511 Help Wanted-Professional

MICRO SOFT Access Computer Programmer Consultants Instant Employ. If experienced call Wise Acker Systems Group, Inc. (810)227-3438

512 Help Wanted-Sales

Account Executive

Career opportunity with Ed Meier, sales target independent AT&T and Ameritech dealer. Self-paced program. Office sales experience preferred, but will train. Establishment and developing clientele in communications and other hardware and software products. Ideal candidate will have a solid sales background, excellent interpersonal skills, and exceptional reference. Private cell. Salary/benefits commensurate. Fax resume: (810) 624-2480 or call 200 for an interview appointment.

ACCOUNT EXECUTIVE

Wanted: Top, motivated account executive. Ideal candidate will have 5 years or more of sales experience, preferably in the yellow page business. Must have excellent communication skills, be self motivated, organized, and have a track record of success. Excellent salary, bonus, car allowance, health insurance, 401(k), cellular, medical, dental, life insurance, and expense reimbursement. Please call Daisy Parker at (810) 642-2400 or fax resume to (810) 642-2401 for an immediate interview.

ACCOUNT MANAGER

A dynamic, self-motivated, self-starter with a proven record of success in sales and management is needed to manage a fast-paced, high-volume, multi-location, full service, yellow page sales department. Ideal candidate will have a minimum of 3 years of sales experience, preferably in the yellow page business. Excellent salary and benefits package including 401(k), health insurance, and expense reimbursement. Please call Daisy Parker at (810) 642-2400 or fax resume to (810) 642-2401 for an immediate interview.

ACCOUNT REPRESENTATIVE

Exceptional opportunity for a self-motivated individual to market our products and technology in Western Suburban Detroit markets. Sales experience and reliable transportation is necessary. Cellular data is a major plus. We provide a competitive commission schedule, benefits package, and a dynamic, results-oriented environment. Contact Kevin Weiss at Central Cellular for an interview and the chance to join the Intelephone team. (810) 204-1791

An Equal Opportunity / Affirmative Action Employer

CAREER IN REAL ESTATE?

Career Fair sponsored by 21 Towne Realtors, West and is offering an evening exclusively for those who are considering a career in the real estate profession. Come join us Tues. Jan. 16, 1996 at 5pm for an evening of discussion & questions. Please call to reserve your reservation now! Ask for Bo Richards. Century 21 Towne Finde 313 326-2600

ADVERTISING

ADVERTISING

AGGRESSIVELY SEEKING

CAREER SALES

As a Business Centers is an established office products dealer with 30 locations, we are looking for professional career oriented sales candidates to sell Konica Copiers and office machines.

We Offer:
- Extensive Training
- Excellent Support Tools
- Career Opportunities
- Medical Benefits
- 401K Profit Sharing Plan

Territories available in Jackson, Ann Arbor, Allen Park, Livonia, Lansing and established base of current customers to get you ahead.

For immediate consideration send your resume to:

Christopher O'Bard
ALBIN BUSINESS CENTERS
777 Eisenhower, Suite 311
Ann Arbor, MI 48108

CHANGE YOUR LIFE
Join a new career in real estate
CALL TODAY
313 326 2000

CLOSERS
LEADS-LEADS-LEADS

Appointments confirmed one hour in advance. No travel. High commissions & benefits $30,000 potential. 1 call closers. No cold back ends leads - Call 5pm for details. (810) 478 5020

COMMERCIAL PROPERTY Casualty Sales: Are you producing a volume casualty business have you been a consistent producer are your accounts in the $10,000 to $100,000 premium range do you have an opportunity to become an owner. You should talk to us. Call Frank Hand Agency. 810-478-1177

COMPUTER SALES

For Livonia store. Full time. Salary plus. Send resume to 33014 Five Mile, Livonia 48154

Consumer Electronic Sales

Mail Order Company. Salary plus commission. $22,000 plus. No Sundays or nights. Appliance store experience helpful. Medical benefits. Plymouth/Canton area. (313) 453 4050

