

GETTING A START

By
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DOLLARS AND SENSE.

EDUCATION FOR DEVELOPMENT.

Dollars count. Without them we cannot procure food to eat, clothes to wear or a roof to shelter us.

Dollars by themselves, however, are worth mighty little, even in the heart of trade, for mere money, unaccompanied by a distributing agent, is as valueless as would be a work of art covered with burlap and stored in a corner.

Men of mark, taking them as they run, and barring the few who are only financially successful, have something besides money, have done something which money cannot do. They owe their reputations in business, and out of it, not wholly to the fact that they are financially rich or commercially influential.

Dollars without sense are as badly off as would be sense without dollars to provide for its wants.

The power of money, great as it is, is not vested wholly in money itself. Its value is dependent upon what accompanies it.

The miser, even though his storehouse is filled with ready cash, has no standing in the community and is not on good terms even with himself. He has accumulated, but he has not yielded. He has made money and done nothing else.

Good sense, common sense, is worth more than money, even assuming that money can be obtained without it.

The man of sense stands high everywhere where does the rest of dollars.

Common sense is to be prized above all financial riches. With it all things are possible. Without it, nothing worth while can be accomplished.

Men today are reckoned by their sense, not by their dollars. Their positions in business, in the professions, in the community, are dependent upon the amount of common sense they possess, with or without accompanying money.

Don't imagine, young man, that the mere accumulation of money is going to give you any position of which you may be proud, even among men of money.

When men die they leave only one heritage which is remembered, and that is what they have done for the benefit of humanity, whether or not this good has been accomplished by willing money to schools, libraries, and charities, or is obtained because they left behind them an example worthy to be followed.

Remember that a draft drawn on the Bank of Earth is not payable at the Bank of Heaven.

If you would have your money do you and others any good, mix sense with it.

If you would have your business of benefit to you and to your community, or to those who labor under you, use sense in conducting it.

Sense has a value in every market. Dollars are not good everywhere.

Sense and gumption are marketable commodities. Without them the richest money man is poor indeed.

Money is worth having. Without it we cannot eat or live; but lucre alone is barren as a desert plain. By itself alone it cannot sow or harvest. It is a drag which prevents the rudder of the ship of life from making a straight course.

A diet of dollars results in mental starvation. Sense is the food which nourishes both the mind and the body.

Get sense first, and money afterward.

Animals at Play.

"That the lower animals do not laugh, that they have no sense of humor, is hard to understand when we think how thoroughly they love to play. From the highest to the humblest, they show the keenest joy in sport, but they cannot laugh! If they could, perhaps the power would bring to us the whole order of things. Be that as it may, the watcher of wild life never gets used to the sight of their mirthless sport, for in all other respects their play is entirely human."

"A great deal of human play is serious—desperately serious on the football field and at the card table, especially when a lonely player is left to upset the whole order of things. Be that as it may, the watcher of wild life never gets used to the sight of their mirthless sport, for in all other respects their play is entirely human."

"I have watched a great, ungainly hippopotamus trying by the hour to do the same solemn thing, cutting a croquet ball back and forth from one end of his cage to the other. His keepers said that without the playing the poor caged giant would fret and worry himself to death. It was the game of solitaire."—Dallas Lore Sharp in "Solitaires."

Farmers Use Phone.

A farm report shows that one-fourth of the telephones operated by a leading company are located in farm houses. The spread of the telephone in the last five years has been surprisingly swift, but hardly outstrips the use of electrical appliances in the home, in the factory, on the farm—in fact, in nearly every phase of life.

MAKES RIFLE RECORD FOR WOMEN



Elizabeth Dean, a sixteen-year-old high school girl in Cambridge, Mass., by shooting 31 consecutive bull's-eyes on a 300-yard rifle range with a regulation army Springfield rifle has set a world's record for a girl. The slip of a girl went on to the Massachusetts rifle range at Wakefield, Mass., with her uncle, Lieut. Harry J. Dugane of Company A, Eighth regiment, M. V. M., and without a shoulder pad three fired the ten shots allowed for each round and scored perfect bull's-eyes. The thirty-first shot was a bit, but on the next she just touched the ring nearest the center of the target and thus stopped.

HOW YUAN WAS
MADE EMPEROR
OF THE CHINESE

Voting of the Republic Out and
the Empire in Was Elaborate Sham.

STAGE-MANAGED BY YUAN

Voters With Amazing Unanimity Decided
for Monarchy and for Yuan
—Pretext of Popular Agitation
Merely a Form of
Chinese Etiquette.

Peking.—In a great building in the West City of Peking, a building which was at one time a parliament house, the voters had just gone through the last act of the farce of voting the republic out and the empire in. It was a dull, set to play, and the spectators, who were not to lose their way and foreign observers might be duly impressed, every lamp post on the streets leading to the hall bore placards giving directions, with maps of the city. At the hall officials in uniform examined the credentials of voters or visitors and conducted them to the place where they belonged—visitors to the gallery, voters to the former senate house.

