EMPLOYMENT

508 Food/Beverage Restaurant

NEW RESTAURANT
* Cooks, Dishwashers, Servers, Bartenders
* Bar Backs, Hostess, Line Cooks, Dishwashers.
Apply 12 noon, Tue., Wed., & Thurs. 209 W. 6th, Royal Oak: 810-541-8002

ON THE TEE Restaurant - San Marino Golf Course, ASSISTANT COOK & CASHIER/HOST PERSON. Part-time. Experienced. Pleasant working conditions. Call 810-476-5193

POOL SIDE
GRILL CASHIERS
Needed for the Franklin Fitness & Racquet Club. Club membership included. Call (810) 352-8000 ext. 50 Paul or Wendy

POSITIONS NEEDED - Cooks, Wait Staff & Dishwashers. Must be 18 yrs. Apply within The Red Apple Restaurant, 32711 Michigan Ave., Wayne.

★ SERVERS NEEDED
Will train. 50-50%. Apply in person. 9 - 5. Seven Point Italian American Banquet Center 39200 Five Mile Rd. 313-953-9724

SOUS CHEF
LINE COOKS
& SAUTE COOKS
Day & night shifts. Full & part-time. Apply between hours 9-4:30 daily. GINOPOLIS, 27815 Middlebelt, Farmington Hills.

Stage & Co.
now hiring
Wait Staff
Bartender
No experience necessary
Apply in person.
Tues. thru Sun. 10-5pm
6872 Pontiac Trail
Ann Arbor, MI
(810) 855-6622

★ STATION 885
Now Hiring:
Sous Chef, Line Cooks, Dishwasher & Waitstaff
Top wages paid
Day or night full, M-F & part time.
Apply 2-5pm, 7 days a week.
885 Starkweather, Plymouth.
313-459-0885

ST. JOHN'S GOLF CLUB
NOW HIRING
Part-time, approx. 24/hr. week. $8/hr. 14830 Haggerty Rd., Plymouth. 313-453-1047

TAKING APPLICATIONS for experienced kitchen employees. High energy Bistro/Cafe with energy good pay, benefits & flexible schedules. Call 10 set-up appointment interview: 810-347-7500 or apply in person at: 43200 Crescent Blvd., Novi.

WAIT PERSON wanted. Will train. Part-time evenings until 8pm. Bode's Restaurant, Plymouth. (313) 453-1863

WAIT STAFF/BAR
Full/Part-Time. Days, Nights, Weekends at an Irish Sports Pub. Apply at: Shenanigans in the Shops, Dn 5 Mile, E. of Haggerty, Plymouth.

WAITSTAFF- Days & Afternoons Good pay & good tips.
Rain's Horn 30325 Middlebelt, Livonia. 1 blk. S. of 8 Mile. 810-477-4770

WAIT STAFF
& DELIVERY
For Birmingham Grill carry out. Deli / Restaurant. Must be mature and family with Elementary school age children. Deliveries. Deli / restaurant experience preferred. 810-540-4064

WAIT STAFF - Experienced. All shifts. Apply in person at Vic's Diner, 5662 Middlebelt in Garden City.

WAITSTAFF
Full or part time. Apply within:
ITALIANS
190 N. Hunter, Birmingham.

WAITSTAFF WANTED
Sundays & Holidays off. Apply at: Mason's Lounge, 13480 Farmington Rd., Livonia. 313-427-0550

WANTED - experienced Servers - Dishwashers - Night Chef - Housemen - to set rooms. Apply in person Mon. thru Fri. 9-5. Italian American Banquet Center, 39200 Five Mile, Livonia

Wendy's
Up to
$6.75/hr.
8 Mile/Haggerty
(Near 275/ 96 Junction)
* Full Time Shifts
* Part Time Shifts
* Weekdays, & Weekends
* Very flexible scheduling
Contact Corey for more details.
1-800-292-0101 Ext. 36

ZIA'S Italian Restaurant is seeking:
* ENERGETIC SERVERS *
* COOKS *
Full or Part time. Apply at:
27908 Orchard Lake Rd.
(Orchard 12 Shopping Center)

* Holiday Inn
17123 N. LAUREL PARK
LIVONIA
FLORENTINES RESTAURANT now interviewing for all positions. We are looking for people who have a service attitude & professional appearance. Part & full time positions available. EOE. APPLY IN PERSON.

