENCY seeks independent Contractor for Corporate & Leisure Travel. Full Training. Commission Only. Call Beverly or Virginia then up Park Travel, (313) 453-4180

UNBELIEVABLE!
$750-$1250 per week.
A massive company-wide benefits Plan backed. Unlimited earnings potential!
(313) 357-4821

512 Help Wanted-Sales

THE LEADING ELECTRONICS DISTRIBUTOR IN MICHIGAN HAS IMMEDIATE OPENINGS FOR THE FOLLOWING POSITIONS:

• GOVERNMENT/COMMERCIAL CONTRACT SALES SPECIALIST

Successful candidates should have:
- A strong organizational background
- Training in documentation
- Training in computer programming
- Experience in contract sales or customer service
- Strong attention to detail & excellent written and oral communication skills
- Leadership skills
- Experience with PC and/or IBM AS/400 applications

• CUSTOMER SERVICE SUPERVISOR

Successful candidates should have:
- A self-starting goal oriented attitude
- A strong organizational background
- A commitment to quality work and performance
- Leadership skills, attention to detail and procedures
- Excellent written and oral communications skills
- Computer experience, preferred knowledge of AS/400
- Customer service experience, supervisory experience preferred

These challenging opportunities are based in Livonia, MI. In addition to a competitive wage, we offer a full benefits package including medical, dental, pre-paid legal & 401-K participation.

Please submit your resume with salary history to:
RS ELECTRONICS
P.O. Box 67-340
Detroit, MI 48267

520 Help Wanted Part-Time

A busy Real Estate Office needs a Secretary/Receptionist for our Northwest Suburbs. Work processing & good telephone skills required. Work-making experience helpful. Afternoon, evenings and weekend hours (third shift with no other employees). Send resume and salary requirements to:
P.O. Box 81249
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

ALARM MONITORING - computer person in Southfield near one center seeks computer operators/telephone operators for 2 days, morning and afternoon shifts during week or weekends. Paid training flexible scheduled. Requires HS grad, computer database experience, excellent oral and written communications skills, excellent work record, background check. $4-$7 hour plus performance incentives. Call Mon. thru Fri.
810-357-0223

ATTENTION PARTY PLAN PEOPLE
Creative Home Accessories Company is now hiring demonstrators. 2 great opportunities, part or full time. Call today! Make a point to visit our booth at the Novi 50's Festival
(810) 474-3663

AVON
Needs Representatives now
(313) 425-1947

BARTENDER FOR Private Club. Mature, friendly person needed. No experience necessary. Please call
(313) 451-2984

BOOK STORE in weekend areas needs part time help. 25 hrs. $5 per week at $5/hr (313) 729 8123

CASHIER WANTED
For 20-25 hours per week. Apply at Garden City ACE Hardware, 28715 Ford Rd., Garden City, Michigan

City of Farmington Hills
Telepro
(Part-Time)
Accepting applications for part time Telepro
Telepro
Telepro