AUTOMOTIVE

MICHIGAN'S NEWEST LINCOLN • MERCURY DEALER!

EVEN SANTA SAVES AT VARSITY LINCOLN-MERCURY!

"YES! WE "ONLY" DO BUSINESS WITH SANTA, BECAUSE ANYBODY ELSE WON'T GIVE US THE BIGGEST DEAL!"

* 0 DOWN
**12 Months, 12,000 warranty

OPEN SATURDAYS 8:30 a.m. - 5 p.m.

TRUCKS, VANS & 4x4's

1992 AEROSTAR XL	$9,950
1994 RANGER SUPER CAB XLT	$12,995
1992 FORD EXPLORER EDDIE BAUER 4 DR. 4x4	$15,800
1991 EXPLORER XLT 4 DR.	$11,888
1994 F150 XLT	$16,450
1991 DAKOTA P/U 4x4	$7,985
1993 VILLAGER LS	$13,895
1993 FORD E150 707 CONVERSION VAN	$16,480
1994 FORD F150 MARK III CONVERSION PICK-UP	$16,998
1993 FORD EXPLORER XLT 4DR. 4x4	$17,495
1993 EXPLORER SPORT	$15,895
1992 FORD E150 TRAVEWINOS VAN	$14,995
1994 CHEVROLET S10 BLAZER LT 4x4 4 DR	$18,750
1995 FORD AEROSTAR EXTENDED XLT	$15,995
1993 FORD F150 XLT 4x4	$15,995
1993 FORD EXPLORER 5 DR. SPORT 4x4	$15,995

BUDGET PAYMENTS

1991 TOWN CAR	$249/mo.
1993 FORD RANGER XLT PICK-UP	$169/mo.
1992 ESCORT LX 3 DR.	$139/mo.
1993 FORD ESCORT G.T.	$159/mo.
1991 FORD AEROSTAR EXTENDED	$217/mo.
1994 RANGER XLT PICK-UP	$189/mo.
1990 FORD ESCORT LX 3 DR.	$114/mo.
1991 FORD FESTIVA GL	$106/mo.
1993 FORD PROBE SE	$187/mo.
1992 MERCURY TOPAZ 2 DR. GS	$119/mo.
1992 MERCURY GRAND MARQUIS 4 DR.	$189/mo.
1991 COUGAR LS	$159/mo.
1994 FORD TEMPO GL 2 DR.	$169/mo.
1993 CHRYSLER CONCORDE 4 DR.	$176/mo.

$4,000 to $9,995

1993 FESTIVA L	$5850
1991 MERCURY CAPRI CONVERTIBLE	$7475
1990 PONTIAC GRAND AM 4 DR	$5995
1992 FORD THUNDERBIRD SUPER COUPE	$9285
1991 FORD TAURUS GL	$7955
1993 FORD ESCORT WAGON LX	$7995
1990 LINCOLN CONTINENTAL EXECUTIVE SERIES	$8988
1988 HONDA ACCORD DX 4 DR.	$5995
1990 MERCURY COUGAR LS	$8688
1986 PLYMOUTH BUNDANCE 4 DR	$4380

LUXURY, SPORT & MORE

1994 TOWN CAR SIGNATURE	$25,950
1990 LINCOLN CONTINENTAL EXECUTIVE SERIES	$12,988
1994 MERCURY SABLE WAGON 3RD. SEAT	$13,925
1994 MUSTANG COBRA	$18,995
1993 THUNDERBIRD LX	$10,750
1992 PONTIAC SUNBIRD L.E. CONVERTIBLE	$9995
1994 FORD PROBE S.E.	$12,488
1993 TOWN CAR	$15,850
1993 TOWN CAR SIGNATURE SERIES	$15,995
1994 MERCURY COUGAR XR7	$14,777
1994 FORD TAURUS LX	$14,880
1994 MERCURY GRAND MARQUIS LS	$16,650
1994 COUGAR XR7	$13,925
1993 CADILLAC FLEETWOOD	$18,495
1993 MUSTANG GT CONVERTIBLE	$18,995
1992 LINCOLN MARK VII LSC	$15,995
1993 CONTINENTAL	$13,688
1993 MARK VIII	$17,995
1993 TAURUS SHO	$13,250