* Holiday Inn
17123 N. LAUREL PARK
LIVONIA
TREMORS NIGHTCLUB Detroit Metro's hottest nightclub is looking for permanent full & part time help for all positions. Individual must be energetic, fun & love working with people.
* Assistant Manager
* Bartenders
* Wait Staff
* Barbacks
* Door Hostess/Host Person
APPLY IN PERSON. EOE.

$50 BONUS
Till Friday's
Now Hiring
SERVERS, COOKS, DISHWASHERS
Apply in person. 811 Wayne Dr., (On Crooks N. of Big Beaver).
(810) 362-3113

511 Help Wanted-Professional

AUTO DEALERSHIP
BUSINESS MANAGER
COMPTTROLLER
Candidate must have solid dealership experience. Strong supervisory/organizational skills. We are a 24 year old company with several employees that have been employed here 20 yrs. or more. Top benefits, car, profit sharing, 401K, salaried, health insurance, etc. Located within 20 miles of Ann Arbor. Please send replies to: Box #5622 c/o The South Lyon Herald, 101 N. Lafayette, South Lyon, MI 48178

ALL REPLIES CONFIDENTIAL

ESTIMATOR - PROJECT MANAGER
Estimating contractor is seeking qualified estimator for earth work bailout for site grading projects. Experience with Agras preferred. Send resume to Sunset Excavating, 12041 Stark Rd, Livonia, MI 48150
An Equal Opportunity Employer

512 Help Wanted-Sales

A CAREER
OPPORTUNITY
An established clientele insurance Agent needed. No experience necessary. We train. Base pay commission & benefits at American General Life & Accident. Call Joe or Jim 810-489-3911 EOE.

Account Executive
Telecommunication Sales
Start a long term career with B.E. Michigan's largest independent AT&T, Toshiba, and Northern Telecom supplier of high tech telecommunication equipment, networks, and software. Salary plus commissions and bonuses, profit sharing, 401k plan, medical/optical/dental insurance, car allowance, and expense reimbursement. Please call Dave Farr at 810-453-0146, ext 202 to arrange an appointment.

ACCOUNT EXECUTIVE
Looking for an aggressive & energetic person to sell & place clerical people on temporary & permanent positions. Employment agency experience is a must. Your experience, creativity, vision & motivation is the key to your future. Send resume to: P.O. Box 871174, Canton, MI 48187 or call 810-459-5100

ACCOUNT EXECUTIVE
Southfield, Minimum 8 mos. sales experience, communications experience a plus. Starting base of $25,000+ plus bonus & commission. Full benefits. Direct Hire!
EXPRESS SERVICES
810-474-5000 FAX 810-474-6833

ACCOUNT
REPRESENTATIVE
Leading Detroit area video equipment rental facility is looking for an energetic, ambitious, self-motivated person. College degree a plus, knowledge and experience in industrial and professional video equipment a must. Please submit resume and salary requirements to:
Rental Manager
27290 Haggerty Rd., Suite A8
Farmington Hills, MI 48331

ACCOUNT SPECIALIST
EXPRESS SERVICES
Commission based with high earning potential. Seeking motivated individual. 2 years successful selling experience & plus. Machining or engineering background required. Send resume to:
Attn: Sales, PMC Machinery,
14600 Keel, Plymouth, MI 48170
An Equal Opportunity Employer

★ ACHIEVE YOUR
CAREER GOALS
In Real Estate Sales by joining a firm that is committed to the success of its agents. Unlimited income potential. Call the Manager at the office nearest you for a personal interview:
Birmingham (810) 647-8400
Royal Oak (810) 547-3000
Troy (810) 641-1600
W. Bloomfield (810) 851-4400
Chamberlain

ADVERTISING SALESPERSON
Advertising sales experience preferred. Base salary, commission, benefits. E.O.E. Send resumes to: Insider Business Journal, P.O. Box 200, Brighton, MI 48116

ADVERTISING
SALES
International Sales Organization with offices throughout the U.S., Canada, and the U.K., is seeking goal oriented motivated professionals to service existing accounts and generate new clientele within a protected territory. Earn Up To $60-$1,500 commissions, vast Benefits available. Professional training. Car necessary.
(800) 935-0083
Also accepting calls Sun. 10-2

