EMPLOYMENT

512 Help Wanted-Sales

NEW YEAR - NEW CAREER!
Sales Career
John Hancock Financial Services seeks motivated individuals to market IN-DEMAND products. No experience necessary. "Fast Start" Training Program, financial package, complete benefits. Call Beverly Hoxsey, (810) 559-5000, Ext. 234
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Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. First year income $50,000 plus. Call Barry Eisenotz at 810-477-1111

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Manufacturers service rep for Metro Detroit area, well established, profitable business house. 30 hours per week. Car allowance. Excellent opportunities for retired professional or housewife. Coatings background helpful. Send resume to: Box 1471 Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

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Laid off? Looking to control your future? Plan for your own retirement? Want unlimited income potential? We offer free training to those who qualify. We are the local office of a National Franchise with unsurpassed name recognition and trust. Our training guarantees your success with proven systems and state of the art technology. Future growth plans for several more offices in the area. Positions are available in new home sales, corporate networking, residential resale, relocation, training and management.
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For confidential interview call
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Earn what you're worth in control of your life. First year income potential in excess of $50,000. Excellent training available through new in-house training center. Call Eric Rader. (313) 261-0700
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We are looking for a few serious people to join our energetic and progressive training company. You provide the energy and we will provide everything you need to become a success in the real estate industry! To find out about our tuition program call:
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National corporation is seeking responsible well mannered individual for this growth position. Attractive salary and excellent fringe benefit package. This is a career opportunity for the person with a desire and determination to succeed. Call for appointment.
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$100K +
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Call: 810-616-9677

512 Help Wanted-Sales

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SALES ASSOCIATES
Needed for computer wholesaler. Pay structure $1400 per month plus 15 percent of gross profit. Monthly bonuses, medical & dental insurance provided. If interested call Linda or Bill, 313-458-1299 or send resumes to: Alt. Bid, One USA, 12015 Stark Rd., Livonia, MI. 48150

SALES
A 30-year old company is looking for an aggressive, professional person to join our winning sales team. A service minded, goal driven, resume oriented person will excel in the commissioned position. Positions are available throughout entire Metro Detroit Area. Please call & leave message.
313-513-4603

SALES
Better Home Improvement. Average representative earns $65,000 to $100,000 per year. Must be motivated & consistent. We train right person. Call. (810) 559-9000

SALES CONSULTANT
Customer-driven organization seeking dedicated individuals with proven sales track record to become an integral part of high performance sales team serving the real estate management industry. Must possess great interviewing, listening and closing skills, a positive attitude, some computer experience, and a strong work ethic. 3-5 years sales experience, two years college preferred.
APARTMENT SEARCH INC.
Positions available in Troy, Canton Township, Royal Oak, Farmington Hills and Dearborn.
Please call (810) 625-6673

SALES COPIER/FAX
Territory sales representative wanted for Washtenaw County. Candidate possessing a professional attitude is needed to represent our dealership. Call 313-434-5900, fax or mail resume to University Office Equipment, 4872 Washtenaw Ave., Ann Arbor, MI 48108; fax 313-434-5963

SALES ENGINEER
Experienced in calling on purchasing and engineering departments of automotive first tier suppliers. Established long term suppliers of clips, clamps, small stampings and assemblies. Salary and benefits commensurate with experience. Send resume to: Box 1429
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Livonia, MI 48150

SALES
Full & part-time retail furniture. Earn up to $33,000 annually. Work in exciting Downtown Royal Oak. Be a professional Sales Consultant at Bright Ideas Furniture. Call Joe or Jim for appointment. (810) 541-0374

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Can you recruit and train? I'll pay you more than you've ever made before. Call 800-649-5271

SALES LEADERS
Can you recruit and train? I'll pay you more than you've ever made before. 1-800-780-9426

SALES PERSON - established 50 yr. old scale distributor is seeking aggressive, highly motivated sales person. Technical aptitude & plus, compensation potential unlimited, 401k plan. Send resume to Cech Corporation, 11675 Belden Ct., Livonia, MI 48150

SALESPERSON - Fast paced property management company. Real estate license & experience required. Commission. Furnished leads. (810) 737-0743

SALES PERSON
Help grow an established business record management and storage company. Must have 2 years sales experience or be college graduate. Need account identification and development skills & must. Ability to develop strong customer relationships. Salary, commission, car allowance and benefits. Resumes to:
Leonard Bros.
P.O. Box 867
Royal Oak, MI 48068

