Senate sits on health care bill after House win

A health-care bill that sailed through the state House on a 108-0 vote is the center of a storm in the Senate, where small businesses insist it will drive upcosts and drive out insurers.

Rep. John Jamian, R-Bloomfield Township, steered House Bill 5572 through months of negotiations and compromise to easy passage in mid-September. It would:

• Require insurers to cover pre-existing conditions" of an individual under a group policy. Pre-existing conditions include such nilments as diabetes, hypertension and heart problems.

• Allow insurers to exclude an

 Allow insurers to exclude an ndividual buyer from coverage of a "pre-existing candition" for six months. Sen. John Schwarz, R-Battle

Sen. John Schwarz, R-Battle Creek, a physician and supporter of the Jamian bill, accused insurers of "cherry-picking" — wanting to insure only healthy people on whom they can make a profit and leaving others out in the cold.

"I find that unacceptable. There's a fairness issue here," Schwarz said at an Oct. 30 hearing in Lansing of the Financial Services and Health Policy committees. He cited an Ohio worker who would like to move to a job in Michigan but is blocked from health insurance coverage for six months.

A spokesperson for Blue Cross and Blue Sheidel of Michigan agreed. "To avoid high-risk enrollees, carriers use evasive tactics such as medical underwriting, pre-existing condition exclusions, industry screening and durational writing," said Mary Burgess-Farani in a memo to lawmakers.

Bad odds cited

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But some insurance agents say irresponsible customers hurt the system. You need to look at wh. people wait," said Neale Muselff, a Holt agent for 32 years. "We don't sell fire insurance to people whose house is on fire. You can't sell a parachute to someone already in an airplane."
Richard Ryman, of American Medical Security Co, in Green

Bay, Wisc., opposed the bill, citing Kentucky's 1994 law prohibiting exclusion of pre-existing conditions. In some cases, we received applications (for insurance) the day before (transplant) aurgery because we covered transplants, said Ryman.

His company's experience was one transplant in 613 Kentucky policies versus one in 3,000 in Florida. Ryman accused Kentucky of promoting "adverse selection," the opposite of cherry-picking.

selection," the opposite of cherrypicking.
Schwarz replici: "The number
of transplants will do nothing
but increase."
Barry Cargill, of the Small
Business Association of Michigan, predicted HB 5572 would
force the exit of two to five insurers from the state and raise costs
for the rest.

ers from the state and raise costs for the rest.

Senators heard testimony from two dozen people and haven't scheduled a vate on either HB 5572 or other bills in the fivenart package.

They are sponsored by Reps. Penny Crissman, R-Rochester, and Gerald Law, R-Plymouth, among others. Called the "Patient's Bill of Rights," the

bills would require insurers to fully inform customers in plain-English documents and to establish formal grievance procedure by Oct. 1, 1997.

No comments on the testimony or bills were made by Sens. Michael Bouchard, R-Birmingham, chair of Financial Services; Mike Rogers, R-Brighton; Willis Bullard Jr., R-Milford; or three Democrats.

'Modest step'

'Modest step'
Larry Horwitz, of the Economic Alliance of Michigan, representing company and union buyers of health insurance, called an impromptu news conference during a break to rebut Ryman's charges concerning Kentucky and other states.

Many of those states notably New Jersey and New York — regulated rates, guaranteed coverage and mandated benefits. These (Michigan) bills don't do any of that. Their examples have been states that did far-reaching changes. They're comparing apples and grapefruit," said Horwitz, adding:

"The House bill is a very mod-

est step."

Brighton insurance agent Patrick Humant said he had "mixed emotions" on the question of requiring coverage of pre-existing conditions. "I can't buy insurance from my own insurance company. That's not right. But it's not worth bankrupting the whole system for pre-existing conditions."

The answer, Humant said, is not up pass the House bills but to pass the House bills but to pass the House bills but control to the federal Kennedy-Kassebaum law take effect next July 1.

That federal act deals with portability of benefits, allowing workers to carry benefits from one job to the next. But it defines "eligible individual" as a person who recently had group health coverage, which some lawyers say won't help individual insur-

Chambers split

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The debate found the Greater Detroit and Michigan Chambers of Commoree on opposing sides.

Tim Beck, a Detroit insurance agent, said that when he started in 1975 no one inquired about pre-existing conditions. After about 1980, insurers tried to greexisting conditions.

The bottom line is how to avoid paying claims," said Beck. "I'm not interested in doing business that way."

Nancy McKengue, representing the state chamber, said in an earlier hearing that the Jamian bill "removes a major incentive for people to take personal responsibility and purchase health insurance before they need it."

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Oakland University, with a grant from the Michigan Jobs Commission, will upgrade the skills of 64 computer programing professionals at Compusare Corporation.

"This initiative is yet another example of how Oakland industry leaders and professionals remain competitive in the rapidly changing workplace," OU President Gary D. Russi said. 'Industry leaders are turning to Oakland for market-driven training, recognizing that OU has distinguished itself with many recent technological successes. The learning-rentered Compusare training project is among many unique collaborative relationships with industry leaders that have resulted in new programs to meet the demands of a highly skilled work force."

force."
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