

# Offer 3 Courses In Real Estate

Three weekly courses in real estate will be offered next month by the Western Wayne-Oakland County Board of Realtors in cooperation with the extension service of the University of Michigan. Classes will continue until the middle of April.

# 12 Tigers Find Terms Agreeable

Jim Campbell, the Tigers' executive vice-president and general manager who seems to specialize in wholesale signings, topped himself Saturday with an announcement that 12 players have come to terms. Terms were not disclosed for any of the new signings, which were:

Catcher Bill Freehan, acclaimed "Tiger of the Year" by the Detroit baseball writers after a .282 comeback at the plate and recognition as the American League's No. 1 backstop.

Pitcher Earl Wilson, whose 22-1 record tied him for the major league lead in victories and made him the Tigers' 37th 20-game winner.

Outfielder Willie Horton, who hit 19 home runs with a .274 average despite an Achilles tendon injury which knocked him out of 43 games and led to post-surgery, which has been pronounced successful.

PITCHER DENNY McLAIN, who had a 17-16 record and missed a chance for a second straight 20-win season when sidelined the last two weeks with a foot injury.

Outfielder Jim Northrup, who hook off an early-season attack of mumps to play 143 games, most for any Tiger outfielder, and hit .271.

Pitcher Joe Sparras, who rebounded from a 2-7 record in 1966 to 16-9 in 1967, including five shutouts and six straight victories at the start of the season.

First baseman Norm Cash, who dropped to .242 at the plate but topped the 20-homer mark for the seventh straight season with a total of 22 and led the American League in fielding at his position.

SHORTSTOP Ray Oyler who became the Tigers' regular shortstop in 1967 after two years of reserve duty, appearing in 146 games.

Outfielder Mickey Stanley, the No. 1 spare outfielder who also doubled in the infield at times.

"Real Estate Business I" will be offered on Tuesday evenings from 7 to 10, beginning Feb. 5. It will be conducted by Carl Fernellus, head of his own Birmingham Realty firm. The course is designed to provide a general knowledge of real estate for those people contemplating entering the real estate business as well as those presently in the business.

"Real Estate Appraisal II" will be offered Tuesday evenings from 7 to 10, beginning Feb. 7. It will be conducted by Carl Deramo Jr., a Senior Real Estate Appraiser and broker-owner of Deramo and Son, Inc. It will cover advanced appraisal of investment and income properties, industrial and leasehold properties, commercial properties, and such. It is designed for people with some appraising experience and background.

THE THIRD COURSE is "Real Estate Finance." Offered from 7 to 10 on Monday evenings, it will begin Feb. 5. Ronald A. Sinclair, mortgage department head of the First Federal Savings and Loan Association, Birmingham office, will be the instructor, and home mortgage lending will be the subject covered.

All three will be conducted at the headquarters of the United Northwestern Realty Association - Western Wayne-Oakland County Board of Realtors, 11677 Beech Daly Road, Redford.

Fee is \$50 for each. Ten weeks in length, the courses will culminate with a final examination. These courses serve to satisfy the Board requirements that all its salesmen must complete college-level real estate training before acceptance into the Realtor Board.

# Grads To Hear Albion Head

YVESLANTI-Dr. Louis William Norris, president of Albion College, will be the speaker at the 19th January Commencement at Eastern Michigan University here. The ceremonies are scheduled for Jan. 21 at 3 p.m. in Bowen Field House.

There are 632 candidates for degrees—459 baccalaureate and 174 graduate. Last January, the total was 554—418 and 146 respectively.



Keys to a 1968 Chevrolet Camaro are presented to Frank T. Pakos, of Redford Township by General Manager of the Hydra-matic Division, J. S. Garlic. Pakos was the winner of the Camaro which was the first prize of the GM Silver Anniversary Suggestion Program at the Hydra-matic Division. Pakos, a jobsetter at Hydra-matic with over 27 years service, has submitted 186 suggestions under the provisions of the GM Suggestion Program and has earned awards amounting to \$5,051.73. Married and father of two children, Pakos resides at 11394 Rockland in Redford Township.

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