

Glamb Builds Better Things

Build a better scissors and the world will cut a path to your doorstep. Glamb Engineering Co., 30175 Ford Rd., Garden City, has managed in its short industrial history to build not only a better pair of scissors (safe for homes, hospitals or institutions), but a better tricycle and an automobile accessory guaranteed to give passengers cool comfort in hot weather.

The first product, called "Quik-Snip, the Safety Sizzor," is a bluntdged, four-way safety scissor, designed so that a child or handicapped adult may cut paper or cloth without injury to himself.

The design features two tension blades brought together by squeeze pressure. The contoured blades are of phosphorous bronze, non-toxic and self-sharpening. The scissors will fit into pocket or purse and are recommended for hospitals, institutions, schools and homes.

GLAMB ENGINEERING, owned by Stanley Glamb, also boasts its "Playmate Six-in-One Tricycle," a single tricycle unit which easily converts into a side car, two-wheeler, unicycle, cart, back tow or tricycle.

Designed to help the automobile passenger or driver "ride in style and cool comfort" is Glamb Engineering's "Arm-Ez," an automobile-window arm-rest manufactured from, among other things, surplus automotive fabrics.

The invention, which rolls neatly back up when the window rolls up and folds down comfortably with the window, is designed to stay "cool and clean" and offers passengers a comfortable armrest, with protection against "burned arms, dirty clothes, sore elbows."

Livonia Bank Earnings Up

President Elvin D. Dougherty, Livonia National Bank announced that 1967 earnings showed a 40 per cent increase over 1966. Net operating earnings per share for the year ending December 31, 1967 was \$5.54 compared to 1966 earnings of \$3.94.

Other areas of the Bank's statement also showed significant increases. The following figures indicate a 37 per cent increase in deposits.

	1967	1966
Total Resources	\$42,882,000	\$31,536,000
Total Deposits	38,425,000	27,947,000
Total Loans	28,694,000	22,425,000
Total Capital	7,113,000	1,906,000

Recent advancements announced by Dougherty, include the election by the Bank's Board of Directors of Floyd S. Jarvi as an Assistant Vice President, the appointment of Gerald F. Leitner

as Commercial Credit Manager and Mrs. Jane Brewer as Bookkeeping Manager.

Jarvi, a native of the Detroit area and a Livonia resident for five years, has been associated with the Bank since 1963. He will be responsible for the management of both the Accounting and Bookkeeping Departments, as well as the general operations of the Bank.

He has many years of banking experience and started his banking career with the First Commercial Bank of Chicago as a mail boy and left holding a manager position in computer programming.

The Jarvi's have two children, Floyd Jr. and Linda. Floyd Jr. is a third grader and Linda a first grader at Buchanan Elementary School.

LEITNER HAS BEEN associated with the bank for two years beginning in the Consumer Credit Department on the approval desk.

He will be responsible for analyzing large commercial credits and making direct recommendations to the loan committee. He will also administer the bank's general loan portfolio which exceeds \$2 million.

Mrs. Jane Brewer will assume the duties as Manager of the Bookkeeping Department. The Bookkeeping Department handles all transactions on the more than 10,000 checking accounts.

Mrs. Brewer lives in Dearborn Heights with her husband and three children. In her four years with the bank, she's spent three and one half years in the Bookkeeping Department.

Facilities were improved during 1967 with the opening of the new Plymouth and Wayne Roads branch. For 1968, an additional facility is planned for the corner of Five Mile and Farmington Roads.

Service Is Main Goal

The name of the company is International Harvester Sales & Service, with the emphasis on service.

Located at 31600 Eight Mile in Farmington, the firm's policy in customer relations is aptly described by Manager Don A. Steven when he says: "We service everything we sell."

And International Harvester, one of the 20 top volume corporations in the world and in business over 100 years, has a long list from which the suburban home owner, the businessman and builder can buy.

