

REAL ESTATE BRIEFS

Real estate briefs features news and notes on professional associations, office activities, upcoming meetings and seminars, new services/products and

consumer publications. Write: Real estate briefs, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, 48150. Our fax number

is (313) 691-7279.

Real estate investors

The Real Estate Investors Association hosts a seminar, "Everything You Wanted to Know About Real Estate But Were Afraid to Ask," 7 p.m., Tuesday, Jan. 7, at the Southgate Holiday Inn, 17201 Northline one block east of I-75.

Cost is \$10 for non-members. Beginning landlords interested in a free introduction package

should call Wayne Koehler, president, at (313) 277-4168.

BIA forecast meeting

The Building Industry Association of Southeastern Michigan hosts its annual forecast meeting noon to 2 p.m. Tuesday, Jan. 7, at the Northfield Hilton, 6500 Crooks at I-75, in Troy.

Speakers: Scott Jacobson, incoming BIA president, and Dave Seiders, senior economist, National Association of Home

Builders.

Cost, which includes lunch, is \$25 for BIA and Apartment Association of Michigan members, \$50 for non-members. To register, call (810) 737-4477.

Home selling workshops

Doug Woodward presents a series of workshops on selling your home through a variety of community adult education programs.

Classes run 7-9:30 p.m. Jan. 7 and 14 in Troy, (810) 879-7599; Jan. 22 and 29 in Farmington, (810) 489-3333; Jan. 23 and 30 in Rochester, (810) 650-5747; and 9:30 a.m. to 12:30 p.m. Jan. 18 and 25 in Birmingham, (810) 644-5832.

The workshop covers the entire selling process from A to Z, includes a workbook and is especially helpful to those planning to sell on their own.

Cost is \$39, \$49 per couple. Name change Birmingham-based mortgage broker Mortgage

One Financial changes its name to Consumer One Financial as of Jan. 1.

Its mortgage business is concentrated in three different areas - home equity loans, hard-to-do home purchases and home improvement loans.

"Our new name more accurately reflects the value and commitment we offer and focuses on the core of our business - working directly with consumers," said Keith H. Lewis, president.

Building exam class

Builder's Training Services offers a pre-exam builder's license training program 6-10 p.m. Jan. 6, 8, 13 and 15 at the Clawson Troy Elks Club on Big Beaver Road east of Rochester Road.

Cost prior to Jan. 1 is \$199, \$124 after. The fee includes a training manual and textbook. To register, call (810) 852-3073.

Affiliation switch

Bonnie and Sam Cherrin, broker/owners of two Red Carpet Keim Exclusive offices in West Bloomfield and Livonia, have changed their company's name to HomeLife Cherrin Realty.

HomeLife, with offices in Canada, Florida and California, purchased all Red Carpet Keim franchises in Michigan.

The Cherrins have a combined sales force of 25 agents and plan to expand in 1997.

Fairway Construction

Fairway Construction of Southfield has captured an excellence in advertising award in the advertising/broadcast category from the National Association of the Remodeling Industry competition.

"We are really proud of this award because we think of our advertising as a reflection of the dedication we've had to our customers for the past 70 years," said Adam Hellman, vice president.

Fairway received the award for a radio spot that aired in 1995.

VILLAGE SQUARE

Village Square II NOW OPEN!

A neighborhood with an old fashioned sense of community

At Village Square, you'll live in a contemporary community that embraces the warmth of the past. Herman Frankel's new family neighborhood is right out of a storybook...charming homes, picturesque streets, parks, playgrounds, lovely landscaping and neighbors who know you by name.

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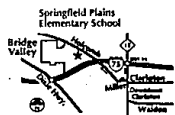
Located on Farmington Road, just north of 14 Mile Road

Elegant Custom Country Estates.

Discover the perfect location and lifestyle at Bridge Valley. Elegance, history, convenience and unsurpassed natural beauty just minutes from I-75 on Henry Ford's former Country Estate.

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Bridge Valley is located off Holcomb Road (between Ellis and Reese Rd.) just northwest of the Village of Clarkston in the Clarkston School District.



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It won't be long now!

Yes, we realize that you haven't even enjoyed the wonderful fall colors or raked all those leaves, but the Holiday season really is just around the corner.

And if you've promised yourself that 1996 will finally be the year that won't find you frantically searching for those last minute gifts, we're here to help.

Watch your hometown newspaper for two of the best holiday guides to the fine art of gift-giving.

The first will be delivered on Thursday, November 28 and the second on Thursday, December 12. They'll be filled with exciting gift ideas for everyone on your list.

No ordering with your fingers crossed from places hundreds of miles away. Just make a shopping list from these two terrific supplements and then buy your holiday surprises directly from local merchants who are looking forward to your visit.

Or, if you are really an incurable last-minute shopper, isn't it nice to know where you can go to find some wonderful gifts?

THE
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To advertise in these super holiday supplements, call
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