CONTRACT EMPLOYEE WORKING PROFESSIONAL

People with backgrounds in Business Import/Export Sales, Finance, Administrative, Personnel Placement. Concerned about your future financial security more than your taxes or company? Develop a lifestyle your individuality may never produce in the "employee" field of Contract Network Development. No job disruption! (313) 458 7747

COUNTER SALES / OPERATIONS ASSISTANT

Full building supply company involves sales store maintenance inventory control. Call for interview. (313) 534-2378

AUTOMOTIVE AFTERMARKET SALES

Outstanding opportunity with established dealership and well known supplier. Ideal candidate will have sales experience, professional self-starter, ability to work independently and have a track record of success. We offer competitive salary, bonus, company car, health insurance, 401(k), and paid vacation. Please fax resume and cover letter to: Jim Zitzke, Director of Field Sales, Fax (313) 537-7330 or mail to: Box 2173 Observer & Eccentric Newspaper 36251 Schoolcraft Rd. Livonia, MI 48150

512 Help Wanted-Sales

AUTO SALES

Experienced new car salesperson with prospecting & excellent closing techniques. Aggressive pay plan. Medical, 401K. Call Rick or Scott Wallace Pontiac Buick. (810) 227-1767

AUTO SALES

GM dealer needs new and used car sales people. Opportunity for experienced auto sales person or person with other sales experience with good work ethic. Salary/Commission/benefits are great. See Sid Chartrand, Sales Manager at

CHARNOCK OLDS
21555 Michigan Ave
1 block W. of Telegraph
(313) 563-6200

AUTO SALES

Livonia Chrysler-Plymouth has an opening for a career-minded automotive sales professional. Tired of your boring job, set income? Contact this opportunity!
- Great Benefits
- Paid Vacation
- Bonuses Programs and Incentive Plan

Must have past job references and previous sales experience. Serious inquiries only need apply. See new car sales department at

Livonia Chrysler Plymouth
31777 Plymouth Rd., Livonia
525-5000

AUTO TRUCK & VAN

CUSTOM ACCESSORY STORE
Has opening in Sales Department. Experienced or will train person with knowledge of vehicle accessories. Call (313) 255-6226

BUSY OFFICE needs Real Estate Salesperson to sell and sell business & commercial property. Call Sal O'Malley for personal interview at (810) 689 8844

CABLE TELEVISION SALES REPRESENTATIVE

Continental Cablevision, the third largest cable provider in the USA, is seeking for aggressive, self-motivated, organized, door-to-door Cable Sales Professionals to market our products and technology in Western Suburban Detroit markets. Sales experience and reliable transportation is necessary. Cable door-to-door sales experience is a major plus. We provide a competitive commission schedule, benefits package, and a dynamic, results-oriented environment. Contact Kevin Weiss at Central Cablevision for an interview and the chance to join the Intelephone team. (810) 204-1791

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★ CAREER NIGHT
CENTURY 21 HARTFORD
TUESDAY 7 PM
CALL FOR RESERVATION
BILL LAW
(810) 478-6000

CAREER OPPORTUNITY for young self starter in outside sales. Up to $40,000 week leading training. Qualified leads (experimentals provided). Existing sales staff earning $30,000 annually. Call Vitex at (810) 459 6000 ask for Ray. Installers (high end security, home automation and audio/video) systems

CAREER SALES

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LEADS-LEADS-LEADS

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512 Help Wanted-Sales

CUSTOMER SERVICE

Starting customer service salary $400-$500/wk with benefits. Apply 8125 Telegraph, Redford. Mon-Fri 10-4, ask Mrs B

CUSTOMER SERVICE representative with Livonia based photographic wholesale company. Applicants must possess the following qualifications: order taking, telemarketing, self motivated, established organizational & communication skills, computer & keyboard experience. HS diploma or equivalent. Technical 2-4 yr. degree plus, sales indus. exp. following through on all projects. Hourly wage starting $8.50 + benefits. Performance review after 60 days. Raises based on quality performance. Please fax or call Customer Service Manager, 13035 Wayne Rd. Livonia, MI 48150

DYNAMIC REAL ESTATE COMPANY is seeking goal-oriented, energetic professionals. We offer the industry's best training programs and complete marketing and support services.

