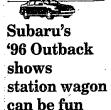
## Automotive Statements & Eccentric Statement & Eccentric Statement



CAVROTECING

By Anne Fracassa Avanti NowsFeatures

Bet you've seen it already: Nick "Crocodile" Dundee riding around the Australian outback in a Subaru Legacy Outback. Really funny TV advertisement.

Rally fundy advertisement.
Makes you wanna smile.
That's what this 1996 Subaru
Legacy Outback wagon door.
Makes you smile. From its
friendly front fascia to its family
are and cozy interior, this new
Legacy Outback is really, really
coll.
Since it's such a departure—
in looks, feel and ride— than
the Legacy, Subaru really
should've just called it Outback.
Call me silly.
No, really, this looks like a
station wagon for the family.
Functionality is what it looks
like. Not fun. Station wagons
aren't fun.

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ROAD TEST Ву Anne Fracassa

cars. The Outback is no exception. Subaru is calling it America's first aport-utility wagon. It's got that straight. Comfort and convenience of a car coupled with the functionality and capabilities of a truck.

We're first with a vehicle that fills a niche bridging the gap between the sport-utility vehice and the passenger car, said George Muller, president of Subaru of America. Consumers want utility, cargo capacity and ge-anywhere all-wheel-drive capabilities without owning a truck. Less than 6 percent of

sport utilities go off road, and our Outback can handle the kinds of unpavod paths the active sport-utility buyer wants to navigate without sacrificing the comfort and convenience of a passenger car."

OK. Let's put that a little simplor — in my 4-year-old's language: Drive like Cruella, mom." You know, Cruella DeVille (that "crazy woman driver") in 101 Dalmations. Sometimes I like to drive like that. My kids know it. They even ask for it. The Outback is perfect for those times you feel a little ambitious and outgoing.

The Legacy wagon platform was first introduced mid-1994, and the Outback shares that platform. But the buck stops there.

there.

The Outback has features The Outback has features usually not found on sport utilities like an all-wheel-drive that works on all leaden of the wheel in the dead of the wheel independent suspension, 4-channel 4-wheel nnti-lock brakes, dual air bags, door beams that meet 1997 federal stickings, a softy a tradurile.

one or two bags and you don't want anything to tip over. For \$200, it's an option I probably couldn't live without. There are two Legacy Outbacks to choose from: A 135-horsepower aluminum-alloy 4-cylinder 16-valve single-over-head-camshaft. horizontally opposed 2.2-liter engine mated to a 5-speed manual transmission with Subaru's own "Hill-Holder" clutch.

It's a healthy 5-speed that responds when you ask it to. The smooth shifter makes it even more fun to drive, rather than a hassle to change gears.

The other offering is a new 2.5-liter 155-horsepower aluminum-alloy 4-cylinder 16-valve dual-overhead cam married to a 4-speed electronically controlled automatic.

The bold, aggressive look of the Outback makes it really appealing. This sport utility station wagon is well worth a look if you want a sport utility without the inconveniece of owning a large truck.

Anne Fracassa writes about for new cars NewsFeatures.

## **LEASECRETS**

LEASECRETS

Auto leasing continues to be popular. Count 100 newer vehicles on the highway and nearly 1/3 are proposed to the highway and nearly 1/3 are proposed to the highway and nearly 1/3 are proposed to the professionals prefer leasing over buying.

Blue collar workers, homemakers, students, salespeople, reporters, and other professionals prefer leasing over buying.

For potential first-time leases, buying will seem straightforward contractions and the vehicle is yours, though it has depreciated in value.

In leasing, you may only be quoted a monthly payment, which is not the proposed to the seem of the proposed to the payment or terms such as often less than in boying European of the least has not been dearly premination, or money factor, you may not negotiate the best deal or be aware of your unique responsibilities are. Study it, seek lept if terms are not clear. Then be ready to negotiate. The capitalized cost, the price you would pay if buying, should be negotiated down. Same for the money factor, or later cost, the price you would pay if buying, should be negotiated down. Same for the money factor, or later cost, the price you would pay if buying, should be negotiated down. These 3 factors can reduce your monthly lease payment is considered will diaclose them to you dealer will diaclose them to you dealer will diaclose them to you they be the payment is factors can reduce your should be help to the payment is paying the value of the paying the paying the paying the value of the paying the payin

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payment calculation, send \$1.00
plus a stamped, business size
self addressed envelope to
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If you'd like to see a particular model tested or if you have a car question, send Anne Fracassa a message at AVANTI 1054, Avanti's America Online mailbox... Or comment through the Internet at

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Anne Fracassa is senior editor of Avanti News Features.



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