Attention Classified Advertisers

– Checkout These Early Holiday Deadlines –

Your advertising is important to us and we don't want to leave any ones ad out of the paper.

Thursday, July 4th Publication

Real Estate Section	Automotive Display	Help Wanted Display	Liners Class 300-880
3 pm-Fri. June 28th	Noon-Mon. July 1st	3 pm-Mon. July 1st	5:30 pm-Mon. July 1st

Sunday, July 7th Publication

New Homes Section	All Real Estate Apt. Ads	Automotive Display	Help Wanted Display	Liners Class 500-880
5 pm-Weds. July 3rd	5 pm-Weds. July 3rd	5 pm-Weds. July 3rd	5 pm-Weds. July 3rd	5 pm-Weds. July 3rd

Please call early to place your ads and avoid the last minute holiday rush.

Wayne County .....(734) 591-0900
Oakland County.....(248) 644-1070
Rochester/Rochester Hills.....(248) 852-3222
Clarkston, Lake Orion .....(248) 475-4596

Fax Your Ad.....(734) 953-2232 TOLL FREE.....(800) 579-SELL

Observer & Eccentric

REAL ESTATE

All Ads Run Online **FREE!** A Value Of Up To $87.00

www.observerandeccentric.com

CROSSWORD PUZZLER

ACROSS

1 Memo acronym
4 Windows tycoon
9 Harsh cry
12 Desk item
13 Bounding main
14 "— Daba Honeymoon"
15 Type of printer
17 Nook or cranny
19 Maybes
20 Down mood
21 Mild onion
23 Univ. degree
24 Sluggish marsupial
27 Atmosphere
28 TV actor Ken —
30 A nanny pushes it
31 Rte.
32 Plays
34 Overhead
35 Tender meat
37 Tie
38 "http://www
39 Shady place
41 Note after mi
42 Remain
43 Tower over
45 Have lunch
46 Dulls
48 Small land masses
51 Fabled bird
52 Roulette bets
54 Shad's eggs
55 Que. neighbor
56 NASA mission
57 Got an eyeful

DOWN

1 Kind of agent
2 Yang complement
3 More yucky
4 Hits the road
5 Play a part
6 Lawrence of Arabia's initials
7 Jurist — Warren
8 Kind of thief
9 Roman ruler
10 Stomach muscles
11 Used to be
16 NYC airport
18 Wields an ax
20 Deputy sheriff
21 Cocoon dweller
22 Quilt stuffer
23 Splotch
25 Actress — Dern
26 Generously
28 Choice word
29 1492 ship
32 Sent by plane
33 LP successor
36 Take hostage
38 Makes a sound
40 Evaluates
42 Pitcher — Maglie
44 Invitation addendum
45 Latin 1 verb
46 Sis's sibling
47 — Not of Cambodia
49 Ltd. kin
49 Generous — — fault
50 Fix a seam
53 Price wd.

Answer to Previous Puzzle

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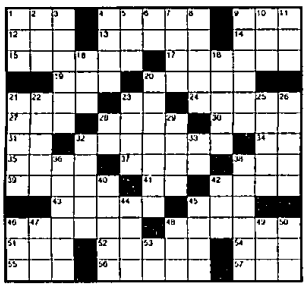

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303 Open Houses

CANTON
Open House 1-4pm
Pebble Creek
2163 Fairway Circle
South Palmer / East Lotz
Beautiful end unit condo in golf course community. 2 bedroom, 2 bath, open floor plan, finished basement, 2 car garage. Priced to sell: $218,000
CENTURY 21 PREMIER
(734) 453-4300
45500 Ford Rd.- Canton

Canton
OPEN SUN. 1-4PM
41137 Dundee, S/Cherry Hill, E/Lilley. 3 bedroom, 2 full bath Ranch w/many features.
CALL GARY
REMERICA HOMETOWN III
(734) 748-8125

Canton
OPEN SUN. 1-4PM
1714 Thistle. W/Canton Center, S/Palmer. Beautiful condo backing to Links of Pheasant Run. Upgrades galore & finished basement. $254,900
CALL KEN
REMERICA HOMETOWN III
(734) 797-2254

