512 Help Wanted-Sales

INTERNET SALES
Millions of dollars is being made on the Information Super Highway. Only 3% of the businesses in the U.S. have taken advantage of the unlapped market. No experience or computer required to start on home profits. Call Neloh at 888-234-0376 or E mail resume to: Neloh@ix.netcom.com or Fax to: 888-465 8452

JOAN & DAVID Somerset Collection Boutique
2801 W. Big Beaver Rd., Troy MI, 48084. Full time Sales/Key holder position available immediately. This opportunity includes benefits, 401K and profit sharing. Experience preferred and a flexible schedule is a must. Please apply in person with resume and references.

KITCHEN GLAMOUR
has a full time position for a senior sales associate at our Novi Town Center location. Attention Career minded individuals contact Anna at (313) 641-1244

Large Metro Mega Dealer Wants AUTO SALES PEOPLE
To Sell New & Used Cars
IF YOU HAVE:
- Good communication skills, written and verbal
- Good Attitude
- Good working habits
- Personality projection
- Honesty
- A Warm Smile

WE OFFER:
- Opportunity to earn $30,000-$50,000 per year
- Blue Cross
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- Opportunity for salary plus commission
- 401K Plan
- Great Demo Plan/Pay Plan

APPLY IN PERSON
Monday and Tuesday
9 AM - 3PM
A to Z CONTROLLED SELLING SYSTEMS
24083 Southfield Rd.
Suite #100
Southfield, Michigan 48075
(810) 559-9111

ORCHARD LAWNS, Inc. seeking non-commissioned salesperson for service sales department. Lawn knowledge and/or sales experience a plus. Pay from $25K to $35K/full benefits. Send resume to: Orchard Lawns, Inc. 25715 Meadowbrook Road, Mt. 48375

LAWN SPRAY SALES, looking for experienced sales people, $450 base pay plus commission with $1000 bonus or more. Down to Earth Lawn, Inc. 313-522-1400 or 810-353-7799

LOAN ORIGINATOR
Work for the most aggressive Broker in Michigan! We sell to over 40 lenders, pay top commission, offer excellent rates, no up-front fees, and offer a great benefit package. Fax resume to GAYLE KAYE (810) 540-1071

MANAGER
FORTUNE 500 automotive aftermarket company seeking a Manager for a company-owned retail center. Sales experience helpful but not necessary if full time. Salary plus commission. Benefits, 401K, drug test. Please send resume and salary history to Box #1534
Observer & Eccentric Newspapers
3231 Schoolcraft Rd.
Livonia, MI 48150

MARKETING/SALES
12 year old Michigan manufacturing company expanding our business in the Detroit area, seeks 5 Top Level Managers. If you have a background in management, sales, teaching or training, we will train you to earn a 6 figure income. Call 1-800-821-0697

MORTGAGE LOAN PROCESSOR $65K++
Great benefits with national lender on NYSE. Mortgage or finance company experience preferred but will consider strong salesscape from another field. Family opportunity.
EMPLOYMENT CENTER AGENCY
(810) 398-1535

ONE CALL CLOSERS
$500 SIGNING BONUS
Call Ted Stanley
(810) 348-4784

Mortgage Account Executive Manager
National Mortgage Company, based in Michigan, is seeking a qualified individual to manage several out-of-state account executives. Sales, management and mortgage banking experience highly preferred. Knowledge of Conventional, FHMA, THUMC required. Salary, commission, $35K, health benefits. For Confidential consideration please send salary requirements and resume to:
Human Resources
Washtenaw Mortgage Co.
315 E. Eisenhower, Ste. 12
Ann Arbor, MI 48108
or fax to 313-662-9517
EOE

NEW HOME SALES REP
Looking for experienced, qualified, new home sales rep. Excellent compensation. Immediate position. Call Mr. Dee 810-477-0189

Wanted Sales Surpuies
Experienced Order Desk/Retail Sales Clerk. Full time. Computer experience helpful. Mail/fax resume to:
Yates Office Supply
18225 W. 8 Mile
Detroit, MI 48219
FAX (313) 538-8430
Or call Paul, (313) 538-4444

ORIN JEWELERS has a part time Sales opening for a dynamic personality as a Fine Jewelry Consultant. No experience necessary, $6/hr. plus commission. Please apply in person: 29317 Ford Rd., Garden City.

