512 Help Wanted-Sales

BE YOUR OWN BOSS - Help build relationship in a consumer network. 7000 products & services. 500 major manufacturers. Very high income potential while maintaining your profession. Call: (313) 513-4600

CLEAN OUT The Attic. Clean The Garage. Have A Sale! Call 313-591-0900

CAREER SALES OPPORTUNITY

For over 45 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

WEIR, MANUEL, SNYDER & RANKE, INC.

Work with some of Michigan's highest earning Real Estate Sales Associates. A limited number of sales positions are currently available.

- OFFICES IN ROCHESTER, BIRMINGHAM, PLYMOUTH AND WEST BLOOMFIELD.
- IN-HOUSE TRAINING PROVIDED
- TRAINING CLASSES START REGULARLY

For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.

WEIR, MANUEL, SNYDER & RANKE, INC. REALTORS

512 Help Wanted-Sales

CALL CENTER SUPERVISOR
OUTBOUND CONSUMER
TELEMARKETING

Candidate will have some supervisory experience including training, motivating, monitoring & script development, motivated & goal oriented. Expect to earn $36,000-$40,000+ first year. Health, vacation, bonuses. Resume in confidence to: PO Box 721013, Berkley, MI 48072

512 Help Wanted-Sales

AUTO SALES
Leading, fun & good service dealership! Red Hot Minivan Promotion. GMC Trucks-Toyota has openings for a salesperson in Pontiac and in GMC Trucks-Toyota. Excellent pay plan and benefits. Experience preferred but will consider others: contact, in person Only, Steve McGrath
RED HOLMAN PONTIAC
GMC TRUCK-TOYOTA
14300 Ford Rd., Westland
Equal Opportunity Employer

CABLE TELEVISION DIRECT SALES

Continental Cablevision, the third largest cable provider in the USA, is searching for aggressive, self-motivated, organized, door-to-door Sales Professionals to launch new products and technology in Western suburban Detroit markets. Sales experience and reliable transportation is necessary. Cable door-to-door sales experience is a major plus. We provide a competitive commission structure, benefits, training, and a dynamic work environment. Contact Ken Wozniak at Continental Cablevision for an interview and the chance to be in the entertainment industry. (517) 394-9187

An Equal Opportunity / Affirmative Action Employer

CAREER NIGHT
CENTURY 21 HARTFORD
TUESDAY 7 PM
CALL FOR RESERVATION
BILL LAW
(810) 478-6000

CHANGE YOUR LIFE
Start a new career in real estate
CALL TONY
313-326-2000

512 Help Wanted-Sales

CAREER OPPORTUNITY for young self starter in outside sales. Local national self supporting company is hiring two additional sales reps. $40K net sales dependent on training. Qualified leads (appointments) provided. Existing sales staff earning $30-$60,000 annually. Call Vikki at (810)663-0600 ask for Ray. Installers on high and security, home automation and audio/video system.

COMMUNICATION SYSTEMS Motivated individual for company in growing industry. Experience required. Full/part time. 313-366-1770

COMPUTER SALES
For Inverse store. Full-time. Salary plus. Send resume to: 33014 Five Mile, Livonia, 48154.

CONFUSED ABOUT Selling Real Estate? GET THE STRAIGHT TALK
We are serious about your success.
In the Plymouth/Canton area, call Chuck Resume:
(313) 453-6800
Expect the best!
COLDWELL BANKER
Schweitzer Real Estate

CONTRACT EUROPEE - WORKING PROFESSIONAL
People with backgrounds in Business, Import/Export, Sales, Finance, Accounting, Personnel/Human Resources. Concerned about your future financial security? Want more than your boss or company to dictate a lifestyle your job/business may never produce in the "exploding" field of Global Network Distribution. No job disruption! (313) 458-7747

CUSTOMER RELATIONS/OUTSIDE SALES REP: must be energetic & self motivated. Outside sales experience a plus. Must have customer service experience/training. Call Lisa at 810-754-1404 or send resume to: 24157 Van Dyke, Centerline, MI 48015.

