## **Engler poised to launch** state's next big industry

The title of Gov. John Engler's State of the State speech last week was "Building the Next Michigan." The idea was to frame a series of economic development proposals as steps needed to transform Michigan's economy, but it got lost in the usual well-to of ideas that get to seed out in speech as the series of the series are the series



es. To understand the thrust of what proposing, a very, very short version of Michigan's economic his-tory might be in order. Up to the

Phil Power

development of
the auto industry at the start of the 20th century, much of
Michigan's economy was based on profitable
extraction of natural resources. Fur traders ran a
highly profitable business centered on Mackinac
Island in the 18th century. The rich copper and
iron deposits in the Upper Peninsula were discovered about the same time and proved enormously
profitable. profitable.

profitable. The capital so formed financed in the 19th century the lumbering of the white pine forests throughout northern Michigan. It's a fact that more money came out of our white pine forests than was ever made from the fabled California gold fields. Profits made from logging, in turn, financed entrepreneurs such as Henry Ford and led to the development of the automobile, now our dominant industry.

For years, economists, entrepreneurs and coliticians have socculated on what the next his

For years, economists, entrepreneurs and politicians have speculated on what the next big industry might be and how to encourage it to take root in Michigan. Attention has centered in recent years on the parallel revolutions now tak-ing place in cellular biology and information tech-

ology. It's in this context that we should understand

horogy.

It's in his context that we should understand Engler's recent proposals.
To encourage businesses in "emerging fields"—life sciences, micro-systems and information technology—the governor wants to "put out the welcome mat and exempt them from Michigan's state business tax.

Canservative ideologues chanting allegiance to "pure market forces" have attacked the idea as "industrial policy. But nearly all new business start-ups don't pay a cent of the Single Business Tax, which itself is in the process of being phased out over the next 20 years. So why not make a symbolic gesture of welcome to entrepreneurs

who start companies here?

Engler also wants to create an unfortunately named "Cybercourt," which allows "c-filings, web-based conferencing and virtual courtrooms that would resolve legal disputes entirely over the Internet.

What the governor is really getting at is trying to find a way for Michigan to become the standard-setter for deploying new technology in the legal aren for new corporations, just the way Delaware has become the legal standard for oldeconomy corporations. Almost all large companies in America are incorporated under the Delaware corporation law, which is clear, flexible and easily interpreted. Delaware havens prosper, and corporations often put down headquarters to take advantage of the favorable legal climate.

Few — certainly not Vice President Al Core—are aware that scientists at an organization

are aware that scientists at an organization called "Internet 2" are feverishly developing the next generation of the Internet in rented and overcrowded facilities in Ann Arbor. Engler wants the Michigan Economic Development Cor-poration to find a way to provide them with a per manent home to retain the awesome potential of future Internets What the governor is

here in Michigan.

Lots of companies are in
the business of
mich providing wayto move information,

deploying new technolomation,

mation, whether by cop. gy in the legal arena for per wire (DSL new corporations. services, for example) or fiber optic lines or through broadband cable TV. Municipalities, however, often control the rights of way and the licenses required to add to the information network.

or way and the licenses required to add to the information network.

Dealing with local governments can be slow and often litigated. Sometimes access fees are unreasonably high. Engler wants the Public Service Commission to go after these "broadband

bandits."

None of these proposals is politically sexy.

Some of them are hard to understand without bearing in mind that the objective is to help transform the Michigan economy. And it's both hard and tricky to figure out just how to encourage development of what just might be the next big industry that transforms Michigan's econom. But Gov. Engler is trying, and he should get high marks for it.

Phil Power is chairman of HomeTown Com-munications Network Inc., the company that owns this newspaper. He welcomes your com-ments, either by voice mail at (733) 953-2047, Ext. 1880, or by e-mail at ppower@ homecomm.net

## Many voices heard in zoning calls



Much has been written and said about the approve a rezoning

request received om a Farn

from a Farm-ington resident and downtown business owner to allow the relo-cation of a well-respected drapery design studio to the edge of our historic district. This type of land use has produced positive results on the east side of our downtown and is common in many historic downtowns.

and is common ...
Unfortunately, too much of what has been written and said by those opposed to the rezoning has been inaccurate, misleading and mean-spirited. This city has a well-earned reputation for progressive and effective municipal greasive and effective municipal gressive and effective municipal management. The administration and staff work hard to deliver high quality public services. In truth though, the hallmark (and backbone) of Farmington govern-ment has always been community service performed by ordinary cit-izens with an extraordinary com-mitment to making local govern-ment work.

mitment to making local government work.