OUTSIDE INDUSTRIAL SALES
Growing distributor of Canvas & control components, drives and power transmission components is looking for aggressive outside salespeople. Salary plus commission, BC/BS, car allowance, expense account. Send resume to H R Manager 27720 Mound Rd., Sterling Heights, MI. 48314-3256

OUTSIDE SALES ENTRY LEVEL
Excellent entry level outside sales opportunity available with established manufacturer in building products industry. Salary, bonuses, company car, Blue Cross & other benefits. Prefer degreed candidates or those with some sales experience. Some overnight travel involved. Good driving record a must. Call Mon. thru Fri 9:00 - 4:30
810-478-7304

OUTSIDE SALES
Growing wholesale distributor of Kitchen & bath Cabinets, Appliances, Vanities, Tubs, and Home Theatre Systems is looking for an additional Outside sales Representative. Qualified candidate will call on the builder & remodeling markets in SE Michigan. Must be aggressive & hard working with previous sales experience. Cabinet sales experience a big plus. Very competitive compensation and benefits program. Send resume with compensation history to:
C. Davis
P. O. Box 930366
Wixom, MI 48393

OUTSIDE SALES PERMANENT
Must have some health care sales experience. Base salary plus commission. Excellent benefits. Salary plus commission for Livonia company.
LIVONIA, 313-266-8600
SOUTHFIELD, 810-352-1900
AUBURN HILLS, 810-373-7500
TAYLOR, 313-284-0777

SNELLING.
PERSONNEL SERVICES

PART TIME sales position. 20 to 30 hrs. a week. Flexible hours, friendly work environment. Apply in person at California Closets in the Somerset Collection North or call 810 816-9774

PROFESSIONAL SALES CAREER
Entry level position available at REAL ESTATE ONE, Michigan's largest real estate company. First year income $50,000 plus. Call Barry Eisenoot at 810-477-1111

PROGRESSIVE NATIONAL retailer looking for a Store Manager with 1/yr retail experience preferably in grocery or drug store environment required. Salary up to $35K depending on experience plus benefits. Looking to hire immediately. Canton area. Reply to Box #1593 Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

P.R. PERSON
If you enjoy meeting people, have a good appearance, Organize & Operate $3-5K plus per month commission. Call 810-616-0668

RAPIDLY GROWING electrical distributor seeking hard working, self-motivated salespersons. $30,000 to start with unlimited earning potential. Send resume to: P.O. Box 403, Birmingham, MI 48012-0403

RAPIDLY GROWING electrical distributor seeking hard working, self-motivated salespersons $30,000 to start with unlimited earning potential. Send resume to: P.O. Box 403, Birmingham, MI 48012-0403

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(313)941-5400
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Are you looking for challenges and the opportunity to be paid what you are worth? Consider a career with Max Broock, REALTORS. To find out about our tuition program call:
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RENTAL CONSULTANT
- Do you like to help others find the best place to live?
- Do you communicate well with people?
- Are you a professional person?
- Are you willing to work full time? Including some evenings and weekends to help your clients?
- Are you interested in being compensated for your performance?

