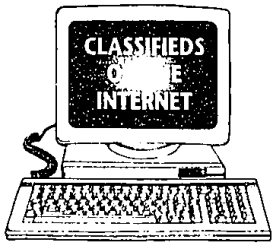

Our Classifieds are now on the INTERNET!

When you place a Classified Ad it appears on these pages, but it also appears on the Internet.* Check our Classifieds at this Internet address

http://oeonline.com

To place your Classified Ad, call **313-591-0900** in Wayne County, **810-644-1100** in Oakland County, and **810-852-3222** in Rochester/Rochester Hills

*Ad must run at least two times

506 Help Wanted-Medical

ORAL SURGERY Assistant needed full time W/ Beaubien practice. Are you a dependable energetic assistant player looking for a pleasant work environment? Oral surgery experience preferred. 313 562-1515

★ RECEPTIONISTS & SUPERVISOR

Northwest ENT offices. Experience required. Computer being a plus! Friendly atmosphere 313-454-0094

SPEECH / LANGUAGE PATHOLOGIST

Contractual, part-time Speech Language Pathologist needed for state psychiatric hospital. MUST meet both Michigan Special Education Rules and the standards of the American Speech and Hearing Association, which require a Certificate of Clinical Competency. Position tests, evaluates and participates in the formulation of the Individual Education Plan and instructs severely ill and children in a classroom setting. Salary commensurate with experience. Interested applicants should send a resume, along with a transcript and certificate of clinical competency to: Leslie Fong, Personnel, Hawthorn Center, 18471 Haggerty, Northville, MI 48167. Questions can be addressed to Larry Miller at 810-349-3000 ext. 506

X-RAY TECH

X-ray company seeking X-ray Techs. Must be registered or registry eligible. Benefits 401K, competitive wages. Call for interview.
Arnie 810-353-1155, x109

508 Food/Beverage Restaurant

ACCEPTING APPLICATIONS
Experienced Cooks - All Shifts, Wait Persons, Part/full time Bus Persons & Dishwashers. Apply in person only. Rams Horn, 8590 Middlebelt, Westland (S. of Joy Rd)

ATTENTION!!
Bar & Wait Staff for busy bar in Redford. Apply in person after 3pm.
LONGSHOTS BAR & GRILL
27169 Grand River, E. of Inkster (Formerly D. Dennison's)

BAR HELP & FULL TIME MANAGER
with experience & good promoting skills. Please call Judy for an appointment 313 277-3911

★ Buddy's Pizza
IN FARMINGTON HILLS IS NOW HIRING
Lunch & Weekend Wait Staff, all Kitchen & Bus Staff
We offer flexible hours, great wages, health benefits, 401K, meals plus family discounts & much more. Apply in person between 2-4pm at
31646 Northwestern Hwy.

COOK, DISHWASHER, PREP
Full or part time, days or nights. Immediate openings. Crestwood Lounge, 27865 Plymouth, Livonia. 313-427-1137

COOK
Full time with benefits
Starting rate $7.00 an hour
(810) 474-7538

508 Food/Beverage Restaurant

COOKS
WE'RE SO BUSY
WE NEED MORE HELP
Ready to step up to fine dining?
Zia's
Farmington Hills Newest Restaurant is now hiring for all positions.
Interviews held daily 7am - 3 pm
12 Mile & Orchard Lake Road
Come See Why We're Hot
(Formerly D. Dennison's)

DICK O'DOW'S PUBLIC HOUSE
in Birmingham is now hiring EXPERIENCED:
* KITCHEN STAFF
* LUNCH BUSSERS
* WAITSTAFF
* RUNNERS
Very busy, high volume Pub is now hiring full & part time days & evenings. Advancement from within. Good wages - good teams.
Apply in person at
160 Maple, Birmingham
(810) 642-1135

FOOD SERVICE SUPERVISOR
Excellent hours for certified culinary graduate or equivalent. Full responsibility for suburban retirement home kitchen with formal dining room. Must possess full knowledge of food service, ordering, production & budgets. Must be an excellent chef and able to train & direct a full staff of cooks, preparatory staff and wait & bus personnel. This job is for a take-charge type of individual. Excellent compensation with incentives. Please send resume to: Box #1434
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

WAIT STAFF
The Heatherwood Retirement Community located in Southfield, is seeking part time wait staff. Must work well with seniors. Choose your schedule. Hours are: 10am-2pm or 4pm-8pm, Sunday thru Saturday. Please apply at 22800 Civic Center Drive. No Telephone Calls Please.