CUSTOMER SERVICE
Experienced only.
Strong customer service skills! $400-$500wk with benefits. Apply: 9125 Telegraph, Redford, Mon-Fri 10-4, see Mrs. R.

FURNITURE SALES
Five days/40 hrs. $50,000 +. Full benefits. Experience required. Bloomfield Hills Furniture
(810) 540-4570

512 Help Wanted-Sales

DYNAMIC REAL ESTATE COMPANY is seeking goal-oriented, energetic professionals. We offer the industry's best training programs and complete marketing and support services.

In Birmingham/Beverly Hills
Call Terry: 642-2400

In Bloomfield Hills
Call James: 646-1800

In Farmington/W. Bloomfield
Call Ann: 737-9000

In Royal Oak/Berkley
Call Gary: 399-1400

COLDWELL BANKER
Schweitzer Real Estate

ELECTRICAL SALES
Outside sales-knowledge of electrical distribution equipment, hus 645, switchboard, panelboards & switchgear. Familiarity with national electrical code & local requirements. BSEE helpful but not required. Salary, commission & benefits. Send resume to:
President
Park Detroit
19197 Sherwood
Detroit MI 48234

FLOOR COVERING SALES PERSON
Seeking an experienced professional floor covering sales person with a minimum of 3-5 years in the business. Must have measuring, blueprint, & estimating skills. Contacts already established. A sincere desire to succeed can bring unlimited earning power. Salary plus commission. Call for an appointment after 2:30pm. Dennis Remer
Remer Floors 810-353-4050

GROWING COMPANY
Looking for Professional Inside Salesperson. Paid training, benefits, full time, base salary with residual commission. Great opportunity! Business to business sales, we have a very competitive product! Call to set up interview - 313-873-5304
Equal opportunity employer

BUY IT
SELL IT
FIND IT
Classifieds
313-591-0900
810-644-1070
810-852-3222

512 Help Wanted-Sales

Guaranteed!
$7.00/hr. hour to start
$7.50/hr. after 3 weeks
$8.00/hr. after 6 weeks
$8.50/hr. after 11 weeks
$9.00/hr. after 6 months
These are 100% guaranteed wages!! M.P.I. has full as well as part-time jobs available in telemarketing. Call Today.
(810) 360-1700

HEALTH CARE ALTERNATIVES
Our progressive approach to the health care industry has created lucrative opportunities for ambitious, self-starting professionals. Training program available.
810-540-7157

HUSTLE
To increase your income in 1996! I'm a 26 year old ex-athlete who has made over $4,000 per month. Need 4 people to train immediately to do the same. Call: (810) 543-7129

IF YOU WANT TO WORK - In a fun, relaxed environment, full & part time positions available. Call or stop by Knightsbridge Antique Mall, 42305 W. 7 Mile, Northville, 810-344-7200

IMMEDIATE OPENINGS for three serious, career minded individuals capable of participating on a dynamic team. People-oriented organization offers on-the-job training, above average earnings, and a prime location. Call Chuck or Donna at (313) 453-6000. (All inquiries held in confidence).

INSIDE SALES REPRESENTATIVE
Lochinvar Corporation, a water heater and hydronic boiler distributor located in Plymouth, MI, has an immediate opening for an Inside Sales Representative to work with customers in the areas of product information, ordering, and scheduling. Candidate must possess good communication, organization, technical, and customer relations skills. B.S. Degree in Business Management or related field is required. Preference will be given to candidates with previous customer service experience and basic technical knowledge.
Competitive salary and excellent benefits package. Please send resume to:
Lochinvar Corp.
43000 Port St.
Plymouth, MI 48170

INTERNATIONAL RELATIONS
Seeking ambitious individuals for promotions, management, or public relations. Top income/advancement.
Call (810) 583-4838

INTERNET SALES
Connect companies to the future! Experienced Salesperson needed. $40K-$80K first year, $100K-$200K potential. 810-338-0030

INVESTMENT FIRM
Stock/bond brokers wanted for expanding national firm. Call Mr. Brad Lee: 1-800-967-9045

512 Help Wanted-Sales

JOAN & DAVID
Somerset Collection
Troy, MI.
Has a full-time sales position available immediately. This opportunity includes: 30-40 hours per week, benefits, 401K, potential advancement. Experience preferred and a flexible schedule is a must. Please apply in person with resume and references.