Opportunities available throughout Metro Detroit Area
If this describes you, call (810) 625-0079
APARTMENT SEARCH
Metro Detroit Rental Experts
EOE

RETAIL HELP
Sales and stock. Full time. Call Chris or Patrick at: (810) 652-4130

ROUTE SALES
National snack food company is expanding into the Detroit and surrounding areas. This expansion has created an immediate opening for Route Sales Representatives. Route sales or retail grocery experience preferred, but not required. Competitive compensation and benefits, 401(k) savings plan and advancement opportunities. Non-smoking environment. Send or fax resume to:
OTIS SPUNKMEYER INC.
Attn: Route Sales.
7548 Baron Dr.
Canton, MI 48187-2493
FAX: 313-451-7096

ROUTE SALES to $550/Wk.
Major plant WILL TRAIN persons 18 years or older for route sales. 5 days, no weekends, good benefits. Call advance to appointment.
EMPLOYER PAYS FEE
Employment Events, Agency
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$100K +
New company in area seeking trainable individuals.
Call: 810-616-9677

Sales

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See our display ad in today's Automotive section
GOODYEAR

SALES ENGINEER
Multi-plant manufacturer of stamping, machine and assembly equipment is looking for Sales Engineers. Headquartered in Novi. Requires bachelor's degree in engineering or equivalent, preferably in automotive, appliance and furniture industries. Candidate MUST possess two years experience, engineering degree and a desire to sell. Excellent wage and benefits program available to the right candidate. Please send resume to:
ERO
39500 Orchard Hill Place Ste. 155
Novi, MI. 48375
or fax to: 810-348-2200

SALES HELP
Need a dependable and enthusiastic person with own transportation for part-time Showroom Sales. $6-$9 to start. Experience helpful. Apply within: The Better Back Store, 29637 Northwestern Hwy., Southfield, Mich.
(810) 352-6812

SALES MARKETING SPECIALIST
Fast growing sports marketing firm seeking energetic individuals with dynamic personality to fill the position of Sales Marketing Specialist. Must have professional image, enjoy all sports and have at least 1 year outside sales experience. Please forward resume to: Director of Sales, 100 E. 3rd Street, Rochester, MI 48307 or fax resume to: (810) 650-2251

REAL ESTATE SALESPERSON
for sales office in Sterling Town Ted Please fax resume to A & H Builders, fax: 313-416-0812 or ph: 410-3399

SALES ENGINEER
PLASTIC & RUBBER
Expanding custom molder receives application-oriented sales engineer to develop extensive, packaging material handling & durimage sales. Requires 3-5 years of plastics/packaging sales & consultive selling skills as well as competitive compensation, benefits, profit sharing, stock options, etc. Please send resume to:
POLY FLEX INC
19660 W. Eight Mile
Southfield, MI 48075
FAX: 810 358-3305

SALES MERCHANDISER
Sales representative representing national brand items is seeking an energetic, self-motivated individual with reliable transportation for part time entry level, sales/merchandising (24-32 hours per week) in Wayne, Oakland and be on the westside. ABOVE AVERAGE WAGE/FLEXIBLE DAY TIME HOURS, MILEAGE. Please send resume and cover letter to Department Ik, P. O. Box 1000, Farmington Hills, MI. 48333 or FAX to: 810-626-6893

SALES
OfficeTeam, a division of Robert Half International, is the world's leading specialist in administrative staffing throughout the United States. Because of our continuous and explosive growth, we are adding to our Troy and Dearborn branches. We are looking for a dynamic applicant to consult with top companies concerning their administrative staffing needs.
This is your chance to accelerate your career! Applicants must have an entrepreneurial spirit and be a great team player. Previous sales and/or customer service backgrounds are preferred. This once in a lifetime opportunity is only for those willing to innate hunger for success, an unyielding code of ethics, and the desire to be the undisputed leader in the industry. For TROY POSITIONS, contact Donna at 810-524-3110. For DEARBORN POSITIONS, contact Dagmar at 313-240-6204. EOE.
OFFICETEAM
Administrative Staffing
201 W. Big Beaver Rd. #310
Troy, MI 48084

SALES
OPPORTUNITY
Stafing firm seeks sales representative to help develop business in the growing industry. True unlimited earning potential in this self directed, uncontrolled work environment. Ideal for a self motivated individual. Fax resume to 810-649-1868 or mail to 1900 W Big Beaver, Suite 220, Troy, MI 48084.