CANTON - OPEN SUN. 1-4
7190 Camelot
(S/Warren, W/Sheldon)
Large Colonial- 4 bedrooms, 2½ baths, 1st floor laundry, nearly 3 car attached garage. Family room w/wet-bar & fireplace. Very generous bedroom sizes. Nice open floor plan. Offered at $249,900.
DEBORAH DeLaROSA
REMERICA HOMETOWN III
(734) 748-4468

CANTON OPEN SUN 1-5
3 bedroom brick ranch, 2 baths, updated throughout, new furnace roof & windows. 43880 Somerset Square, near Ford & Sheldon $219,900 734-455-4216

CANTON
217 Brittany Dr., 2 blks. E. of Sheldon, off Cherry Hill
4 bedroom Colonial with 2163 sq. ft. Master bedroom has private sitting room & private shower, gas fireplace. With wet bar, deck, porch, breakfast room, sprinklers, open floor plan. Updates galore. $229,900. Open Sun. 1-5.
Remerica Country Place
Darlene Vegh 734-921-0371

CLARKSTON - Open Sun. 12-4PM. 6829 Woodcrest Ridge, Woodcid. 4 Bedroom, first floor master, 2 full & 2 half baths, den, daylight basement, 3 car garage. $426,000. (248) 620-6473.

Commerce
OPEN SUN. 1-4
FIRST OFFERING
7295 Willow Oak Dr., enter gracious W. Bloomfield Oaks from Commerce or Willow. Family friendly 3 bedroom, 2½ bath, open floor plan Colonial. Fine schools, rec & the Lakes. Among high priced neighborhood, only $265,000!
JAN FOSTER
Realty Executives
(734)459-3600

Commerce Twp.
OPEN SUNDAY 1-4
255 Cherry Grove Ln.
N. of 14 Mile, E. of Decker
1993 built, 3 bedroom, 2½ bath colonial located in desirable Willow Ridge Sub. Newer neutral carpet, hardwood floors, finished basement. $305,900.
(248) 960-3507

COMMERCE TWP - Open Sun 1-4. Built 1995. 3 bedroom, 2½ bath, open floor plan, c/a, sprinklers, professionally landscaped, deck, bay windows, 9' ceilings, cathedral ceiling in master bedroom, wood floors. $314,900. 1815 Hawthorne Ridge, off of Mile & Decker. 248-624-6688

FARMINGTON HILLS
Open Sun. June 23, 2-4 PM
31610 Trestain, 1497 sq. ft., 3 bedroom, 2 bath ranch, 2 car garage. Call Linda Rudd & Associates, Inc. 517-265-1324 or Clovis Rudd - 517-265-9820

DEARBORN HEIGHTS - Open Sun., 12-5pm. 5969 Vernon, N. of Ford, W. of Telegraph. YOUR SEARCH IS OVER! Very clean 3 bedroom, 2 bath brick ranch. Large eat-in kitchen, appliances stay, finished basement w/2 extra rooms, C/A, fireplace, 2.5 car garage w/220V. By owner. $157,900. 313-792-8161

FARMINGTON HILLS
OPEN SUN 1-4.
30668 Charleston Ct. W. of Farmington between 13 & 14. 3 bedroom ranch. 2400 sq.ft., 2½ baths, large lot, Living & dining rooms, family room w/natural fireplace, new Anderson windows, partially finished basement, lots of storage. $374,900
(248) 788-9265

FARMINGTON HILLS Open 1-4 p.m. Large 4 bedroom home with 2.5 baths, family room with fireplace, 2 car attached garage. Formal dining room and large eat-in kitchen. $262,900. ERA Country Ridge Realty
(248) 474-3303

FARMINGTON HILLS - OPEN SUN. 2-5, 31973 Applewood, S/14, W/Drake. Beautifully landscaped 4 bedroom, 2.5 bath colonial in Ramblewood Sub. Corian counters in open country kitchen, Andersen windows, deck with gazebo, large basement office, fireplace, central air, sprinklers, gas grill, 2619 sq. ft. www.hno.com ID#15069. Asking only $349,900.
(248) 788-4550

FARMINGTON HILLS - By owner. Open Sun. 12-3. 3 bedroom ranch, 1½ baths, new kitchen, new family room, great location, acre lot. 33305 Raphael at Farmington Rd.
(248) 477-6671