In Bloomfield Hills
Call Janice 646-1800

In Farmington/W. Bloomfield
Call Ann 737 9000

In Royal Oak/Berkley
Call Gary 399-1400

COLDWELL BANKER
Schweitzer Real Estate

EARN EXTRA MONEY!
- Telemarketing positions. Flexible hours. GREAT SALES ABILITY. Bonus Paid. Telemarketing 313 277-7777

ELECTRICAL SALES

Outside sales knowledge of electrical distribution equipment, bus duct, switchboard, transformers, lighting fixtures, preferably with industrial electrical code & local requirements. BSEE degree but not required. Salary, commission & benefits. Send resume to

President
Park Detroit
19197 Sherwood
Detroit MI 48234

EXPEDITING! NEW Network Marketing Company seeking leaders. Cellular, pagers and long distance are the product. Call Steve for information 313 793-5182

FINANCIAL SERVICES

The Prudential is seeking career-minded individuals to market insurance and financial services. We offer one of the most extensive portfolios of insurance products & services currently available.

If you are a college graduate who is less than fully satisfied with your income growth and career potential, we'd like to hear from you.

Our dynamic "New Agent Career Training Program" offers:
- State-of-the-art training and development leading to professional designations such as CLU and ChFC
- Excellent Benefits
- Outstanding income potential
- History of proven success

Call Jeff Sharpe
or Dan Paulson
(810) 356-8600

Prudential
EOE M/F/V/H

FIVE STAR AMERITECH distributor looking for aggressive sales people. Experience in local and long distance sales preferred. Call John Toscio (810) 569 2300 Ext. 104

FLEXIBLE HOURS

Work approx. 20 hrs. a week with opportunity to earn $1000 month + bonus. Proven successful alignance program (810) 544 3337

FLOOR COVERING SALES PERSON

Seeking an experienced professional floor covering sales person with a minimum of 4-6 years in the business. Must have measuring, blueprint & estimating skills. Contacts already established. Achiever desired to succeed. Can bring unlimited earning power. Salary plus commission. Call for an appointment after 2:30pm. Dennys Reimer
Reimer Floors (810) 353-4050

FULL-TIME PERMANENT POSITION

Retail Sales Associate Position open at a well established specialty furniture store. Join our team & work in an interesting & fun environment. Must be detail-oriented and willing to work some evenings & weekends. Part-time positions also available. Apply in person: 10am-3pm, 2mmes Furniture, 29500 W 6 Mile, Livonia

GALLERY SALES

Senate Cobble has a retail craft gallery in Birmingham, seeks part time help. Detailed, precise enthusiastic and hard working persons. Art/retail background helpful. (810) 642-4795

512 Help Wanted-Sales

FULL-TIME POSITIONS AVAILABLE

ADMISSIONS DIRECTOR POSITION

The world famous Bartleton Modeling Agency is opening an Ann Arbor/Livonia Department. $30-$35K potential in commissions, bonuses & health benefits. Growth potential. Evening & weekends. Fun, fast-paced, creative work environment. Sales and benefits package including 401(k) but not mandatory. For further details, contact L.H. Mote, Executive Director, Bartleton of Michigan (810) 855-5660

FURNITURE SALES

Due to major expansion & increased sales. The Art Van Furniture Co. Southfield location is looking for career-minded individuals with a drive to succeed. Full time positions available with an unlimited earning potential, paid company training, comprehensive benefits package and company funded profit sharing. Individuals interested in growing with us call Mr. Weiner at (810) 968-3770 to schedule an interview.