The voter was supplied with a piece of white paper on which he made the Chinese character which



Emperor Yuan Shi Kai.

signified whether he was for or against the election of Yuan as emperor. Having cast his vote and placed it on the ballot box he retired. The voters comprised Manchus, Mongolians, meritorious persons and profound scholars, and their duty was to select 154 men who should act in the final assembly, which was supposed to speak the voice of China.

Well Stage-Managed. Everything was well stage-managed and the voters were in all appearance as free as air to express their opinions. There was no enthusiasm as Occidentals are accustomed to even in their minor electoral contests, but everything was orderly and quiet and the externals left nothing to be desired.

When I said that the result was a national assembly which gave its 153 votes solely for monarchy you will be able to form an opinion as to the freedom of voting. The truth is that, considered as a specimen of government by the will of the people, the whole

business was an elaborate sham. The machinery was made of explosives from Peking, and the present government, which is Yuan, ran it.

President Yuan is just as reluctant to become emperor of China as Theodore Roosevelt, William Howard Taft and Woodrow Wilson were respectively reluctant to become president of the United States at the last presidential contest. It is a Yuan move, and since the secret motives of men's minds are not open for judgment, I will not say that it is not the result of a deep and patriotic conviction that only the establishment of an empire, with himself in the throne, can save China. But the pretext of popular agitation and an irresistible demand are just—well, let us say, etiquette, in the same way as Yuan's first refusal was oriental politeness.

It does not follow that the change may not be the best thing for China. Dr. Frank Goodnow of Johns Hopkins university is not an admirer of empires in themselves, but he came to the conclusion that a monarchy was the only government for China. Many other foreigners hold the same view. The average Chinaman does not care a straw. He understands an emperor, but has no knowledge of presidents. The president of a republic and the alike represented by the same Chinese characters, and I am told that it has been impossible to convey to the masses any notion of any kind of rule other than autocratic.

The only real question which arises is whether the new government will work with more efficiency than the old. It should not be imagined that any sacrifice of political idealism is involved here. The government which has existed in China for the last two years was not a republic, but a military dictatorship. On the whole, it is

OLDEST BRITISH SOLDIER 70

He's Probably More, But Doesn't Know
—Son Ages Forty-Nine, Also
in Rank.

London.—Although he must be well over seventy years of age, Private Bill Hall of the Royal Engineers is fighting against the Germans with the British army in France. Hall's approximate age—he does not know it exactly himself—has just been found out by his comrades as a result of the discovery that he has a son also at the front who is forty-nine years of age.

Sergeant W. Flux of Hall's company, who is himself beyond middle age, writes: "The most remarkable man out here is Bill Hall, an old soldier like myself, who only has a few more years of age, but when he proposed his marriage certificate we found he was married in 1861, and we have since discovered that his son is aged forty-nine. He is a marvel for work, and he has never once fallen out, though we were marching and fighting once for five days on end."

"The soldiers have found out about him, and wherever we are you can hear such remarks as 'Who's old here? Good old Bill! Stick it, Bill!' and so on. So far as we are able to figure it out Bill must be well over seventy years old."

SNAKE KILLS EIGHT HOGS

Was in a Car With Them and Many
Fell Before Copperhead Was
Conquered.

Georgetown, Ky.—James W. Palmer shipped a load of fat hogs from here to the Cincinnati market, and when the car was unloaded it was found that eight heads of the hogs were dead, broken through the ice of one of the smaller lakes of the park and were struggling vainly when Miss Krauss, a young girl, saw them on the rail of a low rustic bridge, extended a foot to each and drew them to safety.

letter that things should be called by their right names, and true republicans will rather rejoice that China has called in her counterfeit political coin.

Japanese Are Doubtful. Will it work? The Japanese do not believe that it will, and they are in a position to press the button which will either give it a chance or surround its infant years with deadly troubles. The attitude of the Japanese government was disclosed a few weeks ago when a formal warning was tendered to Yuan against making the change.

The attitude of the Japanese press is that China, by continuing with a change which was too far advanced to be stopped when Japan gave the word, is flouting the advice of "the lord of the Orient" and should be brought to book.

The government at Tokyo is preparing another warning to China. Europe is engrossed in its own troubles and the entente allies are the willing or unwilling partners of Japan. America stands aloof. Japan has intimated that she will not permit China to jeopardize "the permanent peace of the Orient" by internal disorders. Yuan has the army with him and believes he can put down any outbreaks which may occur. Japan, judging from a recent official phrase, wants a guaranty that there shall be no outbreaks. No government can give such a guaranty, least of all China, with a dozen treaty ports withdrawn from her jurisdiction.

China complains that Sun Yat Sen and other revolutionary leaders have an asylum in Japan, and claim to have proof that Sun was the instigator of the abortive rebellion in the Shanghai.

The arms which the revolutionaries used were of Japanese make, and repeated charges are made of explosives being smuggled from Japan to China.