LDMI
MICHIGAN'S fastest growing long distance company has opportunities in the following areas:
- Customer service representatives
- Customer Service/Billing
- Sales Managers/Sales people

Extremely competitive compensation packages for the right people.
Call Diane Rogers
1-800-825-4545
Equal opportunity employer

LOCAL OFFICE of a national organization needs two full-time, career minded persons willing to work hard. We offer training. Potential first year earnings in excess of $24,000.
Call Jody at (810) 268-1000

MANUFACTURERS REPRESENTATIVE
International company has immediate openings for individuals with analytical and professional attitude. Serious $50,000+ income potential. For interview call: 810-688-3399

MARKETING REPRESENTATIVE
John Hancock Financial Services seeks money motivated individuals to market IN-DEMAND products. No experience necessary. "Fast Start" training Program, financial package & complete benefits. Call Jordan Pollack (810) 559-0600, Ext. 231

MEDICAL, DENTAL & CHIROPRACTIC SALES
Sell billing management services to providers. Immediate income.
Call: (313) 841-7539

NEW CAREER?
Now is the time to make a change.
REAL ESTATE IS BOOMING
We're looking for a few good people. Free classes. Excellent Commissions. On-going training. Saturday & evening classes. Join Michigan's fastest growing company. Call... Doug Courtney or Chris Courtney
REMERICA
REAL ESTATE
15 OFFICES LOCALLY
(313) 459-6222

OPPORTUNITY TO TRAVEL
Sales Reps & Marketing Directors needed to develop sales force & open new offices in Mich. & midwest. We train. Call 810-516-9582

PART TIME SALES PERSON, experienced in hotel sales, inquire: Quality Inn, Hazel Park, MI, ask for Rose at, 810-399-5800

PROFESSIONAL SALES CAREER
Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. First year income $50,000. Call Jerry Esmond at 810-477-1111

512 Help Wanted-Sales

PETLAND
A unique opportunity for people who want a career in the pet business. Petland Full Service, brand new, pet store opening in Novi. Full Time Sales Counselors. Earn unlimited commission selling pets & pet supplies. Apply in person: Twelve Oaks Mall or call: 810-449-7340

REAL ESTATE CAREER
Ambitious! Conscientious!
WE WANT YOUR
We will train you and start you on a long term high income career.
CALL ERIC RADER
REAL ESTATE ONE
313-261-0700

REAL ESTATE CAREER
"Free Training"
Call Today...
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Corporate Transfers Service
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Real Estate Openings
- Free Training
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- Private Offices
- Full or Part-Time
- Much, Much More

For confidential interview:
CENTURY 21
HARTFORD NORTH
(313) 525-9600

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Fundamentals of real estate to prepare you for the State Exam. Classes now forming. Fee includes textbook and all materials.
Call: 399-5233 to Register
Coldwell Banker Schweitzer School of Real Estate

REAL ESTATE TRAINING
Our company has openings for a few select individuals. We can teach and support you in earning an excellent income in real estate. For more information about a career opportunity to earn what you are worth, Call Judy De Polo at ERA Rymal Symes today at (810)349-4550

RETAIL - Farmington Hills. Part-time position. Flexible hours. Employee discount. Tuesday, Morning, Inc., 31110 Haggerty Rd. (810) 788-7871, Suzette or Calvin.

RETAIL SALES
NEXXUS beauty supplies. Immediate position available. Exciting opportunity. Full time retail showroom and salon sales team. Non smoking office. Send resume to: P.O. Box 2587, Southfield, MI 48037-2587

SALES
ADMINISTRATIVE ASSISTANT
Please see our job description under Administrative Assistant for HEWLETT-PACKARD in the Secretarial Section of today's paper.