Guaranteed!

$7.00/hr. hour to start
$7.50/hr. after 3 weeks
$8.00/hr. after 6 weeks
$8.50/hr. after 11 weeks
$9.00/hr. after 6 months

Those are 100% guaranteed wages!! M.P.I. has full as well as part-time jobs available in telemarketing. Call Today.

(810) 380-1700

HAPPY NEW YEAR

Why not start 1996 with a New Career? Fastest growing company in Michigan is looking for Full-Time Inside Salespeople. If you enjoy talking to business's and are a Top Producer, we have the perfect job. Base salary, full benefits, and Residual Commission. Call Atlanta M.T. 9-5 at 313 873 5502 to set up an interview.

Equal opportunity employer

HEALTH PROFESSIONALS

Medical Research Team has developed Neuromuscular Rehabilitation Equipment System. Sales Reps needed for Detroit area. Medical composition. Fax credentials to (810) 360 4060 or call 800 900 4525

HEATING & COOLING

Sales person needed. Experienced. Call (810) 478-4100

HIRING NOW - great hours 2 shifts available could work both. Earn up to 4 30am to 8 30pm. $6 to $8 an hour. Bonuses. Livonia area. Call Debbie at 313 522 3773

HOME IMPROVEMENT SALES

Great Pay & Benefits
KROLL CONSTRUCTION
313 387-4400

★ HUDSON'S Art & Custom Framing Studio, Northland

Full time position available. Ideal candidate will have sales experience, good working knowledge of custom framing, art supply sales experience preferred. Call Pat Thomas at (810) 443-4380

IMMEDIATE OPENINGS for three serious career minded individuals capable of participating in a dynamic team. People-oriented organization offers on-the-job training, above average earnings and a prime location. Call Donna or Sharon at (313) 453-6600 (All inquiries held in confidence)

INCREDIBLE SALES!
Introducing a breakthrough new product that will revolutionize the weight loss industry. Earn incredible income in this exciting international market. Today! Call (810) 227-0030

INDEPENDENT REPS needed NOW! Be your own boss, work your own hours, make your own money. Unlimited potential. Call for details - ask for Ron Graham 800-337-7927

INDEPENDENT SALES. Rep to market products & service to automotive industrial & fleet accounts. Excellent pay. Well established 30 yr. old company. Send resume to 34630 Grand River, Farmington Hills, MI 48336, or contact Eric at (810)437-1717

INDUSTRIAL SALES
COUNTER SALES

Production Tool Supply is seeking outgoing individuals that are interested in growing for a counter sales position for the Northwest. The ideal candidate must have some knowledge of tools as well as strong customer service background.

We offer an excellent benefits package as no cost to you and a company matched 401K plan. Many opportunities for advancement.

Please send resume, salary requirements or apply in person at our New Hudson at 40250 Grand River (just east of Meadowbrook) to complete an application.

PRODUCTION TOOL SUPPLY
HUMAN RESOURCE DEPT.
40255 E. 8 Mile Rd.
Walled Lake, MI 48390
equal opportunity employer

512 Help Wanted-Sales

INSIDE SALES COORDINATOR

Manufacturer's Representative of electronic components has opening for experienced inside sales coordinator. Professional image and communications skills a must for interfacing with management, sales staff, vendors and customers. Ability to juggle multiple responsibilities in fast-paced environment. Proficient in Excel, Microsoft Word, and E-Mail. Automotive background preferred. We offer a competitive salary and benefits package including 401(k). Please send resume and salary requirements to:

Box #2182
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

INSURANCE AGENT needed for sales position. No insurance necessary. Will train. Base + commission. Call Bonnie at Allstate Agency Lake & Accident Call Joe 313-483-1372 EOE

INTERNET SALES

Connect computers to the Internet. Outside Salesperson needed. $40K-$60K first year. $100K-$200K potential. 810-238-6030

JOAN & DAVID
Somerset Collection
Troy, MI.

