Supplies blueprints for success

By CORINNE ABATT

"Let's see," says Southfielder Bob Fuchrer, "what were some of the goals I set for myself today?

He reaches in his shirt pocket, pulls out a stack of file cards and gives them a quick, intent look.

Those who register for his Southfield community schools' class, "Blueprint for Success," may soon be doing likewise. The class starts Wednesday, Jan. 23, 7:30 -

Although it is listed in the business section of the class brochure. Fuehrer says it's for teens through adult, men and women, husbands and wives, even whole families -anybody wishing for greater success.

And the blueprint? Well, that starts with a breakingdown of stereotyped attitudes and replacing them with creative thinking aimed toward developing the leadership potential which everyone has. There will be some practice in goal setting and an examination of motivating factors other than fear or money.

Fuehrer is a real stickler for writing down goals today's, tomorrow's, next year's -- and he wants them handy as a constant remin-

der, just like a road map.

He says, "Regardless of educational level, every human being has an enormus amount of untapped poten-tial. I think it's said that about three per cent of the population is using most of their potential. Most of us never realize or utilize our real ability. Think of all the people who have died and all those unused brain cells. They tell us we're wasting our natural resources. What about human resources?"

He speaks about the class,



"We're going to be talking about attitude and how a person can change his habits. Attitudes are habits of thought. The whole idea is trying to change our habits and break through the success barrier.'

Attitude changes, he feels, come through better listen-ng, increased awareness, communication improved and goals that are specific, realistic and attainable.

"You can't motivate anybody. It has to come from

Fuehrer, a graduate of Kent State University, ex-newspaper man, and public relations executive, is the local distributer for Leadership Motivation Institute.



BOB FUEHRER is teaching a course on success in the Southfield community schools. (Observer photo by Bob Woodring) GIVE YOURSELF, THE GIFT DI HEALTH FOR '74 WITH ZERBO'S PERSONALIZED NUTRITIONAL CONSULTATION AVAILABLE AT EACH STORE, CALL FOR AP-NORTHLAND SHOPPING CENTER 358-4858

427-3144

CORNER OF 16 MILE & DEQUINDRE 524-1840

SOUTHLAND SHOPPING CENTER 287-6580

NOTHING HELD BACK...

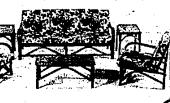
ALL SALES FINAL MANY ONE OF A KIND ITEMS SO **HURRY IN FOR THE BEST BUYS!**



NOW SALE PRICED!

CHOOSE FROM OAK, MAPLE, COLONIAL,

Our Extensive Selection



FIREPLACE

CCESSORIES

Home is where the hearth is. Dress up

your fireplace & save.

in many styles and assortments

> Brighten Your

Home!

Large selection

available in Wicker, Rattan, Maple, Pine and uphoistered with handsome styling for comfort and durability. Perfect for kitchen snack counters and family bars.



Beautiful and useful - the perfect style for your home MAPLE, PINE and

AND MUCH, MUCH MORE! **DON'T MISS THESE TREMENDOUS SAVINGS ON ALL OUR MERCHANDISE**

The state of the s

NIA STORE ONLY

29500 W. SIX MILE ROAD - 522-9200

(West of Middlebelt)