

Personal

Mrs. Emma Ley and daughter, Mrs. John Bissell of Detroit, were callers Sunday at the home of Mr. and Mrs. Eugene Edwards.

Trinity Shrine No. 44 will give a benefit card party at the home of Mrs. Clarence Witte on Dresden Blvd., Clarenceville, Friday evening February 5.

The members of the Secret Six held their meeting Thursday, January 21.

Mrs. Effie Seger of Oakland avenue has been confined to her home with an attack of tonsillitis.

Mr. and Mrs. John G. Clark and daughters, Jean and Janice, were guests Sunday of Mr. and Mrs. T. H. McGee.

Mrs. Arthur Lamb entertained Saturday evening in honor of their daughter, Viola.

Mr. and Mrs. Arthur Coe, Mrs. Mae West and Mrs. Wm. Richardson, Mrs. C. Dennis, Mr. and Mrs. Witte and Mrs. Reed Webster attended the O. E. S. chapter at Pontiac Monday evening. The Grand officers did the work.

Mrs. Mattie Dobson of Detroit was a guest of Mrs. T. H. McGee Saturday.

Mrs. Anna Sprague has returned to the home of Mrs. Minnie Wilbur.

Mrs. Wilbur is greatly improved from her recent sickness.

Henry Otis was home from Ypsilanti over the week end.

Walter Struman, well-known to many here, passed away Monday at his home in Southfield.

Mr. and Mrs. Roy W. Brown were week end guests of friends at Toledo.

Mrs. A. Nina Whipple attended a symphony concert at Detroit Friday night.

A large number attended the W. H. M. S. group No. 1 meeting at the home of Mrs. Minnie Osmus Tuesday.

Miss Ione Shepard spent Wednesday with friends in Detroit.

Mrs. R. W. Brown was a Detroit visitor Tuesday.

Mrs. John Harger has been spending several days with her mother, Mrs. Sarah Chamberlain and family.

Mr. and Mrs. Ben Storms were guests of Mrs. O. W. Dawson, Past Matron of Park Corinthian chapter, at a special meeting and dinner honoring past matrons of their chapter at the Highland Park temple Monday evening.

Mrs. Harrison Johnson and Miss June Johnson attended a musical tea Sunday afternoon at the studio of Marcus Kellerman in Detroit.

Miss Pat Parry and C. Decker of Detroit were Friday evening guests of Mr. and Mrs. Ralph Rackham and son.

Mrs. A. L. Ross is spending several days with her daughter, Mrs. Frank Fernstrom and family, of Detroit.

Howard McCracken left this week for a tour of Florida.

Mrs. Alice Tuttle spent Friday with Mrs. Jenni Grace.

Mrs. Manley Bowman and Mrs. Walter Durham entertained at a vanishing tea Thursday.

Mrs. Willard Adams entertained six ladies at a vanishing tea Friday.

Mr. and Mrs. William Richardson spent Sunday with Mrs. Hayes at Commerce.

The P. T. A. will meet at the Farmington High School Tuesday evening at 8:30. Judge McGaffey will be the speaker of the evening.

Mrs. Glen Green and Mrs. Allen Nelson entertained eight ladies at a vanishing tea on Wednesday of last week.

The Sunshine Harmony Circle will hold a pot luck luncheon at the home of Mr. Horace Durham Thursday, February 4.

Juanita Poet and Elbert Walling attended a miscellaneous shower in honor of Mr. and Mrs. Burton Winke at the home of the former's parents, Mr. and Mrs. Frank Winke at Clawson Friday.

Thursday, Mrs. L. F. Schroeder entertained Mrs. Sidney Jones, Mrs. Carter Grove and Mrs. William Kelly of Detroit and Mrs. Romain Gilbert of Ferndale.

Mrs. A. L. Ross has been the guest of her daughter, Mrs. Frank Fernstrom of Detroit, for several days.

Group No. 1 of the W. H. M. S. met at the home of Mrs. Minnie Osmus Tuesday afternoon.

AN EXPERIMENT

By JANE OSBORN

(By the Michigan Newspaper Syndicate, WNSU Service)

"Get the right kind of woman and she can do it as well as a man."

"Stuff and nonsense! She wouldn't have the head for it. Imagine Miss Kline or Miss Hicks here going out to sell bonds—imagine their selling any!" they haven't got the head for it," shouted young Tom Vener. "That's what I'm telling you. Get a woman of the right sort and she could sell bonds with the best salesman we've got."

The middle-aged Kirk Yates sneezed his answer. "But if you get a woman like that you've got to pay as much."

"Then pay, by gummy, pay," bawled Tom Vener, with several emphatic bangs on his desk. "The point is that I want to get a bargain, but I want to get people that will stick. Take Bloden, of Smyth, or Klinger—any of 'em—they sold bonds for awhile when they got real good, but at it they got better jobs, went somewhere else or started out by themselves. My idea is that a woman isn't so ambitious or so daring. Get two or three trained in, and we'll have a staff you can depend on. Get me?"

Mr. Kirk Yates sniffed, indicating thereby that, while he didn't "get" Mr. Vener at all, he was through arguing. "Go ahead," was all he said. "I'm only a partner. I can't stop you from trying an experiment. But don't start out with three or four. Get one and see if it works."

