

## Marie Gulian – key member of family jewelry business

Growing up in Lexington, N.C., there was nothing which indicated Marie Gulian would end up in Birmingham as a key member of one of the area's oldest, best known and most respected jewelry families. "I had moved to Michigan in 1975 and was working as both a medical assistant and part time as a bank teller," Stewart, son of Nuvartte and Soren, swept her off her feet and the rest, as they say, is history.

Mario officially joined the store in 1978, when Gulian's was located at Somerset, and has contributed greatly to the store's success. "I had no experience starting out. Working with my mother-in-law, Nuvartte, was a real education. She knew jewelry, knew her clients and knew how to both sell and merchandise."

Many readers will remember Nuvartte Gulian from the days when the store was located near the Fisher Building, and still has many followers partial to exquisite jewelry, unusual gifts and myriad objects d'art. "Hardly a week goes by when someone doesn't mention her" says Marie, "and say how much they miss her. Hardly a day goes by that I don't. She was truly a great lady."

This year Marie is taking a computer course "to help in the store's operation and, of course, because that's the direction the world is going. In the

future, we hope to be able to 'e-mail' the store when we're traveling on vacation or buying trips"; something she and Stewart try to do whenever possible. In her spare time, Marie works out regularly, gardens, reads, and trains their two American Staffordshire Terriers, Thor and Jabba.

When asked about her long term goals, Marie replies that she wants "to continue to provide our customers with beautiful things and to enjoy the wonderful life Stewart and I have together." The odds are excellent on both counts.



Marie Gulian and Thor, at Gulian's, Inc., 284 West Maple Rd., Birmingham

## New Jewelry Shop Only Sells Owners' Creations

Halina and Waldemar Fuchs opened their jewelry shop, Halina Fuchs, in Birmingham in December. What happened to them their second day of business is almost a "dream" story for jewelers in the retail business.

"The second day we got an order from a new client for a 1 m o s t \$40,000. Such a trust put into a new jeweler in the area, usually it happens after second or third order."

E v e n though he shop is new, the business isn't.

The Fuchs Halina Fuchs moved their jewelry store to Birmingham after seven years in Brighton because so many of their clients were from Oakland County.

Halina Fuchs is an unusual jewelry shop. Every piece of jewelry is made by the Fuchs. Halina is the artist. She works closely with clients, designing their jewelry and her own creations. Waldemar is the jeweler and goldsmith. He brings the design to life.

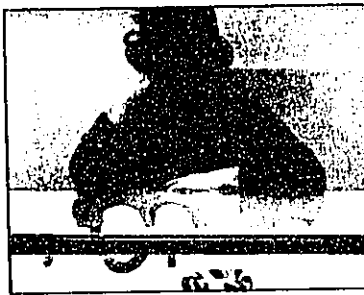
"Most of the stones we cut ourselves

and do our own 14- and 18-carat gold, as well as platinum," said Halina, who usually is in the shop sporting a stylish hat. "We make simple, elegant and beautiful jewelry that is usually substantial in size. We also do many anniversary rings for couples and redesign their existing pieces of jewelry."

Designing jewelry comes easily to Halina, an architect in her native country, Poland. "I was an architect designing industrial complexes there for 10

years. But I realized that I love working more with jewelry. Both Waldemar and I are the third generation in our families to work as jewelers." Before coming to the States they have worked with jewelers in Austria, Germany, Switzerland, England, France and Italy.

The shop is located at 222 East Maple Road. The hours are 10 a.m. to 6 p.m. and until 9 p.m. on Thursdays.



## GULIAN'S

For over eighty years we've been one of the area's most treasured resources in helping women adorn themselves and their homes: You know us: beautiful jewelry together with great gifts and outstanding objects d'art are among the treasures found in that quixotic, eclectic store in downtown Birmingham. We're nicely nestled on Maple, near The Merchant of Vino and Jacobson's.

### FINE JEWELRY

Wonderfully wrought rings, bedazzling bracelets, knock-out necklaces, and patently perfect pins are all to be found within. 14 kt., 18kt., 22kt. and more. Diamonds, rubies, sapphires and emeralds, together with amethysts and ametrines, tanzanites and tourmalines and more. Green sapphires, yellow garnets, jade. A lot of folks say if you want jade it's Gump's or Gulian's.

### EXPERT REPAIR • CUSTOM DESIGN

Watch and jewelry repair? Of course. We utilize many of the same skilled artisans to fix things as we do to make wonderful baubles and bangles. Sometimes we make it out of jewelry you already own but don't wear... like that bracelet your great grandmother left you. Stop in and let's talk. Have some coffee. Pet the dog. Look around. Wondrous stuff here.

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