SALES PERSON
World-wide leader in honing machines seeks energetic and trustworthy person with machine tool experience with high production transfer type machines. Must be prepared to travel throughout midwest and east coast. Excellent benefits and company pension. Send resume to: Gehring LP, 24800 Drake Rd., Farmington Hills, MI 48335

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REAL ESTATE
Broker/Manager/Partner
Dynamic real estate company looking for top notch, hard-working manager with future ownership position available with minimal investment. Call 9am-3pm, ask for Jim Preston.
313-459-4500

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$75,000 + a YEAR
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SALES
REPRESENTATIVES
Energetic, motivated, professional people needed to sell services face-to-face on behalf of AT&T. Your persuasive and hard work will earn recognition. Start immediately at $12 an hour. (800) 237-4732

SERVICE REPRESENTATIVE
Growing pest care production manufacturer needs Customer Rep with good communication skills. Salary plus commission. (810) 348-9494

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open with a well known company. $4.50/hr. plus bonuses. Approximately 20 hrs/wk. Call 810-319-6000

512 Help Wanted-Sales

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TELEMARKETING
Call today, start today. Everyday is pay day. We are casual. Garden City, ask for Diane 313-425-2531, or Clawson, ask for Paul 810-563-9154

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Degree in Sales Marketing or Auto related degree. 4-6 years experience $30,000 plus benefits.
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SOUTHFIELD, 810-352-1300
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WHOLESALE FOOD DELI Dist/Mfg looking for aggressive person to call on Detroit Township, Royal Oak, Lathrup & Co. (313) 864-4488

520 Help Wanted Part-Time

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Birmingham (810) 647-5400
Royal Oak (810) 547-2000
Troy (810) 641-1500
W. Bloomfield (810) 851-4400
Chamberlain

ADMINISTRATIVE ASSISTANT
Cheerful individual needed 2-3 days/wk. in Farmington Hills office. Good people skills, some computer knowledge, detail oriented. Great pay and hours. Fax resume to: (810) 681-6231 or call: (810) 681-6208

BABY SITTING department of the Jewish Community Center in West Bloomfield & Oak Park needs part time assistants; hours vary weekly between 9am-1pm. Call for more information: (810) 661-7605

BOOKKEEPER
FOR The Golden Mushroom Restaurant. Word Perfect and Lotus needed. Flexible days/hours. 810-559-4200

CASHIER POSITION available in Southfield office busing for 3 days, Mon, Wed, Fri from 9am to 3pm. Ideal for retirees. Cash register experience preferred but will train. Call between 9:30am & 11:30am. Ask for Nancy. (810) 356-4070

CHILD CARE CENTER
Dublity child care center seeking reliable, loving caregivers to fill part time position on Tues & Thurs. from 10-6pm or Tues & Thurs. from 3-6pm. Experience preferred. 810-450-0610

CHILDREN'S RE-SALE
We are looking for part-time sales help. We offer flexible hrs., weekly discount & competitive wages. Apply in person at: Once Upon A Child, 5029 Rochester Rd., Troy, or call between 10am-noon (810) 828-7474

CLERICAL
Contact our customers to obtain copier meter readings to enter into our computer system. Hours flexible, 5 days per week, 20-24 hours. Call Greg Yauch at 810-478-0005, Ext. 216.

COUNTER CLERKS - part time, Mon.-Fri. 3-7 & all day Sat. Call Mai Kai Bakery, 313-261-1930 your nearest location 313-537-8050

GATE ATTENDANT, Retirees welcome. Farmington Hills sub, seeking full time, reliable person. $5.75 an hour. Call Greg (810) 661-4414.

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16th Congress District
DEMOCRATIC PARTY
SATURDAY 6:30 pm
Sheldon Hall
(Plymouth Rd. at Farmington Rd.)
313-261-9340

To place an ad in this directory, please call Tony at 313-953-2063

520 Help Wanted Part-Time

DELIVERY
Immediate part time opportunity in Troy. Duties include pickup & delivery and other odd jobs. Hours: 8-11am daily.
Call 58 50 hour. Call
(810) 643-4014, ext. 221

EXECUTIVE DIRECTOR
Birmingham Community Coalition for Substance Abuse Prevention. Half time director for program development, volunteer recruitment and coordination, fundraising. Flexible hours. $18,000. Reply by 1-31-97 with letter and/or resume to: 1525 Covington Rd., Bloomfield Hills, MI 48301