Farmington Hills
OPEN HOUSE 1-4PM
Ranch & townhouse condo. 2 bedroom, 2 bath. N. of 12 Mile, W. off Middlebelt.
Sally Stemmer
(248) 626-4000 or
(248) 851-5075
Max Broock Realtor

FARMINGTON HILLS. Open Sun. 1-4. 38463 Devonshire, W. of Halsted, S. of 13 Mile. Hard to find 3 bedroom ranch in Copper Creek. Squeaky clean - shows like model! Reduced to $219,900.
Call Larry VanZandt
248-473-6205
Re/Max Great Lakes

Farmington
OPEN SUNDAY 1-4
34278 Cass Ct.
S/Grand River,W/Farmington
(enter Gill Rd.
off Grand River)
Walking distance to downtown Farmington. Beautiful 1950 sq. ft. ranch with 3 bedrooms, 1.5 baths, living room, dining room, family room, 2 natural fireplaces, updated kitchen, central air, newer windows, hardwood floors, large private lot. $282,000. (248) 763-9757

FARMINGTON - OPEN SUNDAY 1-4. 35011 Heritage Lane. W/Drake, S/Grand River. Convenient yet private Classic ranch condo with private entry. 2 bedrooms (possible 3rd), 2 baths, finished basement with wet bar and gas fireplace, 2 car attached garage, tennis & swimming $210,000 (2205303) Call Hunt Locklear ext. 128.
CENTURY 21 HARTFORD
(248) 478-6000

Fenton - Crooked Lakefront. Open Sun., 1-4. 2500 sq.ft., all brick, 4 bedrooms, 3 bath. Movein cond. $225,900. For showing call Donna Mynatt, Sentry Realty. 810-397-5779

FERNDALE GEM - Open Sunday 1-5pm. 649 Farndale, 2 blks. N. of 8 Mile/1 blk. E. of Livernois. Nice Florida room, 2 bedrooms & possible 3rd bedroom. ASKING ONLY $139,900.
Call Carlos Kohn at
(586) 943-5782

GROSSE POINT WOODS- $419,000 4200 sq. ft., many new renovations, open Sun. 2-5. 1 - 8 6 1 - 6 3 2 0 . www.blossomlane.com

FRANKLIN VILLAGE- Fully furnished designer showcase estate w/open floor plan, 3300+ sq. ft. 4 bedrooms, great room, designer kitchen, library, family room, 2nd floor laundry, 3 car garage. Price reduced. OPEN SUN 2-5 30475 Stonegate.
OAKLAND TOWNSHIP- Hills of Oakland sub mini mansion 6000 sq. ft. family room, recreation room, walkout 100% finished lower level. $799,900. 1st offering. OPEN SUN 2-5, 5783 Wellwood Drive.
ERA
Bowers & Associates
248-557-1200

GARDEN CITY
OPEN SUN. 12-3
28953 Birchaven, N/of Ford, E/of Middlebelt. Sharp 3 bedroom bungalow w/updated kitchen & bath, central air, garage.
$129,900
Call Laura Broadrick
(734) 458-6127
Century 21 CASTELLI

WATERFRONT UP NORTH
LIVING IN GROSSE ISLE
OPEN SUN. 1-4:30. 27955 Johnson, 4 bedroom Cape Cod. 734-552-6695. Klein Realty. 313-386-4400

Howell
OPEN SUN. 2-4
Larson, just north of Grand River to 3836 Snowden
Stunning newer 3 bedroom, 2½ bath home with all appliances. Great Howell sub with swimming, tennis & trails. Close to x-ways. Priced right at $215,900. Call Joan Mancator for more info at 248-318-6671
Coldwell Banker Schweitzer
12516 Ten Mile, S. Lyon

KEEGO HARBOR - Open Sun. 1-4, 2435 Kiest. All updates in 2001 inside & out. 3 Bedroom, 1 bath. Lake privileges on all sports Cass Lake. W. Bloomfield Schools. Reduced to $134,900. 0 Down. Immediate occupancy.
Call Larry VanZandt
248-473-6205
Re/Max Great Lakes

A FOUND ROLEX!!
27480 Pickford St., Livonia
N/Six Mile., W/off Inkster
½ acre Park-like setting for this 1140 sq.ft. Ranch. Recently professionally remodeled with the finest materials inside & out. See you Sun., June 23rd., 1-4
PAT ALLMAND
Pager: 313-325-6314
Real Estate Exp...
217 W. Ann Arbor, Plymouth

LIVONIA - Absolutely stunning 4 bedroom, 2.5 bath colonial backing to nature reserve, partially finished daylight basement, 2 car garage, freshly painted, neutral. Seeling is believing! Asking $339,900. Open Sun. 2-5 20520 Gill Rd. Call Jeanne. OneWay Realty 248-473-5500.