ADVERTISING
SALES
Fast paced, fun newspaper company with rapid growth is in search of a highly motivated, enthusiastic team players. We offer:
* Base salary + commission
* Excellent bonuses
* Great potentials
* Advancement
If you are willing to make between $550-$1600 per week, call immediately. (810) 474-2529

A LEADER in the Home Equity Market is searching for experienced Real Estate Loan Personnel to play a key role in building unprecedented revenues. The ideal candidate will have a minimum two years proven mortgage loan sales experience, preferable through direct contacting of leads and referrals. Candidates for the position must be strong closers. Base salary plus competitive pay for performance plan. Send resume to: PO Box 326, Novi, MI 48376

APPOINTMENT SETTERS
Needed. Experienced for expanding company. Top pay. Benefits.
(810) 643-1666 Ext. 222

ARE YOU GREAT at retail or telephone sales but tired of working everyone's dream job? Join our growing team and earn up to $70K a year, in a 40 hr. work week! Paid training ($10/hr), pre-qualified leads, benefits and more! Call our Auburn Hills office to arrange an interview:
(810) 377-0200.

NOW, THRU 5
Sunday
For Years & Up
Sound Trained
BECAUSE OF BUILDING RENOVATION WE ARE searching for individuals who are seeking a TRULY REWARDING SALES CAREER
No sales experience?
No worries! We'll provide the best training in the industry!
We Also Offer:
* Dental!
* Major Medical
* Prescription Coverage
* 43 Hour Work Week
* Paid Vacations
* Profit Sharing
ART VAN FURNITURE
will accept applications immediately at

NOVI
27775 Novi Rd.
across from 13 Oaks Mall or call Mr. Donovan
at 810-348-8922
Full & Part Time Positions Available

AUTOMOTIVE
SALES
* Join an award-winning sales team
* Health care benefits
* 401(k) savings plan
* Good compensation plan
Call Mr. Hamel to set an appointment.
(810)471-9200

AUTO SALES
Looking for
Used Car Salesperson
Experienced preferred but will train the right person.
* 401K, Demo Plan, DCDS *
Only hard-working, motivated individuals need apply.
Contact Steve Smyth at:
DICK SCOTT
DODGE
684 W. Ann Arbor Road,
Plymouth, (313) 451-2110

512 Help Wanted-Sales

AUTOMOTIVE SALES
"Everything you wanted to know about the car business but were afraid to ask." Learn the truth about the possibility of earning far more than most professionals in your community. Stop by and inquire about an opportunity that offers a professional career and incorporates you with the following:
* A paid training program that will put you confidently in front of the customer
* An association with a retailer that possesses high ethical standards and invests in the community
* Health/dental, 401k available
* Company Demo Plan
* Realistic earnings $35,000 the first year
* Advancement opportunity
* Professional lifestyle and workplace
Inquire in person at Farmington Hills Chrysler/Plymouth, Jeep Eagle, 34333 Haggerty Rd., Novi, Rd., between Grand River & 10 Mile Rd.; Mon.-Fri., 10am-4pm. See Robert Cornwell

★ CAREER NIGHT
CENTURY 21 HARTFORD
TUESDAY 7 PM
CALL FOR RESERVATION
BILL LAW
(810) 478-6000

Considering A Career
IN Real Estate?
There has never been a better time to get into real estate. We continue to grow and are now hiring new and experienced salespeople. We offer the highest quality training, great income potential, a flexible schedule and a great support staff. For a confidential interview call Lloyd Edwards at Coldwell Banker Schweitzer at 1-800-652-0005 or 810-398-1000

CUSTOMER SERVICE
Well organized individual wanted for customer service/inside sales at Auburn Hills firm. AOL and Microsoft office literate. Ability to meet deadlines. Fax resume: (810) 332-6550

Customer Service
Manager
MRM Inc. solutions by design/TM, a leading distributor of pneumatic components, is a Fortune 500 marketplace, has an opening for a proactive manager with purchasing and inventory management experience, strong customer service background, excellent organizational skills, and experience in industrial /technical distribution.
The individual qualified for this position will be responsible for expediting the Customer Service department.
MRM offers full benefits and a competitive salary. Candidates can apply by contacting:
MRM INC.
P.O. Box 354
Novi, MI 48376
Attn: V.P. Finance
FAX 1-810-348-2150
E-MAIL DAHR@MRM-INC.COM

CUSTOMER SERVICE
REPRESENTATIVE
For fully automated Travel Agencies. Knowledge of AMS System a plus. Business document experience. Please fax resume. 810-476-2883.