HOST PERSON
For Builders Model Homes in Waterford. Fri/Sat/Sun. 12-6pm. (810) 666-4888

LOAN OFFICERS - part-time for expanding mortgage company. No experience necessary. Excellent supplemental income opportunity for just a few hours a week. Flexible hours. Call 810-932-4060

NEED EXTRA CASH?
Fri. & week-end merchandisers to stock ice cream. Flexible hours, $6 per hr. plus mileage. Send resume: Merchandising Dept., 12800 North end, Oak Park, MI. 48237

OFFICE ASSISTANT - Dodge Gallery, Bloomfield Hills auction and appraisal firm, requires data entry skills and approximately 16 evenings and 4 Saturday programs per year for auctions, word processing experience preferred but not required, call or send or fax resume to Kristina Dodge at (810) 332-1500 Fax 332-4370
420 Enterprise Court, Bloomfield Hills, MI 48302

OFFICE PERSON, part time, light clerical work, answering phones, some bookkeeping. Estimated 25 hours per week. Nights & weekends only. Pay commensurate with experience. Farmington Hills location near the Twelve Oaks Mall. If interested, contact Sherri Robinson or Bob Corbett at 810-349-4500

PART-TIME
W. Bloomfield medical home sales person is looking for an assistant to greet customers and misc. help 2-3 days per week. Computer skills helpful. Fax resume to: 810-363-4756

RETAIL SEWING CENTER
needs people who love to sew. We need to staff our Farmington Hills and Canton locations. Flexible hours. Part time plus commission.
Phelps Sewing Center
(810) 626-9620

SALES ASSISTANT
New Home Builder is looking for an Assistant to the Sales person in our model home. The person will be responsible for meeting and greeting new home buyers. We are looking for a responsible outgoing person. Must be able to work weekends and some weekdays. To schedule an interview call Chris, Mon-Fri., 9-6pm. (313) 455-4320

SECRETARY/RECEPTIONIST
Part Time -- Temporary
Friendly and motivated individual needed Tues & Thurs thru June for law office in Troy. Agreat opportunity for students or moms. Available immediately! Call Heidi at 810-643-9530, from 8:30am-1:30pm

SHOPPERS
needed to evaluate services at local stores & restaurants. Part-time
Call (408) 399-5070

STOCK COLLATOR
Full-Time position, 6-4:30pm Canton Twp. 5am-2pm, call for appointment at 313-525-6380 Equal Opportunity Employer

TELEMARKETERS
Experienced for Local Furniture Store. Good hourly wage, bonuses plus commissions. Please call Pat at (313) 730-8500

TELEPHONE GREETERS - for varied part-time shifts. Must be able to handle busy phones with appropriate customer service attitude. Apply: TRACK, 30100 Farmington Rd. 1/4 N. of 12 Mile.

TELEPHONE WORKERS - Hourly pay plus bonus. From the home - No selling. Ideal for retired persons living in the city of Troy, American Council of the Blind. Mon-Fri. 10-4. 313-336-5455

WANTED: A FEW GOOD MEN & WOMEN
That would like to combine an interest in the environment with a career in Sales. We represent a major manufacturer in the Air Quality Industry. Call for a personal interview
(313) 397-8899

524 Help Wanted-Domestic

HOUSEKEEPER - Needed in Beverly Hills/Berkley area. Well paid. 810-557-7770 Ext 25

524 Help Wanted-Domestic

DOMESTIC ADMINISTRATOR
Part-time - Late afternoon position. Farmington Hills. Assist overworked mom, dad & son w/ light household management, errands, etc. Must have transportation. Ideal for students/senior. pager 313-601-7701 eves. 810-476-6784

Executive Residences
Near Greenhills for Personal Chef, Butler & Estate Housekeepers. Great salaries & perks! Call Dorothy at 810-932-1170, Harper Associates

GROSSE POINTE
EMPLOYMENT AGENCY
313-886-4818
60 YEARS RELIABLE SERVICE
Needs experienced Cooks, Nannies, Housekeepers, Gardeners, Butlers, Couples, Nurse Aids, Companions and Day Workers for private homes.
18514 Mack Avenue
Grosse Pointe Farms