Has a full-time position available immediately. This opportunity includes 401(k), health insurance, benefits, 401K, possible advancement. Experience preferred and a flexible schedule is a must. Please apply in person with resume and references.

KITCHEN DESIGNER / SALES
Join the Living Spaces, Inc. team and "The Great American Kitchen Co. & Bath Works" team. Expand your capabilities & services
810-683-9683 810-683-9655

LEASING CONSULTANTS
Previous experience required. Beautiful luxury complex in Auburn Hills. Some Sundays required, full and part time positions available
FAX resume to (810) 475 8107
(810) 475-8100
Or call

LEASING/PROPERTY

Licensed Real Estate Agent needed for single family home leasing and property management. Send resumes to: Innovative based company. Challenging variety, salary plus incentive & benefits. (810) 348 5100
RICHTER & ASSOCIATES

LOCAL OFFICE of a national organization needs two full-time career minded persons willing to work hard for a career. Training provided. First year earnings in excess of $24,000. Call Judy at (810) 268-1000

MAJOR NETWORK marketing company seeking sales reps. Full or part time business. Call Steve for information 313-793-5182

MAKE MONEY
Let Us
Share the Wealth
Perfection Corporation
(313) 709-9862

MARKETING REPRESENTATIVE

Joint Venture Financial Services seeks money motivated minded individuals to market NINDS related products. No experience necessary. Will train. Base salary + bonus. Financial package & complete benefits. Call Mike Kelly
(810) 559 0600 Ext. 231
Fax resume to (810) 559 [illegible]

MOBILE HOME SALES
1 opening for a proven individual $40,000 plus annually. Paid holidays, health insurance bonuses. If you can sell don't miss this opportunity. Contact Ken Hoover at Hoover Operation Homes. 302 N. Huron St. Suite s 5 & 6. Ypsilanti, MI 48197

MORTGAGE LOAN ORIGINATOR TRAINING

Learn the highly lucrative commission based Residential Mortgage Loan origination from the experts! Rapidly expanding Northern Suburban based mortgage banking firm is offering 80 hours of training designed to provide the skills, knowledge and information necessary to be a successful loan originator. Sales experience helpful but not necessary. Competitive compensation package. Next training session begins Jan. 22, 1996 in Birmingham. Mail resume to Sales Manager, P.O. Box 2108, Birmingham, MI 48012 or fax to: (810) 433 3300 Mayer at (810) 433 3300

NATIONAL FOOD COMPANY
We are seeking a part-time & full-time Sales Merchandiser for the Birmingham Southeast area. Applicants should be self-motivated & enthusiastic. The part time position is hourly 20 hrs/week. Reply to:

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Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia MI 48150
An Equal Opportunity Employer

512 Help Wanted-Sales

NEW CAREER?

Now is the time to make a change.
REAL ESTATE IS BOOMING
We're looking for a few Good people. Free classes. Excellent Commissions. Outstanding training. Saturday & evening classes. Join Michigan's fastest growing company. Call - Doug Courtney or Chris Courtney

REMERICA
REAL ESTATE
18 OFFICES LOCALLY
(313) 459-6222

NEW CONSTRUCTION

Sales Assistant 4 days a week including weekends. Great working environment with one of areas finest builders. Please call (313) 459-1577.