So it was that the employment agent who supplied the bond house of Yates and Vener with stenographers, comptometer operators and other office workers had a rather unusual position to fill. There was only one applicant on the list at this agency that was considered suitable. This was Jane Hayden. The employment agent sent a sealed note along with her. Tom Vener read it through while Jane Hayden sat waiting at the other side of his desk for an interview.

"She does not seem to have the striking personality you may think necessary for selling bonds. But there is something about her eyes that I should think would take the trick. And she's very intelligent."

Tom Vener had not noticed her eyes as she came in the room, he had merely noticed with a trifle disappointment that she was a young woman of middle size and not commanding appearance, who made no special effect when she came in the room.

Then as he turned to talk to her, she lifted her eyes, sober, light brown eyes they were, with exquisitely moulded brows. They were eyes that had never been seen again, he could not have forgotten trustful and trust compelling eyes that made you forget everything else save the personality of the young woman who owned them.

"I think you could sell bonds, or anything else," Tom said, trying not to look at the eyes, lest he be too easily influenced. "The question is whether you are willing to learn enough about bonds to know how to do it."

Jane Hayden said she knew she could learn, as she was used to study, and after an arrangement had been agreed upon—whereby she was to be paid as much for what she did as a man salesman—she was formally taken into the employ of Yates and Vener.

Mr. Yates remarked to Tom that he had certainly picked a pair of good eyes, adding: "But can she sell bonds?"

Tom Vener said, "We'll see."

Jane Hayden soon proved her ability as a saleswoman. She sold bonds and more bonds, and she was always on hand when either Tom Vener or Mr. Yates wanted to see her. She never seemed to have to play golf or eat lunch or go motoring with the people to whom she sold the bonds. By all means she was the best bond "salesman" they had.

"Here's something that I don't suppose you've thought of," said Mr. Yates. "Here we've got a first-rate bond salesman. She has learned the business and she's making money for us and for herself. And not being a man she isn't ambitious. She won't want to start out for herself. That was my idea about getting a woman."

"Your idea?" cried Tom. "I don't remember that it was your idea."

"I didn't say much," smiled Mr. Yates. "but that morning I asked you to get a girl—that was what I had in view. There's no reason now why this Miss Hayden shouldn't remain with us for years."

"No reason but one," said Tom Vener. "She's got a rather ruddy face. She might marry some one in the business."

"Well, as I am a married man myself," said Mr. Yates with a cinched smile, "and as Trigger can't risk his divorce and as Royden is about a foot shorter than Miss Hayden, and as Ben Short is engaged, I don't see much to worry about."

"What about me?" cried Tom.

"You?" gasped Mr. Yates. "Does she care about you? Well, I'm blessed. She has laughed."

"She's got wonderful eyes," said Mr. Yates. "but it's bad business for you to take her away from the firm."

Guide to Wealth

Buy when the crowd is selling and sell when the crowd is buying. Watch the way the crowd is going and go the other way if you want to make money.

—Southern Agriculturist.

BOY SCOUTS OF FARMINGTON PLAN MANY ACTIVITIES

Members Of Farmington Troop Hold Meetings Each Wednesday Night

"Numerous activities for the Farmington troop of Boy Scouts are being planned for the future with a benefit card party early in February being the center of interest with the boys at present."

Preliminary plans are being discussed for the summer trip which the boys hope to make next summer. Last summer the scouts were unable to make their annual trip for financial reasons.

A membership drive is underway and leaders of the troop hope to add materially to the personnel of the organization before the end of the winter.

Meetings are held each Wednesday night in the basement of the Farmington State Savings Bank Building. Walter Weaver is scoutmaster of the Farmington troop.

Consideration

"A true friend," said Uncle Eben, "is liable not to be sour as keetful of yob feelin's as de man dat needs you in his business."—Washington Star.

Hurry Is Not Dispatch

No two things differ more than hurry and dispatch. Hurry is the mark of a weak mind; dispatch of a strong one.—Colton

"Domesticated" Indians

Indians of prehistoric Peru knew how to do elaborate patterns of knitting and crochet.

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FARMINGTON MEN NAMED TO DAIRY CONFERENCE

Conference At Pontiac February 11 To Consider Dairying Possibilities In County

Delegates from Farmington who have been appointed to attend a dairy profits conference at Pontiac February 11, are: Harry Russell, Amasa Grace, Ellis Randall, Bruce Dickie, Leo Render, Fred Portus, Ward Engle and Carl Webber.

One hundred dairymen of Oakland County are now completing a survey of the dairy industry of Oakland County to determine if the business may be made profitable and their findings will be used at the conference in outlining a long time program of work that will fit the dairy needs of the County.

Extension dairymen of Michigan State College are satisfied that this dairy profits conference will help improve the individual dairy profits realized by the dairymen. The survey conducted by the official delegates will have an important bearing on the effectiveness of the conference.

Former Farmington Man Is \$100 Holdup Victim

George Augur, 4810 Fernwood avenue, Detroit, a former resident of Farmington was a victim of a gasoline station holdup Monday at 1345 E. Forest avenue. Augur formerly was employed in Farmington by Earl Vivier and owns property on Brookdale avenue in Farmington.

Two holdup men obtained \$100 from Augur and escaped.

Walled Lake Team Defeats Farmington

Farmington High School suffered another basketball reversal at the hands of the fast travelling Walled Lake team Friday night. The score was 24-16. It was Walled Lake's eighth consecutive victory.

The outcome was in doubt throughout the first half, both teams scoring spasmodically and continually threatening the opponent's goal. The play of the Walled Lake team dominated the final two periods.