

1400 Cars • Trucks • Vans Available

The very best in quality and value...
 Matching color paint...
 commitment on all of our cars...
 Police collections...

Winner of the
 Ford Motor Company's
 Prestigious
 Quality Excellence
 Award

1997 ESCORT LX 4 DOOR SPORT

317 Package, air conditioning, five speed, cassette, rear defrost.
 Stk. #75152

Was \$14,110

YOU PAY \$11,594*

24 Month Lease	10% Down \$1159	Per Month \$265**
	0 Down	

1997 TAURUS

Air, defrost, power windows.
 Stk. #76213

Was \$18,545

YOU PAY \$13,999*

24 Month Lease	10% Down \$1399	Per Month \$269**
	0 Down	

1997 F150 XLT

250 Pick-ups Available Including A Few 4x4 Super Cabs With Off Road Pkg. Act Fast!

5-speed, air, power windows & locks, cassette, tilt, speed control, aluminum wheels.
 Stk. #76422

Was \$20,555

YOU PAY \$15,475*

24 Month Lease	10% Down \$1547	Per Month \$259**
	0 Down	

'97 EXPLORER PREMIUM SPORT 4x4

934B pkg., premium sports pkg., chrome wheels, CD player, step bar, auto., cruise, tilt, power windows/locks & seat.
 Was \$29,600

Four at this price.

YOU PAY \$23,990*

24 Month Lease	10% Down \$2399	Per Month \$291**
	0 Down	\$386**

1998 WINDSTAR

Family Security Package
 473A pkg., big door, top slide seat, hi cap air, privacy glass, power windows & locks, speed, tilt, cassette, 25 gal. tank, luggage rack & more.
 Stock #80615

Was \$26,812

YOU PAY \$21,140*

24 Month Lease	10% Down \$2114	Per Month \$294**
	0 Down	\$388**

1997 RANGER XLT

5 speed, stereo, sliding rear window, P225OWL.
 Was \$14,035

2 at this price.

YOU PAY \$9,964*

24 Month Lease	10% Down \$996	Per Month \$149**
	0 Down	\$188**

1997 PROBE

Automatic, 253 Pkg., spoiler, aluminum wheels, tilt, speed control, defrost, cassette, rear washer wiper, floor mats, CD, power windows & locks, remote keyless entry.
 2 AT THIS PRICE

Was \$19,374

You Pay \$14,268*

1997 ESCORT WAGON

Automatic, tilt, rear wiper washer, cassette radio, air conditioning, floor mats.
 Stk. #72394

Was \$15,675

You Pay \$12,798*

1997 F-250 HD SUPERCAB DIESEL

XLT, 7.3 Turbo Diesel, Camper Pkg., CD, SRW, Power windows, locks, seat, speed control, tilt, 4.10LTD Slip, Alum. Wheels.
 Stk. #72169
 Was \$31,451

You Pay \$25,994*

1997 MUSTANG GT

Dark Violet, black leather, ABS, 17" Alum. wheels, spoiler, Machi sound with CD, Power windows, locks, seat, speed control.
 Stk. #71133
 Was \$24,055

You Pay \$18,495*

1997 AEROSTAR EXTENDED XLT

Cruise control, tilt wheel, defrost, stereo cassette, privacy glass.
 Stk. #70923

Was \$22,320

You Pay \$17,995*

1997 CROWN VIC LX

113 package, cruise, tilt, power windows and locks, cassette, aluminum wheels.
 Stk. #73113

Was \$25,440

You Pay \$19,962*

1997 COBRA DEMO

Black on black

You Pay \$22,600*

1997 COBRA

Rio red with black leather
 Stk. #71284

You Pay \$24,453*

THANK YOU!
 For Making us Metro Detroit's #1 FORD DEALER
 #1 Sales 1995
 #1 Sales 1996
 #1 Sales 1997 YTD

LARGEST INVENTORY!
 Highest Volume Used Car Lot!

A-PLANNERS
 We want your trade & we'll pay more for it!

