

GARAGE SALE

Here's a handy sign for your garage sale!

And here are some helpful hints for holding a successful sale:

1. When you're rounding up those usable but no-longer-used items for your sale, be sure to check all the storage areas in your home—the basement, garage, attic, closets, seldom used cupboards.
2. Saleable items include outgrown bicycles, lawn and patio furniture, small appliances, dishes, kitchen utensils, toys, golf clubs and other sports equipment, lawn mowers, decorator items, books, records, musical instruments—your "extras" may be "extra-special" to someone else!
3. Visit a few garage sales before you hold your own. You'll get great ideas, and maybe pick up a treasure or two.
4. Once you've picked the date for your sale, call The Observer & Eccentric Classified Department and place your Garage Sale Want ad. (O&E Want Ads reach more than 155,500 households every Monday and Thursday.) And remember, Double Action Family Want Ads—same ad, two consecutive issues—save you \$2.00 off the regular Want Ad rates.
5. When you're clearing out your garage, you'll probably discover that some of the items in there will have to stay there—even though you won't be selling them. Try to cover these "not-for-sale" or push them out of the way.
6. Use tables to display as many of the sale items as possible. Items on the floor of the garage, especially small items, may be overlooked by prospective buyers.
7. Make sure there is enough walking space through the garage, and that sale items are easy to reach.

8. PUT A PRICE TAG ON EVERYTHING! Prospective buyers will appreciate it, and you'll find it makes things easier for you.

9. Before your sale begins, be sure you have change and some sort of cash box on hand. Set up a "check-out" table just outside the garage.

10. Be ready for a rush at opening time—garage sale shoppers like to come early, and with your ad in The Observer & Eccentric, you'll have plenty of shoppers!

(And don't forget to use the sign above. Just paste it on heavy cardboard and post it by your house. It will help people locate your sale.)

**DIAL CLASSIFIED DIRECT MONDAY THROUGH FRIDAY
8:30 a.m. TO 5:30 p.m.**

522-0900 When calling from Farmington, Garden City, Livonia, Plymouth, Redford Twp., Southfield, and Westland.

644-1070 When calling from Birmingham, Bloomfield, West Bloomfield, and Troy.

852-3222 When calling from Rochester and Avon Twp.

**The Observer & Eccentric
Classified Ads**