DESIGNER & ARCHITECTURAL
Marketing Product Development Manager. Qualifications of recent graduate of design or strong background working in design community. Outside sales representing high end home furnishing products. Salary and commission plus benefits. Call Karen for an interview 248-358-5400

DON'T GET A JOB
GET A CAREER
The Farmington office of REAL ESTATE ONE is seeking ambitious, career-oriented individuals. Maximize your earnings, work with Michigan's largest real state company. We offer on-the job training, flexible hours, and unlimited potential. For more information call:
Kathy O'Neill, 810-477-1111

DYNAMIC
REAL ESTATE COMPANY
is seeking goal-oriented, energetic professionals. We offer the industry's best training programs and complete marketing and support services.
In Birmingham/Bloomfield Hills
Call Terry: (810) 642-2400
In Bloomfield Hills
Call James: (810) 646-1800
In Farmington Hills/W. Bloomfield
Call Joan: (810) 737-9000
In Troy
Call Ron: (810) 879-3400
COLDWELL
BANKER
Schweitzer Real Estate

ELECTRICAL DISTRIBUTOR seeks to fill immediate opening for inside sales position. Experienced, motivated persons send resumes to: Fax Electric Company, Personnel Dept., P. O. Box 6021, Novi, MI. 48375-6021 or Fax 810-344-4159

Sales Engineer
Tier 1 automotive supplier needs Sales Engineer. Customer contact being 3 and other. EE or ME degree required. Strong communication and PC skills helpful. Please send resume and salary history to:
Harada Industry
28333 Telegraph, Suite 275
Southfield, MI 48034
Fax 810-356-1320
NO PHONE CALLS PLEASE!!

ENTRY LEVEL
SALES REPS
Earn to $35,000 first year. National company, local territory. Degree preferred. Benefits & excellent training & advancement. Phone:.....(810)473-7210
Fax Resume .....(810)473-4946
(Greene & Assoc. Personnel)

512 Help Wanted-Sales

EXCELLENT SALES opportunity. Insurance agency looking for experienced sales person in commercial insurance. Develop your own book of business & residual income. Excellent support staff. 810-255-5000

FAST TRACK
HIGH INCOME
REAL ESTATE SALES
Top selling team introduces Mentor Program designed to provide one-on-one training for the novice or pro in Real Estate. Unlimited income potential. Looking for serious, motivated individuals. Send, fax, or deliver resume to:
Re/Max Classic Realty
43435 Joy Rd.
Canton, MI 48187
Fax: 313-459-4411
Attn: Lee or Noel Bittinger

FLORAL GIFT & ACCESSORY salesperson needed! NOW!!!!
The Gift Worm LTD. 400 Ann Arbor Trail
(810) 851-1900

FRUSTRATED?
We can help you on your way to a new and rewarding career as an agent with Real Estate One. Call Sandy at
810-356-7111

FURNITURE SALES
Due to an increase in business, Tyler Design is looking for a career minded individual with a desire to succeed. Full time position available with excellent commissions and benefits. Sales experience is a must. Unlimited earning potential in return for your hard work. Closed Sundays and holidays. The best names in the industry including Thomasville, Henredon, Sealy & many a few. Over 50,000 sq. ft. of display. Please contact Mark LeBlanc at 313-459-8550 or in person at: 3900 W. State St., Ann Arbor.

FURNITURE SALES
PERSON
Experienced only. Immediate opening. Full/part-time. Commission/full benefits. For appt. (313) 261-9690

FUTURE?
IS YOURS IN DANGER?
Looking for Long-term career minded people, who want to be paid for it!
Call Jim: (810) 677-0617

GREAT SELLING Opportunities for an aggressive and experienced sales person who can handle a large territory in Michigan selling instrumentation and control equipment. Send resume to: G & D Associates, P.O. Box 483, Highland, MI 48357

IMMEDIATE OPENINGS in Plymouth/Canton for three serious, career minded individuals capable of participating on a dynamic real estate team. People-oriented people skills a plus. We provide the training, and an opportunity for above average income. Call Heidi at (313) 453-6800. (All inquiries held in confidence).