508 Food/Beverage Restaurant

NOW HIRING
FOOD SERVICE POSITIONS
for national brand food court including
★Taco Bell ★Pizza Hut
★Burger King
Hiring today - Start tomorrow!
Apply in person at
ARAMARK INC.
Oakland University
112 Oakland Center
Rochester, MI 48309
(810) 370-3490
EOE M/F

PROFESSIONAL DINING room manager wanted, opportunity exists in new Oakland County restaurant for experienced dining room manager. Contact Zia'S 30m daily, 27909 Orchard Lake Rd. at 12 Mile Rd. 810-553-7001

RUBY TUESDAY'S
NOW HIRING
Cooks & Dishwashers
Start at $7-$10/hr. Day one insurance & vacation pay. Apply at 12 Mile Orchard Lake Rd (Farmington Hills)

SERVERS
Make up to $15/hr.
Apply at Peggy's
8663 Lilley Rd. Canton

Stage & Co.
now hiring
Wait Staff
Deli Staff
Bartender
No experience necessary
Apply in person
Tues. thru Sun. 10-5pm
6873 Orchard Lake Rd
(810) 855-6622

THE OXFORD INN - Novi
is now hiring for all positions. Please apply 43317 E. Grand River
Phone 810-305-5656

UPSCALE RETIREMENT Community Seeking
Cook & Pantry Help
Part time, full time positions available. Please contact Adrienne Lovett or Karen Williams (810) 799-5221

511 Help Wanted-Professional

APPLICATION ENGINEER
Service/Application Engineer, (entry level) BSME preferred, electrical knowledge required. Position involves application support, manufacturing and service for a Electro/Mechanical product. Travel required. Send resume to: Personnel Dept. P.O. Box 748, Brighton, MI 48116

512 Help Wanted-Sales

ACCOUNT REPS
37 Year Old Company
Huge Repeat Customer Base
Highest Paid Reps in Industry
Not Insurance Co. or MLM
No Prospecting
No Overnight Travel
Management Opportunities
All Major Corporate Benefits
2 Yrs. Sales
Experience Preferred
In-Home Sales + Plus
Call 1-800-968-6664
Ask for Mr. Brady

ACCOUNTS EXECUTIVE
For Public relations agency. We are seeking a dynamic individual with marketing experience and excellent interpersonal skills. Contact Ms. Rivera at 810-642-0028

ADVERTISING SALES
Fast growing newspaper company seeking 2 aggressive, money motivated individuals.
WE OFFER
•Weekly salary
•Generous commissions
•Great bonus & contest
Our Reps earn an average of $550 - $1000 a week!
If you are a strong closer who has the drive to earn over $50,000 per year. Lets talk!
810-474-2929

ASSISTANT TELEMARKETING MANAGER and TELEMARKETERS wanted for Heating & Cooling Co., in Westland. $6 to $10/hr
Call Christy (313) 641-7292

A Time for a Change
Fastest growing international company, seeks people with great image and attitude. Above average income. Call for appt. 810-645-1060

Real Estate One
PLYMOUTH OFFICE
Seeking ambitious, career-minded individuals. Maximize your earnings, work with an industry leader. We offer on-the-job training, flexible hours, and $30,000 first year income potential. For more information call
DIANE HOWARD
(313) 455-7000

CARBIDE SALESPERSON - Salary plus commission. Fringes. Car. Send resume to: Box #1424 Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

CAREER SEMINAR
Max Brock, REALTORS and Pat Ryan invite you to spend an evening at Meadowbrook Hall. Find out if a career in real estate sales is for you. Tuition program available.
January 8, 7-9 PM.
For reservations: 810-656-6500

CASH DAILY
Able to drive 5 speed. 21 years of age. Must be able to lift 30 pounds. $150-$350 per day. Need 5 people.
(313) 522-8866

Computer Networking Company, Needs experienced sales reps to sell full line of computer related services. Emphasis on document management. Excellent commission structure. Please send resume to: Network One, 218 S. Main St. Milford, MI 48381

512 Help Wanted-Sales

ARE YOU CONTEMPLATING A REAL ESTATE CAREER?
If you are serious about entering the business and profession of Real Estate sales, you owe it to yourself to investigate why we are #1 in the market place and best suited to insure your success. Look at our ad under Real Estate professionals. ALL REAL ESTATE COMPANIES ARE NOT THE SAME.
DISCOVER THE DIFFERENCE
Call Jim Stevens or Alissa Nead
COLDWELL BANKER
Preferred, Realtors
313-459-6000

ENTRY LEVEL SALES REPS
Earn to $35,000 first year. National company, local territory. Degree preferred. Benefits & excellent training & advancement. Phone ..... (810)473-7210
Fax Resume ..... (810)473-4545
Graeme & Assoc. Personnel

Health
ATHLETIC ATTITUDE
Growing marketing company is seeking key motivated, ambitious individuals ready for team play & team atmosphere. For appointment 810-588-7069