NEW JOB For a New Year. Fortune 500 company is looking for 10 motivated people. Call Laurent (313) 595-0679

OPERATOR SALES REP

Major food manufacturer has an opening for an Operator Sales Rep. To be a candidate you must have a college degree and a minimum of 2yrs experience in Food Service Sales. Strong communication skills and self-motivation are a must. Plan offer a competitive salary, company car and a comprehensive benefits package. Equal Opportunity Employer. To be considered for this exceptional career opportunity, please send resume in confidence to:

Box #2158
Observer & Eccentric Newspapers
36251 Schoolcraft Road
Livonia, MI 48150

OUTSIDE SALES

Growing wholesale distributor of Kitchen & Bath Cabinets, appliances, Whirlpool Tubs and Home Theatre Systems is looking for an Outside Sales Representative. Qualified candidate will call on the builder & remodeling markets in SE Michigan. Must be aggressive & hard working with previous sales experience. Cabinet sales experience a plus. We offer competitive compensation and benefits program. Send resume with compensation history to

C. Gaus
P.O. Box 930368
Wixom, MI 48393

OUTSIDE SALES

Local distributor seeks highly motivated individuals with sales and sales related electrical supplies. Will train career position. Salary, commission, medical and 401(k). Mail resume to Mr. Gobonetto, 24409 Starkind Dearborn Hts. MI 48125

OUTSTANDING OPPORTUNITY

Join Marketing Team for exclusive consumer health products company. Sales growth from $3 Million to $54 Million in 2 years. Full or part-time. Call 810 541-3303

PLACEMENT SPECIALIST
TOP DOLLARS

Office Mates 5, the nation's leading office support services firm is seeking an Account Executive for its Troy location. We are the leading business of helping client companies locate and place office employees for their personnel requirements. The ideal candidate should be an assertive goal oriented person with very industrious work habits & a flair for selling. Experience in our industry is not required as we offer a total & comprehensive training program. Average 1995 earnings were $50,000.

If you are interested in attending an informative seminar about this opportunity, make a reservation by calling Pam at (810) 585-4200

PRE-PAID LEGAL SERVICES

Part time sales. $45-$50 per hour membership. Individual and group plans. Local training program. Call Mrs. Martin 313 227-3832

PROFESSIONAL SALES CAREER

Entry level position available at REAL ESTATE ONE, the Metro's largest real estate company. First year income $50,000 plus. Contact Barry Eberhold at 810 477 1111

REAL ESTATE CAREER

Ambitious? Conscientious?
WE WANT YOU!
We will train you and set you on a long term high income career.
CALL ERIC RADER
REAL ESTATE ONE
313-261-0700

512 Help Wanted-Sales

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Real Estate Opening

- Free Training
- Computer M.LS.
- Private Offices
- Full or Part-Time
- Much, Much More

For confidential interview
CENTURY 21
HARTFORD NORTH
(313) 525-9600

REAL ESTATE PRE-LICENSING COURSE

Fundamentals of real estate to prepare you for the State Exam. Classes now forming. Fee includes textbook and all materials.
Call 399-8233 to Register
Coldwell Banker Schweitzer
School of Real Estate

REAL ESTATE PROFESSIONALS

The old days and ways are no more! Just getting a license is not enough to insure success. If you are serious, work hard, no other company can offer a better package to help you attain a successful career in real estate.

- Individualized training
- 100% commission plan
- Completely updated office and technical systems
- Group health coverage
- Best buyer and seller system
- Full time training staff
- Unsurpassed national and local advertising exposure
- Free pre-licensing

Call Jim Stevens or Neal Lamphere 459-6000 for person interview

313-459-6000
COLDWELL BANKER

A RESOLUTION SOLUTION

International marketing corporation founded in 1990 is forming the foundation for explosive growth in 1996. Seeking several individuals/couples to develop Michigan market. Earnings potential in excess of $100,000 is attainable. For appointment (810) 848-1490

RETAIL SALES - Fresh flowers, art, decorative. Full time days including Saturdays. Apply Birmingham (Bloomfield) 175 W. Maple

RETAIL SALES

NEXXUS beauty supplies. Immediate position available. Looking opportunity. Full time retail sales/cashier and phone sales. Non smoking office. Send resume to P.O. Box 2587, Southfield MI 48037-2587

RETAIL

12 Oaks/Somerset Mall. Management & sales with retail experience. National Elegant Costume Jewelry Chain. Call 800-416-4065