HOUSEKEEPING help needed twice a week, approximately 3-4 hours per day. References preferred. Downtown Birmingham. (810) 645-6318

KIND, NURTURING middle age to older woman needed, 2-3 days, Mon. thru Fri. in Bloomfield home. Call: (810) 932-5366

EMPLOYMENT/ INSTRUCTION SERVICES #500-598

526 Help Wanted-Couples

CARETAKER COUPLE
Needed for luxury apartment community in Southfield. Duties include: maintenance and cleaning. Good opportunity, some experience required. Please call:
(810) 865-1600, extension 1813

530 Entertainment

DEE JAY MUSIC DESIGN, Husband and Wife team booking for spring. 313-207-8522

MLK AUDIO DJ SERVICE
Now booking for spring & summer. Proms & Wedding Receptions. Call Matt at: (313) 753-0149

534 Jobs Wanted-Female/Male

CERTIFIED Nurse Aide/Home Health Aide, experienced with references will work days, eves, Sun. mid-nights, week-ends (810) 557-8612

ENGINEER / MANAGER
Product Engineer / Testing
Fluid Power Expert
(313) 981-6323

EUROPEAN HOUSEKEEPER
Reasonable rates. Experienced & dependable. References available. (810) 547-0967

EUROPEAN LADY wants to clean your house.
Call Dalia: (810) 653-1564

EXPERIENCED HOME Health Aide seeks live out position, weekends only. References. Call after 7pm. (810) 332-2324

FEMALE COLLEGE student seeking general weekly cleaning, experienced, references available. Call 886-5857

GENERAL HOUSEKEEPING: Dependable, honest and reliable seeking long term situation. Call Eva - Fri., Call Linda: (810) 669-0784

HOME & OFFICE CLEANING
For the best call 313-422-8807
Weekends: 313-422-1454
Ask for Cindy

NURSE AIDE-COMPANION seeks 4 to 8 hrs. a day including weekends or will live in. Very dependable, references, own car. (313) 533-9035

NURSES AIDE companion to care for your loved ones. Minimum of 24 hours. References. Experienced (313) 794-3360

POLISH CLEANING lady with high standards looking for work in Western Wayne & Oakland County. Please call Wanda 810-437-9905

534 Jobs Wanted-Female/Male

POLISH GIRL to clean & polish. Long term position. 18 years experience, excellent references, senior discounts, spring cleaning. (313) 513-6170

POLISH LADY with experience will keep your house spotless. For help call Anna: (313) 875-0205

POLISH MAID Service. Honest, reliable, thorough, experienced, references. Homes, apartments, condos & offices. Elizabeth. 313-871-0307

STRONG WORKER WITH OWN PICK-UP looking for light hauling, site clean-up, etc. Insured. Please leave message at 313-937-8777

WORDPROCESSING from home office. $10 an hr. 810-545-5121

YOUR HOME - Loving Nanny with 20 years experience, available Mon. days' Mon. & Wed. Non-smoker, References. 810-544-7476

536 Childcare Services-Licensed

CHILD CARE ALTERNATIVE!!
European "AU PAIRS"
Live-in Female Students, reliable, experienced, English speaking, legal, government approved program. Only $200/wk. Call Julia at 810-594-6012
Au Pair USA at 800-AU-PAIRS

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CLEAN, safe, quality child care in my home near Royal Oak/Clawson. Preschool program included. 19 yrs experience. $80/week. (810) 288-6378

537 Childcare/ Babysitting Services

ABC'S, numbers & various activities. Livonia home. Mon-Fri. Reasonable. Experienced. For information & interview call. (810) 442-1149

EURAUPAIR INTERCULTURAL childcare programs. US government designed and exchange program places well screened English speaking au pairs, 18 to 26 years for culturally enriching flexible live-in child care experience. 45 hours per week, average cost, $200/week. Call: 1-800-990-9100

LIVONIA-Mother of 1 to care for your children. Games & learning. Available Days, Weekends & Evenings. Flexible rates. 810-478-3390

MOTHER / Daycare Teacher provides quality childcare in my Canton home. Activities. Flexible hours. Reasonable rates. (313) 451-0658

538 Childcare Needed

ADORABLE Farmington Hills infant needs experienced Nanny full-time. Non-smoker, own transportation. Call Amy, days: 810-362-6775

ATTENTIVE DEPENDABLE non-smoker to care for 6 mos. & 2½ yr old in our Farmington Hills home. Own child welcome. 810-426-8262

