



THE OBSERVER CLASSIFIED

PLACEMENT CENTER

HERE IN YOUR HAND YOU HAVE THE GREATEST ARRAY OF JOB OPENINGS IN THE WAYNE/OAKLAND COUNTY AREA



Snelling & Snelling

8 Mile Office
PERSONNEL CONSULTANTS

HERE ARE YOUR PROFESSIONAL COUNSELORS

- who will service job seekers faithfully:
1. They will take time to know the skills, talents, and experience of each of the individual job seekers who come to them.
 2. They will discover your strength and weaknesses.
 3. They will deal with you in a friendly interested and understanding way.
 4. They will act as your personal advisor, counseling you on types of positions for which you are best qualified and will point out which specific position will provide best opportunities for your personal growth and advancement.
 5. They will serve you as your spokesman calling on Snelling and Snelling/8 Mile's broad list of contacts in companies to first, locate suitable positions for you, and then, to actively recommend you for the position.

GET TO KNOW YOUR COUNSELORS BY COMING TO OUR OFFICE TO DISCUSS AND ACT ON YOUR FUTURE

353-6500

17220 W. 8 Mile Road

See below and throughout classified for some of the job opportunities available.

MALE

- Field Man \$7,200**
Recent college graduate that likes outside contact. Company call me to-day! Sam Tail.
- Civil Draftsman**
\$7,200 with some experience for AAA National Corporation. Move up as you progress. Call Vann.
- Programmer**
Fee Paid. \$12,000 with Fortran experience on IBM 360. Top research opportunity. Vann.
- Office Manager**
Experience and Accounting Bookkeeping. Two years at least. \$7,800. Plus benefits. Phone Mr. Al Wood now!
- May I Help You?**
Find a job of your choice. Due to News strike I have several jobs going begging. See A. Wood.
- Advertising Trainee**
Sharp aggressive type man. Must have management goal. Start to \$9,000. Call Tom Brown.
- Equipment Sales**
Industrial or business equipment experience. Career spot. Unlimited future. Tom Brown.
- Drug Sales**
Degree helps. Secure future to management. Promote from ranks. To \$7,800. Bonus. Call Mr. Cole.
- Electric Sales**
To industry, some college and experience helps. Expenses paid. To \$12,000. Mr. Cole.
- Corporation Auditor**
Outstanding opportunity for right man with manufacturing experience. Call Mr. R. Cook.
- Type Some \$400**
Permanent position for you. Are you a people pleaser? A bit of short-hand help. Call R. Boyd.
- Clerk \$320**
Are you ambitious? Have fair typing? Need a position near home? Call Mrs. Boyd today.
- College Problems? \$360**
Perfect job for mother help by typing, answer phone, file figure work. See Zeida Gray.
- Junior Secretary \$340**
Some shorthand? Like typing? Start with firm who promotes! Brite future! Call Zeida Gray.
- Junior Secretary \$360**
Opportunity plus high school shorthand wins you this great beginner position. Pat Hall.
- Doctor's Gal Friday**
Front desk spot in doctor's office. Accurate typing, nice phone manner. \$380. Pat Hall.
- One Girl Office \$400**
Assume responsibility for an Attorney. Call Laura today.
- Luck Beginner \$300**
National company requires no experience if you type and are sharp. Call Laura today.
- 1968 Grads \$325**
Not going back to school in the fall? Type good? Like figures? Call M. Morgan.
- Secretaries \$525**
Let's make the change now. VIP wants and needs you. M. Morgan.



Where'd He Go....

that man with his eyes on the FUTURE

Put Your Personality to work on a Position with Prestige and Growth

Career Opportunities

Hundreds of Sales, Technical and Administrative positions are now available for men with an eye on success. Interviews for the following career positions are now being conducted.

TRAINEES NO EXPERIENCE NECESSARY

National corporations are now interviewing young men with no experience for career positions in sales and administrative areas.

COLLEGE GRADUATES NO EXPERIENCE NECESSARY

Salary plus car plus expenses on a position with a major corporation with excellent development programs and outstanding advancement potential. Fee paid. Call Mrs. Reinhardt.

ADMINISTRATIVE ACCOUNTING

\$7200 Plus—Fee Paid
International Corporation with top notch rating is offering management development programs for men with accounting and related degrees. Call Mrs. Combs.

JR. EXECUTIVE \$7500—FEE PAID

Plus executive atmosphere with dynamic development program. Interviews presently being conducted in Detroit. Immediate opening. Call Mrs. Reinhardt.

PERSONNEL ADMINISTRATION FEE PAID

Sharp young man needed with an eye towards top management. He will be trained in salary administration, employer relations, and recruiting. Immediate interviews. Call Mr. Likert.

OFFICE MANAGER TRAINEE

Top notch administrative future for the young man with staff administration in mind. Call Mr. Likert.

19046 Middlebelt Rd. LIVONIA

474-7210

474-7563

477-8111
31628 GRAND RIVER

STEP AHEAD... OF THE CROWD

Career Positions

For Executive Trainees in:

PUBLIC RELATIONS
Excellent starting salary and potential for the right man.

