

# E-working is a stroke of genius for employee, employer



MIKE WENDLAND

Karenann Terrell's office is wherever her computer, her wireless phone and her Palm Pilot happen to be. She is one of a growing number of Americans who do their work virtually, in cyberspace. Call her an "e-worker."

And what Karenann Terrell does will soon be common. It's estimated by the U.S. Department of Commerce that within the next five years, 30 to 40 percent of all Americans will be able to do their jobs on the Internet.

Very often, Karenann's "e-work" is done from her home in Oakland Township, with the family beagle "Willow" sleeping contently at her feet. But it isn't unusual for her to work in a hotel room, or an airplane, or somewhere in Europe, South America or Asia.

Karenann Terrell is an up and coming GM executive, the director of GM's e-vehicles, part of the automaker's massive E-GM division, which is all about using the Internet to better con-

nect it with customers and suppliers. Last November, GM introduced the first web-equipped production vehicle and at the just-concluded North American International Auto Show in Detroit, the Internet was a big part of GM's offering.

But for Karenann Terrell, it's all part of a day's work. Her days are non-stop, beginning with 7 a.m. Internet video conferences and followed by numerous other online meetings, presentations and budget planning sessions. She manages a team of hard charging and highly-motivated information age specialists and marketing experts. And all of them, from Karenann on down, do much of their work in cyberspace, on the Internet.

"I can sit here and be videoed into Europe to Latin America, collaborating on a tool," she said from her virtual office at home. On the 20-inch computer monitor in front of her were pictures of two other E-GM teams, one at the Tech Center in Warren, the other at GM's Research headquarters in downtown Detroit.

A TV camera, microphone and high speed Internet access allows Karenann

and her team to work together as if they were in the same room, no matter where they happen to be.

"It's amazing that this seems quite normal," Karenann says during a break between meetings. "What now seems very unusual is the hassle of bumper to bumper traffic on I-75 or trying to find a parking spot downtown. Working online makes everything much more convenient."

Pablo Valentin, a specialty vehicle manager for GM and another "e-worker," says he is now able to walk his daughter to the bus stop every morning before school. "I don't have to waste all that time commuting anymore," he says. "It means more quality time with my child and, frankly, more work for the company because there's no down time going from place to place. The Internet hooks me up immediately."

The GM e-workers say they don't feel like pioneers. All they know is working virtually... works.

"The technology is seamless," Karenann says. "Pretty soon you're not even aware you're on a computer network talking across sometimes thousands of

miles. It seems quite natural. The Internet is very conducive to team-building. I love it."

Do you think this is something you might be interested in? Here's a list of online resources that offer details:

■ **Telecommute** (<http://www.telecommute.com/main.html>) - This is an Internet e-zine dedicated to everything related to e-working.

■ **Homeworkers** (<http://www.homeworkers.com>) - Check out this site for tips and suggestions on how to do it.

■ **Pros and Cons** (<http://www.gogreen.com/telecommute/>) - Check out the There are upsides to working at home. But there are also downsides. Check them both out at this site.

■ **Find a company** (<http://www.hartmanresearch.com/telecommute/>) - Here you will find a list of telecommute-friendly companies.

■ **Telecommuting Handbook** (<http://www.tase.dot.gov/Hrm/telecommute.html>) - The U.S. Department of Transportation has put together this special guide for federal workers who choose to work at home. It has lots of suggestions about equipment and the

like that are applicable for everyone.

■ **Work-at-home technology** (<http://www.cisco.com/warp/public/778/embiz/telecommute.html>) - What do you need to do it? Cisco, the networking people, offer a basic technology guide to e-working.

■ **How to decide** (<http://hr.undavis.edu/eir/altwork/>) - Is Telecommuting and e-working for you? This resource from the University of California at Davis will help you decide.

■ **At Home Workers Beware!** (<http://www.bbb.org/library/workat.asp>) - Watch out. A lot of work at home offers are scams. Check out the Better Business Bureau warnings.

