

Observer & Eccentric

REAL ESTATE

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A Value Of Up To \$87.00



Thomas Ervin
Let's Talk About Real Estate

"ARE YOU BUYING FOR PERSONAL USE OR PERSONAL GAIN?"

What kind of homebuyer will you be the next time you make a home buying decision? Most people choose a home that satisfies their personal needs. As reasonable as this may seem, it is also important to temper your decision with an eye on the future potential of a home as a financial investment. Can you accomplish both goals when homebuying? You can and you must. Your next home purchase may be the largest financial decision of your life. Of course, it is important that you find a home that suits your personal tastes, but the investment aspect cannot be overlooked.

PERSONAL USE ISSUES

Will you look forward to living here? Is this home adequate for your needs? Is it a step up or a step down when compared to your existing situation? How do the room sizes compare? What is the driving distance to work, school, and shopping? How much money and work is this home? Does this area meet your social and recreational needs? Can you handle the monthly payment, maintenance, utilities, and other costs of ownership?

PERSONAL GAIN ISSUES

How much will this home gain or fall in value during the time that you own this property? Are property values in the immediate area increasing? What is the condition of adjoining homes? What will the demand be for this home in the future? Is the floor plan and design of this home appealing to a large percentage of the buying public? Or, is this home unique in many ways and perhaps limited in the number of potential buyers? What is the reputation of local schools? Whether you have children of school age or not, local schools greatly affect residential values. How does the price of this home compare with other homes in the neighborhood? Buy a home that is equal to or less than the price of neighboring homes.

ADVICE: You can only make the best buying decision if you have the information you need. Realtors know the market. They know what people are paying today and what they have paid in the past. They have access to the current inventory of homes for sale. Use the assistance of a Realtor when buying your next home.

Visit Tom's website at www.tomervin.com

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320 Hartford

DISTINCTIVELY APPEALING on an attractive lot on a quiet street. This home features a large, updated kitchen and beautiful hardwood floors. The master suite has a walk-in closet and a private bathroom. The finished basement offers a large living area and a full kitchen. Call today for more information. **Call: 343-455-9943**

325 Urovia

NEW LISTING! 3 bedroom, 2.5 bath, brick ranch with a full kitchen, hardwood floors, and a finished basement. The master suite has a walk-in closet and a private bathroom. Call today for more information. **Call: 343-455-9943**

326 Hartford

CREATED TO ENJOY! You'll love this "new" 4 bedroom, 2.5 bath home. It features a large, updated kitchen, hardwood floors, and a finished basement. The master suite has a walk-in closet and a private bathroom. Call today for more information. **Call: 343-455-9943**

328 Hartford

ENGLAND REAL ESTATE 1-800-211-9500 or 1-810-632-7427. **FIFTY ACRES** in Livingston. 2000 sq. ft. home with a large lot. Call today for more information. **Call: 343-455-9943**

329 Hartford

ENGLAND REAL ESTATE 1-800-211-9500 or 1-810-632-7427. **FOUR BEDROOM** with 1st floor master suite, 2nd floor master suite, and a finished basement. Call today for more information. **Call: 343-455-9943**

329 Urovia

BEAUTIFUL 3 bedroom, 2.5 bath, brick ranch with a full kitchen, hardwood floors, and a finished basement. The master suite has a walk-in closet and a private bathroom. Call today for more information. **Call: 343-455-9943**

329 Hartford

BEAUTIFUL brick ranch. Family room, formal dining, elegant kitchen with granite counter, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

329 Hartford

3 BEDROOM features kitchen, dining room, living room, and a finished basement. The master suite has a walk-in closet and a private bathroom. Call today for more information. **Call: 343-455-9943**

329 Hartford

3 BEDROOM ranch on large lot. Family room, dining room, and a finished basement. The master suite has a walk-in closet and a private bathroom. Call today for more information. **Call: 343-455-9943**

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329 Hartford

BEAUTIFUL 3 bedroom brick home, 1.5 bath, brick ranch with a full kitchen, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

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334 Plymouth

FIRST FLOOR MASTER CONDO Absolutely stunning brick home in move-in condition. The master suite has a walk-in closet and a private bathroom. Call today for more information. **Call: 343-455-9943**

334 Plymouth

SPACIOUS & BRICK Contemporary living on 3 levels. Two bedrooms, 2.5 baths, living room with fireplace, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

334 Plymouth

PLYMOUTH CAFE COO In town, 3 bedroom, 2 bath, brick ranch with a full kitchen, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

334 Plymouth

PLYMOUTH COUNTRY LIVING Private and room to room. 4 car garage, many new updates. 2100 sq. ft. updated kitchen, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

334 Plymouth

QUALITY 2-STORY Beautiful brick ranch. 4 bedrooms, 2.5 baths, living room with fireplace, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

334 Plymouth

NEW CONSTRUCTION 4 bedrooms, 2.5 baths, brick ranch with a full kitchen, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

334 Plymouth

REDFORD - DUNSTON 4 bedrooms, 2.5 baths, brick ranch with a full kitchen, hardwood floors, and a finished basement. Call today for more information. **Call: 343-455-9943**

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CROSSWORD PUZZLER

ACROSS 1 Labyrinth 2 Cereal grains 3 Flat 4 Thatch 5 Nolen 6 Promise 7 Souk 8 Mail out 9 Soggy 10 Removed the 20 Camera's 21 Help 22 Gargle 23 Comes close 24 Bitten by 25 Northern trail 26 Lay 27 Hard of 28 Family 29 Lemons peel 30 At 31

DOWN 1 Newby title 2 Skipper's 3 Writer - Grey 4 With over 5 In judge's 6 House lot 7 Flight board 8 Into 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

Answer to Previous Puzzle

CURL MESS BIR OKAY YETI IET LEER NOEL IAT

JOYCE INSTA DUCK GALT ATIM FRI SLED NEE GOOD LIMBO ULM BOLE

NOU EGGS LEAD TAT SHOE ERGO

8 Bashfully 9 Tort 10 Seize 11 Moopie 12 Have a meal 13 In suit, slangly 14 Started cry 15 Turtleneck 16 Radio's PBS 17 Inevitable 18 Whitney 19 O'Jays - Rand 20 Confusion 21 Outlaw ridge 22 Cart evidence 23 Unleashed 24 Payment 25 On address 26 Spouse 27 Where 28 High agent 29 Woodwind 30 High agent 31 Embroid 32 Before 33 Reveal partner

342 Waterford/Lake 342 Waterford/Lake

345 Westland/Wayne 345 Westland/Wayne

358 Lakeland/Waterford 358 Lakeland/Waterford

364 Real Estate Services 364 Real Estate Services

371 Apartments 371 Apartments

372 Condos 372 Condos

373 Real Estate 373 Real Estate

374 Real Estate 374 Real Estate

375 Real Estate 375 Real Estate

376 Real Estate 376 Real Estate

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