

# NEW HOMES

(F)10

THURSDAY, MARCH 7, 1996

## Marina Pointe offers water, golf opportunities

BY MICHÈLE GLANCE  
STAFF WRITER

In many ways, Marina Pointe in Orion Township is like two subdivisions in one.

For people who want to be in an executive house at an affordable price, Marina Pointe's off-water sites offer a lot of house for the money.

For people who yearn to live on a canal leading to Lake Orion and are willing to pay a lot premium starting at \$76,000, Marina Pointe offers that lifestyle.

"It's possible to buy a really nice home on the lake, but it won't be in a subdivision like this," said Jeff Mensel, sales rep for Pulse Homes, the only builder at Marina Pointe.

There are a total of 88 lots in the subdivision. About two dozen are still available. Prices for the executive style houses start at \$232,990 for the Baybrooke model and go up to \$275,990 for the Wentworth on base lots.

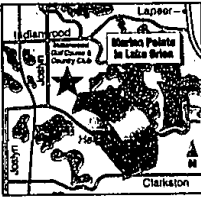
"It's very difficult to find homes of that quality and for that price on the water," said Deen Hyde, director of marketing for Pulse. "I guess you could say it's affordable lakefront living."

The typical Marina Pointe buyer has been working in the Auburn Hills or Troy area and is attracted to the idea of living in a peaceful setting near Lake Orion, Hyde said.

Dave and Kimberley Muncie lived in Troy for four years before they decided to move to Marina Pointe. They have two daughters, Rachel and Lauren.

"We wanted to be on the water," Dave Muncie said. "It's a little more peaceful out here, and you feel that you're getting away from it all."

"It's a little bit farther drive for me coming out here, but it's worth it," he said. "Coming up Joslyn from the freeway is a nice hilly



drive, and you pass lots of lakes. You feel like you're turning down the speed control on life a bit."

Robert and Jeannine Hamill moved to Marina Pointe from Portland, Ore. They live in a house that backs up to Indianwood Golf and Country Club.

Since the Hamill family was moving from out of state, choosing a spec house at Marina Pointe was very convenient. The Hamills also felt moving into a new subdivision would give their daughters, Briana, Chelsea and Madeline, a chance to make friends easily.

"I liked the fact that there are a lot of trees here and that it feels kind of secluded," Jeannine Hamill said. "There's a small town feeling here, and yet you're close to everything."

Even buyers who decide to pick a lot that doesn't overlook the lake will have easy access to boating and fishing since the public lake access site is just around the corner.

As if abutting Lake Orion isn't beautiful enough, Marina Pointe also offers homesites overlooking the lush Indianwood Golf Course. Homes backing up to the golf course carry a \$10,000 premium.

There are five floor plans available. All have been nearly equal in popularity, Mensel said, with the Remington selling just slight-



**Remington Model:** This house, which features four bedrooms and two staircases, is the most popular among the offerings at Marina Pointe.

ly ahead of the others.

"People talk a lot about the nine-foot ceilings, the sense of open space and the fact that there is a staircase in both the front and the back of the house," Mensel said. "That's a feature that you don't usually see in a

home selling for \$300,000."

The Remington, the model home, contains 2,918 square feet of living space including four bedrooms.

It features two staircases, including one that gently curves off the hardwood foyer. The back

staircase leads to an overlook just off the master suite, which includes a private bath with a garden tub. The Remington has a base price of \$266,990.

The Baybrooke is the most affordable house in Marina Pointe with a base price of \$232,990.

It features 2,498 square feet, four bedrooms and 2 1/4 baths. One thing that makes this model particularly appealing is the roomy kitchen with a working island.

The sales office at Marina Pointe, (810) 693-8200, is open 11 a.m. to 6 p.m. daily.

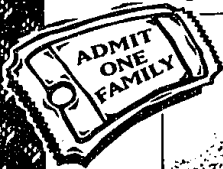


## Now Showing!

SPECTACULAR SELECTIVE HOMES

Enter To Win **FREE** Movie Tickets

Just For Visiting any Selective Group Community



Our featured communities are getting rave reviews! High quality craftsmanship and attention to detail have earned The Selective Group four stars from all the critics. Come in and preview any of our fine communities before April 30th and enter our drawing to win FREE movie tickets!

Let us help you choose a new Selective Group home and we'll make sure 1996 is a blockbuster year for your family!



Home Depot

See sales counselor for details.

### SELECTIVE GROUP COMMUNITIES

#### ANN ARBOR

**The Links At Stonebridge**  
Michigan's Most Dynamic Golf Community -  
Single Family Homes from the \$240's  
On Maple Rd., South of I-94.  
(313) 930-0091

#### FARMINGTON HILLS

**Ramblewood Forest Estates -  
Grand Closing**  
Detached Condominiums from the low \$270's  
Off Halsted Road between 13 & 14 Mile Rds.  
(810) 960-7565 - Call for appointment

#### PLYMOUTH

**Glenview Estates - One Home Left!**  
Private Park Setting!  
Single Family Homes from the \$290's  
North of Ann Arbor Trail just east of Beck Rd.  
(313) 454-1519 - Call for appointment

#### SOUTH LYON

**Tanglewood - PHASE II NOW OPEN!**  
Golf Course Community!  
Single Family Homes from the \$270's  
On 10 Mile Rd. 3-1/2 mi. west of Beck Rd.  
(810) 486-1900

#### NOVI

**Barclay Estates - PHASE II NOW OPEN!**  
Private Woodland Setting!  
Single Family Homes from the \$300's  
Located on Beck Rd. south of 9 Mile Rd.  
(810) 380-8980

#### Haverhill - NOW OPEN!

Single Family Homes from the \$240's  
On 14 Mile Rd. west of Haggerty Rd.  
(810) 960-7565

#### WEST BLOOMFIELD

**Maple Creek**  
Call-de-sacs. Walk-out and Custom Homesites Available!  
Maple Creek Enclave Homes from the \$270's  
(810) 626-6544  
Maple Creek Classics Homes from the \$370's  
(810) 626-0770  
Maple Rd. between Orchard Lake and Farmington Rds.

#### Exclusive

#### The Selective Group New Home Center

The Selective Group New Home Center, the only one of its kind in Michigan, offers Selective Group homeowners a showroom full of decorator choices and optional features available with your new Selective Group home. From exterior materials and color preferences to floor covering and ceramic tile selection, you'll find it all here! We've also made the process of securing a mortgage easy! Ask about financing your new home through the Selective Mortgage Company.