Hours: Mon. & Thurs. 8:30-9:00, Tues., Wed. & Fri. 8:30-6:00, Sat. 8:30-5:00

VARSITY LINCOLN • MERCURY
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828 Jeeps/4 Wheel Drive

SUBURBAN 1992 - Florida car, 47,000 miles, new tires & brake shoes. $17,900 (810) 348-2226

SUBURBAN 1993, 4x4 loaded, dual heat & air, low miles, well kept babied car. Bloomfield (810) 647-5436

TOYOTA 1984 4 runner Like new 19,000 miles. Loaded (810)349-6795

WRANGLER 1987 4.0 liter 6 cylinder, automatic, hardtop, tan, 73,000 miles $8600 810-851-1006

WRANGLER 1994 5 Speed, softop, AM FM Cassette $10,988 (810) 476-5440

830 Sports & Imported

ALFA ROMEO 1987 164 - white automatic 81,000 miles, excellent condition $4950 (810) 478-0346

AUDI 1989 100 - loaded, good condition, clean $7,500 Call (810) 477-6629

BMW 1984 325E - New paint/tires/rims. All new mechanical parts. $3,800 invested mechanically $3,000 firm. (810) 673-4343

BMW 1979 320i - Gold, automatic, sunroof, high miles, Runs excellent $1495 313 326-5461

BMW 1989 - 750 iL Sunroof, Cd grey leather interior, excellent condition $15,500/best Offer 810-442-6525

BMW 1987, 325is, MUST SELL! Loaded, perfect condition, 1st $6,300 Call Darrius anytime 810-299-0080

BMW 1993 325i - warranty, 40,000 miles, cond. weather package, $23,500 (810) 373-7708

CORVETTE 1990 black, black leather, glass top, loaded, black book $15,250/best. Eves 810-433-0631

830 Sports & Imported

CORVETTE 1993, green/tan, 27,000 miles, automatic, loaded, extended warranty $23,800. (313) 453-5819

ISUZU 1992, Pick-Up, air, sharp, $5,988 Tamarack Dodge 810-354-6600

MERCEDES 1991 - 190 2.3, garnet red/ash, Mint, 30,000 miles, black, $18,000 (810) 932-2587

MERCEDES 1989 - 420SEL Hardly driven, 31,000 miles, 1 owner. Fax 810-649-6800, eves. 810-647-7851

MERCEDES 1987 560SL, red/cream leather, 2 tops. Low miles. Must sell at $27,500/best (810) 647-5036

MERCEDES 1984 300TD turbo diesel wagon - white, Florida car, clean, $2,750 (810) 644-6143

MIATA 1992 Convertible low miles, $4,900

FOX HILLS
Chrysler-Plymouth-Jeep-Eagle
313-453-8740 313-981-3171

PORSCHE 1983 - 32,000 actual miles, no luck winters, heated garage $11,500 (517) 673-8535

SAAB 1990 900 - 2 door, 5 speed, white cassette, air heated seats (810) 647-8231

VOLVO 1990 740 wagon, 96,000 miles, leather, excellent condition, loaded $8,800 (810) 689-4331

VOLVO 240 1987, wagon, silver 150,000 highway miles, excellent condition, $3,100 (810) 553-3463

832 Antique/Classic Collector Cars

A.C.A. WOLVERINE Region SWAP MEET Feb. 10-11 Sheridan Community Center, 12111 Fletcher Taylor, MI Info Don Barnott (313) 671-6621

CORVETTE 1973 Original owner 66,000 miles White, black, some extras. $9,500 (810) 651-2024

832 Antique/Classic Collector Cars

REGAL, 1980, 2 door, loaded all options 48,000 miles, V-8 $7,200 (810) 476-9766

REGAL 1991 Grand Sport Loaded, 4 door, sharp Excellent condition, 68K highway miles, $8995 810-377-2050

REGAL, 1985 - Grand Sport 4 door, loaded, Excellent condition, 32,900 miles, $10,900 (313) 513-8745

REGAL 1988 Limited - 2 door, automatic, V8, 97,000 miles, clean, red $3300/best 313-261-3362

REGAL 1985 V8, 70,000 miles, 1 owner, Very clean/no rust Loaded $4000 After 8 (810) 644-7580

RIVIERA, 1985 - 42,000 miles, excellent condition, original owner, White, $7000 313-420-0395