INDIA, CHINA,
PHILIPPINES...
Working professionals with background in Engineering, Computer Sales, Finance, or Engineering. Help $6 Billion Global Company. FAST START program & full training & subsidy program. Excellent opportunity. 810-559-0600

OUTSIDE SALES
Must have good communication skills. Background in window treatments. Fax resume to: 313-981-3241

PRINTING SALES
Rapidly expanding specialty has created career opportunity in web and sheetfed offset printing in Northwest Detroit. Full service department and mailing facilities. Experience required with a knowledge of web benefits, including monthly commissions and car allowance are provided for the successful candidate. Interested applicants are encouraged to submit a resume with compensation requirements to:
Box #1706
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

RADIO SALES
Ted Nugent is our Morning Air Personality & Rock 105.1 is the Million Dollar Radio Market. We're in the process of assembling a top achieving sales team. If you're ready to move into an industry with unlimited income potential then we'd like to speak with us. We're "Detroit's Rock Animal, 102.7 The Team." For a personal interview, fax cover letter & resume to: Mitch Arnold, Local Sales Manager, WWBR, (810) 583-4293. EOE.

RAPIDLY GROWING electrical distributor seeking hard working, self-motivated salesperson. Six days a week start with unlimited earning potential. Send resume to: P.O. Box 403, Birmingham. MI 48012-0403

REAL ESTATE SALESPERSON
Wanted for West Bloomfield/Farmington Hills, reputable, residential builder. Outgoing personality a must. Experience and license preferred, but not essential. Wonderful career opportunity. Six days a week 12-6, weekends required. Send resume or letter to: Box #1853
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

512 Help Wanted-Sales

MARKETING REP
For expanding west suburban staffing service. Help us nurture our current accounts & find new ones. Sales background & college experience preferred, but we want the enthusiastic self-starter. Salary + commission + bonus. Send resume: EXP, 38215 W. Ten Mile Rd., Ste #2, Farmington Hills, MI 48335

MARKETING
REPRESENTATIVE
Outside Sales
Interim Personnel, the fourth largest national staffing & recruiting service in America, is looking for self-motivated sales & service professionals. We currently have openings in our Southfield & Livonia locations. Responsibilities include: marketing new accounts, selling temporary services, developing a customer base & providing follow-up. The candidates must have proven sales experience and the ability to cold call, prospect and achieve goals. We offer a base salary, commission plan, auto allowance and benefit package. If you are ready to join the industry of the 90's, send resume and salary requirements to:
Area Mgr.
24128 Ecorse
Taylor, MI 48180
or Fax to: 313-291-6330

MEDICAL SALES REP
to $50K 1st year. FEE PAID
Excellent salary + commission, expenses, benefits.
Degree, sales sales.
EMPLOYMENT CENTER AGENCY
(810) 559-1636

AGGRESSIVE
MORTGAGE
CORPORATION
MORTGAGE LOAN
OFFICERS
If you have the desire to earn 100K yearly, we would like to offer the top pay plan in the industry. Full time only with processing, financing or mortgage background. Please call T.J. for interview.
AMC
(313) 794-3000

Mortgage Loan Originator
Be part of the winning team of financially and personally successful loan originators at one of Michigan's top mortgage companies. Training begins soon, no experience necessary. Limited space. Don't miss this opportunity. Call Lorie: (810) 437-3617, X566

NEW
CAREER?
Now is the time to make a change.
REAL ESTATE IS BOOMING
We're looking for a few good people. Full time classes
Excellent Commissions
Group training
Saturday & evening classes
Join Michigan's fastest growing company. Call...
Doug Courtney or
Chris Courtney
REMERICA
REAL ESTATE
30100 TELEGRAPH, BIRMINGHAM
(313) 459-6222

NO EXPERIENCE
NECESSARY
Successful financial service firm looking for motivated person. FAST START program & full training & subsidy program. Excellent opportunity. 810-559-0600

OUTSIDE SALES
Must have good communication skills. Background in window treatments. Fax resume to: 313-981-3241

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REAL ESTATE SALESPERSON
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Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

