## Custom Shirtmaker creates . durable, comfortable works of art

If it's true that clothes make the man, then one Birmingham shop is helping thousands of men around the world live a stylish, comfortable, durable and fitted life.

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David Brotman, owner of Executive Custom Shirtmakers at 223 South Woodward in downtown Birmingham, boasts thousands of satisfied cus-tomers. The reason is twofold - customer service and a quality product.
"We are the pre-eminent custom

shirt maker in metro Detroit," said Brotman, who imports fabrics from Britain, France, Switzerland and elsewhere. "We know we have the best product."

Brotman begins the shirt fitting process with an interview of the cus process with an interview of the customer. He naks about their habits and their work life. This helps him determine what type of material would compliment the customer. This is important because "it's not just a sale, it's giving the customer something of value," he said.

He gets to know the customer so

that he can design a shirt to fit their lifestyle. Following the interview, a special pattern is created for each and every customer.

Brotman claims two markets - the person who has to wear a tie and dress shirt everyday and the person who is looking for a special sport shirt. From those markets, the shep has received orders locally and abroad from Somoa, Britain, Hawaii and New Zealand, to

"No matter where you are in the world, you can call and order," says Brotman. "However, customers placing an order by fax or over the phone, must the order by hix of over the phone, must have already been interviewed and fit-ted. The special pattern, which is cre-ated following every interview, can then be used to craft other shirts for phone orders.

Open from 9:30 a.m. to 5:30 p.m. Monday through Saturday, Brotman and his staff are ready to cater to every customer, whether they are a first-time buyer or longtime friend. They can go to the busy customer at work with swatches of material if needed. All customers need to do is call.

To compliment their shirts, clients

of Executive Custom Shirtmakers, will of Executive Custom Shirtmakers, will also find an unlimited selection of unique neckwear. "These are really works of art. You come in and see them and say I don't want to wear this, I want to frame it," said Brotman, who added "we're very well known for our style, color and design."

With more than 1,000 ties, Brotman week neckwear to any shirt and

can match neckwear to any shirt and

can match necewear to any shirt and suit. He is proud to say that. "I bought Executive Custom Shirtmakers four years ago because I wanted to sell someone a product that would make a difference and improve how comfortably they felt during the

## Breadsmith Bakers -European breads seasoned with customer service

The owners of the new establishment at Village Knoll shopping mall in Bloomfield Township aren't just "loafing around." Geoff and Jill Hockman are busy helping their business, Breadsmith, "rise" to meet the demands of its growing customer base.

The Hockmans opened Breadsmith in February at the mall at the corners of Maple and Lahser roads. Since then, customers are discovering their favorite varieties of bread. There are so many types to try - combread, cran-berry, French peasant, garlic parme-san, Greek clive, honey challah, honey oat, honey white, raisin walnut, raisin cinnamon, sourdough, rye, tomato basil or pesto baguette and Tuscan besh formatting. herb formaggio.

"When we were looking for a bakery chain for our business, we decided on Breadsmith because of its philosophy of using only natural ingredients that contain no additives, preservatives or fats," said the owners.

fats, said the owners.
They play on producing as many as
600 leaves of bread in a dozen varieties every day. The staff uses an 8 too
steam injected oven from France to
give the breads their hard crusts and soft insides.

The Brendsmith at Maple and

Lahser is open from 8 a.m. to 6:30

p.m., Tuesdays through Saturdays and from 8 a.m. to 5 p.m. on Sundays. The bakery is closed on Mondays.

It has a sister store in Troy. Another is opening in Farmington in June. It will sell fresh baked bread from the Bloomfield Hills location which will be the self-times the self-times.

delivered there daily.
Meanwhile, the Hockmans are Meanwhile, the Hockmans are meeting their customers and finding ways to thank the community for its encouraging support. "Wo'll be giving back to the community," they said.



The Breadsmith Bakers





25 years in downtown Birmingbam Executive Custom Shirtmakers & Tailors, Inc. 223 South Woodward Avenue • Birmingham, Michigan 48009

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