SKYHAWK 1989 - Deluxe, 1 owner, 32,000 mi, like new, excellent condition, $5800 Tum. (810) 280-2924

836 Buick

ENCLAVE 1994 LTD - 18,000 miles, leather, loaded, towing package, $17,500 (810) 553-8625

PARK AVENUE 1986 - Excellent condition, new engine $2700 810-642-8181

PARK AVENUE 1991, leather, black/black highway miles, immaculate $11,000 313-455-3731

REGAL 1982 - 36,000 actual miles, single kept, 1 owner, like new $2500 SOLD

REGAL, 1993, 4 door, burgundy, loaded, cream puff, 32,000 miles, $6,900 (313) 455-9196

REGAL 1993 4 door Custom, 3800 Series 29,000 miles loaded, leather, remote, aluminum wheels, excellent condition $12,500 (810) 651-2024

836 Buick

BROUGHAM ELEGANCE 1986 fully equipped, like new, excellent condition, 86,000 miles 313-577-4153

COUPE DEVILLE 1990 - 45,000 miles, leather, $10,500 (810) 651-5378

ELDORADO, 1985 3,000 miles on rebuilt engine, new exhaust & gas tank, loaded $1,500 313-313-7371

SEDAN DEVILLE 1985 loaded, new inside, new everything! $3,500/best offer (810) 268-9433

SEDANDEVILLE, 1991, 32,000 miles, Plum, leather, all power, like new, $12,500 (313) 420-0519

SEDAN DE VILLE, 1988, Sharp, excellent condition, black/leather, never less, brakes/battery, loaded, 83,000 miles $5,900 810-569-2505

SEDAN DEVILLE 1993 - Touring Ed 30,000 miles, white w/tan interior, warranty, $17,500 (313) 453-6873

SEVILLE 1993 - Loaded, Excellent condition $18,000 Call after 5pm (810) 477-1435

SEVILLE 1995 SLS White, heated seats loaded $32,000 (313) 454-4064

SEVILLE 1984 Innsbruck Edition, specialized convertible top Excellent car, 1 owner $2,500 (810) 539-0287

SEVILLE 1994 white diamond, new tires, leather, immaculate, warranty, $500 miles, options 313-455-5624

SEVILLE 1991 White with blue leather, new tires & struts very good condition $9900 313 453-2350

840 Chevrolet

BERETTA 1990 GT V6 36,000 miles loaded excellent condition $6200 Call Bob days 810-442-5000 ext.222 Eves & Weekends 810-669-3032

CAMARO 1991 automatic air, 23,000 miles, like new $10,988 Tamarack Dodge 810-354-6600

CAMARO 1992 RS 33,000 miles fully loaded extended warranty (Ohio) TIME AUTO (313) 455-5568

CAMARO 1994 Z 28, loaded, automatic, 27,000 miles Must sell! $14,200 Call (313) 729-5015

CAPRICE Classic 1990 V-8 Florida car, no rust 62,000 miles stereo, all power $6200 (313) 281-5362

CAVALIER 1989 4 door, 4 cylinder, air/tilt rear defrost excellent condition $2,000/best 313-416-9429

CAVALIER 1992 loaded 2 door CD low miles Mint condition $6,500 best 810-626-3934

CAVALIER, 1988, Rally Sport Automatic, power steering/brakes, air $1,000 313-728-7427

CAVALIER 1993 Wagon, power locks, cassette, air new brakes 50,000 mi. $6500/best 313-416-8277

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Late Model USED Vehicles with WARRANTIES at or below wholesale prices.