BABYSITTER for 1 child, 3-7pm, 5 days per week. Requires school pickup and occasional overnight. Farmington Hills area. 810-848-9097

BABYSITTER/mom's helper needed for infant twins, 25 hrs/wk., in Birmingham. Non-smoker w/references. Generous salary. (810) 646-9649

CHILDCARE - Full-time for infant Beverly Hills. References required. Non-smoker. Days: 313-964-2938 or 810-645-6261 Eves: 810-646-6181

CHILD CARE/Light Housekeeper - Responsible female, live-in preferred. 5 or 6 days per week. Non smoker. Swimming quarters. References available. References. Salary negotiable. Seeking long term situation. Call 810-853-3767 or leave message

CHILDCARE NEEDED in my W. Bloomfield home one day per wk. (Thurs preferred) for my 4yr. old & 5 mos. old. Call: (810) 626-4908

CHILD CARE needed in our North-side home, 3 days/30 hrs. (Tues., Wed. & Thurs.) Own transportation required. 810-350-6538

CHILD CARE, 2-3 days a week for our two children. Birmingham area. References. Ideal for college student. Non smoker. (810) 855-4857

DEARBORN TODDLER needs energetic nanny with own transportation. Non-smoker. Flexible hours. Call: (810) 906-5313 Ext.

538 Childcare Needed

ENERGETIC MOTHER'S helper to help mother in home to care for 2 preschoolers and 2 infants. Must have excellent references. Mon.-Fri., 3 days part time and 2 days full time. Troy. Call: (810) 879-6629

HIGH SCHOOLER wanted for 8 yr. old boy in Birmingham. Mon/Wed/Fri 4pm to 6:30pm. Great pay. Days: 313-874-6569/ Eves. (810) 594-6067

LIVE-IN NANNY/COOK/ HOUSEKEEPER
Needed for Bloomfield Hills area home with 2 children. Beautiful home, good pay. Job involves childcare, light housekeeping, cooking. Must drive. Call 8am to 5pm. (810) 258-6070

LOVING NANNY needed to care for 2 children, ages 1½ & 4, in my Novi home. Some driving required. Must have references. (810) 344-5845

LOVING, RESPONSIBLE Person needed to provide child care in my Troy home. Days, flexible hours, Mon. - Fri. 8 to 12:30. (810) 879-9540

NANNY / BABYSITTER needed to care for 11 mo. old baby in my West Bloomfield home. Non-smoker. (810) 788-2314

NANNY - Full time. Loving Grosse Pointe family seeks dependable, upbeat, creative type to care for our two pre-schoolers. If you're a fun loving, experienced, non-smoker with car, we have an excellent position and good hours, salary, paid day and involved parents. If interested, please call 313-448-8036

NANNY NEEDED for 3 mo. old & 4 yr. old in Beverly Hills home. 3 days per week, 7:30am-5:30pm. Paid vacations and holidays. Non-smoker. Own transportation. References required. (810) 258-9211

RESPONSIBLE mature person to care for 5 month old, part-time in Rochester Hills home. Recent references required. 810-377-4436

SEEKING LOVING daycare for our 2 year old son in our Rochester Hills home from 8:30 AM-5 PM. Transportation required. (810) 852-4742

SWEET 14 month old boy seeks loving quality Caregiver, 4 days per week in our Northville home. (810)347-4675

540 Elderly Care & Assistance

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FAMILY HOME CARE
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HOME CARE Companion -18 yrs experience. Excellent references; flexible, honest, caring, dependable Wayne County area. (313) 358-1829

RESPONSIBLE NURSE
Will give Tender Loving Care to the Elderly & others. Leave Message 810-594-6231

Whether you need help in your home for 2 hours or 24 hours.
Let United Home Care Services Help You Remain Independent in Your Own Home
Services provided by UHCS, a private duty home health care agency. We provide care for those needing assistance with personal care, meal preparation, light housekeeping, and companionship.
Other services include:
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- Disabled
- Alzheimer's Care
- Respite Care

For more information, call
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(313)422-9250
Serving Oakland & Wayne Counties
Established in 1982

560 Education/ Instruction

MATH TUTOR - certified teacher specializing in 3rd - 7th grade math. Close at library near student Call Mr. James Flood (313) 533-2509

