Take time to pick a builder committed to value

Now that you have decided you want to buy a new house, do you know how foliad a builder who is committed to giving you the best values for your money? When so-lecting your builder, you'll want to choose him or her as carefully as you will choose the style of southeast.

your house.

A good place to start your search is the real estate section of the newspaper. Look for the type of house you want and note who builds them. Make a list of the oner you like, then visit the developments. Take a look around, and pick up the promotional material they will have available. Talk to a sales person about the builder's history, the company's mission statement and what its customer distory, the company's mission statement and what its customer

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From the...

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service response system is. Remember that most of the informa-tion you will pick up will be ori-ented toward selling the house and will be written by the builder or someone the company em-

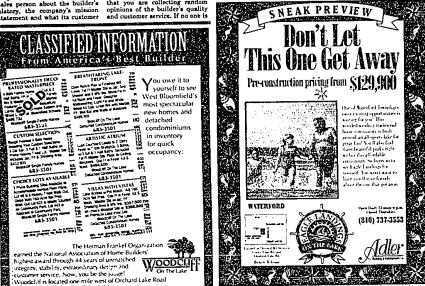
or someone the company employed.

Ask the builder for the addresses of the houses they recently built, and take a drive around the neighborhood. Saturdey and Sunday are good days for your tour since you are more likely to catch people at house doing yard work and chorea. Introduce yourself and tell them that you are considering purchasing a house from the builder who built their house and that you are collecting random opinions of the builder's quality and customer service. If no one is

outside, don't be afraid to knock on their doors. Try to talk with at least three or four homeowners per neighborhood, and don't just ley on the views of one person. The more information you obtain. The more information you obtain the better your decision will be.

After you have decided what sort of house you want, another you want y

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