Sales

Account Executive sales positions available. Business Sales/Management experience is helpful. Excellent communications skills is required. In-depth paid sales training program provided. For consideration please forward your resume to: Brand Manager, Dept. Walter, 17370 Laurel Park Drive North, Suite 110, Livonia, MI 48152 EOE

SALES CONSULTANT/MANAGER
Self motivated, energetic individual needed for outside sales in the beauty barber industry. Call (810) 642-9966

512 Help Wanted-Sales

SALES ASSISTANT/ RESEARCHER

Commercial monitoring company needs recent college grad to immediately assist sales staff & learn research function. Full-time, salaried position. Fax resume & salary reqs. Attn: GM 810-353-9226

SALES CONSULTANT

A leading developer of training and development materials has an immediate opening for a consultant with a proven track record in telesales. We are looking for a unique individual with a commitment to quality. Candidate should possess:
- 3 years experience in telesales
- Strong verbal and written communication skills
- Bachelor's degree preferred
- Knowledge of computers
- Ability to understand complex products & describe them using consultative sales approach & relationship selling techniques
- Ability to develop and manage multiple accounts, analyze customer needs, make recommendations for product and services, and close the sale

We offer an excellent compensation and benefits package. Send resume in confidence to:

K. Sockow
39819 Plymouth Rd., C-6020
Plymouth, MI 48170

SALES

Guardian Alarm in Southfield has an excellent full time opportunity for individuals to service and create sales from our current customer base. Ideal candidates will have previous sales experience, a college degree, or alarm industry background. Excellent compensation package including benefits. Send resume or apply at Guardian Alarm, 18200 W 10 Mile Rd. Southfield MI 48075. Attn: CRR or FAX 810-423-4663

SALES
MACHINE TOOLS

Sales position available for manufacturer of high production machine tools for large accounts. Ideal candidate will have prior sales and machine tools experience. Competitive compensation package. Submit resume to: Sales, P.O. Box 31310, Livonia, MI 48151

SALES MERCHANDISER

SALES-MERCHANDISER company offers entry level position for aggressive, dependable person, with good communication skills. Retail sales experience helpful. Full time/part time. Must have reliable car, and no heavy lifting. Call 1-800-237-5808 ext. 10

SALES MERCHANDISER

Part time approx 28 hours. Do you enjoy working with people and understand the importance of customer satisfaction? We are looking for an energetic individual to call on area convenience and drug stores. Must have reliable transportation $7-$8 per hour with flexible daytime hours and mileage reimbursement. Please send resume with cover letter to:

RD/Retail, PO Box 1600
Farmington Hills, MI 48333

SALES OPPORTUNITY

Merit promotions. $19,000-$38,000 income potential first year. Company paid training. Excellent benefits immediate. LOCAL openings. Call TODAY to set up interview - Mr. Schumm at

1-800-238-0906

SALES OPPORTUNITY

Thermal Bath of 1 home has room for 1 sales person & 2 canvassers. Work West Side. Excellent pay structure. Hours, schedule & guarantee windows. Call Dr. Quinn at (313) 522-4500

★ SALES OPPORTUNITY

Professional sales person needed to join national computer firm. We represent 17 major mfrs 3 yrs + sales experience. This is a Career opportunity with tremendous growth potential. Salary & commission program, benefits & 401(k) plan. 810-553-9250

SALES PEOPLE WANTED

For retail wine shop. Full or part time. Flexible hours. Good pay. Contact Ron at (810) 646-8484

SALES PERSON

Our fast growing company seeking self-motivated and experienced sales persons to sell industrial use oil, coolants and lubricants. Industrial sales experience required. Unique opportunity for advancement. Send resume to CGA Oil Sales, 130 Talon Centre, Suite 150, Detroit, MI 48207

SALES PERSON WANTED

Outgoing personality a must. Part time hours. Ideal for homemakers with kids in school. Call Walled Lake Recreation Dept. ask for Dennis (810) 960-9371

SALES REPRESENTATIVE

Sell starter to cover East Michigan with fees & sweet shirts (810) 784-2429

Advertising Sales

A specialized publishing company is looking for an experienced, innovative advertising salesperson. A minimum of 3 years' sales experience plus an associates degree or equivalent required. We offer salary plus commission & benefits.