Mike Wendland reports about computers and the Internet for NBC television stations coast-to-coast. His radio show is heard every weekend on TalkRadio 1270, WXYT. You can reach Mike through his Web site at [www.pcmike.com](http://www.pcmike.com)

## Career fair is good networking resource for job seekers

The Observer & Eccentric Newspapers and the HomeTown Newspapers announce their Spring Job Fair from 11 a.m. to 6 p.m. Wednesday, March 29 at Burton Manor Banquet and Conference Center in Livonia.

This is the fourth general job fair by these subsidiaries of HomeTown Communications,

Inc. of Livonia. As many as 125 companies will be recruiting employees.

This general job fair will feature recruiters including: Absopore, Accountants Connection, Cellular, ASIS Healthcare Services, Bartech Group, Comerica, Delta Dental Plan of Michigan, Dorothy Day,

Environ, Federal Reserve Bank, First Federal of Michigan, First Investors Corporation, Flagstar Bank, Frito-Lay, Frommer & Associates, Graybar Electric, Great Lakes Bank, Jabli Clement, Jewish Vocational School, Kroger, Mattress & Futon Shoppe, Nextel Communications, Office Mates 5, Old Kent

Bank, OLDE Discount, Parian, Paychex, Personnel Unlimited, Plastipak Packaging, Providence Hospital & Medical Centers, Rainbow Rehabilitation Centers, Republic Bancorp Mortgage, Rich Business Systems, Rose Moving & Storage, Sav-On Drugs, Sears, Staffing Services of Michigan, Tempco, Trans Inns

Management, U.S. Vision, United Parcel Service, University of Michigan and Virginia Tile.

Space is available for a fee of \$725 for the Complete Exhibition Package which includes an 8' table plus a quarter page ad in the Job Fair supplement. Electricity is available at your 8' foot table, on a limited basis, for an

additional \$40.

For further details and space reservations, call (734) 953-2070 or (888) 999-1288. Burton Manor is located at the Jeffries Freeway (I-96) between Inkster and Mid-dlebelt roads.

### BUSINESS DATEBOOK

FEB. 2, 4

**BUSINESS NETWORK INT'L**  
The regular meeting of Business Network International Laurel Park Chapter will be held from 7:30 a.m. at

Archie's Restaurant, 30471 Plymouth Road in Livonia. The Metro Livonia Chapter will meet at the same time at St. Maurice Catholic Church, 32801 Lyndon, Livonia. For information call BNI (810) 323-3800.

**BUSINESS NETWORK INT'L**  
The regular meeting of Business Network International Livonia Chapter will be held from 7:30 a.m. at Senate Koney Island on Plymouth Road near Stark in Livonia. For information call

BNI (810) 323-3800.

**CANTON EPW**  
The Canton Business & Professional Women is part of a national organization promoting equity for all women in the workplace to achieve goals through

advocacy, education and information. Locally we meet the second Monday of every month at the Roman Forum on Ford Road in Canton. Our business meeting is from 5:30-6:10 p.m., speaker/dinner from 6:15-7:30 p.m. Call Clarice Killian at (734) 981-2572.

## INTERNET ADDRESS DIRECTORY

Find these sites on the World Wide Web - Brought to you by the services of O&E On-Line!