SALES PERSON - experienced preferred but not required. Competitive benefits, 401(k) savings plan and advancement opportunities. Non-smoking environment. Send or fax resume to:
OTIS SPUNKMEYER INC.
Attn: Route Sales.
7548 Baron Dr.
Canton, MI 48187-2493
FAX: 313-451-7096

SALESPERSON
Full or part time for lighting showroom. Good benefits and pay. Must have sales experience. Apply in person at Brose Electrical, 37400 W. 7 Mile & Newburgh, Livonia.

SALESPERSON
WORLDWIDE leader in honing machines seeks energetic and reliable person with machine tool experience with high production transfer type machines. Must be prepared to travel throughout Midwest and East Coast. Excellent benefits and compensation. Send resume to: Gehring L.P., 24800 Drake Rd., Farmington Hills, MI 48335

SALES REPRESENTATIVE
Stable and fast growing Southfield based home improvement company looking for professional window and door Sales Reps. Guaranteed pay base with high commissions and many benefits. All applicants must be friendly, knowledgeable, and aggressive. Some computer background would be helpful. Plenty of room for advancement with future security. Call (810) 354-0151 or fax resume to: JWS Technologies, Inc., Attention: Personnel at (810) 354-4605

SALES REPRESENTATIVE needed. Earn $50-$100,000 in first year. We provide quality leads, training assistance, company vehicle.
(810-478-3311

SALES REPRESENTATIVE
Southfield, outside sales experience, aggressive, ambitious, money motivated, college degree. $25,000 - $30,000 + commission.
(810) 474-5000

EXPRESS SERVICES
SALES REP
2+ years experience needed to sell office products, computer products, information and help desk services, maintenance, and computer keyboard repair. Inside and outside positions available. Salary, commission and benefits. Send resumes via FAX to: Capncom Integrated Technologies, Attn: Daryl Sachs at 810-943-0526 or call (810) 853-7960 for a confidential interview.

SHOE SALES
Full and part time positions available for high fashion shoe store in W. Bloomfield. Salary + commission. No experience necessary. Benefits.
SHOE GALLERY: (810) 851-5470

512 Help Wanted-Sales

SALES REPRESENTATIVE
Snelling Personnel Services is seeking an Account Executive to develop and maintain our Dearborn & Down River Territories. We are looking for a professional individual who is a self-starter, who has the ability to organize, develop, and manage a sales territory. Previous sales experience is not a must, but excellent written and verbal communication skills and Dun & Bradstreet new account development and current account maintenance as well as negotiating agreement. Compensation is Base plus commission and medical benefits.
Send resume to Manager C/O Snelling Personnel Services, 20500 Eureka Rd., Suite 308, Taylor, MI., 48180

SALES SUPPORT/ CUSTOMER SERVICE REP - PART-TIME
for Pharmaceutical company located person to maintain current accounts and build future business being our computer skills are strong, friendly, commitment, and bonuses. Call JENNI between 8am-3pm at 313-453-5780

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Staff Assistants Full/Part-Time Retail Help
¼ Off Card Shop, Michigan's fastest growing chain of greeting cards and party supplies, with stores in Michigan and Ohio, is seeking qualified individuals.
We Offer:
- Competitive Salary
- Paid Vacation
- Health Benefits
- Generous Employee Discounts
- Flexible Hours
- Great Working Environment

Solid retail experience is required. Please forward resume to:
½ Off Card Shop
27600 Northwestern Hwy.
Suite #250
Southfield, MI 48034
Attn: Mark Donovan
EOE

STEEL Distributor seeks experience sales representative for expanding Salary/commission. Resumes: P.O. Box 653, Novi, MI 48376