IMMEDIATE OPENINGS in Plymouth/Canton area for three serious, career minded individuals capable of participating on a dynamic real estate team. People-oriented organization offers on-the-job training, and an opportunity for above average earnings. Call Neal (313) 453-6600 (All inquiries held in confidence)

INDIA, CHINA, PHILIPPINES...
Working professionals with backgrounds in Business, Import/Export, Sales, Finance, or Engineering. Help 56 Direct Global American Company expand to $10 0 by year 2000 in these countries and become wealthy. Aggressive, goal oriented people.
313-458-7747

INSIDE SALES
Large equipment leasing company focused in Farmington Hills is seeking an inside sales account manager. Will be dealing with our vendors throughout the United States. Must have prior sales experience preferably over the phone. Interested candidates should send their resume to
Mrs. Grey
P. O. Box 9066
Farmington Hills, MI 48331
or Fax: 810-626-1544

INSURANCE AGENT needed for established clientele. No experience necessary. We train. Base + commission + benefits at American General Life & Accident. Call Joe or Jim 810-489-3911 EOE

INTERESTED IN a career in selling manufactured homes? Great opportunity, excellent income. Good job for a retired person. Must be willing to work some weekends. Sales experience preferred. Call Medallion Homes: (313) 480-0003

512 Help Wanted-Sales

INSIDE SALES REPRESENTATIVE
Waste Management of Michigan Detroit West, a division of the nation's largest environmental services company, Waste Management, Inc., is seeking an individual to fill an Inside Sales Telemarketing position. Ideal candidates must possess 1-2 years prior sales or telemarketing experience, a college degree or equivalent work experience, and basic computer skills. We offer an excellent salary & benefits package, including medical, dental, 401k and more. Please send a resume & salary requirements to:
Waste Management of Michigan
Detroit West
Attn: Sales Manager
36850 Van Born Road
Wayne, MI 48184

KITCHEN & BATH SALES REP
Michigan's largest kitchen and bath specialists. Base salary plus commission and full benefits. Full time positions available. Experienced applicants only, please. Call Mr. Wayne today 313 522-7600

MANAGEMENT TRAINEE
Looking for an ambitious career oriented individual with sales and/or consumer credit experience. Salary plus commission. Excellent benefits. Many opportunities for personal growth and advancement. Send resume to: Trans America Financial Services, PO Box 722, Troy, MI 48099-0722

MUSICAL INSTRUMENT & RELATED ACCESSORIES SALES PERSON
Applicant must have good communication skills, musical background & flexible schedule. Working towards BA is a plus. Hourly wage plus commission. Send resume to: Evola Music, 215 Ann Arbor Rd., Plymouth, MI 48170. Attn: Rob Schadel

NINE WEST GROUP, INC. is looking for energetic, career minded people to fill our Manager Trainee, full time and part time sales positions, in the Detroit area. Call Heidi for interview at 810-344-0140

NO JOKE
$5,000/PER MO.
seeking sports enthusiasts who desire to be a sales trainer. Above average compensation, commissions & bonuses. Call 810-583-3400

OUTSIDE SALES
Process control and instrumentation. Application experience & a technical background in pressure, flow, temperature and level measurement is desirable. Apply by resume: Box #1431 Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

PROFESSIONAL SALES CAREER
Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. First year income $50,000 plus. Call Barry Eisenotz at 810-477-1111

PURCHASING MANAGER
Livonia firm is seeking experienced purchasing person to direct our purchasing department. Ideal candidate will possess at least 5 years of pharmaceutical purchasing experience. Please send resume & salary requirements to:
31728 Enterprise Dr., Livonia, MI 48150, Attn: HR-Purchasing

REAL ESTATE SALES
Earn what you're worth--be in control of your life. First year income potential in excess of $50,000. Excellent training available through our in-house training center. Call Eric Rader (313) 261-0700
Real Estate One Michigan's Largest Real Estate Company

512 Help Wanted-Sales

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"Free Training"
Call Today ...
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Corporate Transferee Service
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REAL ESTATE CAREER
Ambitious! Conscientious!
WE WANT YOU!
We will train you and start you on a long term high income career. First year income potential in excess of $50,000
CALL ERIC RADER
REAL ESTATE ONE
313-261-0700

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January $95 Special
1 Day Class Only
Call our 24 Hour Real Estate Career Hotline for information on class schedules, cost, location and more
1-800-475-EARN

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Real Estate Openings
• Free Training
• Computer MLS.
• Private Offices
• Full or Part-Time
• Much, Much More
For confidential interview call
Century 21
Hartford North (313) 525-9600

REAL ESTATE PROFESSIONALS
Do you want a career that will enable you to be paid what you are worth? If you possess the right attitude and are willing to work hard and apply yourself, no other company can offer a better package to help you attain a successful career in real estate.
•#1 rated franchise system
•Individualized training
•100% commission plan
•Completely updated office and technical systems
•Group health coverage
•Best buyer and seller system
•Unsurpassed national and local advertising exposure
•Free pre-licensing
Call Jim Stevens or Alissa Nead
For personal interview
COLDWELL BANKER
Preferred, Realtors
313-459-6000

REAL ESTATE SALES
Free training from the #1 real estate company in the world
Call Larry Frey
(313) 464-6400
Century 21 Hartford South
30209 W. 8 Mile
Livonia, MI.