PIANO LESSONS
Doty Paul, M.A., & Jeanne Staels of The Piano Studio, have now offer private piano instruction at Plymouth Guitar. Many good time slots available. SHOP DOWNTOWN PLYMOUTH! Call: (313) 459-8850

562 Business/ Prof. Services

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Do you have reconciliation balancing you difficulty? Call us & we will solve your problems. 810-555-1862

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ORGANIZING SERVICE
Eliminate clutter in businesses & homes. (810) 594-6065

574 Business Oppt. (See Class 390)

ASK ME how to have fun making money while playing with Decorative Toys. Expanding Business, full/part time opportunity. Call Karen for free information: (810) 334-9439

EDUCATIONAL SALES
Established company with 80 year history. Product of Future. Solid company. Looking for Michigan entrepreneurs. 1-800-967-5329
World Book/Childcraft-Material from Pre-School thru Multi Media.

ENGRAVING & Sign business for sale. Serious enquiries only. $150,000 offer. (810)231-2227

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ANNOUNCEMENTS
#600-698

600 Personals

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600 Personals

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SISTER MARY, psychic reader & advisor. Help you in all affairs of life. Free question. Call for appointment & information. (313) 794-2359

614 Valentine's Day

Let people know how you feel about that special person in your life with Observer & Eccentric's
LOVE LINES
Send in their photo with your personal message and let cupid do the rest!
PUBLISH DATE: THURSDAY, FEBRUARY 13,1997
COPY DEADLINE: 5:00PM MONDAY, FEBRUARY 10,1997
PHOTOS DUE: NON. SUNDAY, FEBRUARY 10, 1997
Observer & Eccentric
CLASSIFIED ADVERTISING
313-591-0900 WAYNE COUNTY
810-644-1100 OAKLAND COUNTY
810-852-3222 ROCHESTER/ROCHESTER HILLS

620 Announcements/ Meetings/Seminars

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622 Legal Notices Accepting Bids

COURT OFFICER EXECUTION SALE - 19th District Court case #GC062063 - Commercial credit vs ABC One. I will sell at public auction on Mon., 1-27-97, at 10am, at 20300 Civic Center Dr., Southfield, Oakland, Mi. the following: Cell phones, pagers, batteries, sales goods, video 2 computer systems, microwave 810-352-4340

PURSUANT TO State Law a sale will be held at:
Nations Mini Storage, 5129 N. Canton Center Road, Canton, Michigan, on 2-27-97 at 10 30AM The following goods will be sold:
Space #D117, Dennis Dawne, - Ann Arbor, MI 48104 - Dresser, desk, BBQ, skis, hutch bed, misc household
Space #T20, Robert McClure, Plymouth, MI 48170 - misc household

ADVERTISEMENT FOR BIDS
Detroit Metropolitan/Wayne County Airport
MIDFIELD TERMINAL INTERIM PROJECTS

U.S. MAIL
OWNER: Northwest Airlines, Inc.
Department A1130
5101 Northwest Drive
St. Paul, MN 55111-3034
Attn: Richard G Walker
Sr. Project Manager,
Construction
Tel: (612) 726-8840
Fax: (612) 726-6599

FEDEX/OVERNIGHT
Northwest Airlines, Inc.
Department A1130
2700 Lone Oak Parkway
Eagan, MN 55121
Attn: Richard G Walker
Sr. Project Manager,
Construction
Tel: (612) 726-8840
Fax: (612) 726-6599
Contact Mr. Geoffrey Harrison

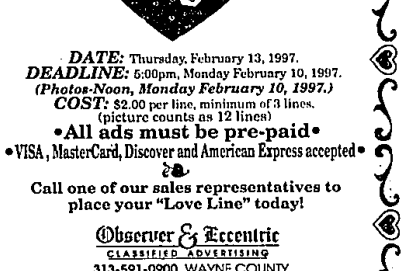
PROJECT: Construct an addition to the Federal Inspection Services Facility in the Berry International Terminal together with other modifications through-out the building and immediate site area. The estimated cost of the General Contract is $12,000,000 to $15,000,000.
ARCHITECT/ENGINEERS: Sims-Varner Associates, Inc.
Suite 255 Penobscot Building
644 Griswold
Detroit, MI 48226
Tel: (313) 961-9000
Fax: (313) 964-3233
Contact Mr. Geoffrey Harrison