512 Help Wanted-Sales

REAL ESTATE
...AS A CAREER?
All Real Estate
Companies Are Not
The Same
If you are serious about entering the business and profession of Real Estate Sales, we invite you to investigate why we are #1 in the market place and best suited to make Real Estate Success.
* #1 Rated Franchise System
* Continuous Individualized Training
* Exclusive Buyer Leads
* Group Health Coverage
* Free Pre-Licensing
* Latest Technical Computer Programs
* Broker Staff To Have The Competitive Advantage
* Unsurpassed Local and National Advertising Exposure
DISCOVER
THE
DIFFERENCE
Call Jim Stevens
or
Alissa Head
COLDWELL BANKER
PREFERRED
REALTORS
(313) 459-6000

REAL ESTATE CAREER
Last off? Looking to control your future? Plan for your own retirement? Have unlimited income potential? We offer training for those who qualify. We are the local office of a National Franchise for instant name recognition and trust. Our training guarantees your success with proven systems and state of the art technology. Future plans include several more offices in the area. Interested? Call Bob Stewart at 313-459-3600, corporate networking, residential relocation, property and management.
CALL DARLENE SIEMANSKI
(313)451-5400
Quality Plus Realty
1365 South Main St.
Plymouth, MI 48170

REAL ESTATE
CAREER
Discover The Difference
If you're serious about a career in REAL ESTATE SALES, we invite you to "Discover" why we are the #1 Rated Banker affiliate in Michigan and the "Difference" our company can make to help insure your success.
* Exclusive Success Systems and Training
* Individualized ongoing training
* State of the art office facilities
* Extensive national & local advertising exposure
ALL REAL ESTATE
COMPANIES
ARE NOT THE SAME
Call Chuck Fail
or Mark Bullard
For personal interview
(810) 347-3050
COLDWELL BANKER
Schweitzer Real Estate

REAL ESTATE SALES
Free training from the #1 real estate company in the area.
Call Larry Frey
(313) 464-6400
Century 21 Hartford South
32209 W. 8 Mile
Livonia, MI.

FAX US YOUR AD 313-953-2232

HOME FURNISHING
SALES
Michigan's #1 high end furniture retailer is seeking highly motivated individuals for a career in fine furniture sales. We offer:
* Complete training program with guaranteed salary
* Comprehensive benefits package
* Competitive commissions
* Bonus Opportunity
* 401K plan
* Opportunity for personal growth & advancement
Only people with a positive attitude & desire to succeed need apply. Please send resume or contact individuals at locations nearest you.
977 E. 14 Mile Rd.
Troy, MI 48083
Jim Herron
810-585-3300
43606 W. Oaks Drive
Novi, MI 48377
Dave Mazur
810-349-0044
Scott Shupatrine
Fine Furniture Since 1937

512 Help Wanted-Sales

$$$
Real Estate Openings
* Free Training
* Computer MLS.
* Private Offices
* Full or Part-Time
* Much, Much More
For confidential interview call:
Century 21
Hartford North (313) 525-9600

REAL ESTATE SALES
Learn real estate sales. Be in control of your life. First year income potential in excess of $50,000. Excellent training available through new in-house training center. Call Eric Radar, (313) 261-6700
Real Estate One Michigan's Largest Real Estate Company

REAL ESTATE SALES
Licensed Sales PERSON for new luxury home community in Novi/Northville. Experience in new construction preferred. Please submit resume to: P O Box 7066, Novi, MI 48375

REAL ESTATE SALES POSITION
We are looking for a few serious people to join our energetic and professional sales company. You provide the energy and we will provide everything you need to become a success in the real estate industry! To find out about our tuition program call:
Pat Ryan
Mast Broadcast, Inc.
850 West University Drive
Rochester
(810) 656-6500
BROOK 100

REAL ESTATE SALESPERSON
Wanted for West Bloomfield/Farmington Hills, reputable, residential builder. Outgoing personality a must. Experience and license preferred, but not essential. Wonderful career opportunity. Six days a week 12-6, weekends required. Send resume or letter to: Box #1853
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

RECRUITER
Place automotive Sales/Engineers. 3-5 years sales experience, phone sales skills helpful, training provided.
Call 313-464-1635
BRYANT BUREAU PERSONNEL

REGIONAL SALES
POSITION
Goal driven, self-motivating, possessing strong communication skills, personal computer and network experience is required for Payroll Systems. Send resume to Marketing Dept., 23370 Commerce Dr., Farmington Hills, MI 48335.

