

# El Niño is Here and ...

## It's Raining

# SAVINGS!

### ATTENTION! TAURUS • WINDSTAR • CONTOUR OWNERS!

You Can Qualify for a  
**\$500 LEASE RENEWAL INCENTIVE!** See Dealer For Details

#### 1998 Taurus LX

Power Locks and Windows, AM/FM Cassette, Floor Mats, Air Conditioning, Much More. Stock #B2452



Was \$19,410 Now **\$16,500\***

24 Month Lease \$265 Per Mo. 36 Month Lease \$239 Per Mo.

#### 1998 Windstar

Pep 473B, High Capacity Air, Power Locks and Windows, AM/FM Cassette, Speed Control, Tilt, Luggage Rack, Family Security Pkg., Aluminum Wheels, Console, Much More. Stock #B1034



Was \$27,735 Now **\$21,120\***

24 Month Lease \$360 Per Mo. 36 Month Lease \$254 Per Mo.

#### 1998 Contour LX

2.0 Liter, Automatic Overdrive, Front Floor Mats, Power Steering, Power Brakes, AM/FM Stereo, Air Conditioning. Stock #B1261



Was \$15,880 Now **\$13,415\***

24 Month Lease \$273 Per Mo. 36 Month Lease \$206 Per Mo.

#### 1998 Escort SE

AM/FM Cassette, Floor Mats, Power Mirrors, Driver's Door Remote Entry, Air Conditioning, Much More. Stock #B1118



Was \$13,250 Now **\$10,835\***

24 Month Lease \$239 Per Mo. 36 Month Lease \$171 Per Mo.

#### '98 Expedition XLT 4X4

Pep 485A, XLT, Speed Control, Tilt, Air Conditioning, AM/FM Cassette, Power Windows and Locks, OVL All Terrain Tires, Trailer Towing, 17" Alum. Wheels. Stock #B0658



Was \$33,870 Now **\$28,560\***

24 Month Lease \$448 Per Mo. 36 Month Lease \$378 Per Mo.

#### 1998 F-150

Pep 507A, Tilt, Speed Control, Air Conditioning, AM/FM Stereo Cassette, Power Windows, Power Locks, Power Chrome Mirrors, Sliding Rear Window. Stock #B2451



Was \$21,000 Now **\$15,960\***

24 Month Lease \$215 Per Mo. 36 Month Lease \$147 Per Mo.

#### 1997 F-150

Pep 507A, Power Locks and Windows, Power Chrome Mirrors, Air Conditioning, Tilt, Speed Control, Sliding Rear Windows. Stock #75163



Was \$20,590 Now **\$13,655\***

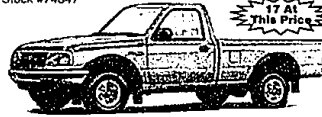
36 Month Lease **\$174\*\*** Per Mo. **ZERO-DOWN**

**\$1500 UNDER INVOICE ON ALL '97 F-SERIES IN STOCK**

**\$1200 UNDER INVOICE ON ALL '97 EXPLORERS IN STOCK!**

#### 1997 Ranger XLT

Pep 507A, Power Locks and Windows, Air Conditioning, Tilt, Speed Control, Anti Theft Remote Entry, Loadol Stock #74847



Was \$17,550 Now **\$10,990\***

36 Month Lease **\$149\*\*** Per Mo. **ZERO-DOWN**

**COBRA CONVERTIBLES IN STOCK!**



**ORDER YOUR 1999 SUPER DUTY TODAY!**

**F-250 SNOW PLOW TRUCKS IN STOCK!**



| MODEL           | SECURITY DEPOSIT | OPTIONAL EQUIPMENT |
|-----------------|------------------|--------------------|
| RANGER          | \$200            | \$504              |
| ESCORT SE       | \$275            | \$608              |
| 0 Down          | \$200            | \$2,050            |
| 1998 F150       | \$250            | \$497              |
| 0 Down          | \$175            | \$1,040            |
| 1998 CONTOUR LX | \$300            | \$653              |
| 0 Down          | \$225            | \$2,097            |
| 1998 TAURUS LX  | \$325            | \$694              |
| 0 Down          | \$275            | \$2,182            |
| 1998 WINDSTAR   | \$300            | \$891              |
| 0 Down          | \$225            | \$2,326            |
| 1998 EXPEDITION | \$500            | \$994              |
| 0 Down          | \$425            | \$2,435            |
| 1997 F-150      | \$200            | \$513              |

**"Value's A Family Tradition"**

# JACK DEMMER

37300 Michigan Avenue at Newburgh • I-275 • Exit 22 • 2 Miles East

Sales Hours: MON., & THURS. 9 AM - 9 PM • TUES., WEDS., FRI. 8 AM - 6 PM Service Hours: MON. & THURS. 9 AM - 9 PM • TUES., WEDS., FRI. 8 AM - 6 PM

**734-721-2600** WAYNE • CANTON 1-800-ASK-FORD

\* Plus Tax, Title, destination and any applicable rebate assigned to dealer. \*\*24/36 month closed end lease payments are with down payment as shown. 12,000 miles per year. 15¢ per mile over limit. Lessee has no obligation to purchase vehicle at price to be negotiated with JACK DEMMER at lease expiration. Subject to approval, Lessee is responsible for excess wear & tear. Payments do not include monthly use tax. To figure total payments add 6% tax and multiply by term. Lessee requires a \$250 disposal fee (on '97 models).

**OVER 1200 CARS, TRUCKS & VANS IN STOCK**