MARKETING
Blue chip corporation. Solid training program. Rapid advancement.

MANAGEMENT TRAINEES
\$5,000-\$8,000. Fee paid. We have many excellent training programs for high school graduates and college.

COMPANY REPRESENTATIVE
Top national corporation with a top product line needs solid man.

ACCOUNTANTS
All levels. Salary commensurate with experience.

COLLEGE GRADS
\$8,000. Fee paid. Training program in all fields of industry. Age 21-30.

ENGINEERS
C.E., M.E., E.E.
For positions in sales, research and/or application. Immediate openings. Great potential.

WANTED:

For Career position in Management, Public Relations, Bookkeeping, Secretarial, General Office.

REWARD:
A Greater Future

SERVICE REPAIRMAN
Mechanically inclined, will train, rapid advancement.

EX-SERVICEMEN
Wondering where to go? We specialize in career opportunities in all fields.

AIRLINE TRAINEE
Age 19-28. Excellent future. No experience necessary. No college degree.

DRAFTSMAN TRAINEE
Age 18 up. High school or college drafting.

JOBS BY MAIL
Send in this coupon. The last results.

NAME

ADDRESS

PHONE

GIRLS! WOMEN! JOBS!
Don't let your skills be dormant. Put them to work. No experience necessary.

YOUNG TYPIST \$75
High school grad. No experience necessary.

SECRETARIAL
Must have shorthand and typing skills. Experience preferred.

FEET DRAGGING?
LET US DO THE WALKING FOR YOU!

CALL

477-8111

OR COME TO OUR OFFICE
31628 GRAND RIVER

474-1516

353-1030

INTERNATIONAL PERSONNEL SERVICE

mother wanted a girl...



... SO she got one from Williams

GIRLS

If you're looking for a job we have one for you!

Temporary or Permanent

Telephone or visit one of our conveniently located offices.

DETAIL PROJECTS
Do you enjoy variety in your work? Can you work without close supervision? This position offers opportunity and challenge for an alert young lady. Northwest. Split fee.

TYPIST
Opening in Personnel Department for a young lady with figure aptitude. Nice appearance and personality a must. This company takes pride in creating pleasant employee relationships and offers many benefits. Northwest. Fee Negotiable.

LEGAL SECRETARY
Would you like to work in beautiful plus h offices, have 1 1/2 hours for lunch, 3 weeks paid vacation after 1 year, and, oh yes, earn a top salary? Downtown. Fee paid.

DICTAPHONE SECRETARY
This company is looking for an intelligent, industrious secretary. Lovely office, good pay, many benefits. Legal experience will increase your salary. Downtown. Fee paid.

TYPIST—GENERAL OFFICE
Are you a person who appreciates a feeling of security in your job? This firm is looking for an alert, good typist who will be happy working with pleasant co-operative people. Earn a good salary and wants to stay put. Northwest. Fee paid.

CALCULATOR OPERATORS
You're never too young or too old! We need several experienced operators for inventory work in our downtown air conditioned offices. Choose your hours.

STENOS
Young H.S. grads. for large company. All benefits. Call Mrs. Hanna. 333-4150.

FRONT DESK
Excellent position for attractive girls with good phone voice. Must be H.S. grad. and able to type a little. Experience not necessary but would be helpful. Call Mrs. Law. 333-4150.

POLICY CLERK
Need young H.S. grads. who have some experience in an insurance company office and like to type. Excellent pay and benefits. Some provide cars. Call Mrs. Reinhardt. 333-4150.

YOUNG LADY OVER 35
You may have been a bank teller or a fast food operator and want to change. We have a new, exciting salary with quick increases. Call Mr. Salen. 333-4150.

KEY PUNCH OPERATORS
Some experience, but more important, you must be a woman in accounting department. Good pay and benefits. Call Mrs. Zahler. 333-4150.

ACCOUNTING CLERK
College grad. or better woman in accounting department. Good pay and benefits. Call Mrs. Zahler. 333-4150.

THESE ARE JUST A SAMPLE OF THE OPENINGS WE HAVE TO FILL.

INTERNATIONAL PERSONNEL SERVICE

Downtown
1225 Penobscot Bldg.
962-4036

Northland
906 Northland Towers E.
444-1516

Southfield
25250 W. 8 Mile

INTERNATIONAL PERSONNEL HAS BECOME THE STUDENT PLACEMENT CENTER

If you're one of the thousands of June Graduates without jobs after graduation, call us today. There is time and we have many positions still available. Take a look.

MEN
MANY FEE PAID

PUBLIC RELATIONS TRAINEE
Extensive public contact with national firms. Daily as a trainee with upper management. Excellent salary and car and expenses. Call Mrs. Law. 333-4150.

OFFICE MANAGEMENT TRAINEE
Unlimited career potential for the H.S. graduate. Earn while you learn. Excellent opportunity. Good salary and fringes, including a college assistance program. Call Mr. Salen. 333-4150.

ACCOUNTANT
Looking for an accounting position for a company with growth opportunity? We will train to recent grads. or those with some experience. Call Mrs. Zahler. 333-4150.

