VARSITY

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4.8%*** A.P.R. On Select Models With Approved Credit

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As Always... We will match or beat any dealer's advertised specials! Just clip the ad & bring it to us!

PRESIDENTIAL SAVINGS

1996 MYSTIQUE GS 4 DOOR SEDAN

Champagne Clearcoat Metallic Pumice Cloth, Preferred Equipment Pkg. 370A • Group 1 • Rear Window Defroster • Heated Mirrors •Power Antenna • Group 2 • Man Control Air Conditioning • AM/FM Stereo Radio W/Cassette • 2.0L DOHC 4 cyl. Engine • 5-Speed Manual Transaxle P185/70R14 BSW Tires, Frt/Rear Carpeted Floor Mats, Stock #61064

$500 Factory Cash Back**

24 MONTH LEASE

$112/mo** per month — $5,339** one payment lease

Down	Terms
$2950	$112**
$1950	$158**
$950	$205**
$1	$249**

1996 SABLE GS 4 DR. SEDAN

$600 Factory Cash Back

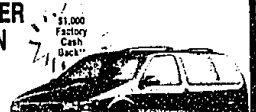
Silver Frost c/c Metallic • Medium Graphite Cloth Buckets • Preferred Equipment Pkg. 450A • Group 1 • Speed Control • Floor Mats, Front and Rear • Group 2 • Elec AM/FM Stereo/Cassette • Power Door Locks • 3.0L 6-Cylinder Engine • Automatic Overdrive Trans. Stock # 61061

24 MONTH LEASE

$119/mo** per month — $5,288** one payment lease

Down	Terms
$2950	$119**
$1850	$168**
$950	$214**
$1	$259**

1996 VILLAGER GS WAGON



$1,000 Factory Cash Back**

Toreador Red Clearcoat Met. Saddle cloth, Preferred Equipment Pkg. 681A • GS Trim• Air Conditioning• Front • Electric Rear Window Defrost • Dual Power Mirrors • 7-Passenger Seating • Speed Control• Power Windows/Locks • 3.0L Fuel Injection Engine • 4-Speed Elec. Auto. Transaxle • P205 BSW All-Season Radials • 3.08 Ratio Regular Axle Stock #60384*

24 MONTH LEASE

$124/mo** per month — $5,285** one payment lease

Down	Terms
$2950	$124**
$1950	$170**
$950	$215**
$1	$259**

1996 TRACER 4-DOOR SEDAN

$600 FACTORY CASH BACK**

24 MONTH LEASE

$129/mo** per month — $5,882** one payment lease

Down	Terms
$2950	$129**
$1950	$177**
$950	$224**
$1	$268**

1996 GRAND MARQUIS GS 4 DR SDN

$600 FACTORY CASH BACK**

PURCHASE FOR $18,995

1996 COUGAR XR7 2-DOOR

$600 FACTORY CASH BACK**

24 MONTH LEASE

$175/mo** per month

Down	Terms
$2950	$175**
$1850	$222**
$950	$268**
$1	$313**

1996 CONTINENTAL

$3000** Lease Cash Back

Medium willow green cc met ivory leather seat surface • 4.6L 32V Intech V8 engine • Electronic auto O/D trans • P225/60R 16 BSW Tires Touring package • Ford JBL Audio System • Traction control • auto dimming mirror group premium lux radio with dsp. Stock # 60728

24 MONTH LEASE

$319/mo** per month — $8,995** one payment lease

Down	Terms
$2950	$319**
$1950	$364**
$850	$404**
$1	$450**

1996 MARK VIII 2 DR.

Medium wedgewood cc met graphite leather seats • front floor mats • 4.6L 32V Intech V8 engine • 4 spd electronic O/D trans. • P225/60R16 97V BSW tires touring package • electronic traction assist • electrochromic auto dim mirror • Ford JBL audio system • trunk mounted CD changer directional aluminum pnt whls. Stk. # 61200

$3500** Lease CashBack

Includes $500.00 Renewal Incentive

24 MONTH LEASE

$328/mo** per month — $9,443** one payment lease

Down	Terms
$2950	$328**
$1850	$372**
$950	$416**
$1	$458**

1996 TOWN CAR EXECUTIVE 4 DR

$3000** Lease Cash Back

Cypress gold frost cypress leather seat surface • 4.6L EFI V8 engine • Electronic auto O/D trans • P215/70R15 WSW Tires • Electrochromic auto dim mirror, leather seating surface T/C. Stock # 60625