PROPOSALS ARE INVITED FOR: A single contract for the Berry International Terminal Expansion at Detroit Metropolitan Wayne County Airport.
SCOPE OF WORK: The work under the contract includes, but is not limited to, the following types of work: electrical work, including service equipment, telephone services, lighting and wiring devices, light fixtures, security equipment, alarms, etc.; mechanical work which includes HVAC, ducting controls, diffusers; architectural work to include selective demolition, new partitions, doors and windows, roof system, aircraft parking layouts; plumbing work to include fire protection, potable water, sewer lines etc., miscellaneous items such as carpet, wallpaper, ceilings, painting, structural steel, masonry, concrete, etc.
INFORMATION PACKETS: Will be prepared by Sims-Varner Associates and can be obtained at no cost between January 22, 1997 and February 19, 1997, from Sims-Varner and Associates, Inc. office, Contact, Mr. Geoffrey Harrison, Tel: (313) 961-9000.
BID DUE DATE: Until 4:00pm C.S.T., on Thursday, March 13, 1997. The Owner will receive sealed bids for work as described in the Bid Form at the Owner, at which time all bids will be opened and reviewed. All bids must be on bidders letterhead and include the following:
• Each bid must be accompanied by a Bid Bond in the amount of 5% of the total bid amount.
• Bidders to provide a current copy of their Certificate of Insurance.
• Bidders to submit a complete AIA form A305, a Narrative and Specific History of performing similar projects in excess of $10,000,000 for over the past(5) five years.
• A copy of bidder's most recent Financial Statement.
• References on all ongoing and recent projects over $1,000,000.00 in value.
• Name and resumes of proposed Project Managers, Superintendent and responsible Executive for this project.
BID DOCUMENTS: The Contract Documents, Drawings, and Specifications under which work will be done will be on file and may be examined on or after 10:00am (local time), February 20, 1997 at the following locations:

1.Sims-Varner & Associates	7.W Dodge Reports 3 Daily Construction Reports	4.Construction Association of MI
244 Penobscot Building	10 Oak Hollow Madison Tech Center	500 Stephenson Highway
Detroit, MI 48226	Southfield, MI 48034 25228 Decorsha Road	Troy, MI 48083
Tel: (313) 961-9000	Tel: (810) 799-3300 Madison Heights, MI 48071-4211	Tel: (810) 585-9785
	Tel (810) 399-5760	

Copies thereof may be obtained on or after 10:00am, Thursday, February 20, 1997, at Engineering Reproduction, 13550 Conant Avenue, Detroit, MI 48212, Tel: (313) 366-3390 or Fax: (313) 366-3393. All costs associated with obtaining prints or reproductions of the contract documents are non-refundable and borne by the interested bidder. An additional fee will be charged for mailing the documents. Bidders must supply the telephone number and street address of the individual or firm to whom addenda (if any) can be directed.
The Owner also requests Statements of Interest in the above project from potential DBE, MBE, and WBE subcontractors and suppliers. Statements of Interest should be submitted to the Owner on or before Thursday, February 10, 1997. A list of DBE, MBE, and WBE subcontractors and suppliers expressing interest will be provided to each bidder requesting bid documents.
Questions with regard to this advertisement for bids should be directed to Mr. Richard G Walker, Sr. Project Manager, Construction, Northwest Airlines, Inc. at:
Tel. (612) 726-8840 Fax: (612) 726-6599.
The Owner does not discriminate on the basis of race, color, national origin, sex, religion, age or disability in employment or the provision of services.
The Owner reserves the right to accept any bid, to reject any bid, and to waive any irregularities in any bid. Bids may not be withdrawn for a period of ninety (90) days after the date of receiving bids.

ATTENTION LOVERS
Let the world know how much you adore the very special angel in your life by placing a
"Valentine's Day Love Line"
in the Observer & Eccentric Newspapers.



DATE: Thursday, February 13, 1997.
DEADLINE: 5:00pm, Monday February 10, 1997.
(Photos-Noon, Monday February 10, 1997.)
COST: $2.00 per line, minimum of 3 lines.
(picture counts as 12 lines)
•All ads must be pre-paid•
•VISA, MasterCard, Discover and American Express accepted•
Call one of our sales representatives to place your "Love Line" today!
Observer & Eccentric
CLASSIFIED ADVERTISING
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810-644-1100 OAKLAND COUNTY
810-852-3222 ROCHESTER-ROCHESTER HILLS