DRUG SALES
SALARY, CAR, EXPENSES. Top national corporation with name brand products needs graduates. Must be H.S. grad. or better. College would be a plus. Call Mrs. Lawrence. 333-4150.

PROGRAMMER
Career opportunity with major growth corporation. 1 year experience will qualify you for a top job in the industry. Strong now. Call Mrs. Zahler. 333-4150.

INVESTIGATOR
Chicago based firm has representatives here to interview. Must be H.S. grad. or better. Age 21-28. No experience necessary. Excellent salary and benefits. Call Mr. Salen. 333-4150.

SERVICE REP. TRAINEE
Here is a new field in a large industry with a national career opportunity. Must be H.S. grad. or better. Plus a fine training program. Call Mrs. Zahler. 333-4150.

AIRLINE TRAINEE
Opening at Metro. No experience necessary. If you are an alert young H.S. graduate. Call Mrs. Hanna. 333-4150.

GIRLS
SECRETARY FEE PAID
Good typing and appearance will qualify you for this great job. Call Mrs. Zahler. 333-4150.

BOOKKEEPER
Capable of handling full set of books thru trial balance. Top working conditions. No experience necessary. Call Mrs. Law. 333-4150.

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1225 Penobscot Bldg.
962-4036

Northland
906 Northland Towers E.
444-1516

Southfield
25250 W. 8 Mile

JOB Hunting
NO EXPERIENCE NEEDED

WE CURRENTLY HAVE over 300 positions available for high school graduates over 21 with no experience. Salaries from \$100-\$150 weekly. Some provide new cars. Call Mr. Simpson.

TIRED of PROMISES and now YOU Want Action!

Whether you have a specific career ambition or don't know what you are best suited for

Will Help You

537-6850

Management Trainee
\$4,000-\$8,000 FEE PAID

Are you aware of the number of positions available if you are capable of managing others? Even without experience? Call Mrs. Madison. We'll tell you.

EX-SERVICEMEN
WONDERING WHERE TO GO?

WE KNOW of at least 10 national companies who would be interested in offering you a rewarding career opportunity. Call Mrs. Simpson. We'll tell you.

INVESTIGATOR TRAINEE
\$6,000-\$7,500 PLUS NEW CAR

Several career positions available for high school and college graduates looking for the unusual. Must have strong personality and be able to handle people. Call Mr. Simpson.

CHEMISTRY TRAINEE
\$5,000-\$7,500 FEE PAID

AGE 20 to 28. Military req. Good future with national company. No experience necessary. Call Mrs. Thompson.

JOB HUNTING?
CAN YOU ...

THINK OF AT LEAST 6 COMPANIES WHO WOULD BE INTERESTED IN OFFERING YOU A NEW CAREER IF NOT, CALL MR. HINCHY.

SHE CAN!

SALES? SALES?
\$6-\$8,000—Fee Paid

YOUNG MEN over 21. Interest in sales? We have many openings with great salaries and excellent benefits. Some provide cars. Call Mr. Reinhardt.

OFFICE MANAGER TRAINEE
\$5,000-\$8,000

MANY national companies looking for high school and college graduates to train for management positions. Some provide cars. Call Mrs. Simpson.

COLLEGE GRADUATES
WHERE TO GO?

\$7-\$14,000—Fee Paid

IF YOU are seeking a career change or looking for a better opportunity, your needs are appreciated. We have many excellent positions with local and national companies. Call Mr. Reinhardt.

INTERNATIONAL PERSONNEL SERVICE

TELEGRAPH at SCHOOLCRAFT
PHONE...
537-6850



EVERYONE is coming to International PERSONNEL SERVICE of REDFORD
Telegraph & Schoolcraft

LET US DO YOUR JOB SHOPPING

- College Grads
 - High School Grads
 - Skilled
 - Unskilled
 - Confused
 - Mistreated
- OUR TRAINED STAFF OF CONSULTANTS CAN HELP YOU.

CALL FOR A PERSONAL INTERVIEW DAY OR NIGHT...
537-6850

SALES MANAGER
\$10-\$12,000—Fee Paid

Young, aggressive salesman with outstanding sales record seeking a management position with national company. Car provided. Call Mr. Reinhardt.

ENGINEERS
\$10,000-\$20,000 FEE PAID

LET US DO YOUR SHOPPING

Numerous openings for M.E., E.E., E.C.E., Civil, Electrical and mechanical engineers. For strictly confidential interview, call Mr. Reinhardt. Evening appointments available.

ACCOUNTANTS
\$6,000-\$14,000

We currently have many recent openings for junior and senior accountants and auditors with and without experience. Call Mr. Reinhardt.

MANUFACTURERS
REP.—\$6, - \$14,000 FEE PAID

LOOKING for a better sales position? We have many openings with great salaries and excellent benefits. Some provide cars. Call Mr. Reinhardt.

INVENTORY AND STOCK CONTROL
\$5,000-\$8,000

YOUNG MEN with algebra and pre-calculus experience or college skills. We have a rewarding future. Call Mrs. Johnson.

TECHNICIANS
\$6-\$7,200—Fee Paid

YOUNG men with HETS or military electronics schooling looking for a career with an outstanding growth company. Call Mrs. Thompson.