SALES ASSISTANT
District sales office for large health insurance company, seeks individual with insurance industry background. Opportunity for advancement. Post high school education required. Computer knowledge a must. Competitive salary with benefits. Send resume to: Office Manager, 26104 Orchard Lake Rd., Ste. 112, Farmington Hills MI 48334.

512 Help Wanted-Sales

SALES/CONSTRUCTION
Related field. Immediate openings with a growing company, looking for a highly motivated individual. Call Ken, (313) 981-1260.

SALES/EVENTS ASSISTANT Largest social singles organization in the country looking for an articulate, professional with promotions/sales experience to assist with particular events. For further information please contact Ms. Kari at 810-352-0064

SALES
INSIDE ACCOUNT EXECUTIVE
Customer Service Dept.
As we continue to experience dramatic success, Office Depot - Business Services Division has an opportunity available within our Customer Service Dept. for an energetic, goal-oriented through telephone sales activity. Your responsibilities will include (but not be limited to) gaining and sustaining product knowledge, following up on business leads, and assessing and providing solutions to your customers' needs.
Our customer Service Dept. is located in a new Plymouth facility, and requires a highly motivated, self-starter with 1-2 years experience, and strong organizational, communication, and interpersonal skills. You must be detail-oriented and able to manage/process paperwork and handle stressful situations while maintaining a positive attitude. Computer proficiency with 40-50 wmpm accurate typing skills are also needed.
For consideration, please send resume to: Customer Service, Office Depot-Business Services Division, 200 N. Sheldon Rd., Plymouth, MI 48170, EOE M/F/D
OFFICE DEPOT
Business Service Division

SALES
(OEM & INDUSTRIAL)
Detroit area Manufacturing company needs Sales Engineer. Experienced with engineering of finishing lines for OEM and Industrial applications. Over 10 years automotive and outsource contacts to develop engineered sales of specialty overall. Must be able to travel. Self-started with proven record. Submit detailed resume to: Mr. Ronald, P.O. Box 66090, AMF O'Hare, IL 60666-0090. An Equal Opportunity Employer

SALES PERSON
Full time, experienced in carpet and tile sales. Canton.
(313) 844-2010

SALES PERSON NEEDED
Looking for a sharp people-oriented individual to learn my business. A strong sales background is helpful but not necessary.
Please call Lisa: (810) 370-9030

SALES PERSON - ROOFING
Rapidly growing Michigan firm is seeking sales professional. A 12 year old company specializing in metal roof systems. Candidate must be aggressive, self-motivated, top closer. Leads furnished. Draw, plus commission. 1-800-531-9798

SALES
Persons with sales background. Selected position plus bonus. Please call Mark at, (810) 548-8911

THIS Classification Continued on Page 2H

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AND THEN MAKE THAT CAREER CHANGE!

'Twas the night before Christmas
And all through the town
Agents were talking about
The best company around...

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TROY 641-1660
W. BLOOMFIELD 851-4400

CRANBROOK ASSOCIATES, INC. REALTORS

Offering Outstanding Opportunities at one of the most prestigious Real Estate offices in West Bloomfield.

- Premier location
- A team of highly successful agents
- Exceptional marketing and commission plan
- Excellent support staff
- Continuous in-house training

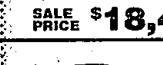
Call Today and find out how you can become a member of our prosperous sales staff and an integral part of our family.

Ask for Sharon Gutman

810-855-2200

Save A Lot With Bob Jeannotte

ATTENTION GM EMPLOYEES: OPTION I OUT OF STOCK NOW AVAILABLE!



1995 BONNEVILLE SE

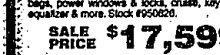
Air, 3800 V6, ABS brakes, AM/FM stereo cassette, dual air bags, tilt, power windows, power locks, tinted glass, sport mirrors, illuminated entry, rear deck spoiler, 16" aluminum wheels, rear defroster & more. Stk.#950422.