A large quantity of dynamite was found in the luggage of a Japanese who landed in China the other day, and a bomb exploded with fatal results in the shop of a Japanese merchant of Shanghai. It is a fact that such seizures have been made by the Chinese authorities have not implicated any foreigners other than Japanese. So you get down to this, that while the Japanese government is openly declaring its intention not to permit upheavals in China, Japanese nationalists are accused of actively doing all in their power to make upheavals. The empire did not choose a propitious moment for its birth.

NOW DRINK LEMON EXTRACT

It Has Become Popular in Indiana
Town Since Saloons Were
Voted Out.

Vevey, Ind.—Lemon extract, which for years was used only as a flavoring in cakes and pastry, is being tried as a substitute for whisky and beer by some persons here since the city voted out the saloons. According to the man who claims to have discovered the drink substitute, "50 cents' worth will bring that happy, don't-care feeling, and \$1 worth will result in a first-class jag."

For some months there have been unusual numbers of intoxication cases tried before Mayor Campbell. Courts of inquiry to learn where the intoxicants came from were without result. Finally, it was learned that where the grocery stores here formerly sold only a few bottles of extract in a week's time dozens of bottles are now sold daily.

Mayor Campbell has so far been unable to interfere with the lemon extract business.

Without removing what was already in the car, and the snake was evidently coiled up in the old bedding when the car was loaded.

The hogs must have stirred the reptile from its hiding place and then it was a battle royal for possession, resulting in the snake killing eight heads of the porkers before being conquered.

SAVES TWO-BOY SKATERS



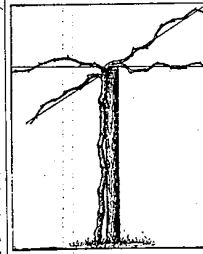
Miss Rose M. Krauss, a pretty sixteen-year-old girl, by quick wit and heroism, saved the lives of Clarence and John Carpenter, twelve and ten years old respectively, at Van Cortlandt park, New York. The boys had broken through the ice of one of the smaller lakes of the park and were struggling vainly when Miss Krauss, hanging her hands from the rail of a low rustic bridge, extended a foot to each and drew them to safety.

Horticultural
NEWS

BEST SOIL FOR GRAPEVINES.

Ground Should Be Strong Enough
to Produce Without Use of Fer-
tilizer—Pruning Systems.

White grapes will grow satisfactorily in almost any type of soil, if given proper management, the type best suited for grape culture is one permitting deep penetration and an unrestricted spread of the rootlets. The ground should be strong enough to produce without the addition of a fertilizer.



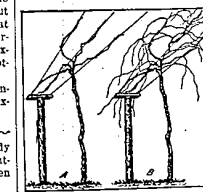
Pruned Vine, Showing Cross-Wire System of Training.

Stolable salts should not occur in excess, although the vine will endure large proportions of alkali.

The deep rooting of grapevines is absolutely essential to long-lived plants and the production of large yields of excellent fruit. In irrigated sections, where rainfall does not occur during the growing season, the depth of root penetration is determined by the abundance and location of the moisture. Loose, open soils, wetting easily to a good depth, permit deep penetration of the soil-mass with feeding roots. Vines in such soils make vigorous top growth, with corresponding well developed stems and spurs; and are capable, if properly pruned, of bearing enormous crops of well developed fruit of desirable quality. Compact soils, carrying large percentages of moisture near the surface and none below, cause the plants to become shallow rooted. The mineral food supply is consequently limited and the roots are subjected to extreme and rapid changes of temperature and moisture. Such plants produce inferior fruit, the yielding during season varies greatly, the producing lifetime of the plant is short, and the vineyard is likely to result in financial loss. The selection of the right type of soil is therefore very essential to success.

Pruning and training are also important factors to consider in the culture of grapes.

In the overhead system the vines are carried upon a canopy of overhead arbor six feet above the ground, consisting of three horizontal wires stretched at the same height. The



A Pruned Vine (A) and an Unpruned Vine (B) Showing Method of Training by the Overhead Canopy System.

center wire is fastened to posts which are placed at regular intervals, and the side wires are attached to three-foot cross arms of wood fastened to the posts. The head of the vine is annually cut back to five canes and five spurs. The canes are fastened to the wires, two in one direction and three in the other, this division being alternated each year. A and B shows vines pruned and unpruned, trained according to this system.

In the single cross-wire system posts are set eight feet apart each way and made to project six and one-half feet above the ground, a single wire running on top from post to post in both directions. A single trunk vine is trained up each post, four canes being run from it at the top of the post and one cane is fastened to each of the radiating wires. These canes are removed each year.

Pruning Blackberries.

It is best to prune blackberries in the fall. Usually only five or six canes from each root should be allowed to grow, the others being pulled out while they are still small. When the canes are two and one-half to three feet high the tips should be cut or pinched back two or three inches. This checks upward growth and many laterals push out. These laterals bear the fruit the following season.

Controlling Borers.

To control borers in peach, plum and cherry trees, build around the bases of the trunks low mounds of earth 8 to 12 inches high. The mound is left throughout the summer and up to October 15, when it is pulled down and the small borers destroyed before they have entered the tree.