512 Help Wanted-Sales

RETAIL lighting showroom needs Retail/Sales help. No experience necessary. Great benefits/paid vacation & holiday pay. 313-421-6000

SALES ASSISTANT
Kitchen Studio of Birmingham specialized in high end custom cabinetry is seeking qualified design assistants. Drafting skills including perspectives required. Please call 810-645-0410

SALES HELP for Redford florist, greeting customers & helping care for flowers. Full or part time. (313) 535-4934

SALES
Livonia Location
Aerotek is a national technical temporary staffing company with offices located throughout the United States. As the staffing industry continues to grow, Aerotek has become one of the fastest growing companies in the business, representing major Fortune 500 Corporations.
You will begin your career as a TECHNICAL RECRUITER in inside sales. As a part of our team, you will be recruiting, interviewing, marketing, and building client relations. Upon completion of your first year, you may advance into outside sales where you will have the opportunity to tap into your leadership and sales potential.
We provide a competitive base salary, bonuses, and a comprehensive benefits package. In addition to in-depth on-the-job training, we start your career with a two week formal training program at our Corporate office in Baltimore, MD. Openings for several major markets.
This is an excellent opportunity for dedicated, aggressive and career-minded people willing to give much more of themselves if given the opportunity. 1-2 years sales experience a plus for these ENTRY LEVEL positions. Candidates should possess a Business or Liberal Arts Degree. Please send resume to:
AEROTEK, INC.
7301 Parkway Drive
Hanover, MD 21076
Attn: Katie Ferrier
College Relations
Fax: (410) 712-7346
or visit us on
the world wide web at:
www.aerotek.com
EOE

SALES/MARKETING position. Tier One supplier. Report directly to president in Farmington. Outstanding opportunity for individual. 5 yrs outside sales experience. Technical background, associates degree, recent contact experience B-to-3, limited overnight travel. Submit resume, salary requirements to: Errol Reich, 30955 Northwestern Hwy., Suite 200, Farmington Hills, MI 48334, or fax 810-474-2064

SALES PERSON
Help grow an established business record management and storage company. Must have 2 years sales experience or be college graduate. New account identification and development skills a must. Ability to develop strong customer relationships. Salary, commission, car allowance and benefits. Resumes to
Leonard Bros.
P.O. Box 887
Royal Oak, MI 48068

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Available in Novi. Great potential to learn, and build a career. Excellent pay, full benefit package and terrific working conditions. On the job training available for a high energy, professional, fashion oriented individual. Call Bernie at
810-344-0260

SALES REP WANTED. Business to business appointments. Some appointments pre-set. Monthly car allowance. Commission scaled compensation. 810-615-9990

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You + Our Free Training Program = A Successful Real Estate Agent

Call Phyllis Goodrich about our ongoing training program that will have "You" assisting sellers and buyers in the Oakland/Western Wayne County area.

Join the successful team at the Weir, Manuel, Snyder and Ranke, Inc. Don't wait - call for your private interview. Contact Phyllis at (810) 851-5500.

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...In Real Estate Sales by joining a firm that is committed to the success of it's agents. Realize unlimited income potential, full training program, and complete management support by calling now for a personal, confidential interview!

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How would this man compose a PERSONAL SCENE ad?

Perhaps something like this:

LONG-HAIRED printer, well known for electric persona, enjoys getting (kites) high in the rain, revolutionary thinker, ingenious inventor, seeks like-minded travel companion for frequent visits to France.

"Setting too Good an Example is a kind of Slander seldom forgiven."
–Benjamin Franklin, 1753

Personal Scene Ads in The Observer & Eccentric Newspapers allow you to record a message in your own voice over the phone. That way when people see your ad in the paper, they can dial your code, hear your message and leave a message of their own. You can call, day or night, to get your messages. It's fast, it's easy, and it helps people find out more about each other. Look in today's paper or call to place your Free Ad today. There may be a printer in your future, or a trip to France, or a walk in the rain. It pays to advertise.

PERSONAL Scene
1-800-518-5445