Includes $500.00 Owner Incentive

24 MONTH LEASE

$332/mo** per month — $9,654** one payment lease

Down	Terms
$2950	$332**
$1950	$376**
$950	$421**
$1	$463**

USED CARS • USED CARS • USED CARS • USED CARS • USED CARS • USED CARS • USED CARS • USED CARS • USED CARS • USED CARS • USED CARS

* 0 DOWN ** 12 MONTHS, 12,000 MILE WARRANTY!!!

BUDGET PAYMENTS

1995 MERCURY TRACER 4 DR
Auto, air, power windows and locks, tilt & cruise, dual air bags, cassette stereo, 17,000 pampered miles.
Drive for ONLY $198/mo

1994 TEMPO GL 4 DR
Auto, air, power windows & locks, cassette stereo, front wheel drive, 32,000 well maintained miles! $167/mo

1995 ASPIRE 2 DR
Only 10,000 pampered miles, auto, air, stereo, front wheel drive, brt. red w/charcoal cloth. Why spend more than you have too!... $165/mo

1994 PROBE GT
Polar white w/grey cloth, auto, air, window, lock, & seals, tilt, cruise, stereo cassette, dual air bags, rear spoiler, 5 star rims..
A must see car! $239/mo

1994 TOPAZ 2 DR
G.S., P.S., P.B., tilt & cruise, rear defrost, cassette stereo, front wheel drive, great in the snow. Low Payment at ONLY $155/mo

1993 ESCORT LX 4 DR
Auto, air, rear defrost, cassette stereo, 24,000 miles. Silver in color w/ matching cloth.
Clean as a Whistle! $176/mo

1992 GRAND MARQUIS LS 4 DR
Mocha w/mocha cloth, loaded with all the buttons, RIDE IN STYLE & COMFORT
No need to pay more $186/mo

1993 PROBE SE
Very sporty cayman green w/grey cloth, 5 speed air, windows, locks, tilt & cruise, stereo cassette
A lookin' $188/mo

1992 RANGER XLT
P.S. P.B., bedliner, am/fm cassette, aluminum wheels.
Great for play or work! $159/mo

TRUCKS, VANS & 4x4's

1994 VILLAGER GS
Mocha w/mocha cloth, auto, air, power windows & locks, tilt cruise & little one owner! A real cream puff $15,495

1994 EXPLORER 4 DR XLT 4 x 4
Auto, air windows locks, tilt & cruise, rear defrost, cassette stereo, forest green w/mocha cloth. This vehicle is ready for snow or summer fun! $17,450

1993 E150 STARCRAFT CONVERSION
Red w/ charcoal cloth, V8 302, fiberglass boards, power sofa bed, 41,000 miles. True value loaded and ready for that summer vacation! $15,769

1993 BRONCO XLT 4x4
Auto air power window & locks, tilt & cruise, cassette stereo, 5.0 V8, only 21,000 miles. This truck is in mint condition! $18,595

1995 RANGER SUPER CAB XLT
Air tilt & cruise, stereo cassette, CD player, purple engine cloth. Only 14,000 pampered miles. X-tra clean! $12,850

1995 F150 4x4 XL
Sapphire blue, 5 speed, air, P.S., P.B., dual tanks, bedliner, 4.9 V8, stereo cassette. Neat as a Pin! $15,450

1996 EXPLORER SPORT 4x4
All the toys, black w/grey leather, power moon roof and more. Only 12,000 one owner miles! $23,495

1994 E150 FORD CONVERSION VAN "707"
Dual air, fiberglass boards, TV, stereo, 5.0 V8, 2 tone blue exterior w/blue cloth, 33,000 miles. Get ready for a vacation! $16,995

1993 F-150 LIGHTNING 5.7 HO V8
Auto, air windows, lock, tilt & cruise, lightning red w/grey bucket seats & very mean truck. Drive a bad hang an! $13,995

1993 RANGER XLT
5 speed, air, P.S., P.B., aluminum rims, great on gas, plum w/grey cloth, bedliner. Perfect for work or play! $8495