Qualified candidates should send resumes to:

Ray Lauth, Specialty Communications, Inc.
24441 Drake Rd.
Farmington Hills, MI 48335
EOE

RETAIL CAREERS DESIGNER/SALES

If you are a talented, highly motivated professional with exceptional design, color coordination and communication skills, and customer service oriented...we want to hear from you.

We offer an excellent compensation package including a 7-9% commission range paid on written sales and a comprehensive ongoing training program.

Full and part-time positions available.

ETHAN ALLEN
HOME INTERIORS
LIVONIA & *BIRMINGHAM LOCATIONS
*(New store opening Winter'96)

For immediate consideration, apply in person of Fax resume:

ETHAN ALLEN HOME INTERIORS
15700 Middlebelt Rd.
Livonia, MI 48154
Fax (313) 261-7780

We are an equal opportunity/affirmative action employer, M/F/D/V

YELLOW PAGES AREA SALES MANAGER

Michigan Community Directories
A Subsidiary of Communications Corporation Company

Michigan Community Directories, a Suburban Communications Corporation Company, is expanding its sales management team in east and southeast Michigan.

We are seeking two highly motivated, ethical and professional sales managers with a proven track record of team building and sales achievement.

The ideal candidate will have a college degree, proven sales record, and at least two years of solid yellow pages sales management experience. Responsibilities include direct management of eight to ten account executives, market assignments, ongoing training and field coaching, budget accountability as well as overall area operations responsibility.

This position offers an excellent compensation package including salary, incentive bonus, insurance, 401K and paid vacation.

If you have what it takes, join the leading yellow pages publisher and grow with us.

Send or Fax Your Resume To:
General Manager
Michigan Community Directories
9552 Highland Road
Howell, MI 48843
Fax 313-591-9424

Michigan Community Directories

SALES REPRESENTATIVE

Outside Sales

Join the Industry of the 90's

We are the fourth largest national temporary help service in America and are looking for a friendly, people oriented, motivated outside sales professionals for our **Pontiac** territory & **Livonia** territories. Position includes prospecting new office and industrial businesses, setting appointments, developing a customer base and maintaining existing accounts. Some outside sales experience preferred. We offer a healthy base salary + commission & excellent benefit package. Be a part of the **INTERIM** team. Send resume and salary requirements to:

Sales/HR, P.O. Box 221, Eastpointe, MI 48021
or Fax to (810)775-7665

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Chamberlain REALTORS

You can realize unlimited income potential, our full training program, and complete management support by *calling now* for a personal, confidential interview!

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BIRMINGHAM 647-6400 | ROYAL OAK 547-2000 | TROY 641-1660 | W. BLOOMFIELD 851-4400

CAREER SALES OPPORTUNITY

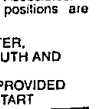
For over 45 years a tradition of quality Real Estate Brokerage has been our Hallmark at:

WEIR, MANUEL, SNYDER & RANKE, INC.

Work with some of Michigan's highest earning Real Estate Sales Associates. A limited number of sales positions are currently available.

- OFFICES IN ROCHESTER, BIRMINGHAM, PLYMOUTH AND WEST BLOOMFIELD.
- IN-HOUSE TRAINING PROVIDED
- TRAINING CLASSES START REGULARLY

For more information and confidential interview with Phyllis Goodrich, Director of Career Development call 851-5500.



WEIR, MANUEL, SNYDER & RANKE, INC.
REALTORS

CAREER SALES OPPORTUNITY

For over 45 years a tradition of quality Real Estate Brokerage