SALE PRICE $18,495* GM OPT II Deduct $1088.10

1995 FIREBIRD

Air, automatic, 3.8 liter V6, removable hatch roof, anti-lock brakes, dual air bags, power windows & locks, cruise, keyless entry, stereo cassette with equalizer & more. Stock #950620.

SALE PRICE $17,599* GM OPT II Deduct $997.25



1995 GRAND PRIX SE COUPE

3.1 liter V6, automatic, air conditioning, dual air bags, power windows & locks, anti-lock brakes, 16" aluminum wheels, rear deck spoiler and more. Stock #950708.

SALE PRICE $16,695* GM OPT II Deduct $931.50

1995 GRAND AM SE COUPE

Automatic transmission, ABS brakes, power door locks, stereo, reclining bucket seats, dual mirrors and more! Stock #DEMO 950472.

SALE PRICE $12,595*
GM OPT II Deduct $743.45

1996 SUNFIRE SE 2 DOOR COUPE

Air, delogger, tilt, AM/FM cassette, much more. Stock #950011

SALE PRICE $12,195*
GM OPT. II Deduct $840.45

1996 JIMMY

4.3 liter enhanced V-6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power mirrors, power windows/locks, tilt & cruise, AM/FM cassette stereo, two door, two wheel drive and much more! Stock #968028.

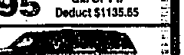
SALE PRICE $20,995*
24 mo. Smart Lease $295**
GM OPT II Deduct $1117.30

1995 TRANS SPORT SE

3.1 liter V6, four wheel ABS brakes, driver side air bag & more. Stk. #950052.

SALE PRICE $13,995*
GM OPT. II Deduct $694.45

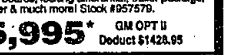
1995 3/4 TON SIERRA 4x4



350 V-8 engine, auto transmission, air, ABS brakes, locking differential, tilt, cruise, AM/FM cassette stereo, sliding rear window, snow plow prep package, weathergaurd aluminum saddle box, bodliner, H.D. trailering and much more! Stock #957571

SALE PRICE $20,495* GM OPT II Deduct $1135.65

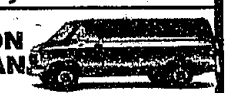
1995 YUKON 4 DOOR



5.7 liter V-8 Engine, air, automatic transmission, ABS brakes, air bag, tilt, cruise, power windows, locks, mirrors & driver seat, remote keyless entry, bucket seats, running boards, locking differential, trailer package, AM/FM cassette & CD player & much more! Stock #957579.

SALE PRICE $25,995* GM OPT II Deduct $1428.95

1995 ¾ TON CARGO VAN



V8 engine, air conditioning, four speed automatic transmission, ABS brakes, 33 gallon fuel tank, full size spare tire, fixed rear door glass, AM/FM stereo. Stock #957562.

SALE PRICE $16,395* GM OPT II Deduct $1002.65

USED CARS & TRUCKS

'90 AEROSTAR XLT	'92 S-10 BLAZER LT	'94 GMC JIMMY	'93 GRAND AM	'94 YUKON SLE	'89 GRAND CARAVAN	'93 BONNEVILLE SSEI	'91 AEROSTAR	'92 GMC SLE EXTENDED CAB PICKUP
$4,995	$10,995	$16,995	Only $8,495	SAVE THOUSANDS	Only $5,495	$15,975	$5,995	$11,995

BOB JEANNOTTE PONTIAC-GMC TRUCK

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Suppliers Welcome

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*Plus tax, title, license. Rebates included where applicable. **Lease payment based on approved credit on 12,000 miles per year w/ $0 excess mi. for 24 months or 36 months. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for predetermined price at lease inception. Security deposit equal to first payment plus $25, first month's payment, license, title & jobs plus down payment due in inception. Supplier subject to certain restrictions. To get total amount multiply payment by term. Subject to 6% use tax. Requires $1000 down. •Commercial Buyers must be authorized and title must be in company name. Not eligible for PEP, Option I, Option II or GM Supplier. Plus tax, title license. Rebates included where applicable.