

REAL ESTATE BRIEFS

Real estate briefs features news and notes on professional associations, office activities, upcoming meetings and seminars, new services/products and consumer publications.

Write: Real estate briefs, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, 48150. Our fax number is (313) 591-7279.

Easter egg hunt

Century 21 Suburban hosts a free Easter Egg hunt with candy and prizes for children 3-12 years of age at its two offices this Saturday, April 6.

The festivities run 11 a.m. to 1 p.m. at the Northville office, 130 Main Centre, (810) 349-1212, and 2-4 p.m. at its Plymouth office, 188 N. Main, (313) 456-5880.

Home financing workshop

Rose Mortgage presents a free financing workshop for home buyers 6:30 p.m. Wednesday, April 10, at the Southfield Civic Center, Evergreen south of I-96.

By the end of the seminar, people should have a good idea whether they can qualify for a mortgage and, if so, for how much.

Steps in obtaining mortgage financing and suggestions on what to look for when shopping for a house also will be discussed.

For reservations, call (810) 868-1800.

Pool and spa show

The Michigan Pool & Spa Association presents a backyard pool and

spa show April 12-14 at the Novi Expo Center, 1-96 at Novi Road.

Exhibitors will showcase decks and patios, playhouses and sports courts, outdoor furniture, lighting, landscape design and storage buildings in addition to spas and pools. Show hours are 9-10 p.m. Friday, April 12, 11 a.m. to 10 p.m. Saturday, April 13, and 11 a.m. to 6 p.m. Sunday, April 14.

Admission is \$6, \$3 for children 6-14 years of age. Discount coupons are available at area Amoco stations.

Fair housing compliance

The Apartment Association of Michigan and its Property Management Council hosts a workshop on fair housing compliance 8 a.m. to 2 p.m. Tuesday, April 16, at the Northfield Hilton, 6500 Crooks Troy.

Presenter: Thomas Harris, Fair Housing Compliance Services, Dallas, Texas.

Cost, which includes continental breakfast and lunch, is \$25 for AAM, PMC and Building Industry Association of Southeastern Michigan members, \$50 for non-members.

To register, call (810) 737-4477.

Energy efficiency seminar

The Building Industry Association hosts an energy efficiency seminar 9 a.m. to noon Tuesday, April 16, at its headquarters, 30378 Northwestern, Suite 100, Farmington Hills.

Michael Forster of NCI Associates in Madison Heights will suggest ways for builders and remodelers to incorporate energy efficiency in both existing and state-of-the-art

homes.

Cost is \$20 for BIA members, \$35 for non-members. To register, call (810) 737-4477.

Technology conference

The Greater Detroit Chapter of the Associated General Contractors hosts a construction technology conference 8 a.m. to 1 p.m. Thursday, May 23, at Lawrence Technological University in Southfield.

Topics include: Megatrends Impacting the Construction Industry, Computer Integrated Construction and Controlling Your Computer Development.

The conference is geared to owners, architects, engineers, general contractors, subcontractors, suppliers and related professionals.

Cost is \$15 in advance, \$20 at the door and \$5 for students. To register, call Joe Nuessendorfer at (810) 948-7000.

Means for deals

Harry Wolfe, Realtor at Century 21 Hartford South in Livonia, recently created a marketing program, Means for Deals, in which any seller who lists with him receives a dozen \$50 restaurant gift certificates, a \$600 value, at the closing of the sale.

"It's been a real good promotion," said Wolfe, who refers to listings as his bread and butter.

Participating restaurants include Red Lobster, the Olive Garden, Bill Knapp's, Country Epicure, McDonald's and Wing Yee's.

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Sandy Smith
Sandy Smith Realty

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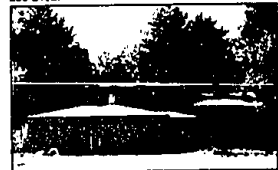
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on 3/4 acre treed lot. 4 bedroom, 2 1/2 baths. Many updates. Newer kit, Fieldstone fireplace in family room, bookshelves in living room, 20x25 deck off dining room wired for alarm. Prepared for air. Exemplary Walled Lake Schools. \$185,000 IRENE.



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Pager: 856-3000



FORMER HOME-A-RAMA SHOWCASE

Colonial has many custom detailed features. Offers 4 bedrooms, 3 baths and 2 1/2 half baths, along with a family room & formal dining room. Finished lower level with 2nd kitchen & rec. area.



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with all the extras. Total of 3 bedrooms and 2 1/2 baths with 2 fireplaces and decking. Contemporary flair with marble flooring, skylights & many exp. hardwood floors. Finished walk-out lower level & central air. \$439,900.



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with 2 bedrooms and 2 1/2 baths. Great floor plan with 2 master bedroom suites, each with its own bathroom & double closets. Finished walk-out lower level too. Gourmet kitchen. \$188,900.

BOB HOLCOMB
646-5000
EXT. 239
Pager: 810-704-2995



CLASSIC COUNTRY COLONIAL

in mint condition. Designer decorated. 4 bedrooms, 2 1/2 baths, formal dining room, family room with fireplace. Full finished lower level, great lot. \$199,900.



IN TOWN BIRMINGHAM

Knock out free standing condo in downtown Birmingham. First floor Master bedroom, great room with fireplace. Private yard and deck. Just turn the key and head for Florida. \$219,500.



CHARMING BEVERLY HILLS CAPE COD

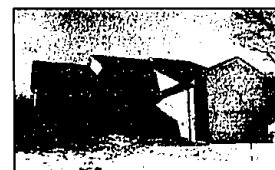
on 4 large wooded private lot. 3 bedrooms, large formal living room with natural fireplace. Updated kitchen with eating space, large dining room. Hardwood floors, cove ceilings, wet plaster. \$229,500.

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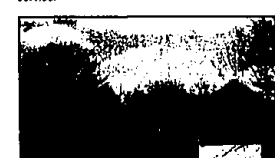
NEWER HOME WITH PARK-LIKE REAR LOT!

2600 sq. ft. contemporary 4 bedroom (master bedroom 1st floor), 3 1/2 bath in Rochester Hills on large wooded lot. Additional 1400 sq. ft. finished walk-out. \$259,900! (551703) Call RICK ROSEN, 646-5000, EXT. 246.



FIRST FLOOR MASTER SUITE

Former model home in prestigious neighborhood has great room overlooking private yard. \$234,900. Call BEVERLY CLEMO at 646-5000 or 258-2492 paging service.



LAKE OAKTON NEW CONSTRUCTION

Beautiful new ranch nestled on a one acre lot. 3 bedroom, 2 1/2 bath. Master suite with skylights. Open floor plan, Great room with vaulted ceiling and skylights. Garden basement, 1st floor laundry. \$179,000. Call KELLIE McDONALD, Ext. 272.