<p><b>ACCOUNTING</b> Kestler &amp; Associates PC.....<a href="http://www.kestlercpa.com">www.kestlercpa.com</a> Sosen, Sklar, Rotman, Lister &amp; Kingston, PC.....<a href="http://www.sskr.com">http://www.sskr.com</a> The Tax Wizard.....<a href="http://www.taxwizard.com">http://www.taxwizard.com</a></p> <p><b>ADVERTISING/PROMOTIONAL PRODUCTS</b> Monograms Plus.....<a href="http://www.monogramsplus.com">http://www.monogramsplus.com</a></p> <p><b>ADHD HELP</b> ADHD (Attention Deficit).....<a href="http://www.adhdoutreach.com">www.adhdoutreach.com</a></p> <p><b>AERIAL PHOTOGRAPHY</b> JRR Enterprises, Inc.....<a href="http://www.jrrphoto.com">http://www.jrrphoto.com</a></p> <p><b>ANNOUNCEMENTS</b> Legal Notice.....<a href="http://www.legalnotice.com">http://www.legalnotice.com</a></p> <p><b>ANTIQUES &amp; INTERIORS</b> Watch His Antiques &amp; Interiors.....<a href="http://www.watchhisantiques.com">www.watchhisantiques.com</a></p> <p><b>APARTMENT</b> Can Be Investments.....<a href="http://www.can-be.com">www.can-be.com</a></p> <p><b>ARCHITECTS</b> URS Greiner-Wardlaw Clyde.....<a href="http://www.urscorp.com">www.urscorp.com</a></p> <p><b>ART AND ANTIQUES</b> ART GALLERIES.....<a href="http://www.everythingart.com">www.everythingart.com</a></p> <p><b>ART MUSEUMS</b> The Detroit Institute of Arts.....<a href="http://www.dia.org">www.dia.org</a></p> <p><b>ASPHALT/CONCRETE PAVING</b> Asx Paving Industries.....<a href="http://www.asxpaving.com">www.asxpaving.com</a> S&amp;J Asphalt Paving.....<a href="http://www.sjaspaving.com">www.sjaspaving.com</a></p> <p><b>ASSURANCE</b> ASM - Detroit.....<a href="http://www.asm-detroit.org">www.asm-detroit.org</a> Asphalt Pavers Association of Southeastern Michigan.....<a href="http://www.aspmichigan.org">http://www.aspmichigan.org</a> Building Industry Association of Southeastern Michigan.....<a href="http://www.biausa.org">http://www.biausa.org</a> Oakland Youth Orchestra.....<a href="http://www.oyma.org">www.oyma.org</a> Suburban Newspapers of America.....<a href="http://www.suburbannews.org">http://www.suburbannews.org</a> Sunderland Veterans of America.....<a href="http://www.veteransofamerica.com">http://www.veteransofamerica.com</a></p> <p><b>ATTORNEYS</b> Thurwell, Chayot &amp; Weiner.....<a href="http://www.legal-law.com">www.legal-law.com</a></p> <p><b>AUDIO VISUAL SERVICES</b> AVS Audio.....<a href="http://www.avsaudio.com">www.avsaudio.com</a></p> <p><b>AUTOMOTIVE</b> Auto Warranty Extend.....<a href="http://www.hinews.com/autoextend">www.hinews.com/autoextend</a> Competition Limited.....<a href="http://www.hinews.com/competition">www.hinews.com/competition</a> Great Lakes Components.....<a href="http://www.greatlakescomponents.com">www.greatlakescomponents.com</a> John Regni Buck-Hartz-Suzuki.....<a href="http://www.johnregni.com">www.johnregni.com</a> Ramchargers Performance Centers.....<a href="http://www.ramchargers.com">www.ramchargers.com</a></p> <p><b>AUTOMOTIVE MANUFACTURERS</b> 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href="http://cityofbirmingham.mil.us">http://cityofbirmingham.mil.us</a></p> <p><b>COMMUNITY NEWS</b> HomeTown Newspapers.....<a href="http://www.hometownnews.com">http://www.hometownnews.com</a> Observer &amp; Eccentric Newspapers.....<a href="http://www.observer-eccentric.com">http://www.observer-eccentric.com</a></p> <p><b>COMMUNITY ORGANIZATIONS</b> Visions of Suzanne Big Crow.....<a href="http://www.visionsofscrow.org">http://www.visionsofscrow.org</a></p> <p><b>COMMUNITY SERVICES</b> Sewerly Hills Police.....<a href="http://www.sewerlyhillspolice.com">www.sewerlyhillspolice.com</a> Detroit Regional Chamber.....<a href="http://www.detroitchamber.com">www.detroitchamber.com</a> Hearts of Livonia.....<a href="http://www.heartsolive.org">www.heartsolive.org</a> Sanctuary.....<a href="http://www.sanctuary.com">http://www.sanctuary.com</a> Wayne County Library System.....<a href="http://www.wclib.org">www.wclib.org</a></p> <p><b>COMPUTER CONSULTANTS</b> Idea Computer Consultants.....<a 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