★ RETAIL
Position open at well established Detroit area furniture store. Join our team and work in an energetic and fun environment. Must be reliable, responsible and willing to work some evenings and weekends.
WILL TRAIN
JIMMIES RUSTICS
29500 W. Six Mile, Livonia
(313) 522-9200

RETAIL SALES
Energetic, team player to join the sales staff of our area's office supplies and gift store. Full-time position in a great metro Detroit location - Livonia at Woodward in Birmingham.
Call Terri or Orange at:
810-645-6330

RETAIL SALES POSITION in lighting showroom - Michigan Chandelier Company, Farmington. Salary, commission & excellent benefits. 40 hour week, Tues. thru Sat. Retail experience preferred but not necessary. Call Don Lake (810) 651-4302

RETAIL SALES
Wallpaper & blind resale store expanding. Assistant Manager and part-time sales positions available. Experience a plus. (313) 722-2232

SALES PEOPLE
Photography & Entertainment Studio covering new locations. Professional appearance a must! Full & Part-time. Call Angie at: (810) 615-4444

512 Help Wanted-Retail

TUXEDOS
Managerial & sales positions in Farmington Hills & Bloomfield Hills. Full & part time. Experience preferred. Contact owner, Fred Formal Wear
(810) 489-1700

EXCITING CAREER
OPPORTUNITY
Snelling Personnel Services is looking for an Account Manager to handle the Dearborn/Downriver territory. Duties include prospecting new sales leads, obtaining new accounts, servicing existing client base, and scheduling appointments to meet with corporate decision makers. This position is 100% outside sales, we are looking for people who possess unlimited energy and enthusiasm for dealing with the public, people who have in team oriented organizations, and candidates must also possess excellent written and verbal communication skills. Outside sales experience is not required, customer service, inside sales or retail management backgrounds are preferred.
Compensation is Base Salary + Commission + Benefits.
Send resumes to Manager c/o
Snelling Personnel Services
20500 Eureka Rd. Suite 308
Taylor, MI 48180
SNELLING.
PERSONNEL SERVICES

★ SALES
ASSOCIATE
Decorative hardware, plumbing or lighting experience preferred, but we train the right candidate. Positive attitude a must. Excellent:
* Training
* Pay
* Benefits
Please call Theresa at:
Herald Wholesale
810 398-4560

sales
CAREER OPPORTUNITY
Imagine a rewarding career providing a service that people they will cherish forever. Want to work in a fast paced, exciting environment? Join the StarShows in for you. We offer:
*Paid Training
*Excellent Commission
*Rapid Advancement Opportunity
*Fun Atmosphere
*Bonuses
*Benefits
StarShows, the nation's leading event entertainment provider, is expanding. Don't miss the opportunity to join our winning team. Ask for Ms. Bennet.
Call 1 800 STAR-357 Today!

SALES MERCHANDISER
Do you enjoy working with people & understand the importance of customer service? Are you self-motivated, starting & energetic with reliable transportation, interested in part-time (approximately 28 hrs. per week) or so, we want to hear from you. We offer competitive pay, flexible daytime hours, mileage reimbursement. Please send resume to Dept. BK, P. O. Box 1800, Farmington Hills, MI 48333

SALES PERSON for industrial ventilation equipment. Well established firm in Redford. Draw plus commission. 401k, health care benefits. Respond to Box #1834
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

512 Help Wanted-Sales

SALES PERSON
New card & gift store in West Bloomfield. Sales experience preferred. Full & part time. Students welcome.
Send resume to:
Box #1835
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

SALES POSITION
Seeking full or part time Sales Person for Art/Graphics Design company. Call: (810) 478-3494

SALES REPRESENTATIVE
Immediate opening in house sales/customer service rep. to answer calls, take orders, cold calling, field follow-up, and packaging & shipping small parts. Ideal candidate 1 year sales experience, computer experience a plus, strong organizational skills. Some travel. If dependable and qualified, please send your resume to: Laser Power Regional Operations, 340 N. Main, Ste. 277, Plymouth, MI 48170.
Affirmative Action /
Equal Opportunity Employer

SALES
REPRESENTATIVE
Major Beverage Company is seeking reasonable individual to service territory business. Account responsibility to include: Grocery, Convenience and Party stores, Institutional accounts and on-premise type business. We offer base salary, incentive program, mileage, medical insurance and 401K.
Send resume to:
Human Resource Dept./T.B.R.
P.O. Box 701248
Plymouth, MI 48170
E.O.E.

