

MALLS & MAINSTREETS

JANUARY BARGAINS



Fiddling around: Shop owner Leslie Ann Pilling of Presence II poses with a miniature Eames chair, bass poised for the shopper who appreciates unique collectibles.

Gift shop from page 8A

accessories for the home. Many interior decorators shop here and tell their clients about us."

Some of the items carried include candlesticks, pillows, picture frames, and antique cake trays.

"I start a lot of people on collections," said Pilling. She collects, sells and has a passion for Limoges boxes — miniature painted porcelain boxes from France, and miniature chairs — which she calls her "Rocky and tin collection."

"I love shopping here," said Mari Katten of West Bloomfield, who shops once a month at Presence II and always finds some-

thing she wants. Another avid Presence II shopper, Annette Fedele of Bloomfield Hills, said she shops there all the time "because of the real personal touch that Leslie gives to her clients as well as the array of merchandise she carries."

Along with customer satisfaction, Leslie Pilling has some wisdom for starting a business. "You will be successful at anything that you love, so passion within your interest is the most, I believe, essential thing."

Presence II is open Tuesday-Saturday from 10 a.m. to 6 p.m. For more information call the shop at (810) 827-3344.

RETAIL DETAILS

Retail Details features the latest news briefs from mall and Main Street shopping centers. Mail submissions to: Retail Details, Observer & Eccentric Newspapers, 805 E. Maple, Birmingham, 48009. Or fax them to: (810) 644-1314.

CAR WINNER
Sandy Wagner of Rochester Hills will forever be a devoted Meadowbrook Village Mall shopper. She won the center's holiday raffle — a one-year lease on a 1996 Cutlass Supreme, courtesy of Suburban Oldsmobile Cadillac in the Troy Motor Mall.

ELECTED TO BOARD
Crowley, Milner & Company elected Jerome L. Schostak to its Board of Directors. Schostak is chairman of the Board and Chief Executive Officer of Schostak Brothers and Company, Inc., a third generation family-owned commercial and industrial real estate development, management, and brokerage firm.

BEER BREAK
Birmingham-based Catus Creek, owned by Ryan Rosett and Robert Wolfe of The Lone Star Coffee Shop in Birmingham, offers microbrews with a twist: delivering selected and unique microbrewed beers from across the country to your door each month. Microbrews are usually beer that is brewed in small batches — a featured attraction in trendy hotspots. Catus Creek selects two each month, delivering them to its members via UPS for \$16.95 per month plus shipping and handling. For more details call 1-800-2-6-PACKS.

MOTOR CITY GIFTS
Julia R. Schubert Jewellers in Troy has many gift items and collectibles for the auto enthusiast. Among them, a gold and diamond "convertible" pin, a bracelet created from tiny 18-karat cars with gemstone wheels, and a sports car key chain with diamond head lights. For more details call (810) 649-1122.

NEW CENTER PLACE
The merchants of the New Center Area in downtown Detroit recently christened their multi-building complex "New Center Place." At a press conference Dec. 12 highlighting the district's charms (70-plus shops, restaurants, and galleries all connected by weatherproof skywalks) Jerry Burgess, vice-president of Trizec Properties, Inc., called New Center Place "a thriving business and retail environment for more than 170 businesses and 8,000 employees."

New Center Place at Second Ave and West Grand Blvd. is home to Crowley's, Washington Clothiers, Dittich Furs, Gantos, Winkelman's, Bixt Collection and Bixt Shoes, Waldenbooks, The Poster Gallery, Concourse Hallmark, Truans' Candles, The Coffee Beanery and dozens of other unique shops and services. The area's 22 restaurants include Pegasus, Birmingham Deli, Gertie's Garden, Papa Romano's, Westside Deli, Maya's Deli, Subway and Burger King.

CLOTHING CLOSERS
Graham and Gunn in the Somerset Collection, Troy has gone out of business and their space has yet to be leased by a newcomer, according to mall spokeswoman Sally Victor.

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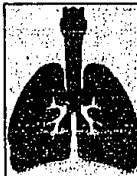
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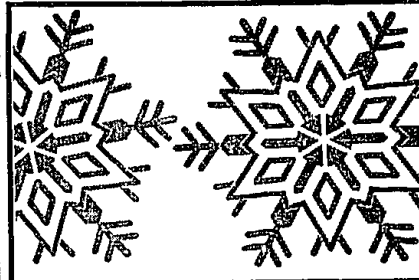
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