PowerCo. Reports Records

JACKSON.-Consumers power Company Monday reported
record sales of electricity and
natural gas in the 12 months
ended Dec. 31, 1907, settling
highs for amount operating reveenues and not browned and reveenues and not browned and reveenues and not browned and reveto the same property of the same browned and the same property of the same property of the same property of the same starts outstanding, totale day.
2,47, This compared with the previous high of \$2.81 in 1966,
after adjustment to show the
divided of no common stock
issued April 3, 1967, Yearend earnings figures are subject to final audit and adjustment.
The stalement reported that
total gross operating revenue

ment. The stalement reported that total gross operating revenue in 1907 was \$477,181,447, compared to the previous high of \$447,000,207 reported for 1906. Revenues included \$270, 68,001 from electric customers, up 4.7 per cent from the previous 12 months period; \$205,882,426 from natural gas customers, up 8.9 per cent from 1906; and \$1,210,000 cm from 1907, and \$1,000 cm from 19

Insula.

In the 12 months period, customers used more than 16.7 billion kilowatt hours of electricity, and more than 237.5 billion cubic feet of natural gas; in each case an all-time record.

Cornices . Dress Up Windows

The do-it-yourseller can be a big help to "the missus" in helping her accent living room windows, for instance, at a nominal cost for materials. Cornices can be made in the home workshop of predecorated hardboard. This sturdy material, available at lumber and building materials yards, looks well, wears well and is inexpensive. It requires no decorating, either.

Excellent for a window softit

orating, either.
Excellent for a window soffit is a taxtured hardboard with the appearance of travertine marble. Called Marbietone, it has an off-white surface color with gray in the fissures.

framework,
Due to the openwork of the
Fullgree panels, they can serve
as shields for fluorescent light
futures in the window area or
other locations in the home,
These decorative panels may be
painted to match or contrast
with the room decor,



KIDS AND grown-ups flocked to the Livonia Mail Saturday to hear the Shrine Oriental Band and enjoy the actions of the Shrine Moslem Clowns. Shriners led the band through the Mail to advertuse the Shrine Circus, January 26 to February 11. Livonia Mail customers pitched coins into cups in the fountain for prizes. The Evolution will be turned over to the Striners for their crippled childrens' fund, From left: Shrine leaders George Bobbish, Mike Gentile, newley elected Illustrious Potentate; William Spence, with clowns and their fans.

NW Realty Association Reports Record Year

Another all-time record year of home sales was rung updaring 1957, by members of the United Northwestern Reality Association, according to figures released by William Y. Mathers; association president. Total sales of residential properties multi-listed with the 1,700-member association for the year amount to \$173.6 million-up 19 per cent from sales of \$144.6 million during 1966, Mathers said. The number of homes sold, the number of properties listed and the average selling price per home also set new record.

per home also set new records.

UNIA- BROKERS completed
0,329 home salps from 13,329
property listings, compared
with 8,246 sales and 12,245
listings in 1906. The average
selling price was \$18,767 per
house in 1907, as against an
average selling price of \$17,402
the year before-an inrease of 7,4 per cent.

"Total number of sales and
stitings for each month from
April on also set new records
as compared with the same
month in previous years," Ma
vito dollar value, sales likewise set records each month,
starting, with March. Prior to
1907, the highest sales total for
may single month was \$15.2
million, a record that our members set in August, 1906.

"During 1907 that record was
surpassed five straight months,
from April through August, and
in the single month of June
our members sold more than
\$20 million worth of homes."

PNOPERTY SALES by members of the multible-listing or-

THE HOME craftsman simply cuts any desired pattern of scallops his wife may wish with a coping saw, nails up some wood supports around the window frame and attaches the kerbured hardboard with floyacota when the company to the same of the window frame and attaches the kerbured hardboard with floyacota when the same and the single month of the suffers when the same with the single month of the suffers when the suffers with the single month was \$15.2 million, a coroll what our members with the single month of the suffers when the single month was \$15.2 million, a coroll what our members with the single month was \$15.2 million, a coroll what our members we had to be found that support when the single month was \$15.2 million, a coroll what our members we had to support when the single month was \$15.2 million, a coroll what our members we had to support when the single month of the suffers when the single month was \$15.2 million, a coroll what our members we had to support when the single month of the suffers when the single month was \$15.2 million, a coroll what our members we had to support when the single month was \$15.2 million, a coroll what our members we had to support when the single month was \$15.2 million, a coroll what support when the single month was \$15.2 million, a coroll what support when the single month was \$15.2 million, a coroll what support when the single month was \$15.2 million, when the single month of the sing

square miles with a jopula-tion of L9 million jeeple. Mathers was highly optimis-te about 1965 real estale ac-tivity, wtNRA computerized its mallitist system in November— the first of its kind—and al-ready the results are worth noting. Sales were up 30 and 41 per cent in November and December respectively.

"A -special benefit of this computerization to the prospective homebuper is that really salespeople are now freed of the bookkeejdingnees-sitated by the old multilast system, and as a consequence salespeople have more time to spend with their clients in the selection of a home," he concluded,



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Williamson Salespeople Join \$500,000 Club

Twenty-six salespeople for the Gordon Williamson Co, have qualified for membership in a nationwide organization known as the Gallery of Homes \$500,000 Club. Each of them

nationwide organization known as the Gallery of Homes 5500,000 Club, Each of them 5500,000 Club, Each of them 501d more than a half million dollars' worth of homes and commercial properties during the year ended last Now, 30, The firm has 50 full-time salespeople working out of its six offices in Defroit, Dearborn, Farmington, Birmington, Carlot of Section, Birmington, Carlotton of Section, Section of Section 1, 1907. This was a dollar gain of \$5,584,267 in residential sales over the previous year. Williamson gives credit for the 25-year record in sales to the firm's completized home-finding service, which has been noperation at all Williamson offices since March 1, 1906. He raid that the computer, called ASK, and a teletype system which relays information on listings to all Williamson offices, had greatly accelerated the problem of finding homes for hundreds of families, many of them newcomers in the Dervilla manners.

FINE WOOD

office,
William Rugg, Charles Ful-

mann of the Farmington office, which recently became corportate head and the properties of the firm. She sold \$2,076,225 worth of homes and other properties during the year ended Nov. 30. Second and third-place winners in the \$500,000 Club competition were George Luenberger of the Dearborn office, with a total of \$1,588,993. Others who qualified for the properties of the Dearborn office, with \$1,282,830. Others who qualified for the Doronthy Mitchel, Richard Diem, itay Papsun, Sam Buckwitz and Dorothy Fuller, Pearborn office.

born office.

Bernice Peterson, Adaleer
Harden, Ruth Sullivan, George
Clements and Betty Patterson

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