1993 AEROSTAR XL SPORT
Cayman green w/grey cloth, auto, air, power windows & locks, tilt & cruise, am/fm cassette stereo, great family wagon. Lots of room! $10,995

1992 F150 XLT SUPER CAB 5.0 V8
Air windows, locks, tilt & cruise, bedliner, stereo and more. A vehicle for all truck only $10,395

1994 RANGER SPLASH
11,000 miles, 5 speed, air, P.S., P.B., cassette stereo, bemis blue w/grey cloth. WHY SPEND MORE THAN YOU HAVE TO? $10,695

1994 CLUB WAGON CHATEAU
Dual air & heat, 4 quad captain chairs, sofa bed, running boards, emerald green w/tan accent w/grey cloth. Absolutely perfect! $18,850

1994 F150 XLT
Auto, air power window & locks, tilt & cruise, cassette stereo, 5.0 V8, 20,500 pampered miles. A real honey! $13,995

1994 F150 XLT SUPER CAB 5.8 V8
Auto, air power package, fiberglass cap and boards, 25,000 original miles. Ready for work or pleasure! $16,695

LUXURY, SPORT & MORE

1996 SABLE LS
Midnight red w/grey cloth, chrome wheels, loaded with all the options, only 7,000 miles. Absolutely pristine! $19,995

1995 TOWN CAR SIGNATURE SERIES
Med. willow w/willow leather, all the toys at great savings. SAVE NOW! $23,995

1995 CROWN VIC LX
Auto, air, power windows, lock, seats & antenna, tilt & cruise, digital dash, memory seats, pearl white w/titanium cloth. Drives like a dream! $17,995

1995 MARK VIII
Loaded, loaded, 10 disc CD, moonroof, voice activated phone, opulent red w/ light leather. Chrome wheels and more. Shop and compare! $25,950

1995 CONTINENTAL
Pearl white w/opal leather, power moonroof, V8 engine. Save a bundle of money! ONLY $29,888

1995 COUGAR XR7
V8, auto, windows, locks, seats, tilt & cruise, air, stereo cassette, 18,000 miles. Absolutely pristine $14,995

1995 MUSTANG GT
5.0 V8, raven black with grey cloth interior, 5 speed, dual air bags, stereo cassette. A summer car all winter long! $16,495

1995 SABLE L.T.S
You name it, this car has it, auto on the floor, leather, moonroof, digital dash, dual airbags, 3.8 V6, jewel green w/mocha interior. Clean as a whistle! $15,495

1994 TOWN CAR
31,000 miles, black, w/burgundy leather. Ride in comfort & style! Only $19,495

1994 CONTINENTAL
Titanium w/black leather, keyless entry, aluminum geometric wheels, only 27,000 pampered miles. A whole lot of car! $17,888

1994 LINCOLN MARK VIII
Black w/black leather, lacy spoke wheels, trac assist, voice activated phone, power moon, pearl and more. Won't last long at! $19,995

1994 MUSTANG GT CONVERTIBLE 5.0 V8
5 speed, power windows, locks & seats, tilt & cruise, royal red w/black leather and black top. Summer Fun! $17,995

1994 SABLE GS 4 DR.
Power windows, locks, mirrors & seats, stereo cassette, rear defrost, tilt & cruise, white w/burgundy cloth. A real honey at $11,350

1993 CROWN VIC 4 DR. LX
Black w/grey cloth, auto, air windows, lock, seats, tilt & cruise, cassette stereo, ride in luxury! Priced to sell! $11,650

1993 COUGAR XR7
Charcoal w/black cloth, tilt & cruise, cassette stereo, power windows, lock, seats & mirrors. Cute as a bug in a rug! $10,350

1992 TOWN CAR SIGNATURE
Why pay more when you can buy this luxury car. All the toys and more $15,485

GUARANTEED HIGHEST SS$ TRADE-IN

MICHIGAN'S "A" PLAN HEADQUARTERS

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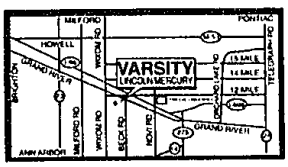

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I-96 - Wixom Rd. Exit • Just 2 Exits West of 12 Oaks Mall

I-96 to Wixom Rd. Exit #159, 1 block south at corner of Grand River and Wixom Rd.

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