LIVONIA - by owner - brokers welcome. Open Sun 1-4. 14154 Arden, Beautily landscaped large 3 bedroom colonial. In law quarters or family room, 2½ baths, Florida room, dining room, deck w/hot tub, newer a/c, roof, furnace. Remodeled kitchen & bath. Finished basement, much more! $259,900 734-797-0799

LIVONIA - Immaculate, 3 bedroom, 1½ bath, brick ranch with finished basement & 2½ car attached garage. Many updates including landscaped yard. Must see! $195,000. For appt. call: 734-522-3474, or Open Sun., June 23, 10-4, 8859 Crown St. (W. of Wayne, N. of Joy).

LIVONIA - Open Sat., 9-Noon & Sun., Noon-5. 9622 Wooding, S of Plymouth, E of Farmington. By owner. Updated 3 bedroom ranch, 2 full baths, 2½ car garage $184,000. 734-522-0987.

LIVONIA - Rosedale Gardens. 1800 sq.ft., 2½ baths; $239,900. Open Sun., 1-5pm. 29912 Ingram (Plymouth & Merriman).

LIVONIA - OPEN SUN. 1-4 8885 Merriman Rd. 1 blk. N. of Joy, gorgeous tri level, freshly painted thru out, 3 bedrooms, 1½ baths, C/A. Sellers motivated. $184,000 - 734-427-5794

LIVONIA
OPEN SUN. 1-4
Excellent Location! Excellent condition! 16593 Country Club Drive (South of 6 Mile Rd., East of I-275) Four bedrooms, 2 full baths, $254,900 (165CC) Call Ruby Rorabacher, Remerica Preferred 800-450-9400 or 248-437-1045 Ext. 223 (MLS22040456)

LIVONIA OPEN SUN 1-4
4 bedroom 2½ bath.
10176 Fairway.
$255,000
Arbor Ridge Realty
(734) 422-7267

Livonia
OPEN SUN. 1-4
14563 Melrose
4 bedroom, 2 bath brick Ranch. Updates galore! 5-5 Mile, W/Merriman
MICHELLE REMAX 100
248-939-7355 / 248-348-3300

LIVONIA
OPEN SUN. 12-3
14362 Knolson
N/Schoolcraft, W/Newburgh. Tiffany Park Ranch 3 bedroom, 2.5 bath. Remodeled kitchen, hardwood floors, family room w/French doors overlooking a beautiful deck. Finished basement. 2 car garage. A must see. $214,900
Ask for CATHY MARTZOLFF
Remerica Hometown II
(734) 453-0012, office
(734) 797-0135, pager

REDFORD - OPEN SUN 1-4
20436 Dalby, 8 Mi./Beech, 3 bedroom bungalow, garage, air, finished basement, newer windows. $119,500. 313-537-4531

LIVONIA - Open Sun. 1-4. 29157 Perth. Completely updated colonial on large country sized lot. Reduced to $218,900. 0 Down terms!
Call Larry VanZandt
248-473-6205
Re/Max Great Lakes

LIVONIA - OPEN SUN. 1-4. 15241 Hartsen - 5/9 Mile, E/Middlebelt. Beautiful 3 bedroom bungalow in great neighborhood sits on large, treed lot. Updates throughout. Close to schools, swim club & playground. $138,900. Call Greg Doubleit at (734) 968-5343, Century 21 Hartford South, Inc.

LIVONIA RANCH - OPEN HOUSE. Sunday 1-5. 1100 sq. ft. 3 bedrooms, 1.5 bath, 2.5 car garage. $157,000. 17315 Rougeway, W. of Inkster, N. of 5 Mile
734-525-8531

ROYAL OAK - Open Sun. 1-5 1118 Murdock, Vinsetta & Crooks. 3 Bedroom, 1½ bath Colonial, newly remodeled. Reduced. $274,000. (248) 224-6537.

Thomas Ervin
Let's Talk About Real Estate

"IS SELLING A HOUSE AS EASY AS IT LOOKS?"