SALES
REPRESENTATIVES
INNISBROOK WRAP, one of the nation's leading fundraising companies, has exciting career opportunities available in your area.
We are searching for individuals with a warm and friendly personality to join our fund-raising program to schools and other local organizations. Wide sales experience is a plus, our program is someone with enthusiasm and initiative.
If you would like to be associated with a company with premium quality products and fundraisers, please forward a letter telling us about yourself. If sending a resume, please include a comprehensive cover letter.
Janet Gould, P.O. Box 16242,
Greensboro, NC 27416
Fax (910) 574-4201.
No phone inquiries please.

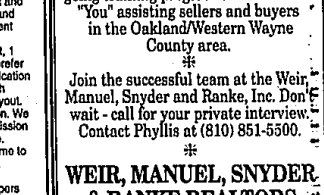
SALES & SEMINAR
SPEAKER
AHP is looking for a charismatic person to conduct sales seminars for groups of women in the local area. We provide the audience, facilities and materials. You provide successful sales and strong motivational speaking abilities. Our people average $85/hr salary, plus commissions. Contact Ann at 810-478-7000. Provide your own car. FAX one page resume with cover letter to Nancy by May 19th at (970) 229-9081

TELEMARKETER ADJUSTIONS
Immediate opening. Detroit School of Michigan is in need of Telemarketer/Admissions Director. Please call for more information. 10-6 (810) 355-4400

TELEMARKETERS
Experienced - exciting products - in Farmington Hills area. Spm-8pm Mon-Thurs. $7.00 per hour plus commissions. Call Mr. Ken
(313) 513-7707

Call Center
Sales Manager
CUNA Mutual Group, a billion dollar financial service company, has an exciting opportunity in our Bingham Farms, Michigan Telephone Sales Center.
This position will be responsible for managing a national personal lines telephone sales center with a product portfolio including auto, homeowners, umbrella liability as well as boat, RV, and motorcycle. Business activity will include new sales, cross-selling and x-date follow-up.
REQUIREMENTS - Bachelor's degree in Business Administration, Insurance, and/or Marketing, 5+ years in managing a personal lines call center with strong leadership, interpersonal and project management skills, knowledge of insurance/financial services industry. The individual selected for this position will need to be strong team player.
We offer competitive salary, benefits and relocation program. Please respond to:
CUNA Mutual Group
Human Resources Dept.
30200 Telegraph Road
Bingham Farms, MI 48025-4502
or Fax to (810) 901-1813
Equal Opportunity Employer

GET ALL
THE FACTS!
You + Our Free Training Program
= A Successful Real Estate Agent



Call Phyllis Goodrich about our ongoing training program that will have "You" assisting sellers and buyers in the Oakland/Western Wayne County area.
Join the successful team at the Weir, Manuel, Snyder and Ranke, Inc. Don't wait - call for your private interview. Contact Phyllis at (810) 851-5500.
WEIR, MANUEL, SNYDER
& RANKE REALTORS

Sales
Support
Clerk
The Observer & Eccentric Newspapers is seeking a person to work full-time in our Birmingham office as a Sales Support Clerk. Person in this position prepares weekly and monthly reports, coordinates and processes legal advertising materials, composes/types correspondence and performs other clerical duties. Ability to type 40 wpm and at least 6 months experience in a clerical position with customer service duties. Send resume or apply in person at:
36251 Schoolcraft, Livonia, MI 48150 or fax resume to (313) 953-2057
ATTN: Sales Support Birmingham. EOE/DFW.
Observer & Eccentric Newspapers Job Information Hotline (313) 953-2005
Observer & Eccentric

Retail
Advertising
Salesperson
Observer & Eccentric
We are a successful community newspaper company seeking a highly motivated salesperson to solicit and maintain advertising for major and retail accounts within an excellent Oakland territory. Must have bachelor's degree or equivalent, 1 year advertising/media sales, prefer newspaper. Excellent communication skills. Looking for someone with knowledge of ad design and layout. Must provide own transportation. We offer a base salary plus commission and excellent benefits package. EOE/DFW. To apply, FAX resume to (313) 953-2057 Attn: Ad Sales.
Observer & Eccentric Newspapers Job Information Hotline (313) 953-2005.