THE LIST includes everything from a seven horsepower garden tractor for the suburban gentleman farmer's backyard to a 60 horsepower crawler for road construction and West Coast International truck models for over-the-mountain hauls, to gravel trains carrying a 100-ton load.

Ford Plant Still Grows

The Ford Motor Company Heating and Air Conditioning plant on Sheldon Road, which went into production only last summer, has its sights set on being the industrial peacemaker in the area during 1968.

"The outlook for 1968," Plant Manager Robert Winder confided, "For the Ford Motor Co. and the entire auto industry is very good. This, in turn, means higher production on all fronts."

At the present time, the Sheldon Road plant manufactures heaters for all Ford models. There scarcely is an auto sold that doesn't include a heater.

The air conditioner also is becoming more popular and with this increased interest, the production is certain to jump during the months ahead.

WHEN THE PLANT was opened last spring it was stated it would employ 1,000 persons and be in full production by the end of the year.

Instead, the full production peak was reached in July and August and the number of employees reached 1,500—a jump of 500 in a few months. This included salaried and hourly rated employees.

The outlook for 1968 reduced to figures provides good news for the Plymouth area.

For instance, the payroll for 1967 reached approximately \$6 million.

The forecast of the company officials now places the 1968 payroll at \$9 million or a jump of at least 50 per cent.

Despite the increased production and payroll no mention was made of a possible addition being built.

But, this is certain to come sooner or later, as Plant Manager Winder stated at the opening:

We've been watching you

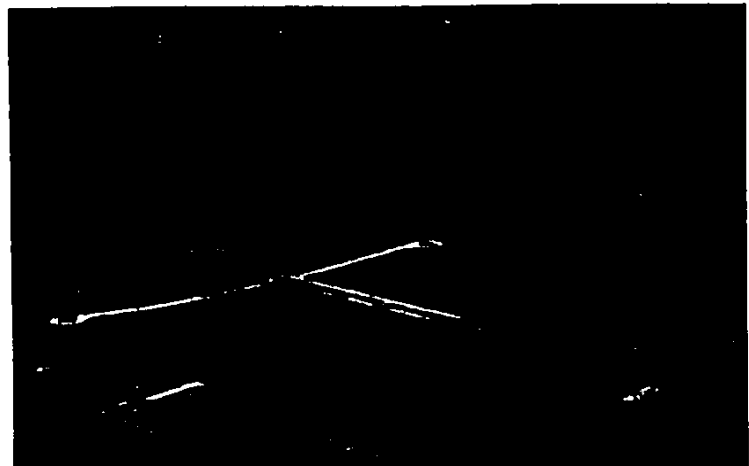
Yes . . . we've kept our eyes glued on Livonia, Plymouth, Redford, Farmington, Garden City and Westland in recent years and we congratulate you on your continued growth.

We're particularly proud of Livonia, where our office and plants are located. We extend our heartfelt thanks to the residents and governmental body of Livonia for providing a healthy business climate conducive to the growth of our three divisions.



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Looking Southwest over the Thompson-Brown Office Center site, Quakertown. At top, running left to right, the I-696 Freeway. Intersection of Farmington Road and 12 Mile Road is at center right. Upper left, Alexander Hamilton Life Insurance home office. Lower left, The Thompson-Brown Company main office.

A Unique Office Site Opportunity

This completely pre-planned office building community in Quakertown is ideally located adjacent to the I-696 Freeway, less than a mile west of the Orchard Lake Road interchange, providing non-stop automobile travel to and from downtown Detroit, Lansing, Grand Rapids and other outstate points. Water, storm and sanitary sewers, concrete paving are all completed. Present occupants include the home office of Alexander Hamilton Life Insurance Company on a 12-acre site, Metropolitan National Bank on two acres, Automobile Club of Michigan with a two-acre site (for construction soon) and The Thompson-Brown Company main office on a three-acre site. This is an ideal location for any prestige firm. Call or write today for detailed brochure.



THOMPSON-BROWN COMPANY

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