TELEMARKETER - ATTENTION: If you are the area's best telemarketer and are not earning $50,000+ per year, you should apply for this position. To our knowledge this position offers the best evolving conditions & the highest income potential of any telemarketing position in the area. Business to business appointment setting for rapidly growing professional employee benefits firm. Extensive training. Full time, day time hrs. BCBSM, dental, 401(k), paid vacation. Call: (810) 594-0770 and fax/send resume to: McGarrey Wachtman, 200 E. 10 Mile Rd., #165, Bloomfield Hills, MI 48304. Ask for Jim Lewis. EOE M/F/D

TELEMARKETER
NEEDED IMMEDIATELY! Services 3 days/week to start. Must have excellent telephone skills. $10/Hr. plus incentives. TLCAUS Staffing
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Professionals only needed
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Or send resume to:
101 Brookside, Suite M,
Brighton, MI 48116
Attn: Mr. Smith

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TELEMARKETING
Call today, start today. Everyday is pay day. We are casual. Garden City, east of Merriman, call (313) 261-2531. Clarence, ask for Paul 810-583-9154

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Home Owner Financial Services is now hiring for the position of Telemarketer - $6 per hour to start Mon - Fri., 5pm-9pm. Great place to work! Excellent benefits, mature only need apply. Fax resume to: 810-932-9616. Attn: Jim Gaddis, 5600 W. Maple, W. Bloomfield, MI 48322

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TOP SALES PROFESSIONALS
Established National Company, involved with America's top Motivational & Educational Speakers is seeking 2 Professional Inside Sales Representatives. Must possess a confident phone manner and closing skills. Responsibilities include: Part time, Monday thru Friday, $10/hr. paid training, benefits. Conservative first year potential $30,000 +, with residual income second year and beyond. Call Eugene Lovsey in our Auburn Hills office to arrange your interview TODAY! (810) 377-0200

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Fantastic opportunity available with one of America's fastest growing telecommunication Co. Motivated self starters needed to represent this area. Call now to learn about this great job! 1-800-665-7231, ext 4201.
Independent Representative
Excel Communications

512 Help Wanted-Sales

SALES REPRESENTATIVE
Snelling Personnel Services is seeking an Account Executive to develop and maintain our Dearborn & Down River Territories. We are looking for a professional individual who is a self-starter, who has the ability to organize, develop, and manage a sales territory. Previous sales experience is not a must, but excellent written and verbal communication skills and Dun & Bradstreet new account development and current account maintenance as well as negotiating agreement. Compensation is Base plus commission and medical benefits.
Send resume to Manager C/O Snelling Personnel Services, 20500 Eureka Rd., Suite 308, Taylor, MI., 48180

SALES SUPPORT/ CUSTOMER SERVICE REP - PART-TIME
for Pharmaceutical company located person to maintain current accounts and build future business being our computer skills are strong, friendly, commitment, and bonuses. Call JENNI between 8am-3pm at 313-453-5780

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- Variety of Commission Plans
- Join the Team

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Call Sharon McGann at
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Schweitzer Real Estate

Staff Assistants Full/Part-Time Retail Help
¼ Off Card Shop, Michigan's fastest growing chain of greeting cards and party supplies, with stores in Michigan and Ohio, is seeking qualified individuals.
We Offer:
- Competitive Salary
- Paid Vacation
- Health Benefits
- Generous Employee Discounts
- Flexible Hours
- Great Working Environment

Solid retail experience is required. Please forward resume to:
½ Off Card Shop
27600 Northwestern Hwy.
Suite #250
Southfield, MI 48034
Attn: Mark Donovan
EOE

SALES
Assistant
The Observer & Eccentric Newspapers is seeking a person to work in our Livonia office as a sales assistant. Requires an associate's degree or equivalent in related field, six months to one year sales support experience, ability to type 35 wpm, excellent communication, organizational and basic computer skills. Prefer newspaper background. Must be able to handle multiple tasks and work within deadlines. Will handle inside calls and make outside sales calls, create rough layouts ad spec ads.
To apply, fax resume to
(313)953-2057
ATTN: Sales Assistant.
EOE/HV

Inside Sales Person
PART-TIME
PART-TIME
PART-TIME