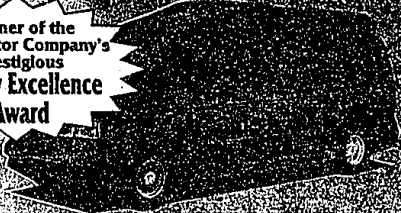
MODEL	DOWN PAYMENT	SECURITY DEPOSIT	TOTAL PER MONTH
RANGER	10% Down 0 Down	\$175 \$200	\$1500 \$500
TAURUS	10% Down 0 Down	\$275 \$350	\$2350 \$800
EXPLORER	10% Down 0 Down	\$325 \$450	\$3300 \$900
ESCORT	10% Down 0 Down	\$225 \$300	\$1850 \$650
F150 XLT	10% Down 0 Down	\$200 \$275	\$2100 \$900
WINDSTAR	10% Down 0 Down	\$325 \$425	\$2965 \$1010



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the very best in quality, service,
marketing slogan, and
commitment from all of us at
Falpee Conversions.


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Prestigious
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Award**



1997 ESCORT LX 4 DOOR

SPORT

317 Package,
air conditioning,
five speed, cassette,
rear defrost.
Stk. #75152



Was \$14,110

\$11,594*

YOU PAY

24 Month Lease	10% Down \$1159	Per Month \$209**
	0 Down	\$265**

1997 TAURUS

Air, defrost, power windows.

Lease! 1997 **Sik. #76213**

Was \$18,545



\$13,999*

YOU PAY

24 Month Lease	10% Down \$1399	Per Month \$207**
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230 Pick-ups Available Including A Few 4x4 Super Cabs With Off Road Pkg. Act Fast!

1997 F150 XLT

400 Available

5-speed, air, power windows & locks, cassette, tilt, speed control, aluminum wheels.

Stk. #76422

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	10% Down	Per Month
	\$1547	\$189**
	0 Down	\$259**

'97 EXPLORER
PREMIUM SPORT 4x4

934B pkg., premium sports pkg., chrome wheels, CD player, step bar, auto. cruise, tilt, power windows/locks & seats.

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Four at this price.

YOU PAY **\$23,990***

24 Month Lease	10% Down \$2399	Per Month \$291**
	0 Down	\$386**

All New 1998 WINDSTAR
Family Security Package
 473A pkg., big door, top slide seat, hi cap air,
 privacy glass, power windows &
 locks, stereo, 6-disc cassette, 25 gal.
 tank, luggage rack & more.
 Stock #80615
Was \$26,812

\$21,140*

YOU PAY

	10% Down	Per Month
	\$2114	\$294**
	0 Down	\$388**

1997 RANGER XLT

5 speed, stereo,
sliding rear
window,
P225OWL.

**FREE
TRUCK RACK**

Was \$14,035
2 at this price

\$9,964*

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10% Down \$996	Per Month \$149**
0 Down	\$188**

**1997
PROBE**
Automatic, 253 Pkg.,
spoiler, aluminum wheels,
tilt, speed control, defrost,
cassette, rear washer
wiper, floor mats, CD,
power windows & locks,
remote keyless entry.
2 AT THIS PRICE
Was \$19,374
You Pay
\$14,268*

**1997
ESCORT WAGON**
Automatic, tilt,
rear wiper washer,
cassette radio,
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Stk. #72394

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**You Pay
\$12,798***

**1997 F-250 HD
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Black on black
You Pay
\$22,600*

1997 MUSTANG GT
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17" alum. wheels, spoiler, Mach
sound with CD, Power windows,
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Stk. #71133
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1997 COBRA
Rio red with black leather
Stk. #71284
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\$24,453*

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Cruise control,
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stereo cassette,
privacy glass.

Stk. #70923

Was \$22,320

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\$17,995*

**1997
CROWN
VIC LX**

113 package, cruise,
tilt, power windows
and locks, cassette,
aluminum wheels,

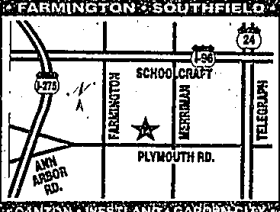
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