The simple fact is, although city council is responsible for the final decision, council's decision actually is the last of several decisions made by various groups of Farmington residents serving on the planning commission, board of zoning appeals and the historical commission, all of which were founded to the commission of the favorable to the proposed rezon-

in the common of the common of

erty, 33432 Oakland St., is the one for which the rezoning was recently requested.

The proposal for rezoning was first presented to the historical commission. In a regular public meeting attended by the entire meeting attended by the entire commission membership (many of whom live in the historic district), the rezoning proposal was unani-mously endorsed, without objec-tion, by the commission. We find the historical commission's una-

the historical commission's una-nimity compelling in light of its apacial mission and perspective. The matter was next presented to the board of zoning appeals requesting two variances to allow for three shared, off-site parking spaces and permit a landscape barrier instead of a brick masonry wall. Following considerable pub-

■ The goal is to make informed decisions that are in the best interest of the community.

lic discussion, including a public hearing, the board approved the

hearing, the board approved the requested variances. We believe the group of community volunteers regularly using its experience in deciding such issues for the betterment of the entire community must be given considerable weight. Moreover, we believe the beard's decision provides further justification for support of the rezoning request. This rezoning proposal was presented to the planning commission on two occasions, first for preliminary consideration of the site plan and rezoning request and again for final consideration

site plan and rezoning request and again for final consideration of the site plan and recommendation to city council. At the planning commission meeting of Jan. 8, during a public hearing, a row-by-row and chair-by-chair opportunity was provided for everyone to comment on the rezoning request. Ultimately the commission voted 8-1 to recommend that city caused approved the request. sion voted 8-1 to recommend that city council approve the request, citing as reasons the master plan, quality of the proposed use of the property and the character and reputation of the resident/busi-ness owner.

In the absence of compelling evidence to the contrary, the cormunity group that worked long and hard to update the master plan, and which is responsible for reviewing site plans and such requests on behalf of the commu-nity, is entitled to a presumption of good judgment based on its record of distinguished service to the community.

of good judgment based on its record of distinguished service to the community. Who are the community volunteers who serve on the historical commission, planning commission and board of zoning appeals? They come from every area of our community and are all residents of Farmington. They are architects, attorneys, educators, a city planner, homemakers and returnes. All have a common goal of serving in the best interest of our community.

retirees. All have a cammon goal of serving in the best interest of our community.

Before the final vote, the city council took into account the decivions and recommendations of the boards and commissions involved; in this matter. In addition, county city in the matter, and the council goals and mission statement (which includes maintaining the city's "economic vitality and pleasing aeathetics" and "preserving its historical character and petition were head to the concerns and opinions of all residents. Letters and a petition were read; telephone culls were made in customs were held with residents. Letters and a petition were read; telephone culls were made entered and received; and individual discussions were held with residents. These were all important values in making an informed.

elements in making an informed decision.

With any controversial decision there will be criticism. The claim—that city council did not listen during its consideration of this matter is patiently false. In fact, council consideration for this council considered factures in addition to those presented by the copponents of the request. Premawnably, because some disagree—the with this decision, they have choose involved.

The Farmington City Council and administration have a well-known history of supporting inclusive and constructive citizen involvement. Major decisions are reached after broad community input and support. Unanimity is not always possible. The goal is to make informed decisions that are in the best interest of the Farming the process of the council of the council

mayor of Farmington.

## **Financial Planning Career Seminar**

**Uakland Financial Resources/New England Financial** invites you to learn why we have the career opportunity that may be right for you:

- Potential for a "six figure" income within two years for many "inexperienced" associates
- Our "fee based" planning platform
  Financial subsidy for qualifying individuals
- · National database marketing
- Comprehensive training and mentoring • Full time dedicated sales support staff
- Technology and design capabilities
- · Be in business "for yourself" but not "by yourself"

"Jobs Rated Almanac 2001" lists Financial Planner as the #1 most desirable vocation in the U.S.

If you have a high energy level, strong work ethic, money motivation, and some mental toughness...this is one of those rare opportunities that could change the way you evaluate your career alternatives.

Join us

Saturday, February 17th from 12:00 to 2:00 p.m.

(lunch will be served at 12:00) followed by our presentation. The location is the

Holiday Inn, Livonia West, 17128 North Laurel Park • Livonia, MI 48152

RSVP before February 15th to Debi Thompson at (248) 822-5145, Ext. 442

(I 275 to 6 Mile exit #170)

Investment Advisory Services offered through New Englinad Securities, a Registered Investment Advisor.