It sure doesn't seem difficult. Run an ad in the paper. Put a sign in the front yard, and presto, you have a buyer. Have you ever watched a professional athlete make a great play and think to yourself that it looked easy? Well, like many other things that appear easy at first glance, selling a home in today's world is actually more complicated than it used to be. Here is a short list of the issues involved in a successful sale:

1. Will you make the necessary improvements in your home so that it will show at its best?
2. Will you be knowledgeable and objective enough to price your home correctly in accordance with present market realities?
3. Will your advertising program attract the right kind of buyer for your home?
4. Will you make your home available at the times when people want to see your home?
5. Will you handle showings to interested parties with the right touch so that prospective buyers will not be intimidated?
6. How will you be able to identify a qualified buyer and not waste your time with curious lookers?
7. If a person expresses an interest in your home, how will you deal with the delicate give and take of the negotiating process?
8. Do you have an adequate knowledge of local mortgage lenders to be assured that your buyer works with a capable firm that will successfully close the sale?
9. Will you be knowledgeable and objective enough to price your home correctly in accordance with present market realities?

ADVICE: As you can see, there are many pitfalls along the way. Your best bet is to use the services of a Realtor when selling your home.

Visit Tom's website at www.tomervin.com

Classifieds Work!
"It's All About Results" 800-579-SELL (7355)

303 Open Houses

OPEN THURSDAY 10:30-12:30

366 Greenwood-S. of Harmon, W. of Woodward
Construction by Mosher Dolan & Cataldo. Spacious 1st floor master suite, fabulous walk-out lower level. 7 bedrooms/baths. Designer perfect decor. 3-car garage. $2,985,000
Ask for KEVIN CONWAY (248) 644-3500
Hall & Hunter REALTORS

Birmingham
OPEN SUNDAY 2-4
449 N. Eton #507
N. of Maple, W. side of Eton
VERY AFFORDABLE
BIRMINGHAM $146,900
Completely redone in 1998 and updated to perfection in the years since. Beautifully finished hardwood floors. Decorator colors throughout. Top of the line light fixtures. 2 bedrooms, 1½ baths. Lav off master bedroom. New windows, doorwall to balcony/porch. Lovely grounds. Very convenient parking right outside the back door. Gourmet kitchen with all appliances. Open floor plan, made for entertaining. Plenty of storage, basement with huge storage cage.
ASK FOR
KEENA CATANZARO
RE/MAX PARTNERS
(248) 435-1100
Visit my website at
www.keena.net
e-mail: remaxkeena@aol.com

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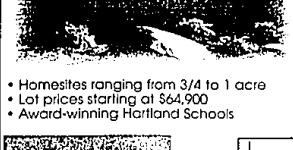
EXCITING NEW DEVELOPMENT



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- Homesites ranging from 3/4 to 1 acre
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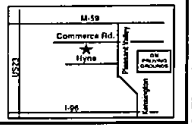
Brighton, MI 48116
(810) 227-1016
www.griffithrealty.com



4043 MAPLE
[S. of Maple, E. of Telegraph]
Spacious two bedroom upper unit located in a private setting with view of pool. Includes a slate porch & hardwood floors under carpet. Association fee includes heat, A/C, water & ground maintenance. Bloomfield Hills School. $146,900
Ask for KEVIN CONWAY
(248) 644-3500
Hall & Hunter REALTORS

OPEN THURSDAY 10:30-12:30

17371 Locherbie [N. of Beverly Rd, E of Southfield]
BEVERLY HILLS - Exceptionally sharp ranch with newer kitchen, living room w/gas fplc, dining room, Florida room overlooking lush yard, and beautifully finished lower level w/wet bar, fplc, bath and bedroom.
Ask for KEVIN CONWAY (248) 644-3500
Hall & Hunter REALTORS

Gentry Real Estate, Inc.
(248) 656-5844

UNIQUE WATERFRONT HOME
This unique White Lake waterfront home features an open floor plan, 2 fireplaces and skylights, 2 Bedrooms - possibly 3 - and numerous amenities. Outside highlights include a seawall, boardwalk, boat dock and a 3 car heated garage on a separate lot. Watch the stunning sunsets from the multi-level decks and patio. *Totally updated - this is a must see!* (R106) $375,000