'95 MUSTANG GT CONVERTIBLE. Yellow, 300 miles, black leather, 5 spd	$19,900
'95 MUSTANG GT CONVERTIBLE. Red, 90 miles, black leather, auto	$19,900
'95 MUSTANG GT CONVERTIBLE. Red, tan leather & tan top, 5 spd, 12,000 miles	$18,900
'95 VILLAGER NAUTICA. Sunroof, leather, 8,000 miles, white/blue	$19,500
'95 STRATUS. White, ES, loaded, p/w, p/l, auto, grey leather int., am/fm cassette	$12,500
'95 CROWN VIC LX. Police car, 10k	$13,500
'95 TOWN CAR SIG. 19k, loaded,	$21,900
'95 VILLAGER GS Loaded, green,	$16,900
'94 SONOMA SLT. Blue, SLS V6, air/auto, ABS, 12,000 miles, bucket seats, air/cruise	$10,900
'94 SONOMA. Red, EXT Cab, 4x4, 21,000 miles, p/w, p/l, tilt/cruise	$14,900
'94 CHEROKEE. 4x4,4 dr., auto, air, tilt, cruise, p/l, tan cloth interior, 27,000 miles	$13,900
'93 EXPLORER. Limited, 17,000 miles, loaded, sunroof, gray leather interior	$19,900
'93 AREOSTAR SPORT. 29k, loaded	$11,500
'92 CROWN VIC TOURING SEDAN. Loaded, 40 K miles, black	$10,800
'92 FORD CLUB WAGON XLT. Loaded, 5.8 low package	$11,900

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832 Antique/Classic Collector Cars

LEASE AN ALMOST NEW VEHICLE FROM Blackwell FORD

'93 ESCORT GT Auto air conditioning only 33,000 miles green Stock #77361 — 24 MO LEASE $148.19 mo.	'94 F150 XL Only 21,000 miles economical 6 cylinder engine & standard transmission green Stock #77283 — 24 MO LEASE $176.61 mo.
'94 ESCORT STATION WAGON Auto air conditioning only 28,000 miles silver Stock #77314 — 24 MO LEASE $204.26 mo.	'93 AEROSTAR SPORT Auto air conditioning, power locks & windows, tilt, cruise, only 33,000 miles blue Stock #77347 — 24 MO LEASE $205.74 mo.
'94 MUSTANG Auto air conditioning, only 21,000 miles black #77318 — 24 MO LEASE $226.60 mo.	'94 RANGER XLT V6 engine, auto trans, air conditioning, only 26,000 miles silver Stock #77359 — 24 MO LEASE $279.68 mo.
'93 BRONCO XLT 351 V8 auto air conditioning, only 42,000 miles white Stock #77302 — 24 MO LEASE $300.18 mo.	'94 CLUB WAGON XLT 7.3L auto air conditioning loaded, only 25,000 miles tan Stock #77307 — 24 MO LEASE $331.28 mo.

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'96 CONTOUR "GL" 4 DR.

$12,490*
4.8% A.P.R. Financing or $1000 Factory Rebate

'96 TAURUS "GL" 4 DR.

$15,990*
4.8% A.P.R. Financing or $1000 Factory Rebate

'96 RANGER "XLT" PICKUP

$9890*
4.8% A.P.R. Financing or $1000 Factory Rebate

'96 ESCORT "LX" WAGON

Preferred equipment pkg. 321M, air conditioning, power steering, rear window defroster, light & convenience group, dual electric mirror, lightgrey wagon group, deluxe appearance, rear windowwiper, 35 amperes power locks/remote control, 5 speed manual transaxle, luxury convenience group, AM/FM stereo cass., cloth-vinyl bench bucket seats, third driver & passenger air bag. All '96 college grad. Stk. #42451

$10,590 $1000 FACTORY REBATE

'96 THUNDERBIRD "LX" 2 DR

3.8L EFI V-6 engine, 4 spd. electronic controlled automatic overdrive with lockout trans, cast alum. wheels, speed controlled intermittent wiper, power windows/door locks, power mirrors, power door locks/windows, power decklid release, power antenna, AM/FM stereo/cass., interval windshield wipers, leather wrapped steering wheel, rear window defroster, full length console, luxury trim group, rear seat, third driver and passenger air bag. All '96 college grad. Stk. #41664 Destination included.

$14,690 $1000 FACTORY REBATE

'96 WINDSTAR "GL" MINIVAN

3.8L EFI engine, 4 spd. auto. O/D trans., 7 pass. bucket seat, seat belt, speed control, cast alum. wheels, rear window defrost, air conditioning, CFC free air pump, AM/FM stereo/cass., power convenience group, power door locks/windows, power mirrors, power door locks, tilt steering wheel, P235/70R-15 BSW tires, floor mats, 36 gallon fuel tank, privacy glass, remote entry, interval wipers, front power and pass. air bag, 4 wheel anti lock brake system, remote keyless entry, power moonroof included, door-vinyl included. Stk. #41660 All '96 college grad

$18,990 $1000 FACTORY REBATE

'96 BRONCO "XLT" 4x4 4.8% APR available

5.8L EFI V8 engine, electronic 4 spd. auto. trans., preferred equip. pkg. 664A, XLT trim, climate control group, CFC free air pump, rear window defroster, convenience group, luxury group, luxury group, pt. glass, enhancement/light group, bright alum. mirrors, power door locks/windows, pass. AM/FM stereo/cass./clock, P235/75/R15BSW tires, 36 gal. fuel tank, 3 speed blower, full length console, 3rd row seat, 7 pass. seating, 60/40 split fold down rear seat, power outside spare cover, tilt steering wheel, dark red fiberglass roof, remote keyless entry, cloth captain chairs All '96 college grad. Stk. #40230

$22,690 $2400 FACTORY REBATE

'95 F150 MARK III CONVERSION "4x4" FLARESIDE PICKUP

5.8L EFI V8 engine, electronic 4 spd. auto. trans., pref. equip. pkg. 664A, XLT trim, pkg. discount, and more, pkg. F/W/F150/XLT, 4x4 AM bed, CFC free air conditioning, tilt steering wheel, power door locks/windows, power mirrors, AM/FM stereo/cass., 3.55 rear limited slip axle, P235/75R15 BSW tires, chrome styled steel wheels, 3.18 rear limited slip axle, trailer tow package, 36 gallon fuel tank, 3 speed blower, full length console, 60/40 split fold down rear seat, power door locks, tilt steering wheel, power outside spare cover, chrome rear step bumper, high gloss wood trim, power front pass. seat, leather seat, bedliner, dual exhaust system. All '95 college grad Stk. #61648

$19,990 $1400 FACTORY REBATE

'95 RANGER "XLT" SUPERCAB

3.0L EFI V6 engine, auto. O/D trans., pref. equip. pkg. 664A, XLT trim, cargo cover, color keyed, XLT group, chrome rear step bumper, XLT tape stripe, sliding rear window, jump seat, Lux. group, A/C CFC free, speed control, 4 wheel, tachometer, anti-theftmen. entry, p. windows/locks, p. mirrors, power door locks/windows, pass. AM/FM cass./clock, floor carpet mat, P225 steel belted blk. tires, 3.73 ratio reg. axle, cast alum. deep dish wheels, 4740 GVWR, super engine cooling, front driver air bag Stk. #56644 All '95 college grad Stk. #53668

$13,790 $1800 FACTORY REBATE

'95 MUSTANG "2 DR." COUPE

Preferred equip. pkg. 243A, air cond. CFC-free, Mustang group #2, power side windows, power door locks/decklid, Mustang group #2, spd. control, 16x7 painted upper alum. wheels, Blue Velvet clearcoat, dbls. AM/FM stereo/cass./in-dash, Mustang group #3, remote keyless entry, Blue, entry, cargo tie-down rail, 4-way power driver's seat, 5.0L EFI engine, O/D trans., P255/60R/15 BSW tires, front floor mats, rear window defroster, front driver & pass. air bag, cloth bucket seats All '95 college grad Stk. #53668

$14,390 $1900 FACTORY REBATE

'96 F150 "XLT" PICKUP

4.9L EFI I-6 eng., 5 spd. man. O/D trans., chrome rear step bumper, power steering, power front disc brakes, interval wipers, tinted glass, power point, tailgate, anti-theft, speed control, 3 spd. blower, air bag, dual bucket seats, 60/40 split fold down rear seat, power door locks/windows, power mirrors, P205/75R15 BSW tires, 3.73 ratio reg. axle, 20 gal. fuel tank, chrome styled steel wheels, power door locks/windows 3.73 ratio reg. axle, 205 amp P.S. 6172/GVWR 5100 lbs., all '96 college grad. Stk. #60878.

$225 DOWN FOR $225 PER MONTH 24 MONTH LEASE

'95 E150 "IMPERIAL" LUXURY CONVERSION BY "STARCRAFT", CO.

302 V8 5.0L Fuel Injected Engine — SAVE $1000's — Home Theater Sound — Rear Air and Heat — PICK YOUR COLOR set by customer at choice of conversions

- 5.0L EFI V8
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